



TAHOE TRUCKEE SIERRA DISPOSAL

P.O. Box 135 · Tahoe City, CA 96145 · Ph: (530) 583-0148 · Fax: (530) 583-0804

May 11, 2012

Gerri Silva, M.S., REHS
Director of Environmental Management
County of El Dorado Placerville Office
2850 Fairlane Ct., Building 'C'
Placerville, CA 95667

Dear Gerri:

We understand that the Board of Supervisors recently authorized the Environmental Management Department to engage in good faith negotiations for the purpose of entering into new and amended Franchise Agreements with the existing garbage collection Franchisees, and that Environmental Management plans on contacting us soon for this purpose.

Over the three most recent years, the Board has approved rate increases that have rectified what was previously a money-losing situation servicing the area. While costs in our industry are expected to continue to rise over time, the current collection rates in the area are now in range with our costs of servicing the area while allowing for a fair and reasonable return.

As a local company physically located and operating near the gateway to the West Shore area of El Dorado County which we service, we are very sensitive to keeping rates reasonable and affordable to the community. Recognizing the rate increases that the Board has approved over the past three years, and in anticipation of the upcoming contract extension negotiations, we request that the 5% rate increase scheduled under contract for the upcoming '12-'13 rate year be reduced to 1%, towards this end.

Our goal is to continue to provide what we believe has been excellent service to the area over the long term, and we believe that negotiations between us and the County will result in an extended contract beneficial and fair to the County, ourselves, and most importantly the public we both serve.

Please find enclosed updated rate schedules reflecting the reduced request. We look forward to working with you and anticipate beginning the negotiation process at your earliest convenience.

Sincerely,

David Achiro
Tahoe Truckee Sierra Disposal Company

CC: Kerry Williams, Chief Fiscal Officer, County of El Dorado, Environmental Management Department
Enclosures

12-0654.E.1

EL DORADO COUNTY (WEST SHORE AREA)

Base Residential Service Rates

	'11-'12 RATE YEAR			'12-'13 RATE YEAR		
	Base Rate	Fran Fee	Total	Base Rate 1.0%	Fran Fee 5.0%	Total
1 can (32)	\$ 23.28	\$ 1.16	\$ 24.44	\$ 23.51	\$ 1.18	\$ 24.69
2 cans	\$ 30.75	\$ 1.54	\$ 32.29	\$ 31.06	\$ 1.55	\$ 32.61
Senior	\$ 19.00	\$ 0.95	\$ 19.95	\$ 19.19	\$ 0.96	\$ 20.15
Extra Can	\$ 4.00	\$ 0.20	\$ 4.20	\$ 4.04	\$ 0.20	\$ 4.24

EL DORADO COUNTY (WEST SHORE AREA)

Supplemental Residential Rates - Schedule of Extra Can charges and Extra Can equivalents

	'11-'12 RATE YEAR			'12-'13 RATE YEAR			Can Credits Apply (Y/N)	
	Base Rate	Fran Fee	Total	Base Rate	Fran Fee	Total		
Extra Can Rate	\$ 4.00	\$ 0.20	\$ 4.20	\$ 4.04	\$ 0.20	\$ 4.24	Y	
Item Description	Cans							
On-route mess (standard size)	3	\$ 12.00	\$ 0.60	\$ 12.60	\$ 12.60	\$ 0.63	\$ 13.23	Y
Go-backs	6	\$ 24.00	\$ 1.20	\$ 25.20	\$ 25.20	\$ 1.26	\$ 26.46	Y

Notes: Company is not required to pick-up messes exceeding the contents of two 32-gallon cans, or that extend more than thirty feet beyond the area of the refuse containers. For messes exceeding these limits, the Company may clean the mess at the Company's discretion, and charge an additional amount proportionately.

Standard Collection and Processing Bulky Solid Waste Items

BBQ	5	\$ 20.00	\$ 1.00	\$ 21.00	\$ 21.00	\$ 1.05	\$ 22.05	Y
Chair Kitchen	3	\$ 12.00	\$ 0.60	\$ 12.60	\$ 12.60	\$ 0.63	\$ 13.23	Y
Chair recliner	5	\$ 20.00	\$ 1.00	\$ 21.00	\$ 21.00	\$ 1.05	\$ 22.05	Y
Chair Wooden	2	\$ 8.00	\$ 0.40	\$ 8.40	\$ 8.40	\$ 0.42	\$ 8.82	Y
Couch	10	\$ 40.00	\$ 2.00	\$ 42.00	\$ 42.00	\$ 2.10	\$ 44.10	Y
Couch Bed	13	\$ 52.00	\$ 2.60	\$ 54.60	\$ 54.60	\$ 2.73	\$ 57.33	Y
Matt/Box D/Q/K	9	\$ 36.00	\$ 1.80	\$ 37.80	\$ 37.80	\$ 1.89	\$ 39.69	Y
Matt/Box Twin Each	7	\$ 28.00	\$ 1.40	\$ 29.40	\$ 29.40	\$ 1.47	\$ 30.87	Y
Toilet	5	\$ 20.00	\$ 1.00	\$ 21.00	\$ 21.00	\$ 1.05	\$ 22.05	Y
Tree (L)	4	\$ 16.00	\$ 0.80	\$ 16.80	\$ 16.80	\$ 0.84	\$ 17.64	Y
Tree (M)	3	\$ 12.00	\$ 0.60	\$ 12.60	\$ 12.60	\$ 0.63	\$ 13.23	Y
Tree (S)	2	\$ 8.00	\$ 0.40	\$ 8.40	\$ 8.40	\$ 0.42	\$ 8.82	Y

Bulky Solid Waste items requiring Special MRF Handling - Tires

Tire (Reg) Each	4	\$ 16.00	\$ 0.80	\$ 16.80	\$ 16.80	\$ 0.84	\$ 17.64	Y
Tire (Truck) Each	5	\$ 20.00	\$ 1.00	\$ 21.00	\$ 21.00	\$ 1.05	\$ 22.05	Y

Bulky Solid Waste items requiring Special MRF Handling - Appliances

Dish Washer	9	\$ 36.00	\$ 1.80	\$ 37.80	\$ 37.80	\$ 1.89	\$ 39.69	Y
Dryer	9	\$ 36.00	\$ 1.80	\$ 37.80	\$ 37.80	\$ 1.89	\$ 39.69	Y
Stove (L)	12	\$ 48.00	\$ 2.40	\$ 50.40	\$ 50.40	\$ 2.52	\$ 52.92	Y
Stove (M)	10	\$ 40.00	\$ 2.00	\$ 42.00	\$ 42.00	\$ 2.10	\$ 44.10	Y
Stove (S)	8	\$ 32.00	\$ 1.60	\$ 33.60	\$ 33.60	\$ 1.68	\$ 35.28	Y
Water Heater	10	\$ 40.00	\$ 2.00	\$ 42.00	\$ 42.00	\$ 2.10	\$ 44.10	Y
Washer	9	\$ 36.00	\$ 1.80	\$ 37.80	\$ 37.80	\$ 1.89	\$ 39.69	Y

Bulky Solid Waste Items requiring Special Route Collection and Special MRF Handling - E Waste

Television (L)	9	\$ 36.00	\$ 1.80	\$ 37.80	\$ 37.80	\$ 1.89	\$ 39.69	Y
Television (M)	8	\$ 32.00	\$ 1.60	\$ 33.60	\$ 33.60	\$ 1.68	\$ 35.28	Y
Television (S)	6	\$ 24.00	\$ 1.20	\$ 25.20	\$ 25.20	\$ 1.26	\$ 26.46	Y

Bulky Solid Waste Items requiring Special Route Collection and Special MRF Handling - Universal Waste

Microwave (L)	5	\$ 20.00	\$ 1.00	\$ 21.00	\$ 21.00	\$ 1.05	\$ 22.05	Y
Microwave (M)	4	\$ 16.00	\$ 0.80	\$ 16.80	\$ 16.80	\$ 0.84	\$ 17.64	Y
Microwave (S)	3	\$ 12.00	\$ 0.60	\$ 12.60	\$ 12.60	\$ 0.63	\$ 13.23	Y
Refrigerator (Unit + Freon Removal)	22	\$ 88.00	\$ 4.40	\$ 92.40	\$ 92.40	\$ 4.62	\$ 97.02	Y

Notes: Extra trash left curbside in bags or cans are picked-up without authorization, for amounts up to 7 extra can charges. For larger amounts of extra trash left out in bags or cans in excess of one yard and resulting in more than 7 extra can charges, the trash is not picked-up without customer pre-authorization of the charges. For extra trash left curbside in bags, 1-2 small bags (or any portion thereof) = 1 extra can charge, and 1 large bag = 1 extra can charge. For reference, one "small bag" equates to a 32-gallon bag that has been tied, and has thus had its capacity reduced to less than what would fit in a 32-gallon can. For reference, one "large bag" equates to a 45-55 gallon bag that has been tied, and has thus had its capacity reduced to approximately what would fit in a 32-gallon can.

For all bulky and special handling items left curbside, customer pre-authorization is required in all cases, to both make sure the customer is aware of the charges, and to also confirm that the item is indeed intended for trash. Customer call-in for scheduling and authorization is recommended for all bulky and special handling items. Reasonable efforts will be made to seek authorization and accommodate pick-up of items left out on route without prior call-in to schedule, however larger bulky items exceeding 7 extra can charges and special handling items requiring separate collection handling (e-waste and universal waste items) left out without notification, may not be accommodated on the same day without prior customer call-in for scheduling.

EL DORADO COUNTY (WEST SHORE AREA)

Base Commercial Bin Service

'12-'13 Rate Year

MSW Bin Rates

		El Dorado County Franchise Fee		5.00%					
		SERVICE							
		SERVICE	BASE	TAX	TOTAL	W	DEPOSIT		
3YD	EOW	\$ 203.60	\$ 10.18	\$ 213.78					\$ 214
3YD	1XW	\$ 295.21	\$ 14.76	\$ 309.97					\$ 310
3YD	2XW	\$ 527.31	\$ 26.37	\$ 553.68	\$ 77.49				\$ 554
3YD	3XW	\$ 759.51	\$ 37.98	\$ 797.49					\$ 797
3YD	4XW	\$ 1,054.72	\$ 52.74	\$ 1,107.46					\$ 1,107
3YD	5XW	\$ 1,286.82	\$ 64.34	\$ 1,351.16					\$ 1,351
4YD									
4YD	1XW	\$ 369.02	\$ 18.45	\$ 387.47					\$ 387
4YD	2XW	\$ 646.69	\$ 32.33	\$ 679.02					\$ 679
4YD	3XW	\$ 991.63	\$ 49.58	\$ 1,041.21	\$ 96.87				\$ 1,041
4YD	4XW	\$ 1,293.38	\$ 64.67	\$ 1,358.05					\$ 1,358
4YD	5XW	\$ 1,638.33	\$ 81.92	\$ 1,720.25					\$ 1,720
6YD									
6YD	1XW	\$ 518.38	\$ 25.92	\$ 544.30					\$ 544
6YD	2XW	\$ 982.69	\$ 49.13	\$ 1,031.82					\$ 1,032
6YD	3XW	\$ 1,447.18	\$ 72.36	\$ 1,519.54	\$ 136.08				\$ 1,520
6YD	4XW	\$ 1,965.57	\$ 98.28	\$ 2,063.85					\$ 2,064
6YD	5XW	\$ 2,429.87	\$ 121.49	\$ 2,551.36					\$ 2,551

Note: This 4-yr 4x per week is less than 5% increase to the prior approved rate, and is based on twice the 4-yr 2x per week rate.

Cardboard Bin Rates

		El Dorado County Franchise Fee		5.00%					
		SERVICE							
		SERVICE	BASE	TAX	TOTAL	W	DEPOSIT		
3YD	1XW	\$ 159.14	\$ 7.96	\$ 167.10	\$ 41.78				\$ 167
3YD	2XW	\$ 256.67	\$ 12.83	\$ 269.50					\$ 270
4YD									
4YD	1XW	\$ 188.18	\$ 9.41	\$ 197.59	\$ 49.40				\$ 198
4YD	2XW	\$ 287.22	\$ 14.36	\$ 301.58					\$ 302
6YD									
6YD	1XW	\$ 247.96	\$ 12.40	\$ 260.36	\$ 65.09				\$ 260
6YD	2XW	\$ 443.16	\$ 22.16	\$ 465.32					\$ 465

EL DORADO COUNTY (WEST SHORE AREA)

Commercial Can Rates

	BASE RATE	FRAN. FEE	TOTAL AMT
'11-'12 Rate Year, per can	\$ 5.37	\$ 0.27	\$ 5.64
Annual Rate Adjustment:	1.0%		
'12-'13 Rate Year, per can	\$ 5.42	\$ 0.27	\$ 5.69

Service Terms:

Service billed by can, subject to following:

- Minimum monthly charge of 1 can per week, times the number of service weeks in particular month.
- Can credits for any unused weeks apply towards weeks where additional cans are left out.
- Additional cans (up to six total cans per week) charged at the per can rate.

Service Limited to one collection day per week.

Number of cans per week limited to 6 per customer per distinct location, except in cases where there are physical constraints.

Servicing of more than 6 cans per week due to special circumstances requires pre-approval.

EL DORADO COUNTY (WEST SHORE AREA)

Schedule of Supplemental Commercial Services

(RATES PER INSTANCE)	'11-'12 Rates			'12-'13 Rates		
	Base Rate	Franchise Fee	Total	Base Rate	Franchise Fee	Total
				1.0%	5.0%	
Extra Service requested above subscription level:						
3-Yard	\$ 97.60	\$ 4.88	\$ 102.48	\$ 98.58	\$ 4.93	\$ 103.51
4-Yard	\$ 126.48	\$ 6.32	\$ 132.80	\$ 127.74	\$ 6.39	\$ 134.13
6-Yard	\$ 152.86	\$ 7.64	\$ 160.50	\$ 154.39	\$ 7.72	\$ 162.11
3-Yard Cardboard	\$ 57.72	\$ 2.89	\$ 60.61	\$ 58.30	\$ 2.92	\$ 61.22
4-Yard Cardboard	\$ 70.23	\$ 3.51	\$ 73.74	\$ 70.93	\$ 3.55	\$ 74.48
6-Yard Cardboard	\$ 71.68	\$ 3.58	\$ 75.26	\$ 72.40	\$ 3.62	\$ 76.02
Debris Boxes						
6-Yard (Not Franchised)	\$ 125.00	n/a	\$ 125.00	\$ 126.25	\$ 6.31	\$ 132.56
Rock Box (Not Franchised)	\$ 320.00	n/a	\$ 320.00	\$ 323.20	\$ 16.16	\$ 339.36
20-Yard (Not Franchised)	\$ 378.00	n/a	\$ 378.00	\$ 381.78	\$ 19.09	\$ 400.87
30-Yard (Not Franchised)	\$ 465.00	n/a	\$ 465.00	\$ 469.65	\$ 23.48	\$ 493.13
Extra Yardage left out on-route	\$ 18.72	\$ 0.94	\$ 19.66	\$ 18.91	\$ 0.95	\$ 19.86
Commercial Mess cleaned-up on route (at driver discretion):						
Pick-up truck serviced bin	\$ 55.00	n/a	\$ 55.00	\$ 55.55	n/a	\$ 55.55
Frontloader or Roll-off serviced bin	\$ 105.00	n/a	\$ 105.00	\$ 106.05	n/a	\$ 106.05
Excessive Bin Cleaning (3-,4-, or 6- yard Commercial Bins)	\$ 35.71	\$ 1.79	\$ 37.50	\$ 36.07	\$ 1.80	\$ 37.87
Pull-out service (Pick-up truck assisting Frontloader)	\$ 18.72	\$ 0.94	\$ 19.66	\$ 18.91	\$ 0.95	\$ 19.86
Excessive Bin Swap-out:						
3-, 4-, & 6- yard	\$ 52.38	\$ 2.62	\$ 55.00	\$ 52.90	\$ 2.65	\$ 55.55
20- & 30- yard	\$ 100.00	\$ 5.00	\$ 105.00	\$ 101.00	\$ 5.05	\$ 106.05
Dumpster rejection/cancelation (empty dumpster):						
3-, 4-, & 6- yard	\$ 52.38	\$ 2.62	\$ 55.00	\$ 52.90	\$ 2.65	\$ 55.55
20- & 30- yard	\$ 100.00	\$ 5.00	\$ 105.00	\$ 101.00	\$ 5.05	\$ 106.05
Dumpster relocation:						
3-, 4-, & 6- yard	\$ 52.38	\$ 2.62	\$ 55.00	\$ 52.90	\$ 2.65	\$ 55.55
20- & 30- yard	\$ 100.00	\$ 5.00	\$ 105.00	\$ 101.00	\$ 5.05	\$ 106.05
Bin Rental for each additional 3-day period:						
(One 3-day grace period offered at company discretion, depending on seasonal volume).						
3-, 4-, & 6- yard	\$ 52.38	\$ 2.62	\$ 55.00	\$ 52.90	\$ 2.65	\$ 55.55
20- & 30- yard	\$ 100.00	\$ 5.00	\$ 105.00	\$ 101.00	\$ 5.05	\$ 106.05
Removal/return of bin for delinquent accounts	\$ 75.00	n/a	\$ 75.00	\$ 75.75	n/a	\$ 75.75
Weekend service			quoted case-by-case based on incremental overtime labor & truck costs incurred			
Lidded Temporary bin	\$ 71.43	\$ 3.57	\$ 75.00	\$ 72.14	\$ 3.61	\$ 75.75
Bin Repair			At company's cost (materials plus labor plus 10%), performed at company's discretion.			
Overweight Bins (Roll-off)			Pass-thru of Gate Fee (currently \$77.50 per ton)			
Freon			Pass-thru of additional Freon Removal and Disposal Cost (currently \$28.25 per unit)			