

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information

Department: 22-District Attorney	Org Code: 2200000	
Contact Name: Justene Cline	Subobject: 4300	User Code:
Telephone: 530-621-5640	Fax:	

Required Supplier / Vendor Information

Vendor / Supplier Name: GREGORY DEANGELO dba SICURO DATA ANALYTICS	Vendor / Supplier Address: 317 WEST VENTURA BLVD #1041
Contact Name: Julie Salomonson	CAMARILLO CA 93010
Estimated Purchase Price/Contract Amount:	Vendor / Supplier Email Address: julie@sicuroanalytics.com
Telephone: 818-437-1847	Fax:

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

The District Attorney's Office is requesting to contract with Sicuro Data Analytics for their services providing statistical analysis of criminal charging and outcomes, as outline in the Racial Justice Act (RJA Project), the total agreement amount of \$275,000. The project is anticipated to be completed in three phases over a course of about 2.5 years. This project is specifically in response to the recent AB 2418 legislation, in which all County District Attorney Offices must follow. The department believes contracting with this vendor would be excluded from the competitive bidding requirement based on sections 3.4.2(a, f & g) of the C-17 Procurement Policy.

Department Head: VRP
VRP (Nov 21, 2023 16:54 PST)
Signature

Purchasing Agent: _____
Signature

Board of Supervisors:
Date: _____
Item: _____

P&C Assignment:
Assigned To: _____
Date: _____

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

The services offered by Sicuro Data Analytics are unique. No other vendor exists that has the combination of ability to do technical coding, data mining and database creation and the expertise to do the causal criminal justice data analytics that are required by the Racial Justice Act. In addition, this vendor has top criminal justice security clearance, fully completed criminal background, a CJIS compliant data lab, and CLETS Certification that allows them to immediately start this time-sensitive project.

2. Provide the background of events leading to this acquisition.

This request for services is strictly the result of the passing of Assembly Bill 2418. AB 2418 was signed into law on September 29, 2022 and would enhance transparency and accountability in criminal prosecutions by requiring district attorneys to collect and report data to the DOJ about their cases such as demographic information about the defendant and victim, charging information, information about plea offers, and case disposition. The bill allows District Attorney Offices to have until June 2027 to begin transmission of reporting requirements to the DOJ. In preparation of these mandates, Sicuro will extract the data elements from the DA's old and current case management systems.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

This vendor is already familiar with both our former and our current Case Management Systems ("CMS"), the Court's CMS (necessary for data mining) and has developed the proprietary code necessary to access data maintained in these systems, backfill missing data and export the data to an analytic database that will allow compliance with the Racial Justice Act.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

One consequence of not purchasing the services from Sicuro is the District Attorney's Office be out of compliance with state mandated legislation. Based on AB 2418 requirements, there is a specified deadline for which all reporting mechanisms are to be in place.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Sicuro Data Analytics is well known throughout the state of California to be the only vendor providing this combination of services to District Attorney's Offices and has provided these services to approximately 20 District Attorney's Offices throughout California.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

We have negotiated a significant reduction in cost by identifying and eliminating any superfluous services not specifically required by the RJA or other legislation. The initial proposal from Sicuro Data Analytics had an estimated total cost of \$300,000-375,000. Our proposed agreement has a \$275,000 "cap," and is the result of the above negotiation and creation of a scope of work carefully tailored to El Dorado County's specific needs.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Engaging with Sicuro Data Analytics will allow the County to comply with the mandates of the Racial Justice Act ("RJA") and respond to RJA Motions. This prepares us for inevitable RJA Motions and re-sentencing hearings of persons convicted of serious and violent offenses. The analytics database that Sicuro Data Analytics will create will be owned by EDC. In addition to responding to RJA Motions, this database can be used to respond to Public Records Act demands much more efficiently, avoiding financial penalties for failing to adequately respond in a timely manner. This database also has the collateral benefit of better preparing our office for the justice data reporting requirements set forth in Penal Code Section 13370 ("J-DATA," effective date 03/01/2027).