



County of Ventura  
**INFORMATION SYSTEMS DEPARTMENT**

**MEMORANDUM**

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**TO:** DISTRIBUTION LIST

**DATE:** April 18, 2007

**FROM:** J. Matthew Carroll  
Chief Information Officer

**SUBJECT:** BOARD LETTER REVIEW: RENEWAL OF PURCHASE ORDER WITH  
GARTNER, INC. FOR TECHNOLOGY ADVISORY SERVICES.

Please review the attached Board letter and Contract Amendment to be placed on the Board's Regular Agenda for May 8, 2007. We are requesting your review and comments by 9:00 a.m. on May 1, 2007.

If you have any questions, please contact me at 654-5013 or Payman Beheshti at 654-3896.

JMC:mjn

Attachments

**DISTRIBUTION LIST:**

- [ ] David Stoll, County Executive Office (L# 1940)
- [ ] Christine Cohen, Auditor-Controller (L# 1540)
- [ ] Sandy Klein, Auditor-Controller (L# 1540)
- [ ] Robert N. Kwong, County Counsel (L# 1830)
- [ ] Rosa Cenicerros, GSA Procurement Services (L#1000)

**AMENDMENT #3 TO VENTURA COUNTY OF VENTURA  
CONTRACT #4667  
Technology Advisory Services**

The COUNTY OF VENTURA (County) and Gartner, Inc. (Contractor) hereby agree that the agreement identified as Ventura County Contract #4667 previously entered into by the parties, is amended as follows:

Section 3, TERM, sentence 1 is amended to read as follows:

The term of this Agreement shall be through April 30, 2008 and may be extended thereafter on a year-to-year basis by mutual consent of the parties.

Effective May 1, 2007, the following Exhibits are deleted and replaced in their entirety with the attached:

Exhibit A – Rate Schedule  
Exhibit B – Enrollment Form

The following Supplements are added:

Supplement 8 – Gartner for IT Leaders

All other terms and conditions remain the same.

IN WITNESS WHEREOF, the parties hereto have executed this amendment.

COUNTY OF VENTURA

GARTNER, INC.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Authorized Signature

Ernie Griego  
\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Printed Name

Principal Buyer  
\_\_\_\_\_  
Title

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

May 8, 2007

Board of Supervisors  
County of Ventura  
800 South Victoria Avenue  
Ventura, California 93009

**SUBJECT: RENEWAL OF PURCHASE ORDER WITH GARTNER, INC. FOR  
TECHNOLOGY ADVISORY SERVICES**

**RECOMMENDATIONS:**

1. Ratify the renewal of the contract with Gartner, Inc. and Authorize the Purchasing Agent to renew the purchase order with Gartner, Inc. for the initial amount of \$300,000, with authorization to increase the purchase order amount up to \$1,400,000 for the consortium purchase of technology services.
2. Ratify the attached contract amendment and authorize the Purchasing Agent to sign the amendment on behalf of the Board.

**FISCAL/MANDATES IMPACT:**

**Mandatory:** No

**Source of Funding:** Information Systems Department-ISF  
and consortium members

**Funding Match Required:** N/A

**Impact on Other Department(s):** Minimal:

# county of ventura

J. MATTHEW CARROLL  
Chief Information Officer



## INFORMATION SYSTEMS DEPARTMENT

Hall of Administration L #1100  
800 South Victoria Avenue  
Ventura, California 93009  
(805) 654-5013  
FAX: (805) 654-3394

Mike Reed  
Assistant Chief Information Officer

**SUBJECT: PROFESSIONAL SERVICES CONTRACT LETTER AGREEMENT FOR  
COUNTY OF VENTURA CONTRACT # 4667 FOR TECHNOLOGY  
ADVISORY SERVICES THROUGH GARTNER, INC.**

In order to enable the County of Ventura to properly renew the above-referenced contract # 4667 that expires on April 30, 2007, the County requests your approval of and signature to this letter agreement to extend the term of the contract to May 10, 2007. This contract time extension allows the County to present the contract renewal to the Board of Supervisors on its next Board agenda for approval prior to the expiration of the contract. When you have signed this letter, please retain a copy for your records and send the original to me at your earliest convenience.

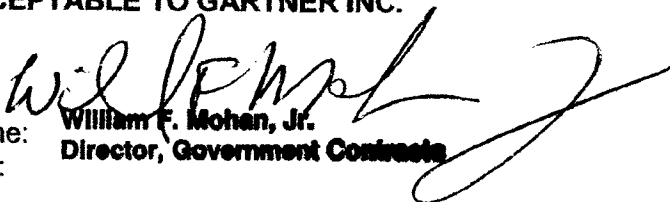
All other terms and conditions of the Contract are unchanged. Any further changes or amendments can only be made in writing by an instrument executed by both parties.

Sincerely,

A handwritten signature in black ink, appearing to read "J. Matthew Carroll".

J. Matthew Carroll  
Chief Information Officer  
County of Ventura

**THE TERMS SET FORTH HEREIN ARE  
ACCEPTABLE TO GARTNER INC.**

By:   
Name: William F. Mohan, Jr.  
Title: Director, Government Contracts

4-30-07