

Holt of California

Master Agreement for Equipment Rentals

AGREEMENT #5188

THIS AGREEMENT, made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County"), and Holt of California, a corporation duly qualified to conduct business in the State of California, whose principal place of business is 7310 Pacific Avenue, Pleasant Grove, California 95668, whose mailing address is Post Office Box 100001, Sacramento, California 95813, and whose local business address is 8900 Fruitridge Road, Sacramento, California 95821 (hereinafter referred to as "Lessor");

RECITALS

WHEREAS, County has determined that from time to time, it is necessary to rent various types of equipment for its Department of Transportation for maintenance, repair and construction related activities; such equipment includes, but is not limited to, excavators, tractors, lifts, cranes, dump trucks, graders, and loaders (Equipment);

WHEREAS, it is the intent of the parties hereto that such transactions be in conformity with all applicable state and local laws;

WHEREAS, Lessor and County intend that the terms and conditions set forth in this Master Rental Agreement for Equipment Rentals (Agreement) shall control any and all rentals transacted between Lessor and County;

NOW, THEREFORE, County and Lessor mutually agree as follows:

ARTICLE I

Purpose and Term: The terms and conditions of this Agreement shall control all equipment rental transactions between the parties hereto and shall supersede any and all other written terms and conditions, including, but not limited to, rental agreements, delivery receipts or purchase orders issued by either party. This Agreement shall become effective upon final execution by both parties hereto, and shall cover the period of February 6, 2021 through February 5, 2024.

ARTICLE II

Nature of This Agreement: This Agreement is solely for the purpose of establishing terms and conditions for Equipment rental transactions between Lessor and County and facilitating the purchase of related incidental parts and supplies, which allow County to use the Equipment as permitted by this Agreement. Lessor acknowledges that this Agreement is not exclusive and that Equipment rental transactions under this Agreement shall be initiated by County in its sole and absolute discretion. County

represents that the Equipment herein is to be used solely and exclusively for County purposes. Lessor warrants and represents that the Equipment is owned by Lessor and that Lessor has complete authority and right to rent the Equipment to County. In accordance with ARTICLE VII, Authorized Operators, herein, neither County nor any Authorized Operators are agents of Lessor.

If the Lessor chooses to finance the equipment proposed to County through a third party leasing party, it is the Lessor's right. However any such arrangements shall be solely between the Lessor and the leasing company. County shall remain clear of all such arrangements and shall not have to alter or amend any terms and conditions set forth herein to accommodate the third party. In addition, the Lessor shall remain the sole agent dealing directly with County.

ARTICLE III

Compensation: For the purposes hereof, the rental rates shall be in accordance with Exhibit A, marked "Rate Schedule," incorporated herein and made by reference a part hereof. For incidental parts and supplies provided herein, County agrees to pay Lessor in arrears at reasonable rental rates and pricing in effect at the time of the rental or purchase. Payment shall be made within forty-five (45) days following County's receipt and approval of itemized invoice(s) detailing all rental, time, mileage, service, transportation, refueling services, sales taxes, and other charges and sums in accordance with this Agreement. The basic daily, weekly, and the four (4) week rental will entitle County to a maximum of one (1) shift use (i.e., a maximum of eight [8] hours per day; forty [40] hours per week; one hundred sixty [160] hours per four [4] weeks). Use in excess of one (1) shift will be payable at the hourly rate of one-sixteenth (1/16) of the daily charge (for a daily rental), one-eightieth (1/80) of the weekly rental (for a weekly rental), and one-three hundred twentieth (1/320) of the four (4)-week charge (for a four (4) week rental); plus applicable taxes. The immediately preceding provision does not apply to occasional (two [2] hours or less) equipment use required to complete work already begun. All charges are subject to a final audit by Lessor. Rentals are Free on Board (F.O.B.) the originating Lessor branch unless otherwise specified. Reasonable shipping charges, but not transit damages, from such branch to County's destination and return will be paid by County. All rates for rentals in excess of four (4) weeks are subject to change only after the current rental period expires and upon thirty (30) days notice in writing.

Itemized invoices shall follow the format specified by County and shall reference this Agreement number on their faces. Copies of documentation attached to invoices shall reflect Lessor's charges for the specific services billed on those invoices. Invoices shall be mailed to County at the following address:

County of El Dorado
Department of Transportation
2441 Headington Road
Placerville, California 95667
Attn.: Stephanie Lisius, Administrative Analyst

or to such other location as County directs.

The total amount of this Agreement shall not exceed \$250,000, inclusive of all costs, taxes, and expenses.

ARTICLE IV

Taxes: Lessor certifies that as of today's date, it is not in default on any unsecured property taxes or other taxes or fees owed by Lessor to County. Lessor agrees that it shall not default on any obligations to County during the term of this Agreement.

ARTICLE V

Condition of Equipment: Lessor warrants the Equipment, upon delivery to County, to be in good mechanical and merchantable condition. Lessor shall provide twenty-four (24) hour, seven (7) day a week service during County's possession of the Equipment. If the Equipment is found by County not to be in good mechanical condition, as a result of conditions not the responsibility of County, nor caused by the fault or negligence of County or County's employees or agents, County will promptly notify Lessor, whereupon Lessor will suitably replace or repair the Equipment as soon as is reasonably possible and at Lessor's sole cost and expense. County's obligation to pay rent or other charges shall be tolled for the period the Equipment is "down." County agrees to provide reasonable access to the Equipment to Lessor's representatives so as to enable Lessor to meet its responsibilities hereunder. Lessor shall be capable of providing same day repair or replacement as needed on weekdays, weekends, and holidays.

County may not perform major service or repair or alter the Equipment without Lessor's prior written approval except for emergencies, which threaten life, property, or production. County remains responsible for lubrication and readiness checks as set forth in ARTICLE XIV, County's Responsibilities, hereinbelow.

ARTICLE VI

Refueling Service Charge: Lessor agrees to provide the Equipment to County with full fuel tank(s). County agrees to return the Equipment with full fuel tank(s). If County returns the Equipment with the fuel tank(s) less than full, County will pay to Lessor the applicable refueling service charge for the number of gallons required to refill the tank(s) at the time of return.

ARTICLE VII

Authorized Operators: Only County employees ("Authorized Operators") may operate the Equipment. All Authorized Operators must be properly qualified to operate the

Equipment and have a valid operator's license with respect to the Equipment where required by law.

When requested, and at no additional cost to County, Lessor shall provide demonstrations and training of equipment. This shall include instructions on the proper and safe operation of equipment and accessories. Training shall be provided as often as needed at no additional cost to County. The location of training will be determined by County at the time of request.

ARTICLE VIII

Changes to Agreement: This Agreement may be amended by mutual consent of the parties hereto. Said amendments shall become effective only when in writing and fully executed by duly authorized officers of the parties hereto.

ARTICLE IX

Audit by California State Auditor: Lessor acknowledges that if total compensation under this Agreement is greater than \$10,000.00, this Agreement is subject to examination and audit by the California State Auditor for a period of three (3) years, or for any longer period required by law, after final payment under this Agreement, pursuant to California Government Code § 8546.7. In order to facilitate these potential examinations and audits, Lessor shall maintain, for a period of at least three (3) years, or for any longer period required by law, after final payment under the Agreement, all books, records, and documentation necessary to demonstrate performance under the Agreement.

ARTICLE X

Fiscal Considerations: The parties to this Agreement recognize and acknowledge that County is a political subdivision of the State of California. As such, County is subject to the provisions of Article XVI, Section 18 of the California Constitution and other similar fiscal and procurement laws and regulations and may not expend funds for products, equipment, or services not budgeted in a given year. It is further understood that in the normal course of County business, County will adopt a proposed budget prior to a given fiscal year, but that the final adoption of a budget does not occur until after the beginning of the fiscal year.

Notwithstanding any other provision of this Agreement to the contrary, County shall give notice of cancellation of this Agreement in the event of adoption of a proposed budget that does not provide for funds for the services, products, or equipment subject herein. Such notice shall become effective upon the adoption of a final budget, which does not provide funding for this Agreement. Upon the effective date of such notice, this Agreement shall be automatically terminated and County released from any further liability hereunder.

In addition to the above, should the Board of Supervisors during the course of a given year for financial reasons reduce or order a reduction in the budget for any County department for which services were contracted to be performed or for which products or

equipment were to be supplied, pursuant to this Article in the sole discretion of County, this Agreement may be deemed to be canceled in its entirety subject to payment for equipment rented prior to such cancellation.

ARTICLE XI

Default, Termination, and Cancellation:

- A. **Default:** Upon the occurrence of any default of the provisions of this Agreement, a party shall give written notice of said default to the party in default (notice). If the party in default does not cure the default within ten (10) days of the date of notice (Time to Cure), then such party shall be in default. The Time to Cure may be extended at the discretion of the party giving notice. Any extension of Time to Cure must be in writing, prepared by the party in default for signature by the party giving notice, and must specify the reason(s) for the extension and the date in which the extension of Time to Cure expires.

Notice given under this section shall specify the alleged default and the applicable Agreement provision and shall demand that the party in default perform the provisions of this Agreement within the applicable period of time. No such notice shall be deemed a termination of this Agreement unless the party giving notice so elects in this notice, or the party giving notice so elects in a subsequent written notice after the Time to Cure has expired.

- B. **Bankruptcy:** This Agreement, at the sole option of County, shall be terminable in the case of bankruptcy, voluntary or involuntary, or insolvency of Lessor.
- C. **Ceasing Performance:** County may terminate this Agreement in the event Lessor ceases to operate as a business or otherwise becomes unable to substantially perform any term or condition of this Agreement.
- D. **Termination or Cancellation without Cause:** County may terminate this Agreement in whole or in part upon seven (7) calendar days written notice by County for any reason. If such prior termination is effected, County will pay for satisfactory equipment rentals prior to the effective dates, as set forth in the Notice of Termination provided to Lessor, and for such other products or services which County may agree to in writing as necessary for contract resolution. In no event, however, shall County be obligated to pay more than the total amount of the Agreement. Upon receipt of a Notice of Termination, Lessor shall promptly discontinue all services affected, as of the effective date of termination set forth in such Notice of Termination, unless the Notice directs otherwise.

ARTICLE XII

Notice to Parties: All notices to be given by the parties hereto shall be in writing and served by depositing the same in the United States Post Office, postage prepaid and return receipt requested. Notices to County shall be in duplicate and addressed as follows:

To County:

County of El Dorado
Department of Transportation
2441 Headington Road
Placerville, California 95667

Attn.: Brian Mullens
Deputy Director
Maintenance and Operations
Division

With a copy to:

County of El Dorado
Chief Administrative Office
2850 Fairlane Court
Placerville, California 95667

Attn.: Michele Weimer
Procurement and Contracts Manager

or to such other location as County directs.

Notices to Lessor shall be addressed as follows:

Holt of California
Post Office Box 100001
Sacramento, California 95813
Attn.: John Johnson, Vice President

or to such other location as Lessor directs.

ARTICLE XIII

Change of Address: In the event of a change in address for Lessor's principal place of business, Lessor's Agent for Service of Process, or Notices to Lessor, Lessor shall notify County in writing as provided in ARTICLE XII, Notice to Parties. Said notice shall become part of this Agreement upon acknowledgment in writing by County's Contract Administrator, and no further amendment of the Agreement shall be necessary provided that such change of address does not conflict with any other provisions of this Agreement.

ARTICLE XIV

County's Responsibilities: County must return the Equipment to Lessor in the same good and clean condition it was in when County received it, ordinary wear and tear excepted. The Equipment must be returned to Lessor at the Lessor's renting branch from which it was rented. County acknowledges that it must confirm return receipt of the Equipment by Lessor at the time the Equipment is returned. Lessor shall provide County with written confirmation of return receipt including the condition of the Equipment and the status of the gas tank level(s). Until such time as Lessor receives actual possession of the Equipment, County agrees to take reasonable measures to hold said Equipment in a safe and secure manner. The Equipment will be used solely for County's purposes. County shall notify the Lessor's renting branch by telephone or fax, prior to any Equipment movements between County's job sites. The Equipment will be used only in accordance with the manufacturer's instructions within its rated capacity, such instructions and capacity to be provided by Lessor. County will promptly notify Lessor of any accident, damage or failure involving the Equipment and will reasonably

cooperate with Lessor in gathering information in connection therewith. County will perform or cause to be performed lubrication and readiness checks of the Equipment, including, but not limited to: checking of the Equipment before each shift; checking and maintaining the crankcase, transmission, and cooling and fluid systems daily; and checking tire pressure and battery fluid and charge levels weekly.

ARTICLE XV

Risk of Loss: All loss of or damage to the Equipment, unless such loss or damage results from a latent defect(s) or fault or negligence on the part of Lessor, while on rental and in County's care, custody, or control, including, but not limited to, fire, flood, theft, comprehensive losses, collision, and rollover will be the responsibility of County. Such responsibility is limited to: (1) reasonable repair cost or (2) the fair market value of the Equipment at the time it is lost or damaged, less its salvage value. The cost of labor for such repairs will be either Lessor's then-prevailing reasonable hourly rate for labor, posted at the Lessor branch where the equipment is to be repaired, or the repairer's reasonable hourly rate for labor charged to Lessor for such repairs, as the case may be. Parts will be charged at Lessor's cost therefor as reasonably charged to Lessor by the supplier or repairer, as the case may be. Use of the Equipment by persons other than as provided for in ARTICLE VII, Authorized Operators, herein, will be at County's sole risk. County and any Authorized Operators hereby assume all risk of loss or damage and waive all claims against Lessor by reason of any personal property left or stored by County or any other person in or upon the Equipment.

ARTICLE XVI

Prohibited Use of Equipment: County will be deemed to be in default of the provisions of this Agreement if the Equipment is used: (a) to carry persons for hire; (b) to carry persons other than Authorized Operators or helpers employed by County (unless authorized by Lessor), all of whom will ride only within the cab of the Equipment, and then only if such carriage is lawful; (c) to transport property for hire unless County obtains all necessary permits and licenses; (d) in violation of any law or ordinance; (e) in any race, test, or contest; (f) in a reckless or abusive manner, or is intentionally damaged by County; (g) for the carrying or hauling of explosives or other hazardous material in a manner inconsistent or in violation of applicable laws, rules, or regulations; or (h) in any fashion or manner for which the Equipment was not designed or beyond the manufacturer's rated capacity of the Equipment.

ARTICLE XVII

Insurance:

- A. Public Liability and Property Damage Liability Insurance (Third party)
County will, at its expense and at all times during the term of this Agreement, maintain in force Commercial General Liability and Property Damage Liability Insurance or self-insurance with a limit for bodily injury, including death, of \$500,000 for each person in each accident, and with a limit of liability of \$1,000,000 for all persons in each accident, and with a limit of liability for property damage of \$250,000 for each accident, on a primary and not excess or contributory basis, for County's liability for damages sustained by any person or

persons, including, but not limited to, agents or employees of County, as a result of the maintenance, use, operation, possession, storage, erection, dismantling, servicing, or transportation of the Equipment. County will, on demand, furnish Lessor a Certificate of Insurance evidencing such insurance, endorsed to provide that such insurance may not be canceled or materially modified except on thirty (30) days prior written notice to Lessor at the Lessor's renting branch. County agrees to abide by all terms and conditions of said insurance. County, its agents and employees will cooperate fully with Lessor in any investigation, prosecution, or defense of any claim or suit arising therefrom and will do nothing to impair or invalidate the applicable insurance coverage. Lessor's acceptance of County's Certificate(s) of Insurance will not be deemed a waiver or modification of County's insurance, indemnity, or any other obligation under this Agreement.

B. Property Insurance (Lessor Equipment)

County will, at its own expense and at all times during the term of this Agreement, maintain in force Property Insurance or self-insurance in an amount adequate to cover any damage to, or loss of, the Equipment being rented under this Agreement. County's policy must expressly cover non-owned equipment while in County's care, custody, and control. County will, on demand, furnish Lessor a Certificate of Insurance evidencing such insurance and endorsed to provide that such insurance may not be canceled or materially modified except on thirty (30) days prior written notice to Lessor at the Lessor's renting branch. County agrees to abide by all of the terms and conditions of such insurance.

C. Lessor Insurance

Insurance: Lessor shall provide proof of a policy of insurance satisfactory to the County of El Dorado Risk Manager and documentation evidencing that Lessor maintains insurance that meets the following requirements:

- A. Full Worker's Compensation and Employer's Liability Insurance covering all employees of Lessor as required by law in the State of California.
- B. Commercial General Liability Insurance of not less than \$1,000,000.00 combined single limit per occurrence for bodily injury and property damage and a \$2,000,000.00 aggregate limit.
- C. Automobile Liability Insurance of not less than \$1,000,000.00 is required in the event motor vehicles are used by the Lessor in the performance of the Agreement.
- D. In the event Lessor is a licensed professional or professional contractor, and is performing professional services under this Agreement, professional liability is required with a limit of liability of not less than \$1,000,000.00 per occurrence. If medical services are being provided

under this agreement, medical malpractice insurance of not less than \$1,000,000 per occurrence is required.

- E. Lessor shall furnish a certificate of insurance satisfactory to the County of El Dorado Risk Manager as evidence that the insurance required above is being maintained.
- F. The insurance will be issued by an insurance company acceptable to Risk Management, or be provided through partial or total self-insurance likewise acceptable to Risk Management.
- G. Lessor agrees that the insurance required above shall be in effect at all times during the term of this Agreement. In the event said insurance coverage expires at any time or times during the term of this Agreement, Lessor agrees to provide at least thirty (30) days prior to said expiration date, a new certificate of insurance evidencing insurance coverage as provided for herein for not less than the remainder of term of the Agreement, or for a period of not less than one (1) year. New certificates of insurance are subject to the approval of Risk Management and Lessor agrees that no work or services shall be performed prior to the giving of such approval. In the event the Lessor fails to keep in effect at all times insurance coverage as herein provided, County may, in addition to any other remedies it may have, terminate this Agreement upon the occurrence of such event.
- H. The certificate of insurance must include the following provisions stating that:
 - 1. The insurer will not cancel the insured's coverage without prior written notice to County, and;
 - 2. The County of El Dorado, its officers, officials, employees and volunteers are included as additional insured on an additional insured endorsement, but only insofar as the operations under this Agreement are concerned. This provision shall apply to the general liability policy.
- I. The Lessor's insurance coverage shall be primary insurance as respects the County, its officers, officials, employees and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees or volunteers shall be in excess of the Lessor's insurance and shall not contribute with it.
- J. Any deductibles or self-insured retentions must be declared to and approved by the County.

- K. Any failure to comply with the reporting provisions of the policies shall not affect coverage provided to the County, its officers, officials, employees or volunteers.
- L. The insurance companies shall have no recourse against the County of El Dorado, its officers and employees or any of them for payment of any premiums or assessments under any policy issued by any insurance company.
- M. Lessor's obligations shall not be limited by the foregoing insurance requirements and shall survive expiration of this Agreement.
- N. In the event Lessor cannot provide an occurrence policy, Lessor shall provide insurance covering claims made as a result of performance of this Agreement for not less than three (3) years following completion of performance of this Agreement.
- O. Certificate of insurance shall meet such additional standards as may be determined by the contracting County Department either independently or in consultation with Risk Management, as essential for protection of the County.

ARTICLE XVIII

County's Obligation to Indemnify: County will defend, indemnify, and hold harmless Lessor, its subsidiaries, parent company and its and their officers, agents, and employees, from and against all loss, liability, claim, action or expense, including reasonable attorneys' fees, by reason of bodily injury, including death, and property damage, sustained by any person or persons, including but not limited to employees of County, to the extent caused exclusively by County's sole or active negligent maintenance, use, possession, operation, erection, dismantling, servicing, or transportation of the Equipment.

ARTICLE XIX

Lessor's Obligation to Indemnify: Lessor shall defend, indemnify, and hold County and its officers, agents and employees harmless against and from any and all claims, suits, losses, damages, and liability for damages of every name, kind, and description, including attorneys' fees and costs incurred, brought for, or on account of, injuries to, or death of, any person, including but not limited to workers, County employees, and the public, or damage to property, or any economic or consequential losses, which are claimed to, or in any way arise out of, or are connected with Lessor's services, equipment, latent defects in the equipment, operations or performance hereunder, regardless of the existence or degree of fault or negligence on the part of County, Lessor, subcontractor(s) and employee(s) of any of these, except for the sole, or active negligence of County, its officers and employees, or as expressly provided by statute. This duty of Lessor to indemnify and save County harmless includes the duties to defend set forth in California Civil Code Section 2778

ARTICLE XX

County's Compliance With Law: County will, at its expense, comply with all federal, state and local laws and regulations affecting the Equipment and its use, operation, erection, design, and transportation, including without limitation, licensing and building code requirements and will defend, indemnify, and hold Lessor harmless from all loss, liability or expense resulting from County's actual or alleged violations of any such laws, regulations, or requirements.

ARTICLE XXI

Lessor's Compliance With Law: Lessor will, at its expense, comply with all federal, state, and local laws and regulations affecting the Equipment and its use, operation, erection, design, and transportation, including, without limitation, licensing, Occupational Safety and Health Administration (OSHA) and American National Standards Institute (ANSI) requirements and will defend, indemnify, and hold County harmless from all loss, liability, or expense resulting from Lessor's actual or alleged violations of any such laws, regulations, or requirements.

ARTICLE XXII

Notice of Loss or Accident: In the event of the loss, theft of, or damage to the Equipment, County agrees to notify Lessor by telephone, and thereafter to report in writing to Lessor and the public authorities (where required by law) all reasonable information deemed relevant thereto by Lessor. County will cause its agents and employees to give Lessor and the public authorities proper and full information and reasonable assistance in the investigation and prosecution of any matter resulting from said loss, theft, or damage.

ARTICLE XXIII

Force Majeure/Infringement: Any failure of performance by County or Lessor due to causes beyond County or Lessor's reasonable control, including, but not limited to, acts of civil or military authority, Acts of God, labor difficulties, failure of transportation, and delays of suppliers will not be deemed to be a default by County or Lessor.

ARTICLE XXIV

Interest of Public Official: No official or employee of County who exercises any functions or responsibilities in review or approval of services, products or equipment to be provided by Lessor under this Agreement shall participate in or attempt to influence any decision relating to this Agreement which affects personal interest or interest of any corporation, partnership, or association in which he/she is directly or indirectly interested; nor shall any such official or employee of County have any interest, direct or indirect, in this Agreement or the proceeds thereof.

ARTICLE XXV

Conflict of Interest: The parties to this Agreement have read and are aware of the provisions of Government Code Section 1090 et seq. and Section 87100 relating to conflict of interest of public officers and employees. Lessor attests that it has no current business or financial relationship with any County employee(s) that would constitute a conflict of interest with provision of services under this Agreement and will not enter into any such business or financial relationship with any such employee(s) during the term of this Agreement. County represents that it is unaware of any financial or economic interest of any public officer or employee of Lessor relating to this Agreement. It is further understood and agreed that if such a financial interest does exist at the inception of this Agreement, either party may immediately terminate this Agreement by giving written notice as detailed in ARTICLE XI, Default, Termination, and Cancellation, herein.

ARTICLE XXVI

California Forum and Law: Any dispute resolution action arising out of this Agreement, including, but not limited to, litigation, mediation, or arbitration, shall be brought in El Dorado County, California, and shall be resolved in accordance with the laws of the State of California.

ARTICLE XXVII

Attorneys' Fees: In the event of any action to enforce this Agreement or to seek a declaration of rights or responsibilities hereunder, the prevailing party will be entitled to reasonable attorneys' fees in addition to all other costs and expenses allowed by law.

ARTICLE XXVIII

Business License: County's Business License Ordinance provides that it is unlawful for any person to furnish supplies or services, or transact any kind of business, in the unincorporated territory of El Dorado County without possessing a County business license unless exempt under County Ordinance Code Section 5.08.070. Lessor warrants and represents that it shall comply with all of the requirements of County's Business License Ordinance, where applicable, prior to renting any equipment under this Agreement and at all times during the term of this Agreement.

ARTICLE XXIX

Contract Administrator: The County Officer or employee with responsibility for administering this Agreement is Brian Mullens, Deputy Director, Maintenance and Operations Division, Department of Transportation, or successor.

ARTICLE XXX

Authorized Signatures: The parties to this Agreement represent that the undersigned individuals executing this Agreement on their respective behalf are fully authorized to do so by law or other appropriate instrument and to bind upon said parties the obligations set forth herein.

ARTICLE XXXI

Partial Invalidity: If any provision, sentence, or word of this Agreement or the application thereof is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions, sentences, or words shall not be affected thereby and will continue in full force and effect without being impaired or invalidated in any way.

ARTICLE XXXII

No Third Party Beneficiaries: Nothing in this Agreement is intended, nor will be deemed, to confer rights or remedies upon any person or legal entity not a party to this Agreement.

ARTICLE XXXIII

Counterparts: This Agreement may be executed in one or more counterparts, each of which shall be an original and all of which together shall constitute one and the same instrument.

ARTICLE XXXIV

Entire Agreement: This document and the documents referred to herein are the entire Agreement between the parties, and they incorporate or supersede all prior written or oral agreements or understandings.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the dates indicated below.

-- COUNTY OF EL DORADO --

By: _____

Dated: _____

Board of Supervisors
"County"

Attest:
Kim Dawson
Clerk of the Board of Supervisors

By: _____

Dated: _____

-- HOLT OF CALIFORNIA --

By: _____

Dated: _____

John Johnson
Vice President
"Lessor"

By: _____

Dated: _____

Todd Thompson
Chief Financial Officer

Holt of California

Exhibit A

Fee Schedule

CATALOG #	PRODUCT DESCRIPTION	DAY	WEEK	4 WEEK	DELIVERY/PICKUP LOCATION		
					HEADINGTON ROAD PLACERVILLE	SHAKORI DR. SLT	WILSON WAY TAHOMA
	Category A: Light and Heavy Road Equipment and Accessories						
	AIR COMPRESSORS & ACCESSORIES				COST ONE-WAY TRANSPORT		
652-0050	185 CFM DIESEL	149	404	931	50	125	125
652-0300	375 CFM DIESEL	298	744	1700	50	125	125
654-0250	H/P 750 CFM DIESEL	495	1440	4252	50	125	125
670-0200	CHIPPING HAMMER 13-20# AIR	53	126	434	50	125	125
670-0300	CHIPPING HAMMER 26-31# AIR	56	130	434	50	125	125
670-0200	RIVIT BUSTER STD AIR	53	126	434	50	125	125
670-0500	TAMP, 30# AIR	53	162	434	50	125	125
670-0100	HAMMER 30# AIR	56	130	434	50	125	125
670-0110	HAMMER 60# AIR	60	147	472	50	125	125
670-0120	HAMMER 90# AIR	63	172	510	50	125	125
674-7210	AIR HOSE; 3/4 X 50' 200-300 PSI	11	25	34	50	125	125
674-7098	AIR HAMMER BITS; POINT/CHISEL/SPADE	17	33	51	50	125	125
670-0400	ROCK DRILL 50# AIR	63	172	510	50	125	125
	COMPACTION						
	Plate/Rammer Type						
230-0100	COMPACTOR PLATE 3000#	105	315	846	50	125	125
232-0200	COMPACTOR PLATE REVRS 6000#	193	613	1397	50	125	125
232-0200	COMPACTOR PLATE REVRS 7000-8000#	193	613	1397	50	125	125
232-0200	COMPACTOR PLATE REVRS 10000#	193	613	1397	50	125	125
235-0200	RAMMER, GAS, 1900-2800#	105	315	697	50	125	125
235-0200	RAMMER, GAS, 2900-3200#	105	315	697	50	125	125
	ROLLERS						
200-0500	36" DBL DRM SMOOTH W/VIB	200	585	1276	50	125	125
200-0200	38-40" DBL DRM SMOOTH W/VIB	251	846	1996	50	125	125

200-0300	47" DBL DRM SMOOTH W/VIB	314	990	2200	205	500	500
205-0600	66" DBL DRM SMOOTH W/VIB	623	1878	4873	205	500	500
205-0100	3-6 TON S/DRM 47" SHEEPS FOOT DRM	468	1575	4250	205	500	500
205-0100	7-8 TON S/DRM 54" SHEEPS FOOT DRM	468	1575	4250	205	500	500
205-0200	14-15 TON S/DRM 66" SHEEPS FOOT DRM	547	1814	4675	205	500	500
212-0200	14-17 TON S/DRM SMOOTH	523	1665	4420	205	500	500
205-0150	9-WHEEL PNEUMATIC TIRE STD DRIVE	685	2318	7116	205	500	500
225-0050	9-WHEEL PNEUMATIC TIRE ALL-WHL DRIVE	833	3014	7927	205	500	500
	BACKHOES AND ATTACHMENTS						
135-0110	BACKHOE W/CAB/4WD 65-90HP	380	1188	2500	205	500	500
135-0110	BACKHOE W/CAB/2WD 65-90HP	380	1188	2500	205	500	500
135-0110	BACKHOE W/CAB/4WD 65-90HP W/THUMB	380	1188	2500	205	500	500
135-0110	BACKHOE W/CAB/4WD 65-90HP W/THUMB/ 4-1 BKT	380	1188	2500	205	500	500
139-1010	FORK-BKT ATTACH	88	245	455	50	125	125
139-0060	ACC BKT 24"	41	73	176	50	125	125
139-0065	ACC BKT 18"	41	73	176	50	125	125
139-0510	ACC HAMMER HYD	295	963	2330	50	125	125
139-0815	ACC COMPACTOR WHEEL 18-24"	79	250	534	50	125	125
	DOZERS						
100-0210	TRACK W/CAB 24" 80-90HP	599	1800	4165	205	500	500
100-0710	CAT D7/Equivelent Cab/Air	2129	6049	16307	750	1500	1500
100-0910	CAT D9/Equivelent Cab/Air	3230	8970	24931	1500	2500	2500
	WHEEL LOADER						
145-0910	Cab/Air 2.6 Yd/Bkt 4x4	618	1976	4782	205	500	500
145-0910	Cab/Air 2.6 yd w/4-1 bkt 4x4	720	2300	5700	205	500	500
145-0910	Cab/Air 3 yd w/4-1 bkt 4x4	786	2597	6528	205	500	500
145-0910	Cab/Air 3.5 yd w/4-1 bkt 4x4	786	2597	6528	205	500	500
145-0910	Cab/Air 3.5-4 yd 4x4 w/detachable JRB 1480 Hook	786	2597	6528	205	500	500
	SKID STEER LOADER WHEELED						
112-0305	45-50HP 1200-1499LB	234	747	1750	50	125	125
112-0305	45-60HP 1500-1750LB	234	747	1750	205	500	500
112-0305	45-75HP 1751-2099LB	234	747	1750	205	500	500
112-0720	61-80HP CAB/AIR 2100-2399LB	323	900	2380	205	500	500

112-0720	65-80HP 2000-2400LB	323	900	2380	205	500	500
114-1010	ACC FORKS	50	163	412	50	125	125
114-0110	ACC SMOOTH AND TOOTH BKT	36	81	158	50	125	125
114-0165	ACC 4-1 BKT	90	277	590	50	125	125
114-0510	ACC HAMMER 500 LB	210	700	1750	50	125	125
114-2910	ACC TRENCHER	157	563	1639	50	125	125
114-2710	ACC PLANER 24" HIGH FLOW	465	1631	4527	50	125	125
114-2110	ACC HYDRAULIC AUGER 6" TO 30"	126	396	915	50	125	125
114-2150	ACC AUGER EXTENTION 12" - 24"	22	61	156	50	125	125
114-2510	ACC HYDRAULIC SWEEPER	94	363	1078	50	125	125
114-0215	ACC GRAPPLE BKT	90	277	590	50	125	125
	TRACKED						
110-0050	60-71HP 1800-2500LB	338	1046	2560	50	125	125
110-0400	78-85HP 2400-2800LB	475	1571	4246	205	500	500
110-0715	80-105HP 2800 + CAB/AIR	651	2093	5589	205	500	500
114-0150	ACC 4-1 BKT	90	277	590	50	125	125
114-2810	ACC ROAD WIDENER (ASPHALT SHOULDER)	127	349	982	50	125	125
	EXCAVATORS						
120-1215	CAT 320 RR CAB/AIR W/THUMB	893	2808	7140	205	500	500
120-1215	22-26 TON 21-22' D/DEPTH	893	2808	7140	205	500	500
124-0140	ACC 48" BKT	106	271	617	50	125	125
124-0510	ACC HAMMER	704	2362	6256	50	125	125
124-0750	ACC COMP WHEEL 18"	164	539	1361	50	125	125
124-0755	ACC COMP WHEEL 24"	164	539	1361	50	125	125
	WATER TRUCK						
575-0100	2000 GALLON W/FRT AND RR SPRAY BAR DIESEL	376	1193	2661	205	500	500
575-0200	4000 GALLON W/FRT AND RR SPRAY BAR DIESEL	566	1827	4420	205	500	500
	Category B: Traffic Related						
	TRAFFIC RELATED						
832-0200	MESSAGE BOARD	209	636	1436	50	125	125
850-0200	LIGHT TOWER	107	300	713	50	125	125
Fuel Cost Per Gallon: \$8.75							

Items not on the quotation schedule will be quoted upon request