



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division
Phone (530)621-6438

September 27, 2023

TO: ALL BIDDERS

RE: INVITATION TO BID #23-918-053
Electric Vehicle Supply Equipment Replacement, Maintenance, Billing, and Customer Service

This Notice of Intent to Award hereby replaces the previous version published on September 18, 2023.

The successful bidder for the subject invitation to bid is:

True Upside Consulting, LLC

A revised evaluation spreadsheet is attached for your review.

This bid will be presented to the Board of Supervisors for their approval at a future date. Board of Supervisors Policy C-17, section 3.3.1, F, contains the procedure for the protest process.

Following Board of Supervisors approval, a contract will be issued for the awarded period.

All bids are on file in the Procurement & Contracts Office, and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 5:00 p.m., Monday through Friday (Pacific Time).

For questions, please contact Tyler Prince, Administrative Analyst, at (530) 621-6438.

Thank you for your participation in this competitive bid process.

Michele Weimer, MPA, CPPO
Procurement and Contracts Manager/
Purchasing Agent

330 Fair Lane, Placerville, CA 95667

**Invitation to Bid #23-918-053 - Electric Vehicle Supply Equipment
Replacement, Maintenance, Billing, and Customer Service**

Evaluation Score Sheet

Section X - Bid Evaluation - Item A - Cost Proposal - Maximum 60 Points

BIDDER	POINTS EARNED	TOTAL COST PROPOSED	LOWEST COST PROPOSED	DID BIDDER COMPLETE ALL SECTIONS ON EXHIBIT E
ATG Electronics Inc	Not Applicable	Not Applicable	\$3,342.00	The Bidder didn't submit all the necessary responses required per the Bid language. They are Non-Responsive.
Casco Contractors	13.82	\$14,512	\$3,342.00	YES
Centerline Communications, LLC	44.93	\$4,463	\$3,342.00	YES
Charge LLC	47.54	\$4,218	\$3,342.00	YES
Enel X Way USA, LLC	33.84	5925.76	\$3,342.00	YES
Green Tech Facilities	17.34	\$11,563.34	\$3,342.00	YES
INF Associates LLC	35.61	\$5,631	\$3,342.00	YES
Mecano Tech, LLC	14.69	\$13,647.11	\$3,342.00	YES
National Car Charging LLC	37.88	\$5,293.33	\$3,342.00	YES
Open Access Technology International, Inc (OATI)	Not Applicable	Not Applicable	\$3,342.00	This Bidder only put an amount for one section on the Cost Proposal. The Bid required that every section be filled out. They are Non-Responsive.
OpConnect, Inc.	34.46	\$5,819.33	\$3,342.00	YES
Smart Energy Water	24.66	\$8,132	\$3,342.00	YES
True Upside Consulting, LLC	60.00	\$3,342	\$3,342.00	YES
True Upside Consulting, LLC (ALTERNATE)	37.54	\$5,342	\$3,342.00	YES
TurnOnGreen Inc	34.95	\$5,738.07	\$3,342.00	YES

Section X - Bid Evaluation - Item B - Maximum 40 Points

Requirements	Bidders										Green Tech Facilities	
	Casco Contractors	Centerline Communications, LLC	Charge LLC	Enel X Way USA, LLC	INF Associates LLC	Macano Tech, LLC	National Car Charging LLC	OpConnect, Inc.	Smart Energy Water	True Upside Consulting, LLC		TurnOnGreen Inc.
Section III Item C - Firm experience removing and replacing EV Chargers - Maximum 5 Points	5	2.5	2.5	0.5	2.5	2.5	0.5	0.5	2.5	2.5	0.5	5
Section III Item C - Firm experience providing maintenance for new EV Chargers - Maximum 5 Points	2.5	2.5	1	1	1	2.5	0.5	0.5	2.5	2.5	0.5	5
Section III Item C - Firm experience providing network services for new EV Chargers - Maximum 5 Points	1	0.5	1	2.5	1	2.5	0.5	0.5	2.5	2.5	0.5	5
Section III Item C - Firm experience providing 24 hours a day, 7 days a week customer service support to users/customers for new EV Chargers - Maximum 5 Points	0.5	0.5	1	1	0.5	2.5	0.5	0.5	2.5	2.5	0.5	5
Section III Item D - EV Charging Equipment - Maximum 5 Points	5	5	5	5	5	5	5	5	5	5	5	5
Section III Item D - Maintenance Plans - Maximum 5 Points	5	5	5	5	5	5	5	5	5	5	5	5
Section III Item D - Warranty - Maximum 5 Points	5	5	5	5	5	5	5	5	5	5	5	5
Section III Item E - References - Maximum 5 Points	5	5	5	5	2.5	2.5	5	5	0	5	2.5	5
Requirements Points Awarded	29.00	26.00	25.50	25.00	22.50	27.50	22.00	22.00	25.00	30.00	19.50	40.00

Bidders	Total Points Awarded
Casco Contractors	42.82
Centerline Communications, LLC	70.93
Charge LLC	73.04
Enel X Way USA, LLC	58.84
INF Associates LLC	58.11
Macano Tech, LLC	42.19
National Car Charging LLC	59.88
OpConnect, Inc	56.45
Smart Energy Water	49.66
True Upside Consulting, LLC	90.00
True Upside Consulting, LLC (ALTERNATE)	67.54
TurnOnGreen, Inc	54.45
Green Tech Facilities	57.94