

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information

Department: 53-Behavioral Health	Org Code: 	
Contact Name: Christianne Kernes	Subobject: 	User Code:
Telephone: 	Fax: 	

Required Supplier / Vendor Information

Vendor / Supplier Name: Compassion Pathways Behavioral Health LLC	Vendor / Supplier Address: 5410 White Lotus Way Elk Grove, CA 95757
Contact Name: Ifeanyi Ezeani	
Estimated Purchase Price/Contract Amount: 	Vendor / Supplier Email Address: iezeani@cpbh.net
Telephone: 530-888-5000	Fax:

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

Oak Lane Crisis Residential Treatment Facility will provide 10 dedicated beds to serve as an alternative to psychiatric hospitalization, Psychiatric Hospital Facility (PHF) step downs, and El Dorado County Detention Center (EDCDC) transition referrals. CRT Facility Project services are in alignment with the Mental Health Services Act (MHSA) Community Services and Supports (CSS) component.

In accordance with the Board of Supervisors Procurement Policy C-17, 3.4 Exemptions from Competitive Bidding, (2) Sole Source – This provider has critical knowledge about the service being provided and the population being served.

Department Head:	 <small>Olivia Byron-Cooper (Oct 2, 2024 14:23 PDT)</small>
	Signature
Purchasing Agent:	 <small>Michele Weimer (Oct 3, 2024 09:09 PDT)</small>
	Signature

Board of Supervisors:	P&C Assignment:
Date:	Assigned To:
Item:	Date:

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

Only one vendor is capable of providing the service and has critical knowledge about the service being provided and the population being served.

2. Provide the background of events leading to this acquisition.

Acting as the Mental Health Plan (MHP) for the County of El Dorado, the County has the obligation to provide eligible County residents with access to Crisis Residential Treatment Facilities. The County wishes to contract with the Oak Lane Crisis Residential Treatment Facility to provide 10 dedicated beds to serve as an alternative to psychiatric hospitalization, Psychiatric Hospital Facility (PHF) step downs, and El Dorado County Detention Center (EDCDC) transition referrals. As the Mental Health Program (MHP) of El Dorado County, the Health and Human Services Agency (HHS) is required to provide specialty mental health services (SMHS) according to County Ordinance 3.13.030 and the Welfare and Institutions Code Division 5, Part 2, Chapter 1 The Bronza-McCorquodale Act 5600.3 (b). On December 11, 2012, the Board approved the elimination of the Mental Health Services Act, Community Services and Supports Work Plan No. 3 "Crisis Residential Treatment Facility" (File ID# 12-145). On June 20, 2023, the Board adopted El Dorado County's Mental Health Services Act (MHSA) Three-Year Program and Expenditure Plan (File ID# 23-0933) which outlines the Community Services and Supports (CSS) components of MHSA including the Crisis Residential Treatment (CRT) Project.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Oak Lane Crisis Residential Treatment Facility will provide therapeutic or rehabilitative services 24 hrs. a day, 7 days a week, in a non-institutional residential setting with a structured program as an alternative to hospitalization for adults experiencing an acute psychiatric episode or crisis who do not have medical complications requiring nursing care.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

Should the Board decline to approve this recommendation, HHS would continue to provide services through the use of a Psychiatric Health Facility (PHF). HHS would, however, be unable to provide CRT services. This would result in placement into a higher level of care, up to and including a Mental Health Rehabilitation Center/ Institution for Mental Disease.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

As the Mental Health Program (MHP) of El Dorado County, the Health and Human Services Agency (HHS) is required to provide specialty mental health services (SMHS) according to County Ordinance 3.13.030 and the Welfare and Institutions Code Division 5, Part 2, Chapter 1 The Bronza-McCorquodale Act 5600.3(b). To meet this requirement, the MHP contracts with providers of Crisis Residential Treatment facilities to ensure availability of services for County residents experiencing an acute psychiatric episode or crisis who do not have medical complications requiring nursing care. Oak Lane Crisis Residential Facility was is the only vendor capable of providing the service and has critical knowledge about the service being provided and the population being served.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Provider costs are evaluated by HHS Fiscal as a percentage of the EDC Medi-Cal billing rates to ensure rates appropriately support the full provision of services for both the provider and the County.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Rate analysis has allowed the county to ensure services are provided at market rates.