

# ORIGINAL

**Holt of California**  
**Master Rental Agreement**  
**for**  
**Equipment Rentals**  
  
**AGMT 11-53139**

**THIS AGREEMENT**, made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County"), and Holt of California, a corporation duly qualified to conduct business in the State of California, whose principal place of business is 7310 Pacific Avenue, Pleasant Grove, California 95668-9708, whose mailing address is Post Office Box 1000001, Sacramento, California 95813 and whose local business address is 8900 Fruitridge Road, Sacramento, California 95826, (hereinafter referred to as "Lessor");

## RECITALS

**WHEREAS**, County has determined that it is necessary to rent various types of equipment for its Department of Transportation from Lessor from time to time;

**WHEREAS**, it is the intent of the parties hereto that such transactions be in conformity with all applicable state and local laws;

**WHEREAS**, Lessor and County intend to enter into a master equipment rental agreement pursuant to this Master Rental Agreement (the Agreement), the terms and conditions of which shall control any and all rentals transacted between Lessor and County;

**NOW, THEREFORE**, County and Lessor mutually agree as follows:

### ARTICLE I

**Purpose and Term:** The terms and conditions of this Agreement shall control all equipment rental transactions between the parties hereto and shall supersede any and all other written terms and conditions, including but not limited to rental agreements, delivery receipts or purchase orders issued by either party. This Agreement shall become effective when fully executed by both parties hereto and shall expire on February 28, 2014.

### ARTICLE II

**Nature Of This Agreement:** This Agreement is solely for the purpose of creating rental transactions and facilitating the purchase of related incidental parts and supplies, which allow County to use the Equipment as permitted by this Agreement. County represents that the Equipment herein is to be used solely and exclusively for business or commercial purposes. The Equipment is owned by Lessor. County acknowledges that no one other than Lessor may transfer the Equipment or any rights or obligations under this Agreement. Any attempted transfer of the Equipment by anyone other than Lessor is void. Neither County nor any Additional Operators are agents of Lessor. No one may perform major service or repair or alter the Equipment without Lessor's prior written approval except for emergencies, which threaten life, property or production. County remains responsible for lubrication and readiness checks as

set forth in Article XI, County's Responsibilities hereinbelow. County will not suffer any liens or encumbrances to attach to the Equipment and will defend, indemnify and hold Lessor harmless from all loss, liability and expense by reason thereof.

### **ARTICLE III**

**Compensation for Services:** For rentals or for incidental parts and supplies provided herein, County agrees to pay Lessor monthly in arrears. Payment shall be made within thirty (30) days following County receipt and approval of itemized invoice(s) detailing all rental, time, mileage, service, transportation, refueling services, sales taxes and other charges and sums in accordance with this Agreement. The basic daily, weekly and the four-week rental will entitle County to a maximum of one-shift use (i.e., a maximum of eight [8] hours per day; forty [40] hours per week; one hundred sixty [160] hours per four [4] weeks). Use in excess of one (1) shift will be payable at the hourly rate of one-sixteenth (1/16) of the daily charge (for a daily rental), one-eightieth (1/80) of the weekly rental (for a weekly rental) and one-three hundred twentieth (1/320) of the four (4)-week charge (for a four [4]-week rental); plus applicable taxes. The immediately preceding provision does not apply to occasional (two [2] hours or less) equipment use required to complete work already begun. All charges are subject to a final audit by Lessor. Rentals are F.O.B. the originating Lessor branch unless otherwise specified. Reasonable shipping charges, but not transit damages, from such branch to County's destination and return will be paid by County. All rates for rentals in excess of four (4) weeks are subject to change only after the current rental period expires, upon thirty (30) days notice in writing.

Itemized invoices shall follow the format specified by County and shall reference this Agreement number both on their faces and on any enclosures or back-up documentation. Copies of documentation attached to invoices shall reflect Lessor's charges for the specific services billed on those invoices. Invoices shall be mailed to County at the following address:

County of El Dorado  
Department of Transportation  
2850 Fairlane Court  
Placerville, California 95667  
Attn.: Administration Division – Accounts Payable

or to such other location as County directs.

The total amount of this Agreement shall not exceed \$300,000, inclusive of all expenses.

### **ARTICLE IV**

**Condition of Equipment:** Lessor warrants the equipment, upon delivery to County, to be in good mechanical and merchantable condition. County acknowledges having reasonably examined the Equipment upon its delivery. County's acceptance or use of the Equipment constitutes County's acknowledgment that the Equipment is in apparently good mechanical condition at that time. Lessor shall provide twenty-four (24) hour, seven (7) day a week service during County's possession of the Equipment. If the Equipment is found by County not to be in good mechanical condition, as a result of conditions not the responsibility of County, nor caused by the fault or negligence of County or County's employees or agents, County will promptly notify Lessor, whereupon Lessor will suitably replace the Equipment as soon as is reasonably possible during County's normal operations. This Agreement to be tolled for the period the Equipment is "down" or Lessor may remove the Equipment and terminate this Agreement and refund payments of rental charges, if any, for the unexpired term of this Agreement less

whatever is due Lessor for damage to equipment which is the responsibility of County. County agrees to provide reasonable access to the Equipment to Lessor's representatives so as to enable Lessor to meet its responsibilities hereunder.

#### **ARTICLE V**

**Refueling Service Charge:** Lessor agrees to provide the Equipment to County with full fuel tank(s). County agrees to return the Equipment with full fuel tank(s). If County returns the Equipment with the fuel tank(s) less than full, County will pay to Lessor the applicable refueling service charge for the number of gallons required to refill the tank(s) at the time of return.

#### **ARTICLE VI**

**Authorized Operators:** Only County and the following persons with Lessor's permission ("Authorized Operators") may operate the Equipment: County's employer, employees, fellow employees in the course of such employee's regular employment, and County's contractor employees during the course of performing work. County and all Authorized Operators must be properly qualified to operate the Equipment and have a valid operator's license with respect to the Equipment where required by law.

#### **ARTICLE VII**

**Changes To Agreement:** This Agreement may be amended by mutual consent of the parties hereto. Said amendments shall become effective only when in writing and fully executed by duly authorized officers of the parties hereto.

#### **ARTICLE VIII**

**Fiscal Considerations:** The parties to this Agreement recognize and acknowledge that County is a political subdivision of the State of California. As such, County is subject to the provisions of Article XVI, Section 18 of the California Constitution and other similar fiscal and procurement laws and regulations and may not expend funds for products, equipment, or services not budgeted in a given year. It is further understood that in the normal course of County business, County will adopt a proposed budget prior to a given fiscal year, but that the final adoption of a budget does not occur until after the beginning of the fiscal year.

Notwithstanding any other provision of this Agreement to the contrary, County shall give notice of cancellation of this Agreement in the event of adoption of a proposed budget that does not provide for funds for the services, products or equipment subject herein. Such notice shall become effective upon the adoption of a final budget, which does not provide funding for this Agreement. Upon the effective date of such notice, this Agreement shall be automatically terminated and County released from any further liability hereunder.

In addition to the above, should the Board of Supervisors during the course of a given year for financial reasons reduce or order a reduction in the budget for any County department for which services were contracted to be performed or for which products or equipment were to be supplied, pursuant to this Article in the sole discretion of County, this Agreement may be deemed to be canceled in its entirety subject to payment for equipment rented prior to such cancellation.

#### **ARTICLE IX**

##### **Default, Termination, and Cancellation:**

- A. **Default:** Upon the occurrence of any default of the provisions of this Agreement, a party shall give written notice of said default to the party in default (notice). If the party in default does not cure the default within ten (10) days of the date of notice (Time to

Cure), then such party shall be in default. The Time to Cure may be extended at the discretion of the party giving notice. Any extension of Time to Cure must be in writing, prepared by the party in default for signature by the party giving notice, and must specify the reason(s) for the extension and the date in which the extension of Time to Cure expires.

Notice given under this section shall specify the alleged default and the applicable Agreement provision and shall demand that the party in default perform the provisions of this Agreement within the applicable period of time. No such notice shall be deemed a termination of this Agreement unless the party giving notice so elects in this notice, or the party giving notice so elects in a subsequent written notice after the Time to Cure has expired.

- B. Bankruptcy: This Agreement, at the option of County, shall be terminable in the case of bankruptcy, voluntary or involuntary, or insolvency of Lessor.
- C. Ceasing Performance: County may terminate this Agreement in the event Lessor ceases to operate as a business, or otherwise becomes unable to substantially perform any term or condition of this Agreement.
- D. Termination or Cancellation without Cause: County may terminate this Agreement in whole or in part upon seven (7) calendar days' written notice by County for any reason. If such prior termination is effected, County will pay for satisfactory equipment rentals prior to the effective dates, as set forth in the Notice of Termination provided to Lessor, and for such other products or services which County may agree to in writing as necessary for contract resolution. In no event, however, shall County be obligated to pay more than the total amount of the contract. Upon receipt of a Notice of Termination, Lessor shall promptly discontinue all services affected, as of the effective date of termination set forth in such Notice of Termination, unless the Notice directs otherwise.

**ARTICLE X**

**Notice to Parties:** All notices to be given by the parties hereto shall be in writing and served by depositing same in the United States Post Office, postage prepaid and return receipt requested. Notices to County shall be in duplicate and addressed as follows:

To County:	With a Copy To:
County of El Dorado	County of El Dorado
Department of Transportation	Department of Transportation
2441 Headington Road	2850 Fairlane Court
Placerville, California 95667	Placerville, California 95667
Attn.: Tom Celio	Attn.: Janel Gifford
Deputy Director	Office Engineer/Contract Services Unit
Maintenance and Operations Division	

or to such other location as County directs.

Notices to Lessor shall be addressed as follows:

Holt of California  
P.O. Box 8130  
Stockton, California 95208-0106

Attn.: John Johnson, Vice President

or to such other location as Lessor directs.

#### **ARTICLE XI**

**County's Responsibilities:** County must return the Equipment to Lessor in the same good and clean condition it was in when County received it, ordinary wear excepted. The Equipment must be returned to Lessor at the Lessor branch from which it was rented. County acknowledges that it must confirm return receipt of the Equipment by Lessor at the time the equipment is returned. Until such time as Lessor receives actual possession of the Equipment, County agrees to hold said Equipment in a safe and secure manner. The Equipment will be used solely in County's business. County shall notify the renting branch by telephone or fax, prior to any equipment movements between County's job sites. The Equipment will be used only in accordance with the manufacturer's instructions within its rated capacity. County will promptly notify Lessor of any accident, damage or failure involving the Equipment and will reasonably cooperate with Lessor in gathering information in connection therewith. County will perform or cause to be performed lubrication and readiness checks of the Equipment, including but not limited to: checking of the Equipment before each shift; checking and maintaining crankcase, transmission, cooling and fluid systems daily; and checking tire pressure and battery fluid and charge levels weekly. If the Equipment fails to operate properly or becomes in need of repair, County will immediately cease using same and will immediately notify Lessor. County further agrees, at County's sole cost and expense, to secure and maintain in force during the entire term of this Agreement insurance meeting the requirements set forth in Article XV, Insurance hereinbelow for the benefit of Lessor as Lessor of the Equipment.

#### **ARTICLE XII**

**Risk of Loss:** All loss of or damage to the Equipment, unless such loss or damage results from a latent defect(s) or fault or negligence on the part of Lessor, while on rental and in County's care, custody or control, including, but not limited to, fire, flood, theft, comprehensive losses, collision and rollover, will be the responsibility of County. Such responsibility is limited to: (1) reasonable repair cost or (2) the fair market value of the Equipment at the time it is lost or damaged, less its salvage value. The cost of labor for such repairs will be either Lessor's then prevailing reasonable hourly rate for labor, posted at the Lessor branch where the equipment is to be repaired, or the repairer's reasonable hourly rate for labor charged to Lessor for such repairs, as the case may be. Parts will be charged at Lessor's cost therefor as reasonably charged to Lessor by the supplier or repairer, as the case may be. Use of the Equipment by persons other than as provided for in Article VI, Authorized Operators herein will be at County's sole risk. County and any Authorized Operator hereby assume all risk of loss or damage and waive all claims against Lessor by reason of any property left, or stored, by County or any other person in or upon the Equipment.

#### **ARTICLE XIII**

**Prohibited Use of Equipment:** County will be deemed to be in default of the provisions of this Agreement if the Equipment is used: (a) to carry persons for hire; (b) to carry persons other than Authorized Operators or helpers employed by County (unless authorized by Lessor), all of

whom will ride only within the cab of the Equipment, and then only if such carriage is lawful; (c) to transport property for hire unless County obtains all necessary permits and licenses; (d) in violation of any law or ordinance; (e) in any race, test, or contest; (f) in a reckless, negligent or abusive manner, or is intentionally damaged by County; (g) for the carrying or hauling of explosives or other hazardous material in a manner inconsistent or in violation of applicable laws, rules or regulations; or (h) in any fashion or manner for which the Equipment was not designed or beyond the manufacturer's rated capacity of the Equipment.

#### **ARTICLE XIV**

**Remedies of Lessor:** In case of default by County, or if Lessor deems itself insecure, Lessor may, after reasonable notice to the Contract Administrator specified in Article XXVI, Contract Administrator herein, peaceably enter the premises of the facility where the Equipment is located and render it inoperative or remove same.

#### **ARTICLE XV**

##### **Insurance:**

A. Public Liability and Property Damage Liability Insurance (Third party)

County will, at its expense, at all times during the term of this Agreement, maintain in force Commercial General Liability and Property Damage Liability Insurance or self-insurance with a limit for bodily injury, including death, of \$500,000 for each person in each accident, and with a limit of liability of \$1,000,000 for all persons in each accident, and with a limit of liability for property damage of \$250,000 for each accident, on a primary and not excess or contributory basis, for County's liability for damages sustained by any person or persons, including, but not limited to, agents or employees of County, as a result of the maintenance, use, operation, possession, storage, erection, dismantling, servicing or transportation of the Equipment. County will, on demand, furnish Lessor a Certificate of Insurance evidencing such insurance, endorsed to provide that such insurance may not be canceled or materially modified except on thirty (30) days prior written notice to Lessor at the renting Lessor branch. County agrees to abide by all terms and conditions of said insurance. County, its agents and employees will cooperate fully with Lessor in any investigation, prosecution or defense of any claim or suit arising therefrom and will do nothing to impair or invalidate the applicable insurance coverage. Lessor's acceptance of County's Certificate (s) of Insurance will not be deemed a waiver or modification of County's insurance, indemnity or any other obligation under this Agreement.

B. Property Insurance (Lessor Equipment)

County will, at its own expense and at all times during the term of this Agreement, maintain in force Property Insurance or self-insurance in an amount adequate to cover any damage to, or loss of, the Equipment being rented under this Agreement. County's policy must expressly cover non-owned equipment while in County's care, custody and control. County will, on demand, furnish Lessor a Certificate of Insurance evidencing such insurance and endorsed to provide that such insurance may not be canceled or materially modified except on thirty (30) days prior written notice to Lessor at the renting Lessor branch. County agrees to abide by all of the terms and conditions of such insurance.

#### **ARTICLE XVI**

**County's Obligation To Indemnify:** County will defend, indemnify and hold harmless Lessor, its subsidiaries, parent company and its and their officers, agents and employees, from and against all loss, liability, claim, action or expense, including reasonable attorneys' fees, by reason of bodily injury, including death, and property damage, sustained by any person or persons, including but not limited to employees of County, to the extent of County's sole or active negligent maintenance, use, possession, operation, erection, dismantling, servicing or transportation of the Equipment, or County's failure to comply with the terms of this Agreement.

#### **ARTICLE XVII**

**Lessor's Obligation To Indemnify:** Lessor shall defend, indemnify, and hold County and its officers, agents and employees harmless against and from any and all claims, suits, losses, damages, and liability for damages of every name, kind, and description, including attorneys' fees and costs incurred, brought for, or on account of, injuries to, or death of, any person, including but not limited to workers, County employees, and the public, or damage to property, or any economic or consequential losses, which are claimed to, or in any way arise out of, or are connected with Lessor's services, equipment, latent defects in the equipment, operations or performance hereunder, regardless of the existence or degree of fault or negligence on the part of County, Lessor, subcontractor(s) and employee(s) of any of these, except for the sole, or active negligence of County, its officers and employees, or as expressly provided by statute. This duty of Lessor to indemnify and save County harmless includes the duties to defend set forth in California Civil Code Section 2778.

#### **ARTICLE XVIII**

**County's Compliance With Law:** County will, at its expense, comply with all federal, state and local laws and regulations affecting the Equipment and its use, operation, erection, design and transportation, including without limitation, licensing and building code requirements and will defend, indemnify and hold Lessor harmless from all loss, liability or expense resulting from County's actual or alleged violations of any such laws, regulations or requirements.

#### **ARTICLE XIX**

**Lessor's Compliance With Law:** Lessor will, at its expense, comply with all federal, state and local laws and regulations affecting the Equipment and its use, operation, erection, design and transportation, including, without limitation, licensing, OSHA and ANSI requirements and will defend, indemnify and hold County harmless from all loss, liability or expense resulting from Lessor's actual or alleged violations of any such laws, regulations or requirements.

#### **ARTICLE XX**

**Notice Of Loss Or Accident:** In the event of the loss or theft of or damage to the Equipment, County agrees to notify Lessor by telephone, and thereafter to report in writing to Lessor and the public authorities (where required by law) all reasonable information deemed relevant thereto by Lessor. County will cause its agents and employees to give Lessor and the public authorities proper and full information and reasonable assistance in the investigation and prosecution of any matter resulting from said loss theft or damage.

#### **ARTICLE XXI**

**Force Majeure/Infringement:** Any failure of performance by County or Lessor due to causes beyond County or Lessor's reasonable control, including but not limited to acts of civil or military authority, Acts of God, labor difficulties, failure of transportation, and delays of suppliers, will not be deemed to be a default by County or Lessor.

## **ARTICLE XXII**

**Interest of Public Official:** No official or employee of County who exercises any functions or responsibilities in review or approval of services, products or equipment to be provided by Lessor under this Agreement shall participate in or attempt to influence any decision relating to this Agreement which affects personal interest or interest of any corporation, partnership, or association in which he/she is directly or indirectly interested; nor shall any such official or employee of County have any interest, direct or indirect, in this Agreement or the proceeds thereof.

## **ARTICLE XXIII**

**California Forum and Law:** Any dispute resolution action arising out of this Agreement, including, but not limited to, litigation, mediation, or arbitration, shall be brought in El Dorado County, California, and shall be resolved in accordance with the laws of the State of California.

## **ARTICLE XXIV**

**Attorneys' Fees:** In the event of any action to enforce this Agreement or to seek a declaration of rights or responsibilities hereunder, the prevailing party will be entitled to reasonable attorneys fees in addition to all other costs and expenses allowed by law.

## **ARTICLE XXV**

**Business License:** County's Business License Ordinance provides that it is unlawful for any person to furnish supplies or services, or transact any kind of business in the unincorporated territory of El Dorado County without possessing a County business license unless exempt under County Ordinance Code Section 5.08.070. Lessor warrants and represents that it shall comply with all of the requirements of the County Business License Ordinance prior to renting any equipment under this Agreement and at all times during the term of this Agreement.

## **ARTICLE XXVI**

**Contract Administrator:** The County Officer or employee with responsibility for administering this Agreement is Tom Celio, Deputy Director, Maintenance and Operations Division, Department of Transportation, or successor.

## **ARTICLE XXVII**

**Authorized Signatures:** The parties to this Agreement represent that the undersigned individuals executing this Agreement on their respective behalf are fully authorized to do so by law or other appropriate instrument and to bind upon said parties the obligations set forth herein.

## **ARTICLE XXVIII**

**Partial Invalidity:** If any provision or any part of any provision of this Agreement or the application thereof is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions or parts of said provisions shall not be affected thereby and will continue in full force and effect without being impaired or invalidated in any way.

## **ARTICLE XXIX**

**Entire Agreement:** This document and the documents referred to herein are the entire Agreement between the parties, and they incorporate or supersede all prior written or oral agreements or understandings.



**Contract Administrator Concurrence:**

By: Tom Celio  
Tom Celio  
Deputy Director  
Maintenance and Operations Division  
Department of Transportation

Dated: 2/2/11

**Requesting Department Concurrence:**

By: James W. Ware  
James W. Ware, P.E.  
Director of Transportation

Dated: 2/1/11

IN WITNESS WHEREOF, the parties have executed this Agreement on the dates indicated below, the latest of which shall be deemed to be the effective date of this Agreement.

-- COUNTY OF EL DORADO --

By: \_\_\_\_\_

Dated: \_\_\_\_\_

Board of Supervisors  
"County"

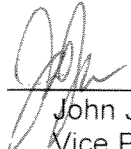
Attest:  
Suzanne Allen de Sanchez  
Clerk of the Board of Supervisors

By: \_\_\_\_\_

Dated: \_\_\_\_\_

Deputy Clerk

-- HOLT OF CALIFORNIA --

By:  \_\_\_\_\_  
John Johnson  
Vice President – CAT Rental Store  
"Lessor"

Dated: 2-4-11

By:  \_\_\_\_\_  
Dan Johns  
Vice President/Chief Financial Officer

Dated: 2-7-11