

**CHIEF ADMINISTRATIVE OFFICE**  
**Procurement and Contracts Division**

Date Received

**NON-COMPETITIVE BID PURCHASE JUSTIFICATION**

Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.  
**Department Head approval is required.**

**Requesting Department Information**

Department:	Index Code:	
El Dorado County Probation	2500000	
Contact Name:	Subobject:	User Code:
Nikki Moeszinger		
Telephone:	Fax:	
530-621-6066		

**Required Supplier / Vendor Information**

Vendor / Supplier Name:	Vendor / Supplier Address:
JHB Group Inc.	8545 Pyott Rd.
Contact Name:	Lake In The Hills, IL 60156
Chris Gantz, Chief Executive Officer	
Estimated Purchase Price:	Vendor / Supplier Email Address:
\$ 142,536.72	chris@jhbgroup.org
Telephone:	Fax:
(657) 888-3473	

Provide a brief description of the acquisition, including all goods and/or services the vendor/supplier will provide:

27-foot trailer, Community Outreach Recruitment and Engagement package, custom beverage porch, trailer bathroom, communication prep package, data/networking package, advanced power system, CCTV system, ADA accessibility, 10,000 Kw dual-fuel generator, exterior decontamination shower, exterior TV compartment, custom graphics package, transport preparation, and on-site training.

Department Head:

Signature

Purchasing Agent:

Signature

Board of Supervisors:

Buyer Assignment:

Date:

Assigned To:

Item:

Date:

Non-Competitive Justification  
Updated 06/02/20

**A. The good/service requested is restricted to one supplier for the reason stated below:**

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

Vendor provides Public Safety vehicles that are sole sourced, manufactured, sold, and distributed exclusively by vendor. They verify that no other company makes a similar or competing mobile platform with equal innovation, design, and features. Their products must be purchased directly from them and there are no agents or dealers authorized to represent their product. Competition is also precluded by the existence of a U.S. patent on their public safety platforms.

2. Provide the background of events leading to this acquisition.

On September 2, 2022, Probation initially inquired with JHB for information. On September 14, 2022, JHB emailed various other California Chief Probation Officers to reach out about any interest for outreach vehicles. Probation and JHB have had continuous communication since September 2, 2022, and wishes to progress on a purchase/custom vehicle prior to any increased interest of other jurisdictions.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

There are no other like items available that would serve the same purpose or function because of exclusive production and distribution.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

JHB provides exclusive and proprietary vehicles for Public Safety.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Vendor provides a notarized letter indicating their sole source vendor information.

**B. Price Analysis:**

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Vendor holds a Sourcewell contract for their products. Sourcewell is authorized to establish competitively awarded cooperative purchasing contracts on behalf of itself and its participating agencies. Sourcewell follows the competitive contracting law process to solicit, evaluate, and award cooperative purchasing contracts for goods and services.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

Vendors contracts are competitively solicited to satisfy the public bidding process for its education, government, and nonprofit participating agencies.