Option B Fee Calculation Scenario #1 (Low) Assumes 100% Rural/Conservation Easement Acquisitions in larger (500 acre) increments; with higher initial or unit costs

| Expenditure | Specification | Unit Type | Unit Count | Unit Cost | Initial & Capital Costs | Cost per Acre | Ongoing Costs | Frequency (in years) | Ongoing Costs (per Year) | Ongoing Costs/Acre/ Year |
|--|------------------------------|-----------|------------|--------------|----------------------------|---------------|------------------|----------------------|--------------------------------|--------------------------------|
| Acquisition Costs | | | | | | | | | - | |
| Conservation Easement | Parcel | Acre | 500 | \$1,250 | \$625,000 | \$1,250 | | | | |
| Attorney Review of CE | Attorney Review | Item | 1 | 7,500 | 7,500 | 15 | | | | |
| Site Inspection/Coordination | Preserve Manager | Hourly | 60 | 85 | 5,100 | 10 | | | | |
| Land Surveyor | Legal Description of CE | Item | 1 | 4,500 | 4,500 | 9 | | | | |
| Appraiser | Appraisal Report | Item | 1 | 4,500 | 4,500 | 9 | | | | |
| Courty Survey Map Processing | Review Legals | Hourly | 36 | 80 | 2,880 | 6 | | | | |
| Subtotal Acquisition | | | | | \$649,480 | \$1,299 | | | | |
| Contingency @ 10% | | | | | \$64,948 | \$130 | | | | |
| Administration @ 20% | | | | | \$129,896 | \$260 | | | | |
| TOTAL ACQUISITION COSTS | | | | | \$844,324 | \$1,689 | | | | |
| Habitat Restoration | | | | | | | | | | |
| Tree Planting/Replanting ¹ | Seedling/Acorn Planting | Item | 5000 | \$10 | \$50,000 | \$100 | | | | |
| Subtotal Restoration | Seeding/Acom Flanting | item | 3000 | \$10 | \$50,000 | Ţ | | | | |
| | | | | | \$5,000 | + | | | | |
| Contingency @ 10% Administration @ 20% | | | | | \$5,000 \$10.000 | | | | | |
| | | | | | + -, | * - | | | | |
| TOTAL RESTORATION COSTS | | | | | \$65,000 | \$130 | | | | |
| Maintenance & Management | | | | | | | | | | |
| Qualified Professional | Initial Biological Survey | Hourly | 120 | \$80 | \$9,600 | | | | | |
| Project Management | Supervision/Coordination | Hourly | 48 | \$85 | \$4,080 | \$8 | | | | |
| Survey Equipment | Equipment | Item | 1 | \$3,000 | \$3,000 | \$6 | \$3,000 | 10 | \$300 | \$0.60 |
| Initial Fuel Management ² | Fire Prevention | Acre | 500 | \$428 | \$213,750 | \$428 | | | | |
| Weed Control | Spraying | Hourly | 400 | \$35 | | | \$14,000 | 5 | \$2,800 | \$5.60 |
| Weed Control | Herbicide | Gallon | 60 | \$20 | | | \$1,200 | 5 | \$240 | \$0.48 |
| Subtotal Maintenance & Management | | | | | \$230,430 | \$461 | | | | |
| Contingency @ 10% | | | | | \$23,043 | \$46 | | | | |
| Administration @ 20% | | | | | \$46,086 | \$92 | | | | |
| TOTAL MAINTENANCE & MANAG | EMENT | | | | \$299,559 | \$599 | | | | |
| Reporting & Monitoring | | | | | | | | | | |
| Aerial Photos | Baseline Aerial Photography | Item | 1 | \$3.000 | \$3.000 | \$6 | \$3,000 | 5 | \$600 | \$1.20 |
| Database Management/Reporting | Baseline Report | Hourly | 72 | \$3,000 | \$2,520 | | \$2,520 | 1 | \$2.520 | \$5.04 |
| Photodocumentation | Field Survey/Site Evaluation | Hourly | 100 | \$35 \$35 | \$3,500 | | \$3,500 | 10 | \$350 | \$0.70 |
| Photodocumentation (Year 1) | Field Survey/Site Evaluation | Hourly | 100 | \$35 | \$3,500 | \$7 | ψ3,300 | 10 | ψοσο | Ψ0.70 |
| Photodocumentation (Year 3) | Field Survey/Site Evaluation | Hourly | 100 | \$35 | \$3,500 | | | | | |
| Photodocumentation (Year 5) | Field Survey/Site Evaluation | Hourly | 100 | \$35 \$35 | \$3,500 | | | | | |
| Photodocumentation (Year 7) | Field Survey/Site Evaluation | Hourly | 100 | \$35 \$35 | \$3,500 | | | | | |
| Photodocumentation (Year 9) | Field Survey/Site Evaluation | Hourly | 100 | \$35 \$35 | \$3,500 | | | | | |
| Qualified Professional | Follow-up Biological Survey | Hourly | 120 | \$80 | φ5,500 | Ψ1 | \$9,600 | 10 | \$960 | \$1.92 |
| Qualified F1016551011al | i ollow-up biological survey | lioully | 120 | φου | ļ | | ψ9,000 | 10 | ψ900 | φ1.92 |

Alternative Option B Fee Calculation 12/11/017

Option B Fee Calculation

Scenario #1 (Low)

Assumes 100% Rural/Conservation Easement

Acquisitions in larger (500 acre) increments; with higher initial or unit costs

| Project Management | Supervision/Coordination | Hourly | 48 | \$85 | | \$0 |
|-------------------------------------|-----------------------------|-------------|-----|---------|---------|---------|
| Office Equipment | Office Equipment/Computers | Item | 1 | \$2,000 | \$1,000 | \$2 |
| Field Equipment (Vehicle) | Fuel & Maintenance | Mileage | 450 | \$0 | \$203 | \$0 |
| Binoculars | Binoculars | Item | 1 | \$400 | \$400 | \$1 |
| Chemical Sprayer | 5 Gallon | Item | 1 | \$107 | \$107 | \$0 |
| Endowment Processing | Initial Set-up of Endowment | Item | 1 | \$2,500 | \$2,500 | \$5 |
| Subtotal Reporting & Monitori | ng | | | | | \$61 |
| Contingency @ 10% | | | | | | \$6 |
| Administration @ 20% | | | | | | \$12 |
| Endowment ³ | | | | | | \$744 |
| TOTAL REPORTING & MONITO | RING | | | | | \$824 |
| | | | | | | |
| | | TOTAL | | | | \$3,241 |
| | RC | ROUNDED TO: | | | | \$3,250 |

| \$4,080 | 10 | \$408 | \$0.82 | |
|------------------------|-----------------|----------|--------|--|
| \$500 | 5 | \$100 | \$0.20 | |
| \$203 | 1 | \$203 | \$0.41 | |
| \$400 | 5 | \$80 | \$0.16 | |
| \$107 | 5 | \$21 | \$0.04 | |
| | | | | |
| Subtotal Ongoing Costs | | \$8,582 | \$17 | |
| Contingency (| @ 10% | 858 | 2 | |
| Administration | n @ 20 % | 1,716 | 3 | |
| TOTAL ONGO | ING COSTS | \$11,156 | \$22 | |

| Endowment Calculation | | | | | |
|--------------------------|-----------|----------|----------|--|--|
| Annual Costs | \$11,156 | \$22 | Per Acre | | |
| Inflation | 3.00% | | | | |
| Capitalization Rate | 3.00% | | | | |
| | Year 1 | Per Acre | | | |
| Starting Endowment | \$371,882 | \$744 | | | |
| Investment Earnings | 22,313 | 45 | | | |
| | | | | | |
| Annual Expenditure | 11,156 | 22 | | | |
| Inflation re-invested | 11,156 | 22 | | | |
| Ending Endowment Balance | \$383,039 | \$766 | | | |

¹Assumes Restoration/Replanting within 10% of Acquisition area; at rate of 100 sapplings (or 300 acorns) per acre

Alternative Option B Fee Calculation 12/11/017

²Assumes high level of fuel management on 30% of Acquisition areas within "buffer zone" at \$950/acre; moderate level of fuel management at \$475.00/ac on 30% of Acquisition areas; no fuel management on remaining acreage.

³Calculation of Endowment includes Contingency at 10% & Administration at 20%.