

**CHIEF ADMINISTRATIVE OFFICE**  
**Procurement and Contracts Division**

Date Received
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**NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION**

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

**Requesting Department Information**

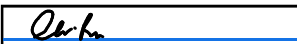
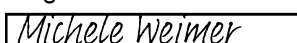
Department: 53-Behavioral Health	Org Code: 	
Contact Name: Caitlin Stahl	Subobject: 	User Code: 
Telephone: 530-621-6347	Fax: 	

**Required Supplier / Vendor Information**

Vendor / Supplier Name: County of Fresno	Vendor / Supplier Address: 
Contact Name: Emma Mejia	
Estimated Purchase Price/Contract Amount: up to 15,000,000	Vendor / Supplier Email Address: emmejia@fresnocountyca.gov
Telephone: 559-600-6834	Fax: 

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

The County of Fresno will provide Specialty Mental Health Services (SMHS) for youth while placed at a licensed Short Term Residential Therapeutic Program (STRTP) - which is a regulatory requirement of the County as the Medi-Cal Mental Health Plan (MHP), per California Code of Regulations (CCR) Title 9 Sections 1810.247 and 1810.245. HHSA contracts with any and every available vendor to provide these services. Therefore, applicable exemption is Policy C-17 3.4(3) "competitive bidding would produce no economic benefit to the County."

Department Head:	 <small>Olivia Byron-Cooper (Feb 11, 2025 16:34 PST)</small>
	Signature
Purchasing Agent:	 <small>Michele Weimer (Feb 13, 2025 10:22 PST)</small>
	Signature

Board of Supervisors:	
Date:	
Item:	

P&C Assignment:	
Assigned To:	
Date:	

**A. The good/service requested is restricted to one supplier for the reason stated below:**

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

The Health and Human Services Agency (HHS) Behavioral Health Division contracts with as many qualified vendors as possible to provide the highest level of psychiatric care to Medi-Cal beneficiaries residing in El Dorado County. This includes Short Term Residential Therapeutic Programs (STRTPs). Because the need for these services far outweighs the availability of beds, qualified vendors are not anticipated to respond to any competitive solicitation released by HHS.

2. Provide the background of events leading to this acquisition.

On behalf of the County, HHS contracts with the State as the MHP. As the MHP, HHS is required to provide or arrange for the provision of SMHS for youth who meet criteria established by California Welfare and Institutions Code (WIC) Section 14184.402. Mandated SMHS includes placement at an STRTP when clinically appropriate, per California Code of Regulations (CCR) Title 9 Sections 1810.247 and 1810.345. To ensure the availability of services on an as-needed basis, the MHP is obligated to contract with individual STRTP providers and, when necessary, other counties through out the State. In addition, Assembly Bill (AB) 1051 recently mandated that, because certain residential placements are intended to be short-term, the responsibility to provide and arrange for SMHS on behalf of eligible youth shall remain with the county of original jurisdiction, rather than transferring to the county of residence as it had in the past. Pursuant to AB 1051, Behavioral Health Information Notice (BHIN) 24-025 is clear the county of original jurisdiction is expected to be proactive in establishing the contracts necessary to deliver mandated STRTP services.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Because specialty skills not expressly identified in County classifications are required for the performance of this work, and the County does not have the staff or facilities to provide STRTP services to eligible youth, HHS seeks to contract with qualified STRTP providers through out the State. El Dorado County has only one STRTP located within county lines, necessitating contracts with out-of-county STRTP providers, as well as with other MHPs.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

If the County does not contract with this vendor, HHS would continue to seek STRTP placements for eligible youth through its existing contract with Summitview Child & Family Services (Summitview), but would continue to be severely limited in its access to these types of facilities. Because Summitview cannot guarantee the availability of a bed, the County has diminished capacity to provide these mandated services and is at risk of being out of compliance with timely access requirements established by CCR Title 9 Section 1810.405.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

HHSA seeks to contract with all qualified STRTP providers within a reasonable proximity to El Dorado County to ensure it has the capacity to meet its obligations as the MHP.

**B. Price Analysis:**

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Because this service is an entitlement for Medi-Cal beneficiaries, cost analysis has not been completed. Additionally, the funding realized by out-of-county STRTP placements are reimbursed through the federal Medicaid program or has been included in HHSA's Board-approved Mental Health Services Act (MHSA) Three-Year Expenditure Plan, so there is no impact to County General Fund.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

At the time of client placement, proximity to El Dorado County as well as daily rates may be considered if multiple vendors have available beds.