



Mr. Nathan Haynes
El Dorado County DOT
2441 Headington
Placerville, CA 95667
Revised: 4-27-22

Dear Nathan,

Per your recent request for a Sourcewell price quotation on a new John Deere model 624 P-Tier wheel loader, I am pleased to offer the following revised quotation on this model for your review and consideration. This revision includes the high-lift loader boom, 60-month / 5,000-hour powertrain plus hydraulics extended warranty, and spare wheel.

(1) New John Deere model 624 P-Tier Wheel Loader standard equipped per the attached brochure and including;

6040DW 624 P-Tier Wheel Loader
2605 English Labels and Decals
0924 John Deere PowerTech FT4 Engine
1520 Reversing Fan Drive
1430 Air Intake System with Centrifugal Precleaner Engine
1310 Engine Exhaust with Flat Black Curved Stack
1610 Standard Fuel Filter & Water Separator
1217 140 amp Alternator
1910 Premium Cab with A/C
1940 7-Inch Display Monitor
2020 High-Lift Loader Boom / Z-Bar Loader Linkage
2360 Joystick Loader Control
2404 4-Function Loader Hydraulics
2510 Ride Control
2730 24 Volt to 12 Volt - 30 Amp Converter
7140 Premium LED Work and Drive Lights
1120 5-Speed Transmission with Lock-up Torque Converter
3049 High Traction - Front & Rear Hydraulically Locking Differential Axles
3120 Manual Differential Lock
8220 Rear Cast Bumper/Counterweight with Rear Hitch and Locking Pin
5530 Standard Fenders
5610 Left Side Steps
8240 Rear Camera
8275 LED Strobe Beacon with Bracket
2240 Premium Seat, Heated/Ventilated, with Air Suspension
8350 Remote Powered and Heated Mirrors
8560 Hydraulic Bucket Coupler / JRB 416 Pattern
2120 Steering Wheel Only
170K JDLink machine Monitoring System
4934 20.5R25 (L3) Radial Tires with 3-Piece Wheels (no brand preference)
8370 Premium AM/FM Radio with Bluetooth
9015 Engine Block Heater
9043 Environmental Drains and Sampling Ports

9050 Wheel Spin Control System
 9055 Throttle Lock
 9240 Engine Compartment Light
 9410 Bottom Guards and Transmission Side Frame Guards
 1970 Hydraulic Fluid - Hydrau XR
 9140 5.0 lbs. multi purpose (ABC) Dry Chemical Fire Extinguisher
 9520 License Plate Bracket and Light
 9525 Slow Moving Vehicle (SMV) Emblem

Total "Base Machine" List price:	\$ 357,456.00
Less 40% Sourcewell Discount per contract # 032119-JDC:	<u>(\$ 142,982.00)</u>
Sourcewell Base Machine Sales Price:	\$ 214,474.00
Plus Inbound Freight, Dealer PDI, 3.0 cy JRB Multi-Purpose Loader Bucket, Parts & Repair CDs, Delivery, 5,000-Hour / 60-Month Powertrain plus Hydraulics Extended Warranty, Spare 25" Wheel:	<u>\$ 47,501.00</u>
Total Final Delivered Machine Sales Price:	\$ 261,975.00
Plus 7.25% Placerville Sales Tax:	\$ 18,993.19
Plus CA Tire Disposal Fee:	<u>\$ 7.00</u>
Total "Out-the-Door" Delivered Sales Price:	\$ 280,975.19

Prices are current but subject to escalation. This price quotation is firm for 60 days. Current lead time is approx. 9-10 months A.R.O.

Nathan, thank you for the opportunity to quote John Deere wheel loaders. Please do not hesitate to contact me should you have any questions or need any additional info.

Sincerely,

Mike Pilat

Mike Pilat – Territory Mgr.
 Pape Machinery
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 Sacramento, CA 95833 (916) 997-8626