

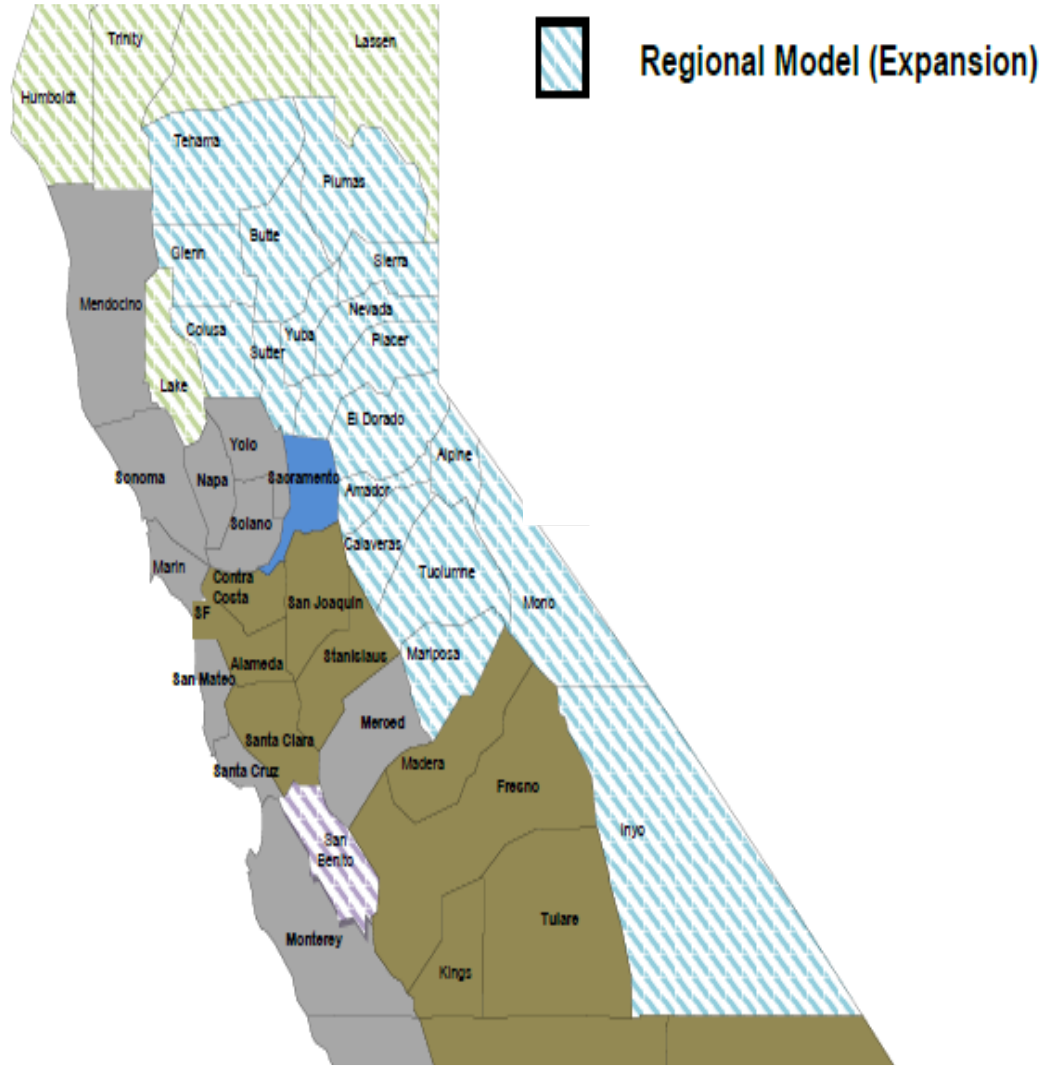
**El Dorado County**  
**Steps to Partnering with**  
**HPSJ to Improve Our**  
**Local Health**

**April 13, 2021**



Community • Partnership • Wellness

# Regional Counties



# DHCS Timeline to Change a County Model

April 30 is deadline for counties to indicate to DHCS via letter of intent if they have a firm intention to shift to a Local Plan by January 2024

DHCS releases final RFP and seeks federal waiver amendments

New contract begins



HPSJ submits contracting strategy to DHCS

DHCS begins HPSJ readiness review



# County Partnership with HPSJ

- HPSJ will fund all pre-implementation activities
- Failure to submit an LOI precludes El Dorado County from exploring the option
- Partnership with HPSJ will be through the two-plan model giving Medi-Cal beneficiaries an added choice by including a public plan
  - Given the choice, HPSJ consistently finds that members in both of its counties overwhelmingly select the public plan



# Shared Governance Model

In order to formally connect with Regional Plan Counties, the Health Commission, HPSJ's governing board, supports adapting a Shared Governance Model:

- Each Regional Plan County making this transition would have seat(s) on the Health Commission
- Advantages for El Dorado County
  - County becomes part "owner" of HPSJ
  - County continuously shares in setting strategy and priorities for HPSJ
  - County has a larger voice for all counties that HPSJ serves, not just its own
  - **More ability to collaborate and form a regional vision**



# About HPSJ

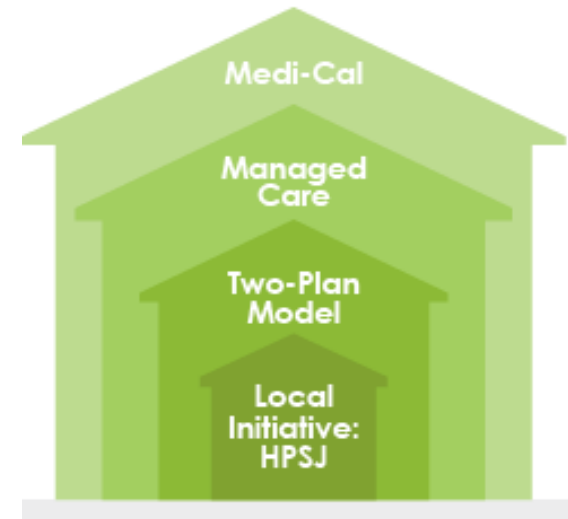
- Public agency
- Governed by a commission, comprised of community stakeholders and healthcare leaders
- In adherence with the Brown Act
- Not-for-profit and greatly invested in the communities they serve
- Low overhead so more revenues can be used for paying providers
- Primarily dedicated to serving Medi-Cal beneficiaries



# Founded by Local Communities for the Underserved

San Joaquin and Stanislaus are Two-Plan counties. HPSJ is the LI plan.

- o Established in 1995 by State statute and San Joaquin County ordinance
- o In 2013, HPSJ won the bid to bring the local health plan to Stanislaus County



## Stanislaus & San Joaquin: Great Partners

- o Stanislaus is the more rural county. There are five Rural Health Centers (RHCs) in HPSJ's territory – all in Stanislaus
- o HPSJ's success serving Stanislaus is a template for how it delivers hands-on, high-touch, quality health care beyond its original county border. Stanislaus & San Joaquin members are seen by providers throughout the service area. Many providers now offer services in multiple, two-county locations.



# The Communities Served – HPSJ Membership

HPSJ is the plan of choice for members:

- 91.7% of **new** San Joaquin beneficiaries
- 81.8% of **new** Stanislaus beneficiaries

## San Joaquin County

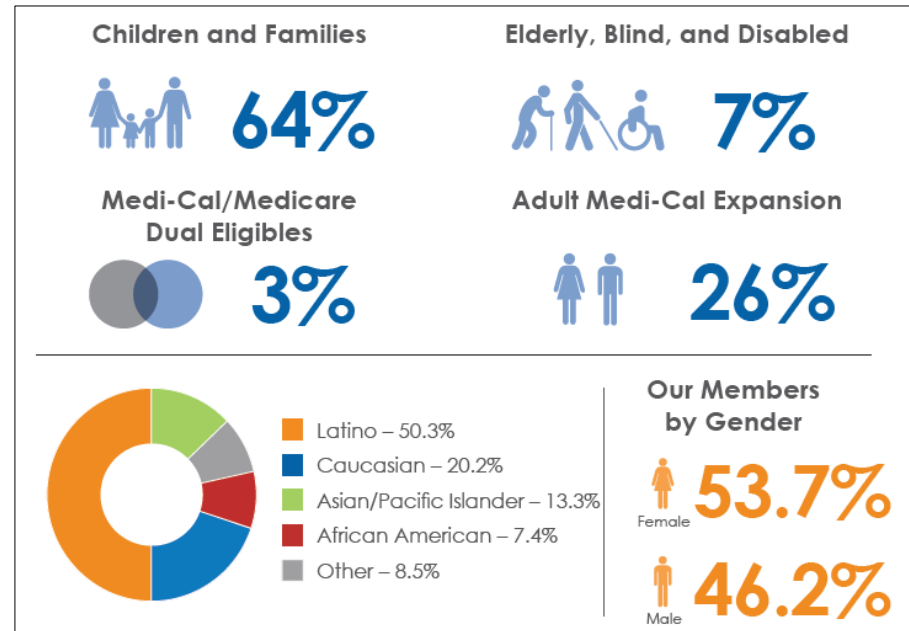
- 223,777 members
- 91.4% market share

## Stanislaus County

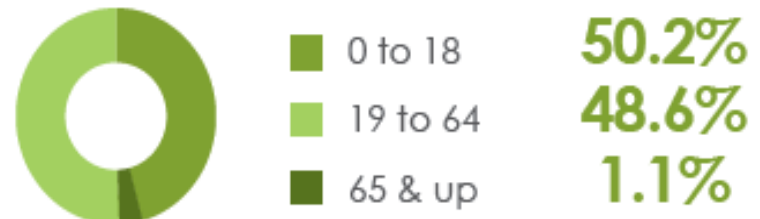
- 139,946 members
- 69.2% market share

**Total Members: 363,723**

December 2020



## Members by Age





# Like El Dorado County – Serving an Especially Vulnerable Population

HPSJ's 2019 Population Needs Assessment (PNA) Report found:

- 71% of HPSJ members identify as belonging to a racial/ethnic minority group. There are significant language, cultural and health literacy challenges
- Though steadily improving, their two counties typically rank lower in all categories including health outcomes, length and quality of life, health factors and health behaviors
- Prevalence rates and deaths due to chronic diseases (heart disease, diabetes, cancer, lower respiratory diseases, stroke and unintentional injury) are higher than State averages

Challenges with social determinants of health – from lower literacy to food insecurity and homelessness, are heightened by the COVID-19 pandemic.





# HPSJ Provider Network – Region-wide Partners & Collaborators

HPSJ has a long history of serving our members in partnership with safety-net and traditional Medi-Cal providers.

## Our Network



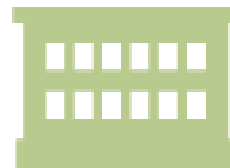
**350+**  
Primary Care  
Providers



**710+**  
Physician  
Specialists



**19**  
Hospitals



**5**  
Federally Qualified Health  
Centers

**5**  
Rural Health Centers

## Next Steps – HPSJ has committed to:

- Completing DHCS' Letter of Intent (LOI) template and forward to El Dorado county representatives
- Assisting county representatives in presenting to their Board of Supervisors, with a power point presentation by February 26, 2021 – and be a part of a virtual BOS meeting on April 13

## El Dorado County needs to:

- Perform timely review of LOI from HPSJ
- Obtain BOS approval to move forward

