



Department of General Services
Procurement Division
707 Third Street, 2nd Floor
West Sacramento, CA 95605-2811

State of California
CONTRACT USER INSTRUCTIONS
****<MANDATORY****

CONTRACT NUMBER:	1-16-23-23 A through H
DESCRIPTION:	Fleet Vehicles – Vans & SUVs
CONTRACTOR(S):	Downtown Ford Sales (1-16-23-23A) Elk Grove Auto Group (1-16-23-23B) Freeway Toyota (1-16-23-23C) Winner Chevrolet (1-16-23-23D) Wondries Fleet Group (1-16-23-23E) Elk Grove Ford (1-16-23-23F) Selma Nissan (1-16-23-23G) Swift Superstore (1-16-23-23H)
CONTRACT TERM:	2/22/2016 through 2/21/2018
STATE CONTRACT ADMINISTRATOR:	Christina Nunez (916) 375-4482 Christina.nunez@dgs.ca.gov

The contract user instructions, products, and pricing are included herein. All purchase documents issued under this contract incorporate the contract terms and applicable California General Provisions.

Signature on File

Date: 2/22/2016

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- Local governmental agencies must have a DGS agency billing code prior to placing orders against this contract. DGS agency billing codes may be obtained by emailing the DGS billing code contact with the following information:
 - Local governmental agency
 - Contact name
 - Telephone number
 - Mailing address
 - Facsimile number and e-mail address

DGS Billing Code Contact: (916) 375-4400

- C. Unless otherwise specified within this document, the term “ordering agencies” will refer to all State departments and/or local governmental agencies eligible to utilize this contract. Ordering and/or usage instructions exclusive to State departments or local governmental agencies shall be identified within each article.

3. DGS ADMINISTRATIVE FEES

A. State Departments

The DGS will bill each State department an administrative fee for use of this statewide contract. The administrative fee should NOT be included in the order total, nor remitted before an invoice is received from DGS.

Current fees are available online in the Procurement Division Price Book located at: <http://www.dgs.ca.gov/ofs/Resources/Pricebook.aspx>. (Click on “Purchasing” under Procurement Division.)

B. Local Governmental Agencies

For all local government agency transactions issued against the contract the Contractor is required to remit the DGS/PD an Incentive Fee of an amount equal to 1% of the total purchase order amount excluding taxes and freight. This Incentive Fee shall not be included in the agency’s purchase price, nor invoiced or charged to the purchasing entity. All prices quoted to local governmental agency customers shall reflect State contract pricing, including any and all applicable discounts, and shall include no other add-on fees.

4. SB/DVBE OFF-RAMP PROVISION

There is no SB/DVBE off ramp associated with this contract.

5. PROBLEM RESOLUTION/SUPPLIER PERFORMANCE

Ordering agencies and/or contractors shall inform the State Contract Administrator of any technical or contractual difficulties encountered during contract performance in a timely manner. This includes and is not limited to informal disputes, supplier performance, outstanding deliveries, etc.

For contractor performance issues, ordering agencies must submit a completed Supplier Performance Report via email or facsimile to the State Contract Administrator identified in Article 22, Contract Administration. The ordering agency should include all relevant information and/or documentation (i.e. Purchase documents).

6. CONTRACT ITEMS

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Purchase orders MUST include the State mandated \$1.75 per tire fee.

Document Processing Charge

In accordance with the California Vehicle Code Section 4456.5, a dealer may charge the purchaser a document processing charge for the preparation and processing of documents, disclosures, titling, registration, and information security obligations imposed by state and federal law. The document processing charge shall not exceed \$80 per vehicle purchased.

7. SPECIFICATIONS

All products must conform to the attached State of California Bid Specification Number 2310-3281 dated 10/30/2015 (Attachment B).

Vehicle color shall be a solar reflective color (white, silver metallic, or gold metallic) per Management Memo 12-03 (exceptions are listed in the Memo).

8. CUSTOMER SERVICE

The Contractor shall provide office and personnel resources for responding to inquiries, including telephone and email coverage weekdays during the hours of 8:00 a.m. - 5:00 p.m., PT.

The customer service unit shall be staffed with individuals that:

- Are trained in the requirements of this contract;
- Have the authority to take administrative action to correct problems that may occur; and
- Are designated for training and general customer service follow-up.

The Contractor's customer service unit shall respond to all customer inquiries within two (2) business days of initial contact.

Dealer	Contract #	Contact	Phone	Email
Downtown Ford Sales	1-16-23-23A	Graham Enos	(916) 442-6931	grahamenos@downtownfordsales.com
Elk Grove Auto Group	1-16-23-23B	Bill Kemery	(916) 429-4700	billk@lasherauto.com
Freeway Toyota	1-16-23-23C	Pat Ireland	(559) 707-5735	patireland1962@yahoo.com
Winner Chevrolet	1-16-23-23D	Bill Kemery	(916) 429-4700	billk@lasherauto.com
Wondries Fleet Group	1-16-23-23E	Yesenia Covarrubias	(626) 457-5590	yesenia@wondries.com
Elk Grove Ford	1-16-23-23F	Dwane Gallati	(916) 429-4702	dwanefleet@hotmail.com
Selma Nissan	1-16-23-23G	Pat Ireland	(559) 707-5735	patireland1962@yahoo.com
Swift Superstore	1-16-23-23H	Dan Heil	(530) 771-3821	danh@swiftindavis.com

Note: Ordering agencies are encouraged to have one point of contact for inquiries, quotes, and orders

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B. Local Governmental Agencies

Local governmental agencies may use their own purchase document for purchase execution. The purchase documents must include the same data elements as listed above (Exception: Purchasing Authority Number and OFAM approval stamp is used by State departments only).

C. Documentation

All ordering agencies will submit a copy of executed purchase documents to:

DGS - Procurement Division (IMS# Z-1)
Attn: Data Entry Unit
707 Third Street, 2nd Floor, MS 2-212
West Sacramento, CA 95605-2811

11. MINIMUM ORDER

The minimum order shall be one (1) vehicle.

12. ORDERING PROCEDURE

A. Ordering Methods:

Ordering agencies are to submit appropriate purchase documents directly to the contractor(s) via one of the following ordering methods:

- U.S. Mail
- Facsimile
- Email

The contractor's Order Placement Information is as follows:

ORDER PLACEMENT INFORMATION			
Contract #	U.S. Mail	Facsimile	Email
1-16-23-23A	Downtown Ford Sales 525 N. 16 th Street Sacramento, CA 95811 Attn: Graham Enos	(916) 491-3138	grahamenos@downtownfordsales.com
1-16-23-23B	Elk Grove Auto Group 8575 Laguna Grove Drive Elk Grove, CA 95757 Attn: Bill Kemery	(916) 421-0149	billk@lasherauto.com
1-16-23-23C	Freeway Toyota 1835 Glendale Ave. Hanford, CA 93230 Attn: Pat Ireland	(559) 961-4601	patireland1962@yahoo.com
1-16-23-23D	Winner Chevrolet 8575 Laguna Grove Drive Elk Grove, CA 95757 Attn: Bill Kemery	(916) 421-0149	billk@lasherauto.com
1-16-23-23E	Wondries Fleet Group 1247 W. Main Street Alhambra, CA 91801 Attn: Yesenia Covarrubias	(626) 457-5593	yesenia@wondries.com

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- Request back order; or
- Cancel the item from the order with no penalty

State departments that cancel their order due to delayed production of a Rank 1 vehicle may purchase a Rank 2 vehicle in the same line item if available on a one time basis. State departments purchasing a Rank 2 vehicle must receive approval from the DGS Contract Administrator.

Under no circumstance is the Contractor permitted to make substitutions with non-contract/unauthorized vehicles without approval of the DGS CA.

16. DISCONTINUED VEHICLE REMEDY

Upon receipt of order acknowledgment identifying discontinued items, the ordering agencies shall have the following options:

- Amend purchase document to reflect DGS approved replacement vehicle; or
- Cancel the item from the order

Under no circumstance is the Contractor permitted to make substitutions with non-contract/unauthorized vehicles without approval of the DGS CA.

17. DELIVERY PROCEDURES

Pre-Delivery Checklist

Prior to delivery, each vehicle shall be completely inspected, serviced and detailed by the delivering dealer and/or the manufacturer's pre-delivery service center. A copy of the pre-delivery checklist shall be completed for each vehicle, signed by a representative of the organization performing the inspection/service, and delivered with the vehicle.

Delivery:

Delivery shall be within one hundred and fifty (150) days after receipt of order unless there is a delay in production/order acceptance from the manufacturer when changing from one model year to the next. Contractor shall notify the ordering agency of such delay per Article 14, Order Acknowledgement.

Orders requiring customized work by a 3rd party supplier may exceed the delivery period requirement. Contractor shall notify ordering agency of extended delivery period per Article 14, Order Acknowledgement.

Caravan or drive-away method of delivery from the factory to a dealer is not acceptable unless agreed upon by the ordering agency.

Drop ship deliveries shall not be made without prior State inspection. All vehicles shall be delivered with no less than five (5) gallons of fuel in the tank.

Unless pre-arranged between the dealer and the ordering agency, vehicles delivered with more than 50 miles on the odometer may be charged fifty (50) cents per mile in excess of 50 miles. This charge may be reflected on the invoice as a deduction from the order price. Vehicles with more than five hundred (500) miles on the odometer may not be accepted.

Contractor is requested to make deliveries in Los Angeles County, Orange County, San Bernardino Metropolitan Area, and San Diego Metropolitan Area during off-peak hours. Off-peak hours are Monday through Friday, 10:00 AM to 4:00 PM.

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19. EMERGENCY/EXPEDITED ORDERS

Not Applicable.

20. FREE ON BOARD (F.O.B.) DESTINATION

All prices are F.O.B. destination; freight prepaid by the contractor, to the ordering organization's receiving point. Responsibility and liability for loss or damage for all orders will remain with the contractor until final inspection and acceptance, when all responsibility will pass to the ordering organization, except the responsibility for latent defects, fraud, and the warranty obligations.

21. SHIPPED ORDERS

All shipments must comply with General Provisions (rev 06/08/2010), Paragraph 12 entitled "Packing and Shipment". The General Provisions are available at:
<http://www.documents.dgs.ca.gov/pd/modellang/GPnonIT060810.pdf>.

22. CONTRACT ADMINISTRATION

Both the State and the contractor have assigned contract administrators as the single points of contact for problem resolution and related contract issues.

State Contact Information	DGS/PD Contract Administrator
Contact Name:	Christina Nunez
Telephone:	(916) 375-4482
Facsimile:	(916) 375-4613
Email:	Christina.nunez@dgs.ca.gov
Address:	DGS/Procurement Division Attn: Christina Nunez 707 Third Street, 2 nd Floor, MS 201 West Sacramento, CA 95605

Dealer Contact Information	Downtown Ford Sales Contract # 1-16-23-23A	Elk Grove Auto Group Contract # 1-16-23-23B
Contact Name:	Graham Enos	Bill Kemery
Telephone:	(916) 442-6931	(916) 429-4700
Facsimile:	(916) 491-3138	(916) 421-0149
Email:	grahamenos@downtownfordsales.com	billk@lasherauto.com
Address:	Downtown Ford Sales 525 N. 16 th Street Sacramento, CA 95811	Elk Grove Auto Grove 8575 Laguna Grove Drive Elk Grove, CA 95757

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25. PAYMENT

A. Terms

Payment terms include a \$500 per vehicle discount for payment made within twenty (20) days. The cash discount time is defined by the State as beginning only after the vehicle has been inspected, delivered and accepted by the receiving agency, or from the date a correct invoice is received in the office specified on the Purchase Order, whichever is later.

Payment is deemed to be made, for the purpose of earning the discount, one (1) working day after the date on the State warrant or check. Normally, acceptance will be accomplished within twenty (20) normal business hours after a vehicle is delivered.

Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927, et seq. Unless expressly exempted by statute, the Act requires State departments to pay properly submitted, undisputed invoices not more than forty-five (45) days after the date of acceptance of goods, performance of services, or receipt of an undisputed invoice, whichever is later.

B. CAL-Card Use

Use of the CAL-Card for payment of invoices is not allowed under this statewide contract.

C. Payee Data Record

Each State accounting office must have a copy of the Payee Data Record (Std. 204) in order to process payments. State departments should forward a copy of the Std. 204 to their accounting office(s). Without the Std. 204, payment may be unnecessarily delayed. State departments may contact the contractor for copies of the Payee Data Record.

26. CALIFORNIA SELLER'S PERMIT

The California seller permit number for the contractor is listed below. State departments can verify that permits are currently valid at the following website: www.boe.ca.gov. State departments must adhere to the file documentation required identified in the State Contracting Manual Volume 2 and Volume 3, as applicable.

Contractor Name	Seller Permit #
Downtown Ford Sales	28-600344
Elk Grove Auto Group	100-197237
Freeway Toyota	102-659756
Winner Chevrolet	100-208309
Wondries Fleet Group	Ford: 98-037902 Nissan: 101-540822 Kia: 102-238650
Elk Grove Ford	101-679917
Selma Nissan	22-844821
Swift Superstore	97-022608

27. Warranty

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A maintenance plan is available for lightduty vehicles under 8500 lbs. GVWR. The purchase of a maintenance plan is optional. The maintenance plan covers all regularly scheduled service for a minimum of five (5) years/100,000 miles. The maintenance shall include at a minimum all manufacturer recommended services such as, but not limited to:

- Oil changes;
- Filter changes;
- Fluid changes;
- Lubrications;
- Tire rotations;
- Timing belt changes
- Equipment and safety inspections

The Maintenance Plan is not required to cover wear items such as brake pads/shoes, wiper blades, etc.

30. RECYCLED CONTENT

State departments are required to report purchases in many product categories. The Postconsumer-Content Certification Form (CIWMB 74) for the contractor(s) is attached (Attachment C).

31. SMALL BUSINESS/DISABLED VETERAN BUSINESS ENTERPRISE PARTICIPATION

There is no small business (SB) or disabled veteran business enterprise (DVBE) participation for this contract.

32. ATTACHMENTS

Attachment A – Contract Pricing

Attachment B – Specification Number 2310-3281 dated 10/30/2015

Attachment C – Postconsumer Content Certification Workbook

Attachment D – Vehicle Information Questionnaires

Supplement 8 dated 12/18/2017

Attachment A - Contract Pricing RANK 1

Fleet Vehicles - VANS & SUVs

Contract 1-16-23-23 A - H

Terms: \$500 discount per vehicle for payment with 20 days

Most recent supplement changes are in *Bold Red Italic*

Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
1	Sport Utility, 4x4 or AWD, 5-Passenger, 170 HP, 103 in. WB, 62 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Chevrolet	Equinox LS	\$21,859.00	\$499.00	Winner Chevrolet	1-16-23-23D
2	Sport Utility, 4x4 or AWD, 7-Passenger, 260 HP, 109 in. WB, 80 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Chevrolet	Traverse LS	\$26,523.00	\$499.00	Winner Chevrolet	1-16-23-23D
3	Sport Utility, 4x4 or AWD, 8-Passenger, 300 HP, 116 in. WB, 94 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Chevrolet	Tahoe LS	\$38,400.00	\$499.00	Winner Chevrolet	1-16-23-23D
4	Sport Utility, 4x4 or AWD, 9-Passenger, 350 HP, 130 in. WB, 120 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Chevrolet	Suburban LS	\$42,475.00	\$499.00	Winner Chevrolet	1-16-23-23D
5	Sport Utility, 4x4 or AWD, 5-Passenger, 240 HP, DIESEL Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Jeep	Grand Cherokee	\$40,110.00	\$499.00	Elk Grove Auto Group	1-16-23-23B
6	Sport Utility, 5-Passenger, HYBRID-ELECTRIC Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Toyota	RAV4	\$27,313.00	\$499.00	Freeway Toyota	1-16-23-23C
7	Sport Utility, 7-Passenger, HYBRID-ELECTRIC Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Toyota	Highlander LE	\$36,040.00	\$499.00	Freeway Toyota	1-16-23-23C
8	NONE										

Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity In Unit of Measure	Make	Model	Most recent supplement changes are in <i>Bold Red Italic</i>			
								Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
9	NONE										
10	NONE										
11	Sport Utility, 4x4 Off-Road, 4-Passenger, 260 HP, 96 in. (Maximum) WB, 9 in. of Ground Clearance, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Jeep	Wrangler	\$26,936.00	\$1,295.00	Leehan of Davis, Inc., dba Hanlees Chrysler Dodge Jeep Ram Kia	1-16-23-23H
12	Sport Utility, 4x4 Off-Road, 5-Passenger, 260 HP, 9 in. of Ground Clearance, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Jeep	Wrangler Unlimited	\$29,600.00	\$499.00	Elk Grove Auto Group	1-16-23-23B
13	Minivan, 7-Passenger, 170 HP, 114 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Dodge	Caravan SE	\$20,925.00	\$499.00	Elk Grove Auto Group	1-16-23-23B
14	Minivan, 7-Passenger, 170 HP, 114 in. WB, E85 Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Dodge	Caravan SE	\$20,925.00	\$499.00	Elk Grove Auto Group	1-16-23-23B
15	Van, 8-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	Express 2500	\$24,300.00		Winner Chevrolet	1-16-23-23D
16	Van, 12-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	Express 2500	\$23,365.00		Winner Chevrolet	1-16-23-23D
17	Van, 15-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit	\$27,299.00		Downtown Ford Sales	1-16-23-23A
18	Cargo Minivan, 130 HP, 114 in. WB, 120 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Nissan	NV 200	\$18,991.00	\$499.00	Selma Nissan	1-16-23-23G

Most recent supplement changes are in <i>Bold Red Italic</i>											
Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
19	Cargo Van, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit	\$21,299.00		Downtown Ford Sales	1-16-23-23A
20	Cargo Van, 290 lb.-ft. Torque, 135 in. WB, 8500 GVWR, DIESEL Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	Express 2500	\$26,040.00		Winner Chevrolet	1-16-23-23D
21	Cargo Van, 135 in. WB, 8500 GVWR, CNG Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit 250	\$35,896.00		Wondries Fleet Group	1-16-23-23E
22	Cargo Van, High Ceiling, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ram	Promaster 1500	\$23,898.00		Leehan of Davis, Inc., dba Hanlees Chrysler Dodge Jeep Ram Kia	1-16-23-23H
23	Cargo Van, High Ceiling, 290 lb.-ft. Torque, 135 in. WB, 8500 GVWR, DIESEL Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit	\$28,448.00		Downtown Ford Sales	1-16-23-23A
24	Cargo Van, High Ceiling, 8500 GVWR, CNG Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Ford	Transit 350	\$41,562.00		Wondries Fleet Group	1-16-23-23E
Contact Line Item # (CLIN)	Description	FOB	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Contract Unit Price				
n/a	Additional options, (cost plus)	n/a	various	various	n/a	n/a	Dealer Cost + 10 %				
n/a	Removal of options, (cost minus)	n/a	various	various	n/a	n/a	Dealer Cost + 10 %				

Most recent supplement changes are in <i>Bold Red Italic</i>											
Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
Contacts: Downtown Ford Sales - (916) 442-6931 Freeway Toyota - (559) 707-5735 Winner Chevrolet - (916) 429-4700 Elk Grove Auto Group (916) 429-4700 Elk Grove Ford - (916) 429-4702 Wondries Fleet Group (626) 457-5590 Selma Nissan (559) 707-5735 Leehan of Davis, Inc., dba Hanlees Chrysler Dodge Jeep Ram Kia (530) 771-3821											

Supplement 8 dated 12/18/2017

Attachment A - Contract Pricing RANK 2

Fleet Vehicles - VANS & SUVs

Contract 1-16-23-23 A - H

Terms: \$500 discount per vehicle for payment with 20 days

Rank 2 vehicles are NOT available for State department use

Most recent changes are in ***Bold Red Italic***

Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
1	Sport Utility, 4x4 or AWD, 5-Passenger, 170 HP, 103 in. WB, 62 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Ford	Escape	\$22,210.00	\$499.00	Downtown Ford Sales	1-16-23-23A
2	Sport Utility, 4x4 or AWD, 7-Passenger, 260 HP, 109 in. WB, 80 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Dodge	Durango SXT	\$27,302.00	\$499.00	Elk Grove Auto Group	1-16-23-23B
3	Sport Utility, 4x4 or AWD, 8-Passenger, 300 HP, 116 in. WB, 94 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Ford	Expedition XL	\$37,800.00	\$499.00	Elk Grove Ford	1-16-23-23F
13	Minivan, 7-Passenger, 170 HP, 114 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Toyota	Sienna	\$28,178.00	\$499.00	Freeway Toyota	1-16-23-23C
15	Van, 8-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Nissan	NV 3500	\$28,473.00		Selma Nissan	1-16-23-23G
16	Van, 12-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit	\$26,503.00		Downtown Ford Sales	1-16-23-23A

Rank 2 vehicles are NOT available for State department use											
Most recent changes are in <i>Bold Red Italic</i>											
Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
17	Van, 15-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	Express 3500	\$33,925.00		Winner Chevrolet	1-16-23-23D
18	Cargo Minivan, 130 HP, 114 in. WB, 120 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	City Express	\$19,896.00	\$499.00	Winner Chevrolet	1-16-23-23D
19	Cargo Van, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	Express 2500	\$21,515.00		Winner Chevrolet	1-16-23-23D
20	Cargo Van, 290 lb.-ft. Torque, 135 in. WB, 8500 GVWR, DIESEL Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit	\$26,144.00		Downtown Ford Sales	1-16-23-23A
22	Cargo Van, High Ceiling, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit	\$24,218.00		Downtown Ford Sales	1-16-23-23A
23	Cargo Van, High Ceiling, 290 lb.-ft. Torque, 135 in. WB, 8500 GVWR, DIESEL Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ram	Promaster 1500	\$30,389.00		Leehan of Davis, Inc., dba Hanlees Chrysler Dodge Jeep Ram Kia	1-16-23-23H
Contact Line Item # (CLIN)	Description	FOB	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Contract Unit Price				
n/a	Additional options, (cost plus)	n/a	various	various	n/a	n/a	Dealer Cost + 10 %				
n/a	Removal of options, (cost minus)	n/a	various	various	n/a	n/a	Dealer Cost + 10 %				

Rank 2 vehicles are NOT available for State department use											
Most recent changes are in <i>Bold Red Italic</i>											
Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
Contacts: Downtown Ford Sales - (916) 442-6931 Freeway Toyota - (559) 707-5735 Winner Chevrolet - (916) 429-4700 Elk Grove Auto Group (916) 429-4700 Elk Grove Ford - (916) 429-4702 Wondries Fleet Group (626) 457-5590 Selma Nissan (559) 707-5735 Leehan of Davis, Inc., dba Hanlees Chrysler Dodge Jeep Ram Kia (530) 771-3821											

Supplement 8 dated 12/18/2017

Attachment A - Contract Pricing RANK 3

Fleet Vehicles - VANS & SUVs

Contract 1-16-23-23 A - H

Terms: \$500 discount per vehicle for payment with 20 days

Rank 3 vehicles are NOT available for State department use

Most recent changes are in *Bold Red Italic*

Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
2	Sport Utility, 4x4 or AWD, 7-Passenger, 260 HP, 109 in. WB, 80 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Nissan	Pathfinder	\$28,220.00	\$499.00	Wondries Fleet Group	1-16-23-23E
13	Minivan, 7-Passenger, 170 HP, 114 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Kia	Sedona	\$26,690.00	\$499.00	Wondries Fleet Group	1-16-23-23E
16	Van, 12-Passenger, 260 HP, 135 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Nissan	NV 3500	\$28,573.00		Selma Nissan	1-16-23-23G
18	Cargo Minivan, 130 HP, 114 in. WB, 120 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ram	Pro City	\$20,670.00	\$499.00	Elk Grove Auto Group	1-16-23-23B
19	Cargo Van, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ram	Pro 1500	\$23,174.00		Elk Grove Auto Group	1-16-23-23B
20	Cargo Van, 290 lb.-ft. Torque, 135 in. WB, 8500 GVWR, DIESEL Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ram	Pro 1500	\$29,670.00		Elk Grove Auto Group	1-16-23-23B
22	Cargo Van, High Ceiling, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Nissan	NV 2500	\$26,906.00		Selma Nissan	1-16-23-23G

Supplement 8 dated 12/18/2017

Attachment A - Contract Pricing RANK 4

Fleet Vehicles - VANS & SUVs

Contract 1-16-23-23 A - H

Terms: \$500 discount per vehicle for payment with 20 days

Rank 4 vehicles are NOT available for State department use

Most recent changes are in ***Bold Red Italic***

Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
2	Sport Utility, 4x4 or AWD, 7-Passenger, 260 HP, 109 in. WB, 80 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101507	Each	1	Ford	Explorer	\$27,550.00	\$499.00	Elk Grove Ford	1-16-23-23F
13	Minivan, 7-Passenger, 170 HP, 114 in. WB, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Nissan	Quest	Discontinued-Item Deleted	\$499.00	Selma Nissan	1-16-23-23G
18	Cargo Minivan, 130 HP, 114 in. WB, 120 cu. ft. Cargo Volume, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Ford	Transit Connect	\$21,599.00	\$499.00	Elk Grove Ford	1-16-23-23F
19	Cargo Van, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Nissan	NV 2500	\$24,933.00		Selma Nissan	1-16-23-23G
22	Cargo Van, High Ceiling, 270 HP, 135 in. WB, 8500 GVWR, GASOLINE Fueled Vehicle in accordance with specification 2310-3281 dated 10/30/15.	Sacramento	25101505	Each	1	Chevrolet	Express Cutaway 3500	\$27,833.00		Winner Chevrolet	1-16-23-23D
Contact Line Item # (CLIN)	Description	FOB	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Contract Unit Price				
n/a	Additional options, (cost plus)	n/a	various	various	n/a	n/a	Dealer Cost + 10 %				
n/a	Removal of options, (cost minus)	n/a	various	various	n/a	n/a	Dealer Cost + 10 %				

Rank 4 vehicles are NOT available for State department use								Most recent changes are in <i>Bold Red Italic</i>			
Contact Line Item # (CLIN)	Description (Minimum Requirements)	FOB	UNSPSC Code	Unit of Measure (UOM)	Quantity in Unit of Measure	Make	Model	Vehicle Contract Unit Price	Service Plan Contract Unit Price	Dealer	Contract #
Contacts: Downtown Ford Sales - (916) 442-6931 Freeway Toyota - (559) 707-5735 Winner Chevrolet - (916) 429-4700 Elk Grove Auto Group (916) 429-4700 Elk Grove Ford - (916) 429-4702 Wondries Fleet Group (626) 457-5590 Selma Nissan (559) 707-5735 Leehan of Davis, Inc., dba Hanlees Chrysler Dodge Jeep Ram Kia (530) 771-3821											