

AGREEMENT FOR SERVICES #343-S1111  
AMENDMENT I

This Amendment I to that Agreement for Services #343-S1111, made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County"), and Redwood Toxicology Laboratory, Inc., a California corporation duly qualified to conduct business in the State of California, whose principal place of business is 3650 Westwind Boulevard, Santa Rosa, CA 95403; (hereinafter referred to as "Consultant");

**RECITALS**

**WHEREAS**, Consultant has been engaged by County to provide drug screen testing on an “as requested” basis for the Probation Department and Sheriff’s Office, in accordance with Agreement for Services #343-S1111, dated March 1, 2011, incorporated herein and made by reference a part hereof; and

**WHEREAS**, the parties hereto have mutually agreed to expand services to additional County Departments, hereby amending **ARTICLE I-Scope of Services, ARTICLE III-Compensation for Services, ARTICLE XII-Notice to Parties, and ARTICLE XXI-Administrator**; and

**NOW THEREFORE**, the parties do hereby agree that Agreement for Services #343-S1111 shall be amended a first time as follows:

**ARTICLE I**

**Scope of Services:** Consultant agrees to furnish the personnel and equipment necessary to provide drug and alcohol testing services on an “as requested” basis for the following departments:

Sheriff’s Office  
Probation Department  
Health and Human Services Agency, All Divisions  
District Attorney  
Public Defender

Services shall include, but not be limited to, those described in the revised Exhibit “A”, marked “Scope of Services – Amendment I”, incorporated herein and made by reference a part hereof. Each County department requesting services shall be responsible for maintaining the security of results, including ensuring that access to Consultant’s website is restricted to authorized individuals.

### **ARTICLE III**

**Compensation for Services:** For services provided herein, County agrees to pay Consultant monthly in arrears and within thirty (30) days following the County's receipt and approval of itemized invoice(s) identifying services rendered. Consultant shall invoice requesting departments individually, at the address referenced in each service request. For services rendered prior to the effective date of this Amendment, the billing rates shall be in accordance with Exhibit "B" to the original Agreement, marked "Pricing Schedule". For services rendered on or after the effective date of this Amendment, the billing rates shall be in accordance with the revised Exhibit "B", marked "Pricing Schedule Revised 11 15 12", incorporated herein and made by reference a part hereof. Expenses related to expert witness appearances shall be reimbursed in accordance with Exhibit "D" to the original Agreement, marked "Board of Supervisors Policy D-1". The total amount of this Agreement as amended shall not exceed \$200,000.

### **ARTICLE XII**

**Notice to Parties:** All notices to be given by the parties hereto shall be in writing and served by depositing same in the United States Post Office, postage prepaid and return receipt requested. Notices to County shall be addressed as follows:

COUNTY OF EL DORADO  
CAO-PROCUREMENT AND CONTRACTS  
360 FAIR LANE  
PLACERVILLE, CA 95667  
ATTN: LINDA SILACCI-SMITH

or to such other location as County directs in writing. Notices to Consultant shall be addressed as follows:

REDWOOD TOXICOLOGY LABORATORY, INC.  
3650 WESTWIND BOULEVARD  
SANTA ROSA, CA 95403  
ATTN: SONJA MCINTOSH

or to such other location as Consultant directs in writing.

### **ARTICLE XXI**

**Administrator:** The County employee with responsibility for administering this Agreement is Linda Silacci-Smith, Sr. Department Analyst, Procurement and Contracts Office, or successor.

Except as herein amended, all other parts and sections of that Agreement #343-S1111 shall remain unchanged and in full force and effect.

**Requesting Contract Administrator Concurrence:**

By: \_\_\_\_\_  
Linda Silacci-Smith  
Sr. Department Analyst  
CAO-Procurement and Contracts

Dated: \_\_\_\_\_

**Requesting Department Head Concurrence:**

By: \_\_\_\_\_  
Terri Daly  
Chief Administrative Officer

Dated: \_\_\_\_\_

**IN WITNESS WHEREOF**, the parties hereto have executed this first Amendment to that Agreement for Services #343-S1111 on the dates indicated below, the latest of which shall be deemed the effective date.

**-- COUNTY OF EL DORADO --**

Dated: \_\_\_\_\_

By: \_\_\_\_\_

Chair  
Board of Supervisors  
"County"

**ATTEST:**

James S. Mitrison  
Clerk of the Board of Supervisors

By: \_\_\_\_\_  
Deputy Clerk

Dated: \_\_\_\_\_

**-- CONSULTANT --**

REDWOOD TOXICOLOGY LABORATORY, INC.  
A CALIFORNIA CORPORATION

By: \_\_\_\_\_  
Barry C. Chapman  
Chief Financial Officer  
"Consultant"

Dated: \_\_\_\_\_

By: \_\_\_\_\_  
Albert Berger, General Manager

Dated: \_\_\_\_\_

**EXHIBIT “A”**  
**SCOPE OF SERVICES – AMENDMENT I**

**Testing Services:**

Consultant agrees to perform drug screen tests on specimens delivered to Consultant at its place of business in Santa Rosa. Unless otherwise requested and agreed to by Consultant, each sample shall be tested for the presence of amphetamines, opiates, barbiturates, cocaine, benzodiazepines, creatinine, alcohol, and THC. Results shall be reported by level for alcohol and THS, subject to thresholds routinely established by Consultant. Results for other substances shall be reported as positive or negative. County may request testing for substances in addition to the routine panel specified above. Any such request shall be clearly indicated on the documentation accompanying the sample. Consultant shall make sure additional testing is available for any substances for which Consultant is equipped to test, at Consultant’s rates for such additional tests; County agrees to pay the rate in force at the time the requested material is submitted for any tests not included on Exhibit “B”, Pricing Schedule. In accordance with its regular protocols, Consultant shall conduct confirmation testing for any positive results. All samples shall be tested and test results transmitted to County within 48 hours of their receipt by Consultant.

**Designation of Specimens and Communication of Test Results:**

Various County departments, as listed in ARTICLE I, will be submitting samples to Consultant. A paper copy of each transmittal shall be available by regular mail upon request of the County, at no charge.

Specimens that have tested positive for one or more drugs will be placed in secured storage for up to six (6) months. Methadone clinics will be kept up to two (2) months.

Consultant shall provide test results via a secure access internet website for perusal by authorized County employees.

Pricing Schedule by and between  
 Redwood Toxicology Laboratory, Inc. and  
 The County of El Dorado  
**Laboratory Testing Services**

Pricing Schedule

This Pricing Schedule includes screening via enzyme immunoassay (EIA), and confirmation by thin layer chromatography (TLC), radio immunoassay (RIA), gas chromatography (GC), or gas chromatography/mass spectrometry (GC/MS). Please see the next page for information on expert witness fees.

Standard Lab Tests

One Drug Lab Panel:	<u>\$1.58 per specimen</u>
Two Drug Lab Panel:	<u>\$2.70 per specimen</u>
Three Drug Lab Panel:	<u>\$2.93 per specimen</u>
Four Drug Lab Panel:	<u>\$3.15 per specimen</u>
Five Drug Lab Panel:	<u>\$3.38 per specimen</u>
Six Drug Lab Panel:	<u>\$3.60 per specimen</u>

Confirmation: RTL will confirm all specimens by the methods listed above. If the county requires confirmations for court purposes, GC/MS will be performed upon request on positive specimens for an additional cost of \$12.25 per analyte (drug).

(6473) Synthetic Cannabinoids:	<u>\$30.00 per specimen</u>
(P80) Designer Stimulants:	<u>\$40.00 per specimen</u>
(P81) MDPV, Mephedrone:	<u>\$30.00 per specimen</u>
(P08) Screen 7 with Creatinine:	<u>\$ 4.50 per specimen</u>

- Alcohol
- Amphetamines
- Barbiturates
- Benzodiazepines
- Cocaine
- Opiates
- THC
- Creatinine

(SP77) Comprehensive Drug Screen 3:	<u>\$ 4.50 per specimen</u>
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- Alcohol
- Amphetamines
- Barbiturates
- Benzodiazepines
- Cocaine
- Opiates
- PCP
- THC

**(R57) Ten Drug Lab Panel:**

**\$ 5.40 per specimen**

Alcohol  
Amphetamines  
Barbiturates  
Benzodiazepines  
Cocaine  
Methadone  
Opiates  
PCP  
Propoxyphene  
THC

**(H03): Eleven Drug Panel**

**\$10.00 per specimen**

Alcohol  
Amphetamines  
Barbiturates  
Benzodiazepines  
Cocaine  
Methadone  
Methaqualone  
Opiates  
PCP  
Propoxyphene  
THC

**Comprehensive Panel (P40):**

**\$60.00 per specimen (screen)**  
**\$20.00 per positive drug class (GC/MS Confirmation)**

*Comprehensive Panel is automatically  
Confirmed by GC/MS on all presumptive  
positive specimens*

**Other Laboratory Urine Drug Tests**

**GC/MS Confirmation:**

\$12.25 per drug *upon request*

**(098) Oxycodone:**

\$4.50 per specimen as a separate test.  
Please note, the Standard Lab Test will pick  
up Oxycodone under the Opiates class.

**(5503) GHB:**

\$45.00 per specimen

**(5504) Fentanyl:**

\$45.00 per specimen

**(5550) Steroid Testing:**

\$50.00 per specimen

**(647) Ethyl Glucuronide (EtG):**

\$15.30 per specimen

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Thin Layer Chromatography (TLC):

(3002) Carbamazepine/Oxcarbazepine	\$ 9.90 per specimen
(3009) Amitriptyline	\$ 9.90 per specimen
(3010) Bupropion	\$ 9.90 per specimen
(3011) Desipramine	\$ 9.90 per specimen
(3012) Doxepin	\$ 9.90 per specimen
(3013) Fluoxetine	\$ 9.90 per specimen
(3014) Imipramine	\$ 9.90 per specimen
(3016) Nortriptyline	\$ 9.90 per specimen
(3017) Sertraline	\$ 9.90 per specimen
(3018) Trazodone/Nefazodone	\$ 9.90 per specimen
(3019) Venlafaxine	\$ 9.90 per specimen
(3022) Doxylamine	\$ 9.90 per specimen
(3024) Pseudoephedrine/Ephedrine	\$ 9.90 per specimen
(3036) Pentazocine	\$ 9.90 per specimen
(3037) Meperidine	\$ 9.90 per specimen
(3001) Acetaminophen	\$ 9.90 per specimen
(3008) Tramadol	\$ 9.90 per specimen
(3020) Chlorpheniramine	\$ 9.90 per specimen
(3021) Diphenhydramine/Dimenhydrinate	\$ 9.90 per specimen
(3023) Phenylpropanolamine	\$ 9.90 per specimen
(3022) Quinidine/Quinine	\$ 9.90 per specimen
(3035) Norpropoxyphene	\$ 9.90 per specimen

Special Service Fees

**Split specimen Handling Fee** **\$25.00 per specimen**

**Litigation Package:** **No Charge**  
*(Includes written affidavit and/or telephonic testimony)*

**Expert Witness Fees:** **\$350.00**  
*(per appearance, plus travel expenses)*

All of the costs listed include collection and shipping supplies, customer support, and training.

Collection supplies are provided to the County of El Dorado agencies at no additional charge. Collection supplies include:

- Specimen collection containers/bottles
- Specimen baggies with absorbent material
- Chain of Custody forms/labels of various configurations
- Security seals
- Temperature strips (available upon request)
- Pre-paid mailers – U.S. mail or FedEx

Shipment of Supplies/Specimens to the Laboratory

Pre-paid mailer boxes for specimens sent in to the laboratory are provided when fewer than five (5) specimens are sent to RTL at one time. Next day air service supplies are provided when five (5) or more specimens are sent in one lab pack bag or box at one time. Less than five (5) specimens sent in to the lab at one time via next day air service will be assessed a seven dollar (\$7.00) charge per shipment. Outbound shipping and handling of RTL laboratory supply orders will be assessed on an 'at cost' basis. All items shipped FOB Shipping Point.



Additional services include:

- Phone consultation: Response to questions ranging from specimen collection guidelines to confirmation.
- Website/Drugs of Abuse Literature: Information from street names, drug interactions, retention/detection times, etc.
- Training: Telephonic and on-site training is available to all County staff to discuss collection procedures, chain of custody and results interpretation, etc.
- Expert Witness Testimony: Available by affidavit, telephonically or in-court. Please refer to the RFP-Price Proposal for more information. A sample Declaration/Affidavit is available in the Attachment Section.
- Air Shipment Tracking and Scheduling: Track FedEx specimen shipments to the laboratory or call to arrange pick-up for specimens. Specimen pick-ups may also be requested on the WebToxicology internet reporting site.
- IT/Computer Support: Available for internet reporting support and to answer all IT questions (800) 255-2159, ext. 34311.
- Supply Fulfillment: Call toll free for all your collection supply needs (800) 255-2159, ext. 34324 or 34327, [supplies@redwoodtoxicology.com](mailto:supplies@redwoodtoxicology.com).

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Pricing Schedule by and between  
Redwood Toxicology Laboratory, Inc. and  
The County of El Dorado  
On-Site Drug and Alcohol Screening Devices

**PANEL-DIP SUBSTANCE ABUSE TEST DEVICE**

PART NUMBER	DRUG(S)	CONFIGURATION	UNIT PRICE	BOX PRICE (25/BOX)
01 102 0018	1	AMPHETAMINES (AMP)	\$0.54	\$13.50
01 102 0002	1	METHAMPHETAMINES (MAMP)	\$0.54	\$13.50
01 102 0019	1	BARBITURATES (BAR)	\$0.54	\$13.50
01 102 0173	1	BUPRENORPHINE (BUP)	\$0.54	\$13.50
01 102 0022	1	BENZODIAZEPINES (BZO)	\$0.54	\$13.50
01 102 0001	1	COCAINE (COC)	\$0.54	\$13.50
01 102 0020	1	METHADONE (MTD)	\$0.54	\$13.50
01 102 0036	1	MDMA (Ecstasy)	\$0.54	\$13.50
01 102 0003	1	OPIATES(300) (OPI)	\$0.54	\$13.50
01 102 0037	1	OXYCODONE (OXY)	\$0.54	\$13.50
01 102 0023	1	TRICYCLIC ANTIDEPRESSANTS (TCA)	\$0.54	\$13.50
01 102 0004	1	MARIJUANA (THC)	\$0.54	\$13.50
01 102 0021	1	PHENCYCLIDINE (PCP)	\$0.54	\$13.50
01 102 0007	2	COC/MAMP	\$1.08	\$27.00
01 102 0005	2	COC/OPI(300)	\$1.08	\$27.00
01 102 0006	2	COC/THC	\$1.08	\$27.00
01 102 0008	2	MAMP/THC	\$1.08	\$27.00
01 102 0030	2	MAMP/ OPI(300)	\$1.08	\$27.00
01 102 0009	3	COC/ MAMP/ THC	\$1.35	\$33.75
01 102 0010	3	COC/ OPI(300)/ THC	\$1.35	\$33.75
01 102 0011	3	MAMP/ OPI(300)/ THC	\$1.35	\$33.75
01 102 0014	3	COC/ MAMP/ OPI(300)	\$1.35	\$33.75
01 102 0012	4	COC/ MAMP/ OPI(300)/ THC	\$1.60	\$40.00
01 102 0032	4	AMP/ COC/ OPI(300)/ THC	\$1.60	\$40.00
01 102 0015	5	BZO/ COC/ MAMP/ OPI(300)/ THC	\$1.80	\$44.50
01 102 0013	5	COC/ MAMP/ OPI(300)/ PCP/ THC	\$1.80	\$44.50
01 102 0033	5	AMP/ COC/ OPI(300)/ PCP/ THC	\$1.80	\$44.50
01 102 0034	5	AMP/ COC/ MAMP/ OPI(300)/ THC	\$1.80	\$44.50
01 102 0016	6	BZO/ COC/ MAMP/ OPI(300)/ PCP/ THC	\$2.25	\$56.25
01 102 0017	6	BZO/ COC/ MAMP/ MTD/ OPI(300)/ THC	\$2.25	\$56.25
01 102 0024	6	BAR/ BZO/ COC/ MAMP/ OPI(300)/ THC	\$2.25	\$56.25
01 102 0119	6	MAMP/ COC/ OPI(300)/ THC/ OXY/ BZO	\$2.25	\$56.25
01 102 0035	7	AMP/ BZO/ COC/ OPI(300)/ PCP/ TCA/ THC	\$2.70	\$67.50
01 102 0025	10	AMP/ BAR/ BZO/ COC/ MAMP/ MTD/ OPI(300)/ PCP/ TCA/ THC	\$3.60	\$90.00
01 102 0138	10	MAMP/ COC/ THC/ BZO/ MTD/ BAR/ MDMA/ OPI(300)/ PCP/ OXY	\$3.60	\$90.00
01 102 1957	12	COC/ AMP/ M-AMP/ THC/ MTD/ MDMA/ OPI(300)/ OXY/ PPX/ PCP/ BAR/ BZO	\$4.50	\$112.50

Pricing Schedule by and between  
Redwood Toxicology Laboratory, Inc. and  
The County of El Dorado

**REDICUP SUBSTANCE ABUSE TEST DEVICE**

PART NUMBER	DRUG(S)	CONFIGURATION	UNIT PRICE	BOX PRICE (25/BOX)
01 102 0026	4	COC/ MAMP/ OPI(300)/ THC	\$2.70	\$67.50
01 102 0027	5	BZO/ COC/ MAMP/ OPI(300)/ THC	\$3.15	\$78.75
01 102 0028	5	COC/ MAMP/ OPI(300)/ PCP/ THC	\$3.15	\$78.75
01 102 0134	5	MAMP/COC/THC/AMP/OPI(2000)	\$3.15	\$78.75
01 102 0029	6	BZO/ COC/ MAMP/ OPI(300)/ PCP/ THC	\$3.60	\$90.00
01 102 0136	6	AMP/COC/THC/MAMP/OPI(2000)/PCP	\$3.60	\$90.00
01 102 0135	6	MAMP/ COC/ THC/ AMP/ OPI(2000)/ BZO	\$3.60	\$90.00
01 102 0058	10	AMP/ BAR/ BZO/ COC/ MAMP/ MTD/ OPI(2000)/ PCP/ TCA/ THC	\$4.50	\$112.50
01 102 0059	10	AMP/ BAR/ BZO/ COC/ MAMP/ MTD/ OPI(300)/ PCP/ TCA/ THC	\$4.50	\$112.50
01 102 0137	10	MAMP/COC/THC/BZO/MTD/BAR/MDMA/OPI(300)/PCP/OXY	\$4.50	\$112.50

**INTEGRATED CUPS SUBSTANCE ABUSE TEST DEVICE**

PART NUMBER	DRUG(S)	CONFIGURATION	UNIT PRICE	BOX PRICE (25/BOX)
01 102 0114	4	COC/THC/OPI(2,000)/MAMP	\$2.70	\$67.50
01 102 0120	5	AMP/COC/OPI(2,000)/PCP/THC	\$3.15	\$78.75
01 102 0117	5	COC/MAMP/MORPHINE (300)/PCP/THC	\$3.15	\$78.75
01 102 0126	5	AMP/COC/MAMP/OPI(2,000)/THC (w/Adulterant Strips)	\$3.60	\$90.00
01 102 0115	6	AMP/BZO/CO/MAMP/OPI (2,000)/THC	\$3.60	\$90.00

**REDITEST CASSETTE**

PART NUMBER	DRUG(S)	CONFIGURATION	UNIT PRICE	BOX PRICE (25/BOX)
01 102 0166	6	AMP/ COC/ MAMP/ OPI(2000)/ PCP/ THC - CLIA WAIVED	\$3.35	\$83.75

**ORAL FLUID/BREATH PRODUCTS**

PART NUMBER	DRUG(S)	CONFIGURATION	UNIT PRICE	BOX PRICE (25/BOX)
01 102 1961	6	ON-SITE ORAL DRUGS OF ABUSE - AMP/ COC/ MAMP/ OPI/ PCP/ THC	\$4.50	\$112.50
01 362 0001	1	INSTANT ALCOHOL SALIVA - Detects 0.02%, 0.08%, 0.30% SAC	\$0.89	\$22.25
01 215 0004	1	BREATH ALCOHOL - 0.02% CUTOFF	\$2.25	\$56.25

**ADULTERATION**

PART NUMBER	DRUG(S)	CONFIGURATION	UNIT PRICE	BOX PRICE (25/BOX)
01 102 1910	7	ONE-STEP VALIDITY TEST (Seven Parameter)	\$0.85	\$21.25

Pricing Schedule by and between  
Redwood Toxicology Laboratory, Inc. and  
The County of El Dorado

**REDISMOKE**

<b>PART NUMBER</b>	<b>DRUG(S)</b>	<b>CONFIGURATION</b>	<b>UNIT PRICE</b>	<b>BOX PRICE (25/BOX)</b>
01 102 0140	1	COTININE (NICOTINE) (200 ng/mL)	\$1.25	\$31.25

All devices are packaged 25 per box. Shipping and handling of RTL on-site screening device orders will be assessed on an "at cost" basis. All items shipped, FOB Shipping Point.

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