BID 11-288-072 Polymer Modified Rejuvenating Emulsion - East & West Slope Evaluation

				(B) Telfer Oil Company Martinez, CA			(A) VSS Emultech West Sacrameto, CA		
			<u>Terms</u> <u>Delivery</u>	10% / 20 Days As Needed		Net 30 Days 7 Days			
<u>Product</u>	Unit of Measure	Quantity	Location	<u>Ur</u>	nit Price	Extended <u>Price</u>	U	nit Price	Extended <u>Price</u>
West Slope Polymer Modified Rejuvenating Emulsion	Tons	1200	West Slope	\$	755.00	\$906,000.00	\$	721.21	\$865,452.00
Excess Spread Time (After 3 hours)	Hours	150	West Slope	\$	210.00	\$31,500.00	\$	195.00	\$29,250.00
East Slope Polymer Modified Rejuvenating Emulsion	Tons	400	East Slope	\$	775.00	\$310,000.00	\$	731.88	\$292,752.00
Excess Spread Time (After 3 hours)	Hours	150	East Slope	\$	210.00	\$31,500.00	\$	195.00	\$29,250.00
Balance of Minimum Freight - Less than a Full Load	Tons	1	East & West Slope		\$95.00	\$95.00		\$110.00	\$110.00
Subtotal Less Terms Discount Evalutation						\$1,279,095.00 (\$127,909.50) \$1,151,185.50			\$1,216,814.00 \$0.00 \$1,216,814.00
Additional Charges: (if applicat	ole)					¥ 1,10 1,100.00			¥ 1/2 10/01 1100
Equipment Layover (Lump Sum Per uinit) Return Load (Lump Sum Per	Load				\$500.00			N/A	
Load) Demurrage on Boost Load (After 1 Hour)	Load Hour				\$500.00 \$110.00			N/A N/A	