

EL DORADO COUNTY TREASURER-TAX COLLECTOR DEPARTMENT MEMORANDUM

TO: Honorable Board of Supervisors

CC: Tiffany Schmid, Chief Administrative Officer
Sue Hennike, Principal Management Analyst

FROM: Sean Coppola, on behalf of K. E. Coleman,
Treasurer-Tax Collector

DATE: July 1, 2025

RE: Retroactive Agreement for Services, Deckard Technologies, Inc., Legistar Item 25-1075;
August 12, 2025

The purpose of this memorandum is to provide a timeline with justification as to the retroactive nature of Agreement for Services with Deckard Technologies, Inc.

The Treasurer-Tax Collector had Agreement 8712 in place with Deckard Technologies, Inc. The RentalScape platform has provided short-term rental compliance, monitoring software, and advanced data analytics since July 1, 2024. The platform is utilized by the Treasurer-Tax Collector to prepare Transient Occupancy Tax (TOT) assessments and audits, along with Building & Planning Vacation Home Rental/Hosted Home Rental (VHR/HHR) Permitting and Code Enforcement.

The Treasurer-Tax Collector reached out in early March 2025 to Procurement and Contracts (P&C) to initiate a Request For Proposal (RFP). A draft RFP was provided to the department on April 21, 2025 and was posted to PlanetBids on May 7, 2025. Three proposals were received on June 11, 2025 and reviewed by the Evaluation Committee on June 17, 2025. The successful proposer, Deckard Technologies, Inc. was notified on June 17, 2025. County Counsel will review the draft agreement in July 2025 and provide any necessary revisions for the vendor to review. The County's internal processing timeline has resulted in the need for retroactive approval.

Deckard Technologies, Inc has continued to provide access to the software and monitoring after Agreement 8712 expired on June 30, 2025. This Agreement will allow the County continued use of the RentalScape platform, retroactive to July 1, 2025, for a three-year period.

Thank you for your consideration into this matter.