

**Cultural and Community Development Application
FY 2013-14**

**Event/Project/Organization
for which funds are requested:**

EDC TechPoint - Connecting and Promoting Tech Industries in El Dorado County

Event/Project Location: El Dorado County

Name of Organization EDC TechPoint

Address of Organization: EDC TechPoint – c/o El Dorado Hills Community Vision, Inc.

895 Embarcadero Drive, Suite # 208

El Dorado Hills, CA 95762

Website: www.edhvisioncoalition.org

Name of Contact Person Bob Pedersen – Director

Telephone Number: (916) 718-5093

E-mail address: BobPedersen.cfm@gmail.com

Total Amount Requested \$ 5,000.00 /fiscal year

C.A.O.
EL DORADO COUNTY
2013 AUG 16 PM 2:04

1. Briefly describe the event/project/organization for which funds are being requested:

EDC TechPoint

Connecting and Promoting Tech Industries in El Dorado County

EDC TechPoint is El Dorado County's organization for supporting its thriving technology-based economy and community. EDC TechPoint goals are to identify, promote, support and advocate on behalf of high-growth El Dorado County technology companies. This will be accomplished through business networking programs, government advocacy and strategic economic development initiatives.

EDC TechPoint represents El Dorado County's entire technology community but will first focus on the more than 40 technology companies located on the County's western slope already employing over 3,000 people*. These companies have the opportunity to increase new high-paying jobs by 2,000 to 3,000 in the next two to three years in El Dorado County based on face-to-face interviews recently completed by EDC TechPoint.

Tech businesses today create the majority of new, high-paying jobs and multiply the county's other economic drivers (tourism, agribusiness, retail services, real estate, etc.). Entrepreneurs attracted to El Dorado County's quality of life founded many of these companies and would like to remain here.

Our Mission:

The mission of EDC TechPoint is to ACCELERATE El Dorado County's emerging and vibrant technology sector by:

- PROMOTING the success of local tech companies, entrepreneurs & professionals
- SUPPORTING the expansion, formation and attraction of tech companies and workforce development
- ADVOCATING appropriate public policy to retain and attract local technology companies

2. If the request is being made for a specific event/project, please briefly describe the operating organization responsible for the event/project. If the organization has a managing board, please describe the make-up of the board and provide your board bylaws.

EDC TechPoint's fiscal agent for its first year of operation is the El Dorado Hills Community Vision, Inc. EDH Community Vision, Inc. is a 501 (c) 3 non-profit corporation recognized by the IRS and California Franchise Tax Board since 1997. EDH Vision, Inc. acts as the fiscal agent for several other projects and programs including managing funds for the EDH Senior Center and several memorial funds including the Jeff Mitchell (Deputy Sherriff) Memorial Ball field Program.

*Employment based on data from the Sacramento Business Journal 2012 & related source

The managing board for EDH Vision, Inc. consists of Dr. Roger Taylor, President, Bill Wild, Vice-President, Shannon Hoff, Secretary, Bob Pedersen, Treasurer, Barbara Smiley, Danny Stevenson and Tara Davis. The executive director is DJ Peterson and the project coordinator is Raeann Jones.

The organization's website is: www.edhvisioncoalition.org. Corporate By-laws and Articles of Incorporation can be accessed through the public website on the "About Us" page. Pages 1,2, 16 and 17 of the By-laws are attached to this application.

EDC TechPoint Founder and Director:

EDC TechPoint is a new economic program and event-based organization founded by long-time El Dorado County resident and technology executive, Robert (Bob) Pedersen. Mr. Pedersen has lived in El Dorado County continuously for 24 years. He was the President of Rippey Corporation, a \$35 million tech company in El Dorado Hills and has held numerous executive positions in the semiconductor, IT, software and financial industries. Mr. Pedersen maintains extensive contacts in the local technology and investor community and currently lives in Cameron Park, CA.

Bob is a founding member of El Dorado Hills Community Vision, Inc's "Vision Coalition" and has been involved with community charities, fundraisers, grant programs and business organizations in El Dorado County for over two decades. He recently served as a business development consultant to SARTA (Sacramento Regional Technology Alliance). He operates Clear Financial Management, a private business-consulting firm based out of Cameron Park, CA.

Mr. Pedersen created the business model for EDC TechPoint from collaborating with local technology executives and chamber's of commerce and business community organizations such as SARTA, SACTO, Sacramento Angel's Association and El Dorado Hills Chamber of Commerce.

As EDC TechPoint programs become established an Advisory Board formed by local technology professionals, community leaders and business chambers/executives is expected to guide the program's strategic direction and accountability.

EDC TechPoint would like to work with the Economic Development Corporation of El Dorado County (EDC2) as a possible future fiscal agent. Discussions would include administration and fundraising for the EDC TechPoint program upon mutual agreement of key parties.

Affiliate Organizations:

EDC TechPoint is forming an open coalition of local organizations collaborating on common objectives to promote, support and advocate on behalf of technology companies in the region. While emphasizing County-based affiliations, working with regional and state programs will bring additional resources to EDC TechPoint's mission and goals.

Affiliate non-profit and government organizations being invited to participate include:

El Dorado County Based:

Regional / State Based:

<p>El Dorado County Chamber of Commerce El Dorado Hills Chamber of Commerce CEDAC (El Dorado County Community Economic Development Advisory Committee) El Dorado Hills Community Vision, Inc. El Dorado County Community Foundation El Dorado Hills Community Foundation Shingle Springs Chamber of Commerce City of Placerville EDC2 (Economic Development Corporation of El Dorado County)</p>	<p>SARTA (Sac Regional Tech Alliance) SACTO (Sac Area Commerce & Trade Org) Calif Governor’s Office of Business & Economic Development Folsom College Sacramento – California State University Sierra Economic Development Corp. MetroPulse.Org</p>
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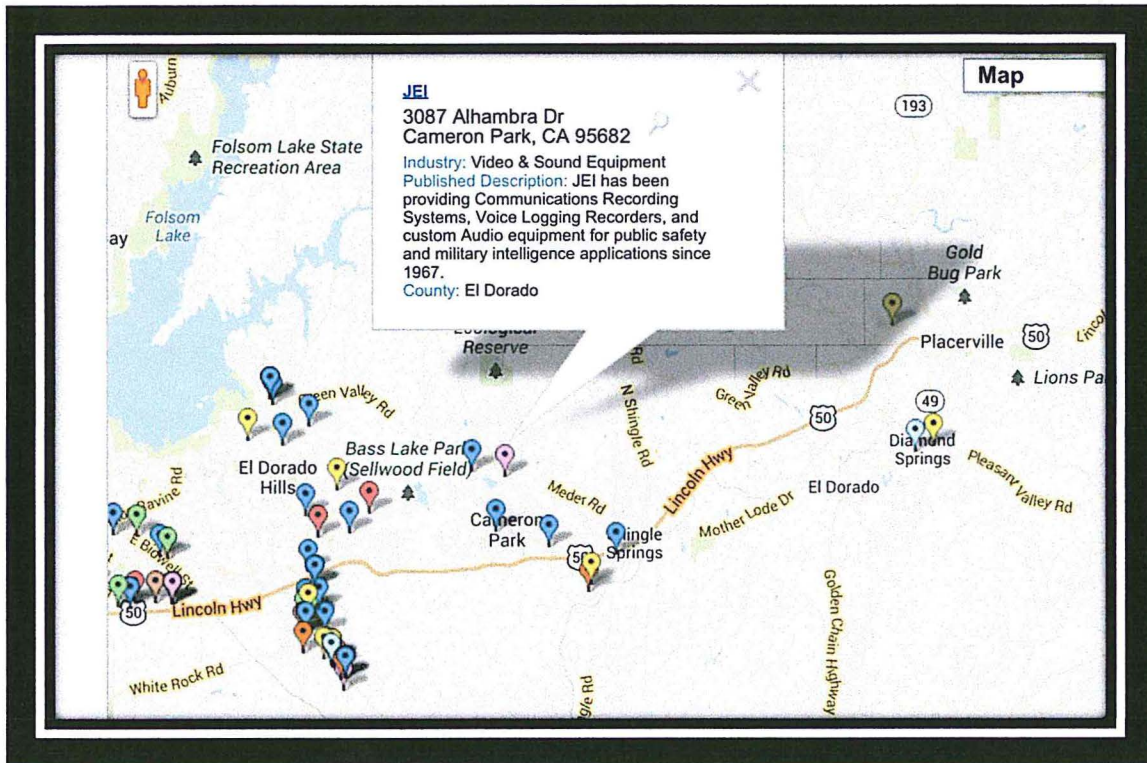
3. Briefly describe how Cultural and Community Development funds will be used, if awarded, and what percentage of the funds will go towards the actual event/project:

EDC TechPoint has already obtained \$ 4,500 in funding/contributions and anticipates receiving another \$ 5,000 in matching funds/assistance for a total budget of \$14,500 including CCD funds of \$5,000 (if awarded).

CCD grant funds will fully go towards the following two initiatives that meet the EDC TechPoint’s mission and the County’s overall economic development efforts prescribed under the grant funds. used for:

1. Promoting awareness of tech companies, tech leaders and key players in ED County through:
 - a. Mapping/identifying tech companies in EDC – To create awareness of the positive economic and community impact of EDC TechPoint companies an on-line, interactive map of approximately 40 technology companies will be created for public awareness and promotion.
 - i. A large portion of building the map database has already been completed through efforts by a key regional affiliate, SARTA and EDC TechPoint’s’ Director.
 - ii. EDC TechPoint’s Director has already identified additional tech companies known but not yet published by SARTA.
 - iii. A link to the regional map created by SARTA can be found at their SARTA.org website, clicking on the top tab “Resources” and clicking 2013 Tech Map: <http://sarta.org/2013techmap.html> The EDC TechPoint map would be specific to El Dorado County and more complete with current data.

- iv. A static example of the tech map that would be customized for EDC TechPoint is shown below:



The interactive tech map provides a powerful way for people to visually identify the County with the rich and diverse group of technology companies and industries that are located primarily between Placerville and El Dorado Hills/the County line.

2. Supporting and creating advocacy for the County's tech companies, key players and coalition partners through
 - a) business surveys and interviews and b) public networking events.
 - a. First an economic and business survey, interviewing key executives of approximately 40 technology companies face-to-face will be completed before the end of 2013.
 - i. The survey has already been created and tested.
 - ii. Already four key technology companies have already been interviewed by the project's executive director representing approximately 1,250 present jobs in EDC with the potential of adding over 2,000 jobs in the next three years *.
 1. Completed interviews have confirmed that technology executives have a strong interest in connecting with one another and creating awareness of El Dorado County as a wonderful location to live and work.
 2. All companies interviewed so far have expressed a need for a local advocacy group like EDC TechPoint to advocate with County and State public policy officials on their behalf to retain and attract technology companies here.
 3. Each company surveyed so far is considered leaving the State for economic and public policy reasons unfortunately.

- b. Creating quarterly business networking event(s) focused primarily on connecting the local technology founders, entrepreneurs and executives to share common challenges and discuss solutions.
 - i. EDC TechPoint will partner with SARTA (Sacramento Regional Technology Alliance) to host the first event using the contacts and marketing capabilities of their organization of over 280 members and 1,500 email contacts.
 - ii. EDC TechPoint will work with its local (County) affiliations like the Chambers of Commerce to reach out and connect with local technology professionals as well. Several local technology companies have expressed a strong interest in supporting this program.
 - iii. Events will take place in locations that can host between 50 and 250 people on the western slope between El Dorado Hills and Placerville.
 - iv. Many technology professionals and business owners are not interested in driving to Sacramento or Roseville for a technology networking event but rather would like to meet local technologists that live here in El Dorado County.

4. When will the event/project/program occur, and when would Cultural and Community Development funds be used, if awarded:

The EDC TechPoint project is already underway, but needs additional funding to complete the surveys, mapping/database and host/advertise the first EDC TechPoint networking event. Timeframes are:

Now through December, 2013 –

Complete surveys and build map database. A goal of 30 face-to-face interviews and another 10 or more phone interviews for the survey and database information will be completed by end of the year. Four interviews and 80% of the database have already been built (as of August 16, 2013).

First Quarter, 2014 –

Publish web-based interactive map. Create public relations campaign identifying purpose of EDC TechPoint and publicize first EDC TechPoint networking event planned in Q2, 2014

Second Quarter, 2014 –

First Networking Event – goal of representatives from 20 – 30 local tech companies and others (to take place in El Dorado County – likely El Dorado Hills Business Park). Half-day event with 100 attendees.

Future events beyond the first networking event is dependent upon meeting the near-term goals of the program and generating new revenues such as additional grants, sponsorships and corporate goodwill.

5. What is the target market for the advertising/promotional efforts and how will this target market be reached (please include details as to any advertising that will take place in and outside of the County and to encourage attendance from outside the County):

EDC TechPoint has already identified approximately 40 technology companies in the western slope of El Dorado County that we would like to survey, interview and map. These reside on a excel database ready for publishing.

Direct messaging via email, phone and personal referral networks are the most effective form of reaching this target market. Four of these companies have already been interviewed and surveyed as of mid-August, 2013.

EDC TechPoint is using social media sites LinkedIn, MeetUp and Facebook as primary tools to create a virtual technology community that will provide the primary communication with our primary audience, technology business professionals, entrepreneurs, owners and managers.

Taking advantage of the local and regional non-profit organizations such as the chambers of commerce and SARTA, SACTO and others will expand our reach of communication and reduce administration costs.

Advertising the County's support will be via the group's website, LinkedIn and Facebook accounts and other low-cost social and electronic media. Local and regional news organizations will also be contacted for providing publicity.

6. The Board of Supervisors wishes to encourage tourism, agriculture, and economic development in the County by supporting promotional, community, and cultural activities through the use of Cultural and Community Development funds. Please describe how the event/organization will support tourism, agriculture, community spirit, culture, and/or economic development.

EDC TechPoint is focused on promoting the County's overall quality of life and economic development through recognizing we have a strong and vibrant infrastructure of existing technology companies that provide high-paying jobs. State census information for El Dorado County shows that manufacturing jobs (the tech industry category) pays an average salary of \$45,114, 12% above the average wage of \$40,361 (2008 Census Data).

7. What goal is expected to be achieved from the use of Cultural and Community Development funds, if awarded (please detail expected increased tourism, overnight stays, economic impact, etc.), and how will this be measured:

EDC TechPoint will provide the most accurate and current study of the current base of tech sector jobs in El Dorado County along with measuring the potential growth in tech jobs and economic value that many of the high-growth technology companies expect in the next two to three years. Interviews with just four local technology companies completed in the first two weeks of August have indicated a potential of 1,000+ new jobs created in El Dorado County by locally based technology companies.

In fact several local technology companies are expecting to double their employment base in the next two to three years. Many of these companies are small, but several (Bloo Solar and EnvisionRxOptions both of El Dorado Hills) could add 200-500 jobs each. Knowing that a company such as DST (formerly DST Output) in El Dorado Hills that currently has 900 full-time workers may be expanding 200 more jobs in the next year has a big impact on the County's economy. EDC TechPoint will monitor such activity.

Retaining these companies in the county and state becomes a high priority for the economic development of El Dorado County. The multiplier effect of these jobs also impacts the County. Many of these high-tech employers would like to attract workers to live closer to work/in El Dorado County but they don't understand the benefits and values of the work/life benefits living here.

DST in El Dorado Hills reports that over 50% of their 900 employees commute to El Dorado County from more than 30 miles away. As of August 10, 2013 DST had six (6) local openings for software developers with starting salaries between \$70 - \$125,000/year that they were finding 'difficult' to fill.

8. How will El Dorado County, as a sponsor of the event/project/organization, be recognized in promotional materials and at the event/project/organization:

El Dorado County would be featured as a founding sponsor and receive top-line recognition as a major sponsor on all EDC TechPoint electronic and printed advertising and displays. EDC TechPoint would like to partner on programs with the County Economic Development Department, CEDAC and EDC2 in developing a more robust coalition supporting EDC TechPoint's mission and objectives. Nearby Folsom, Roseville and Sacramento have similar coalitions for tech businesses in their area.

9. Please provide any information on sponsorships for this event/project/organization:

EDC TechPoint has received interest for sponsorships from several local technology companies including DST, EnvisionRxOptions, Bloo Solar and Intelliquote, all of El Dorado Hills. Until the tech map and survey is completed we do not anticipate asking for sponsorships.

10. If Cultural and Community Development funds are awarded, will the amount be matched (either full or partial) and by what organization:

EDC TechPoint already has matching funds of \$ 4,500 In-kind provided by SARTA (\$2,000), Clear Financial Management (\$2,000) and El Dorado Hills Community Vision, Inc. (\$500). More details of match funding are in the budget section of the grant application.

HISTORY OF EVENT/PROJECT/ORGANIZATON

1. How long has this event/project/organization been in operation:

This would be the first-year of the organization and event. However, EDC TechPoint is based upon other similar, successful business models for economic development in other areas of California and the United States such as SARTA, TechPoint – Illinois, USDA and SBA programs for promotion of locally based business organizations and the recommendations of many technology business managers and community chamber executives.

2. What is the overall attendance (past and future anticipated) of the event/project/organization:

EDC TechPoint anticipates connecting between 30 and 50 local technology companies founders, executives and owners together to form a nucleus of key members. These companies will then connect through EDC TechPoint's on-line communication programs and regular events in El Dorado County to strengthen their ties with one another and the community organizations that can support them. At the first public event expected to take place in Q2 of 2014 we would like to have between 75-100 people attend including at least 20-30 tech company executives.

3. Have Cultural and Community Development funds been received for this purpose in the past? If so, how much and when? If funds were received, please attach the Post-Event Report for this event.

Not applicable

BUDGET FOR EVENT/PROJECT

Please detail all revenue and expenditures associated with the event/project/organization for which funds are being requested (only include guaranteed funds, i.e. not the funds being requested that have not yet been approved).

Additionally, for private non-profit and public organizations, please include a copy of the most recently completed financial statement and a copy of the budget for the event or organization for which funds are requested.

Revenue for event/project:

1. Funding/Contributions:

Source	Amount
SARTA (Sac Regional Tech Alliance) – Database & Admin Support, contact information for local technology companies	\$ 2,000
El Dorado Hills Community Vision, Inc. – Admin resources/office	500
Clear Financial Management – Survey and interviews, development of program, sponsorships. 40 Hrs.	\$ 2,000
Total:	\$ 4,500

2. Other earnings (i.e. admission fee, retained earnings, sale of products, etc.):

Type	Amount
None committed at this time – future earnings are expected	
Total:	

3. Describe any in-kind assistance/match funds you expect to receive from individuals, businesses or other community groups in support of this event/project/organization, which have not been confirmed or detailed above:

Corporate Sponsorships – DST Company, EnvisionRxOptions, Intelliquote, Bloo Solar, other smaller tech companies already contacted, etc.	\$ 2,000
Web and Graphic Design Services – CalNet &/or private graphic artists	\$ 2,000
Networking Event Hosting – First Event – Intelliquote Insurance	<u>\$ 1,000</u>
Total from outside match funding expected (minimum)	\$ 5,000
This Grant:	<u>\$ 5,000</u>
Sub-Total:	\$10,000
Existing funding and Contributions (Section 1)	<u>\$ 4,500</u>
Total Minimum Funding Anticipated:	\$14,500

Expenditures

1. Expenditures for advertising and promotions (should correlate with revenue sources stated above):

<u>Expenditures</u> Item or service	<u>Cost:</u>	<u>Funded By</u>
Tech Map & Database Development	\$ 4,000	50% existing \$ /50% grant
Complete Business Survey/Interviews	\$ 4,000	50 % existing \$ /50% grant
Fiscal Agent Administrative Fee (5%) + accounting services @ \$50/Hr.	\$ 1,000	50 % existing \$ /50% grant
Advertising/Media Buys	\$ 1,000	Donations & Grant
Building/Mait of LinkedIn, Facebook, MeetUp and web site – 6 mos. – year	\$ 2,000	50 % existing \$ /50% grant
Graphic Design & Web Services	\$ 1,500	Donations & Grant
Map License & Web Hosting	\$ 1,000	Donations & Grant
Total:	\$ 14,500	

SUBMITTAL

The undersigned, declares that he/she has carefully examined the El Dorado County Cultural and Community Development Program and fully understands its contents and implications, and if funds are awarded the proposer will contract with the County to furnish the services as specified, in accordance with this grant application attached. The undersigned further attests that all information contained in this application is accurate to the best of his/her knowledge.

Signature: 

Robert C. Pedersen

Title: Director

Applicant Organization: EDC TechPoint

(sponsored by El Dorado Hills Community Vision, Inc.; a 501 (c) 3 as fiscal agent)

Date: August 16, 2013

Return Grant Application No Later than August 16, 2013 at 5:00 PM to:

**Chief Administrative Office
Attn: Economic Development
330 Fair Lane
Placerville, CA 95667**

El Dorado County Statistical Data:

People & Income Overview (By Place of Residence)	Value	Rank in U.S.	Industry Overview (2008) (By Place of Work)	Value	Rank in U.S.
Population (2008)	176,075	341	Covered Employment	51,773	458
Growth (%) since 1990	39.70%	450	Avg wage per job	\$40,361	406
Households (2000)	58,939	351	Manufacturing - % all jobs in County	4.40%	2324
Labor Force (persons) (2008)	92,352	336	Avg wage per job	\$45,114	794
Unemployment Rate (2008)	6.9	797	Transportation & Warehousing - % all jobs in County	1.20%	2138
Per Capita Personal Income (2007)	\$45,725	130	Avg wage per job	\$38,313	1600
Median Household Income (2007)	\$64,256	148	Health Care, Social Assist. - % all jobs in County	10.90%	1096
Poverty Rate (2007)	8.2	2863	Avg wage per job	\$43,578	281
H.S. Diploma or More - % of Adults 25+	89.1	160	Finance and Insurance - % all jobs in County	5.20%	189
Bachelor's Deg. or More - % of Adults	26.5	321	Avg wage per job	\$59,976	213

People & Income Overview (By Place of Residence)	Value	Rank in State	Industry Overview (2008) (By Place of Work)	Value	Rank in State
Population (2008)	176,075	30	Covered Employment	51,773	32
Growth (%) since 1990	39.70%	13	Avg wage per job	\$40,361	20
Households (2000)	58,939	30	Manufacturing - % all jobs in County	4.40%	42
Labor Force (persons) (2008)	92,352	29	Avg wage per job	\$45,114	25
Unemployment Rate (2008)	6.9	39	Transportation & Warehousing - % all jobs in County	1.20%	46
Per Capita Personal Income (2007)	\$45,725	12	Avg wage per job	\$38,313	43
Median Household Income (2007)	\$64,256	12	Health Care, Social Assist. - % all jobs in County	10.90%	22
Poverty Rate (2007)	8.2	55	Avg wage per job	\$43,578	30
H.S. Diploma or More - % of Adults 25+	89.1	4	Finance and Insurance - % all jobs in County	5.20%	4
Bachelor's Deg. or More - % of Adults	26.5	18	Avg wage per job	\$59,976	17

**BYLAWS OF THE EL DORADO HILLS
COMMUNITY VISION, Inc.
(As Amended October 30, 2001**

*(Fiscal Agent
for
EDC TechPoint)*

ARTICLE 1. OFFICES

PRINCIPAL OFFICE

Section 1.01. The principal office of the Corporation for its transaction of business is located in the El Dorado Hills Community Services District and County of El Dorado, California.

CHANGE OF ADDRESS

Section 1.02. The Board of Directors is hereby granted full power and authority to change the principal office of the Corporation from one location to another in the County of El Dorado, California. Any such change shall be noted by the Secretary in these Bylaws, but shall not be considered an amendment of these Bylaws.

ARTICLE II. MEMBERS

CLASSIFICATION OF MEMBERS

Section 2.01. The Corporation shall have one class of members only, and each member shall have equal voting and other rights. No person shall hold more than one membership in the Corporation.

ELIGIBILITY FOR MEMBERSHIP

Section 2.02. Any person, as defined by Section 5065, of the Corporations Code, is eligible to be a member of the Corporation, except that, in the case of a natural person such person shall not be eligible for membership unless over the age of eighteen (18) years.

QUALIFICATION OF MEMBERS

Section 2.03. Any person, eligible for membership under Section 2.02 of these Bylaws, is qualified for membership only after such person has satisfied either (1) Residence within the State of California or (2) authorization of the Board of Directors. However, a super-majority, defined for the purposes of the application of this section as two thirds (2/3), of any class of membership which should have the right to vote on Corporation business or the right to vote on any change in corporate form or procedure, must reside within the El Dorado Hills Community Services District or its legal successor in interest. Should the membership of any class of membership consist of a mere two thirds (2/3) of residents of El Dorado Hills Community Services District or its legal successor in interest, rounded up to the next full membership, no further members who

reside outside the legal boundaries of the El Dorado Hills Community Services District, or its legal successor in interest, may be admitted to membership.

ADMISSION TO MEMBERSHIP

Section 2.04.-Any person, eligible for membership under Section 2.02 of these Bylaws and qualified for membership under Section 2.03 of these Bylaws, shall be admitted to membership only on the approval of the Board of Directors or by a Membership Committee duly authorized, by resolution, to admit members, of an application submitted by such person in such form and in such manner as shall be prescribed by the Board of Directors and on receipt of the first annual dues as specified in Section 2.06 of these Bylaws.

APPLICATION FEE

Section 2.05. There shall be no fee for making application for membership in the Corporation.

DUES

Section 2.06. The annual dues payable to the Corporation by members shall be in such amounts as shall be determined by resolution of the Board of Directors, but, in no event shall the annual dues exceed the amount of Twenty Dollars (\$20.00). Dues shall be payable for the first year on admission to membership and annually thereafter at such time or times as may be fixed by the Board of Directors. A member, on learning of the amount of dues determined by the Board of Directors and the time or times of payment fixed by the Board of Directors, may avoid liability for the dues by promptly resigning from membership, except where the member is, by contract or otherwise, liable for the dues.

ASSESSMENTS

Section 2.07. Memberships shall be non-assessable.

NUMBER OF MEMBERS

Section 2.08. There shall be no limit on the number of members the Corporation may admit.

TRANSFERABILITY OF MEMBERSHIP

Section 2.09. Neither the membership in the Corporation nor any rights in the membership may be transferred or assigned for value or otherwise.

ARTICLE VI. CORPORATE RECORDS, REPORTS, AND SEAL

KEEPING RECORDS

Section 6.01. The Corporation shall keep adequate and correct records of account and minutes of the proceedings of its members, Board, and committees of the Board. The Corporation shall also keep a record of its members giving their names and addresses and the class of membership held by each. The minutes shall be kept in written form. Other books and records shall be kept in either written form or in any other form capable of being converted into written form.

ANNUAL REPORT

Section 6.02. The Corporation shall notify each member yearly of the member's right to receive a financial report pursuant to Corporations Code Section 8321 (a). except where the Corporation does not have more than one hundred (100) members or more than ten thousand dollars (\$10,000) in assets at any time during the fiscal year, on the written request of a member the board shall promptly cause the most recent annual report to be sent to the requesting member. The annual report shall be prepared not later than one hundred and twenty (120) days after the close of the Corporation's fiscal year.

The annual report shall contain in appropriate detail the following: (1) a balance sheet as of the end of such fiscal year and an income statement and statement of changes in financial position for such fiscal year; (2) a statement of the place where the names and addresses of the current members are located; and (3) any information concerning certain transactions and indemnifications required by Corporations Code Section 8322. The annual report shall be accompanied by any report thereon of independent accountants or, if there is not such a report, the certificate of any authorized officer of the Corporation that such statements were prepared without audit from the books and records of the Corporation.

ANNUAL STATEMENT OF CERTAIN TRANSACTIONS AND INDEMNIFICATIONS

Section 6.03. The Corporation shall furnish annually to its members a statement of any transaction or indemnification described in Section 6322(d) and (e) of the Corporations Code, if such transaction or indemnification took place. Such annual statement shall be affixed to and sent with the annual report described in Section 6.02 of these Bylaws.

CORPORATE SEAL

Section 6.04. The Board of Directors shall adopt a corporate seal that shall be in the following form and design: A standard seal bearing the full legal name of the company. The Secretary of the Corporation shall have the custody of the seal and affix it in all appropriate cases to all corporate documents. Failure to affix the seal shall not, however, affect the validity of any instrument.

**CERTIFICATE OF SECRETARY OF EL DORADO HILLS
COMMUNITY VISION, Inc.
A California Nonprofit Corporation**

I hereby certify that I am the duly elected and acting Secretary of said corporation and that the foregoing Bylaws, comprising _____(NUMBER) pages, constitute the Bylaws of said corporation as duly adopted at a meeting of the Board of Directors thereof held on _____ 1996

Dated: 10 March 1997

Patricia E. Kriz
Secretary

*Complete By-laws are on
the website for EDH Community
Vision, Inc.*