

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE BID PURCHASE JUSTIFICATION

Required for all sole source acquisitions in excess of \$5,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered.
Department Head approval is required.

Requesting Department Information

Department: Department of Transportation	Index Code: 3630300	
Contact Name: Cierra Garcia/Sandy Ewert	Subobject: 4566	User Code: VARIOUS
Telephone: 530-642-4925	Fax:	

Required Supplier / Vendor Information

Vendor / Supplier Name: Tahoe Asphalt	Vendor / Supplier Address: 1104 Industrial Ave
Contact Name: Dale Linkous	South Lake Tahoe
Estimated Purchase Price: \$ 175,000.00 <i>per year (3 year contract)</i>	Vendor / Supplier Email Address:
Telephone: (530) 541-0133	Fax: (530) 541-1647

Provide a brief description of the acquisition, including all goods and/or services the vendor/supplier will provide:

To provide plant mix asphalt concrete in 3/8" and 1/2" mixes.

Department Head: *David H. Brown* *Matthew Smith* 6/29/18
Signature FOR BRIAN MUELLER Date

Purchasing Agent: _____
Signature Date

Board of Supervisors: _____ Buyer Assignment: _____
Date: _____ Assigned To: _____
Item: _____ Date: _____

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively bid. Explain if this is an emergency purchase or how the supplier is the only source for the acquisition.)

Tahoe Asphalt needs to be the primary supplier of plant mix asphalt concrete for the Tahoe Road Maintenance due to the type of material provided and close proximity to job sites. Tahoe Asphalt is the only provider in the Tahoe Basin.

2. Provide the background of events leading to this acquisition.

The product was competitively bid in May 2018. The bid results did not include Tahoe Asphalt. With the requirement that Tahoe Asphalt needs to be the primary bidder and research with the vendor, it was determined by DOT and County Procurement and Contracts that a sole source would be the best solution.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Plant mix is a product that has to be used with 2 hours or the effectiveness lessens. Historically, Tahoe Asphalt has provided plant mix to DOT for many years.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

By not purchasing with Tahoe Asphalt, our road work will solely depend on a vendor that does not produce 1/2" AC needed on a daily basis or require us to drive 2 hours to get plant mix. This will reduce the repairs that DOT can do on a roadway and in turn, cause public safety issues.

5. What market research was conducted to substantiate no competition, including evaluation of other items consider? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Please see email correspondence (attached).

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

No price analysis can be determined since Tahoe Asphalt is a needed vendor.

2. Describe any cost savings or avoidance realized (1 time or on-going) by acquiring the goods/services from this supplier.

Cost savings will be through time spent in commute to the secondary bidder (Bing Materials) or West Slope bidder (Teichert) that is 2 hours one way commute time. The faster that we can get the product, the more repairs that be provided in the short construction season that the Tahoe Basin has.



TAHOE ASPHALT, INC.

Plant Location: 1104 Industrial Ave., South Lake Tahoe, CA
P. O. Box 8378, South Lake Tahoe, CA 96158
Phone: (530) 541-0133 Fax: (530) 541-1647
A Certified Federal and California State Small Business Enterprise
www.tahoeasphalt.com dale@tahoeasphalt.com

Material Price List

PRICES EFFECTIVE July 1, 2018 --- ALL PRICES F.O.B. PLANT

Asphalt prices to be reaffirmed at time of purchase based on current asphalt rack price.

1/2" Mixes (coarse to fine)	~prices listed per U.S. ton~	Using PG 64-22 Binder
210-22	Cal Trans 1/2" A/B Hveem	\$96.00
202-22	3/8" Fine -- 3/8" Patch Material	\$99.00