

---

## WORKING STYLES QUESTIONNAIRE

---

This is not a quiz; there are no right or wrong answers. The purpose of this diagnostic is to get an idea of your dominant working style. **In answering these questions you should place yourself into a team situation.** Don't over think your responses, answer according to what most seems like you. "1", "2", "3", and "4". Please rate each statement and order your responses. The number "1" should be the response that best describes you and the number "4" being the response that *least* describes you. To some degree, you may find that you like all of the answers; you must rank each of the questions.

1. **When performing a job, it's most important to me to:**
  - a. \_\_\_\_\_ Do it correctly regardless of time involved
  - b. \_\_\_\_\_ Set deadlines and get it done
  - c. \_\_\_\_\_ Work in a team, cooperatively with others
  - d. \_\_\_\_\_ Demonstrate my talents and enthusiasm
  
2. **The most enjoyable part of working on a job is:**
  - a. \_\_\_\_\_ The information you need to get it done
  - b. \_\_\_\_\_ The results you achieve when it's done
  - c. \_\_\_\_\_ The people you meet or work with
  - d. \_\_\_\_\_ Seeing how the job contributes to future progress
  
3. **When I have several ways to get a job done, I usually:**
  - a. \_\_\_\_\_ Review the pros and cons of each way and choose
  - b. \_\_\_\_\_ Choose a way that I can begin to work on immediately
  - c. \_\_\_\_\_ Discuss ways with others and choose the one most favored
  - d. \_\_\_\_\_ Review the ways and follow my "gut" sense about what will work best
  
4. **In working on a long term job, it's important to me to:**
  - a. \_\_\_\_\_ Understand and complete each step before going on to the next step
  - b. \_\_\_\_\_ Seek a fast, efficient way of completing it
  - c. \_\_\_\_\_ Work with others in a team on it
  - d. \_\_\_\_\_ Keep the job stimulating and exciting
  
5. **I am willing to take a risky action if**
  - a. \_\_\_\_\_ There are facts to support my action
  - b. \_\_\_\_\_ It gets the job done
  - c. \_\_\_\_\_ It will not hurt other's feelings
  - d. \_\_\_\_\_ It feels right for the situation

---

## WORKING STYLES SCORING GRID

---

Transfer the answers from the working styles questionnaire on to the scoring grid by entering the numbers for each letter going across the page. Next add up columns and record the answer in the space provided. The lowest score is your dominant style. In the case of a tied score you will pick the working style that is more like you.

1.	a _____	b _____	c _____	d _____
2.	a _____	b _____	c _____	d _____
3.	a _____	b _____	c _____	d _____
4.	a _____	b _____	c _____	d _____
5.	a _____	b _____	c _____	d _____

**TOTALS (\*\*numbers should total 50)**

a \_\_\_\_\_ b \_\_\_\_\_ c \_\_\_\_\_ d \_\_\_\_\_