

State of California Contract #1-16-23-20 A-J

Description	QTY	Amount	Estimated Taxes, Fees & Delivery
Quote #20242			
Line 10 Dodge RAM 1500 - RANK 1	1	\$ 24,805.00	
Options		\$ 6,025.00	
Upgrade to Long Bed		\$ 2,360.00	
Extra Key & Fob		\$ 287.00	
 Sub Total		\$ 33,477.00	
 Sales Tax		\$ 2,427.08	\$ 2,427.08
Tire Fee		\$ 8.75	\$ 8.75
Delivery Charge		\$ 150.00	\$ 150.00
 Total Vehicle cost		\$ 36,062.83	\$ 2,585.83

Description	QTY	Amount	Estimated Taxes, Fees & Delivery
Quote #20357			
Line 10 Chevy Silverado - RANK 2	1	\$ 26,365.00	
Options		\$ 920.00	
Upgrade to Long Bed + LS		\$ 3,200.00	
Extra Key & Fob		\$ 300.00	
 Sub Total		\$ 30,785.00	
 Sales Tax		\$ 2,231.91	\$ 2,231.91
Tire Fee		\$ 8.75	\$ 8.75
Delivery Charge		\$ 150.00	\$ 150.00
 Total Vehicle cost		\$ 33,175.66	\$ 2,390.66

Contract Vehicle Purchase Total	\$ 64,262.00
Taxes, Fees & Delivery Total	\$ 4,976.50
	\$ 69,238.50

Elk Grove Auto / Winner Chevrolet

Quotation

8575 Laguna Grove Drive
 Elk Grove, CA 95757
 916-426-5752

DATE December 1, 2017
Quotation # 20242

To:
 Kent Taylor
 2441 Headington Road
 Placerville, CA 95667

Prepared by: Jerry Powers

(530) 642-4900

Comments or special instructions: Vehicle build and options are in additional pages.

Description	AMOUNT
Line 10 RAM Truck - <i>RANK 1</i>	\$ 24,805.00
Options (Refer to Window Sticker)	\$ 6,025.00
Upgrade to Long Bed	\$ 2,360.00
Extra key and fob, cut and programmed.	\$ 287.00
<p>**** Please review, sign, and return a copy of the quote and **** **** specs with the PO or the vehicle will not be ordered. **** ****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****</p>	
Subtotal:	\$ 33,477.00
	\$ -
CA Tire Fee: \$1.75 / Per Tire	Tire Fee: \$8.75
	Delivery Charge: \$ 150.00
	Pre Tax Total \$ 33,635.75

Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

THANK YOU FOR YOUR BUSINESS!

*Purchase
1*

Prepared By:
Jerry Powers
Winner Chevy / Elk Grove Auto
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Elk Grove, CA 95757
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2018 Fleet/Non-Retail Ram 1500 Tradesman 4x4 Crew Cab 6'4" Box DS6L9

2018 Ram 1500
DS6L91 Tradesman 4x4 Crew Cab 6'4" Box

Photo may not represent exact vehicle or selected equipment.

*** PLEASE REVIEW THE "WINDOW STICKER" AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE. ***

*** TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. ***

*** IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. ***

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

December 06, 2017 10:55:43 AM

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2018 Fleet/Non-Retail Ram 1500 Tradesman 4x4 Crew Cab 6'4" Box DS6L9

WINDOW STICKER

2018 Ram 1500 Tradesman 4x4 Crew Cab 6'4" Box		Interior: - Diesel Gray/Black
* 3.0 L/182 CID * Intercooled Turbo Diesel V-6		Exterior 1: - Bright White Clearcoat
8-Speed Automatic w/OD		Exterior 2: - No color has been selected.
CODE	MODEL	MSRP
DS6L91	2018 Ram 1500 Tradesman 4x4 Crew Cab 6'4" Box	\$37,595.00
OPTIONS		
EXF	ENGINE: 3.0L V6 TURBO DIESEL	\$4,270.00
DFD	TRANSMISSION: 8-SPEED AUTO (8HP70)	\$0.00
28B	QUICK ORDER PACKAGE 28B TRADESMAN	\$0.00
DMC	3.21 REAR AXLE RATIO	\$0.00
WFP	WHEELS: 17" X 7" STEEL	\$0.00
TTM	TIRES: P265/70R17 BSW AS	\$0.00
PW7	BRIGHT WHITE CLEARCOAT	\$0.00
___	STANDARD PAINT	\$0.00
TXX8	DIESEL GRAY/BLACK, HEAVY DUTY VINYL 40/20/40 SPLIT BENCH SEAT	\$0.00
Z6D	GVWR: 6,800 LBS	\$0.00
AHC	TRAILER TOW MIRRORS & BRAKE GROUP	\$460.00
ADB	PROTECTION GROUP	\$225.00
DSA	ANTI-SPIN DIFFERENTIAL REAR AXLE	\$435.00
XHC	TRAILER BRAKE CONTROL	INC
GPG	POWER BLACK TRAILER TOW MIRRORS	INC
GFA	REAR WINDOW DEFROSTER	\$195.00
GXM	REMOTE KEYLESS ENTRY W/ALL-SECURE	\$190.00
XAA	PARKSENSE REAR PARK ASSIST SYSTEM	\$250.00
SUBTOTAL		\$43,620.00

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2018 Fleet/Non-Retail Ram 1500 Tradesman 4x4 Crew Cab 6'4" Box DS6L9

WINDOW STICKER

Advert/Adjustments	\$0.00
Destination Charge	\$1,395.00
TOTAL PRICE	\$45,015.00
Est City: * 19.00 mpg	
Est Highway: * 27.00 mpg	
Est Highway Cruising Range: * 702.00 mi	

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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 Customer File:

Elk Grove Auto / Winner Chevrolet

Quotation

8575 Laguna Grove Drive
 Elk Grove, CA 95757
 916-426-5752

DATE January 18, 2018
Quotation # 20357

To:
 Kent Taylor
 2441 Headington Road
 Placerville, CA 95667

Prepared by: Jerry Powers

(530) 642-4900

Comments or special instructions: Vehicle build and options are in additional pages.

Description	AMOUNT
Line 10 Silverado - <i>RANK 2</i>	\$ 26,365.00
Options (Refer to Window Sticker)	\$ 920.00
Upgrade to Long Bed + LS	\$ 3,200.00
Extra key + fob - Laser cut and programmed	\$ 300.00
<p>**** Please review, sign, and return a copy of the quote and **** **** specs with the PO or the vehicle will not be ordered. **** ****Shipping charge added for deliveries beyond Sacramento. No charge for will call.****</p>	
Subtotal:	\$ 30,785.00
	\$ -
CA Tire Fee: \$1.75 / Per Tire	Tire Fee: \$8.75
	Delivery Charge: \$ 150.00
	Pre Tax Total \$ 30,943.75

Add CA Sales Tax (Tire Fee and Delivery are NOT to be taxed)

If you have any questions concerning this quotation, contact Jerry Powers at 916-426-5752 or email at JPowers@LasherAuto.com

THANK YOU FOR YOUR BUSINESS!

Purchase
1

Line # 10 Truck
 Upgraded to LS



Winner Chevrolet / Elk Grove Auto Group
 Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)



Note: Photo may not represent exact vehicle or selected equipment.

Dealership Information

PLEASE REVIEW THE "WINDOW STICKER," QUOTE, AND ALL INCLUDED INFORMATION AND SPECIFICATIONS FOR ACCURACY. IF A PURCHASE ORDER IS ISSUED, PLEASE INCLUDE A SIGNED COPY OF THIS QUOTE WITH THE "WINDOW STICKER." BY THIS QUOTE BEING SIGNED AND RETURNED BY THE PURCHASING AGENCY, THE PURCHASING AGENCY ACKNOWLEDGES THAT THE VEHICLE CONFIGURATION AND PRICE ARE ACCURATE. **TAX IS NOT INCLUDED IN THE QUOTE PRICE. PURCHASING AGENCY IS RESPONSIBLE FOR CALCULATING TAX. THE TAX RATE IS BASED ON THE REGISTRATION ADDRESS AND CANNOT BE A PO BOX. *****IF THE VEHICLE IS GOING TO BE DELIVERED BEYOND F.O.B. SACRAMENTO, ADDITIONAL COST WILL BE REQUIRED. ***

Prepared By:

Jerry Powers
 Winner Chevrolet / Elk Grove Auto Group
 916-426-5752
 JPowers@LasherAuto.com

In an effort to offer your agency the best possible price, this quote is based on the Ca. State Contract at no additional cost to you and reflects your specifications.



Winner Chevrolet / Elk Grove Auto Group
 Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)

Window Sticker

SUMMARY

[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)

MSRP:\$41,200.00

Interior:No color has been selected.

Exterior 1:Summit White

Exterior 2:No color has been selected.

Engine, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and Variable Valve Timing

Transmission, 6-speed automatic, electronically controlled

OPTIONS

CODE	MODEL	MSRP
CK15743	[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)	\$41,200.00
OPTIONS		
1LS	LS Preferred Equipment Group	\$0.00
AE7	Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger manual recline	\$0.00
B30	Floor covering, color-keyed carpeting with rubberized vinyl floor mats	\$100.00
C49	Defogger, rear-window electric	\$225.00
G80	Differential, heavy-duty locking rear	\$395.00
GAZ	Summit White	\$0.00
GU4	Rear axle, 3.08 ratio	Inc.
H2R	Dark Ash with Jet Black Interior Accents, Cloth seat trim	\$0.00
IOB	Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo	\$0.00
L83	Engine, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and Variable Valve Timing	\$0.00
MYC	Transmission, 6-speed automatic, electronically controlled	\$0.00
NQH	Transfer case, electronic AutoTrac with rotary dial control	\$200.00
Q5U	Wheels, 17" x 8" (43.2 cm x 20.3 cm) bright machined aluminum	\$0.00
R9Y	Fleet Free Maintenance Credit	(\$90.00)
RBZ	Tires, P255/70R17 all-season, blackwall	\$0.00
VK3	License plate kit, front	\$0.00

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[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)

VQ2	Fleet Processing Option	\$0.00
YF5	Emissions, California state requirements	\$0.00
ZY1	Paint, solid	\$0.00
SUBTOTAL		\$42,030.00
Adjustments Total		\$0.00
Destination Charge		\$1,295.00
TOTAL PRICE		\$43,325.00

FUEL ECONOMY

Est City:16 MPG
 Est Highway:22 MPG
 Est Highway Cruising Range:572.00 mi

Weight Ratings

WEIGHT RATINGS

Front Gross Axle Weight Rating: 3950 lbs
 Rear Gross Axle Weight Rating: 3950 lbs
 Gross Vehicle Weight Rating: 7200.00 lbs

Selected Model and Options

CODE	MODEL	Invoice	MSRP
CK15743	2018 Chevrolet Silverado 1500 4WD Crew Cab 153.0" LS	\$39,346.00	\$41,200.00

COLORS

CODE	DESCRIPTION	Invoice	MSRP
GAZ	Summit White	\$0.00	\$0.00

PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	Invoice	MSRP
1LS	LS Preferred Equipment Group includes standard equipment	\$0.00	\$0.00

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[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)

SEAT TYPE

CODE	DESCRIPTION	Invoice	MSRP
AE7	Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger manual recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manual adjustable driver lumbar. (STD)	\$0.00	\$0.00

ADDITIONAL EQUIPMENT

CODE	DESCRIPTION	Invoice	MSRP
B30	Floor covering, color-keyed carpeting with rubberized vinyl floor mats (Double Cab and Crew Cabs include second row floor mats)	\$91.00	\$100.00
C49	Defogger, rear-window electric	\$204.75	\$225.00
G80	Differential, heavy-duty locking rear (With (5W4) Special Service Package, Required with (9G3) suspension package.)	\$359.45	\$395.00
NQH	Transfer case, electronic Autotrac with rotary dial control (Requires 4WD models.)	\$182.00	\$200.00
R9Y	Fleet Free Maintenance Credit This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FEF, FLS, FNR, FRC or FGO. Not available with FDR order types.) *CREDIT*	(\$81.90)	(\$90.00)
VK3	License plate kit, front (will be shipped to orders with ship-to states that require front license plate)	\$0.00	\$0.00
VQ2	Fleet Processing Option	\$0.00	\$0.00

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Winner Chevrolet / Elk Grove Auto Group

Jerry Powers | 916-426-5752 | JPowers@LasherAuto.com

[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)

PAINT

CODE	DESCRIPTION	Invoice	MSRP
GAZ	Summit White	\$0.00	\$0.00

AXLE

CODE	DESCRIPTION	Invoice	MSRP
GU4	Rear axle, 3.08 ratio (Requires L83) 5.3L EcoTec3 V8 engine. Not available with (RD2) 20" chrome wheels or (RD4) 20" polished-aluminum wheels.)	Inc.	Inc.

SEAT TRIM

CODE	DESCRIPTION	Invoice	MSRP
H2R	Dark Ash with Jet Black Interior Accents, Cloth seat trim	\$0.00	\$0.00

RADIO

CODE	DESCRIPTION	Invoice	MSRP
IOB	Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones (STD)	\$0.00	\$0.00

ENGINE

CODE	DESCRIPTION	Invoice	MSRP
L83	Engine, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and Variable Valve Timing includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm; more than 300 lb-ft of torque from 2000 to 5600 rpm) (STD) (Standard on C*15743 models.)	\$0.00	\$0.00



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[Fleet] 2018 Chevrolet Silverado 1500 (CK15743) 4WD Crew Cab 153.0" (2)

TRANSMISSION

CODE	DESCRIPTION	Invoice	MSRP
MYC	Transmission, 6-speed automatic, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD)	\$0.00	\$0.00

WHEELS

CODE	DESCRIPTION	Invoice	MSRP
Q5U	Wheels, 17" x 8" (43.2 cm x 20.3 cm) bright machined aluminum (STD) (Requires Crew Cab model.)	\$0.00	\$0.00

TIRES

CODE	DESCRIPTION	Invoice	MSRP
RBZ	Tires, P255/70R17 all-season, blackwall (STD)	\$0.00	\$0.00

EMISSIONS

CODE	DESCRIPTION	Invoice	MSRP
YF5	Emissions, California state requirements	\$0.00	\$0.00

PAINT SCHEME

CODE	DESCRIPTION	Invoice	MSRP
ZY1	Paint, solid	\$0.00	\$0.00
Options Total		\$755.30	\$830.00

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