

Date Received

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

NON-COMPETITIVE BID PURCHASE JUSTIFICATION
 Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.
Department Head approval is required.

Requesting Department Information

Department: Environmental Management	Index Code: 3810120
Contact Name: Jeffrey Warren	Subsubject: 4300
Telephone: 530-621-7628	User Code: Fax:

Required Supplier / Vendor Information

Vendor / Supplier Name: Global Labs Inc	Vendor / Supplier Address: Global Labs Inc.
Contact Name: Scott Furnas	3249 Fitzgerald Road Rancho Cordova, CA 95742
Estimated Purchase Price: \$300,000.00	Vendor / Supplier Email Address: Scott Furnas
Telephone: 8006387301	Fax:

Provide a brief description of the acquisition, including all goods and/or services the vendor/supplier will provide:

Consultant will provide analysis and reporting of groundwater, surface water, stormwater, soil, hazardous materials, and hazardous waste sample testing on an as-needed basis for the Union Mine Landfill and other County projects as necessary.

Department Head: *Jeffrey Warren*
Jeffrey Warren (Feb 20, 2024 15:36 PST)
 Signature

Purchasing Agent: _____
 Signature

Board of Supervisors:	Buyer Assignment:
Date: _____	Assigned To: _____
Item: _____	Date: _____

24-0379 E 1 of 3

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

Global Labs Incorporated has been the sole provider for Union Mine Wastewater Treatment Plant and Landfill for 15 years. They offer a level of expertise unmatched by any competitor. We have several events happening now and upcoming which necessitate their level of unique experience and familiarity with the facility. First, we are preparing to close the Landfill. Second, a recent discovery of lead contamination from the nearby gun club that CLS is working with the County and the State Water board with regards to sample analysis and interpretation. This is an ongoing effort and one in which CLS has become an expert in, and is currently producing relevant data for the facility's benefit.

2. Provide the background of events leading to this acquisition.

The Union Mine Disposal Facility is regulated under several discharge permits that require frequent sampling of groundwater, surface water, mine drainage, storm water, and soil sampling. A fully accredited ELAP laboratory is required to perform this testing per regulation. In addition, specialized reports are required to be uploaded to the State Water Board's tracking program (GEOTRACKER) and to the Environmental Management Department's software program (ENVIRODATA) for tracking and creating tables, charts, and graphs for reports. It is required for samples to have maximum hold times to run the analytical procedures to obtain accurate results.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

There are over 300 different constituents that need analytical testing completed every year, throughout the year, at the Union Mine Disposal Facility. During the 15 year period Global Labs (CLS) has provided services for the site they have only had to sub-contract approximately 4-5 test procedures which is not typical of local laboratories. One of those procedures was only for a short time while equipment was being repaired. They are able to provide the majority of work "in-house." CLS Laboratory is less than 40 minutes from the Union Mine Site making it possible to meet hold time requirements for analytical testing. Also, samples do not need to be packed and shipped via either UPS or FedEx. This helps to avoid container breakage, missed hold times, and Notice-of-Violations from the regulatory agencies. The laboratory also provides free weekly delivery service to and from the laboratory. CLS has a standard 5-day turn around time for clients to receive analytical data. Also, CLS is very familiar with our account making it possible to take care of any issues with either a phone call or email.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

Not meeting constituent hold times requiring frequent re-sampling at the cost to the County to avoid Notice-of-Violations and potential fines from regulatory agencies. Not having the ease of operation for County staff by having a close laboratory that can take care of almost all sampling requirements. With a different laboratory, sample containers will need to be shipped and a large amount of special shipping containers will need to be kept on-site. Shipments would need to be coordinated taking more time and making it more likely not to meet permit requirements.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

The California State Water Board's GIS Map of ELAP accredited laboratories (<https://waterboards.maps.arcgis.com/apps/webappviewer/index.html?id=bd0bd8b42b1944058244337bd2a4ebfa>) did show a small number of laboratories along the Highway 50 corridor but when reviewing the laboratory - Accredited Fields of Testing Certifications none of the laboratories other than Global Labs (CLS) had the Certifications to perform the majority of required testing (98.7%) for the Union Mine Disposal site. When taking into consideration travel time, ease for county staff, hold time requirements, laboratory location, and free courier services, no other laboratory met the strict requirements in determining alternatives.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

The County has contracted with CLS lab for approximately 15 years and the laboratory is currently celebrating it's 30th year of business. While pricing has increased over the 15-year period and with current inflation and COVID issues the costs for testing has not significantly increased from previous contract periods.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

Cost savings include free pick up services, less travel time for County staff, reduced out of compliance hold times, less Notice-of-Violations due to non-permit compliance.