



Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to orders@peppm.org or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

Product Line: Verkada

Introduction

Verkada designs, engineers and builds the smartest all-in-one security camera solution. By eliminating costly and unreliable Network Video Recorders and Video Management Software systems, Verkada's simple, easy-to-use approach stores video on the camera and in the cloud – without impacting network bandwidth. Computer Vision and Artificial Intelligence drive automated alerts, allow you to quickly find, preserve, and share important moments, and ensure the system gets smarter over time.

Through the PEPPM purchasing agreement, Verkada products are available from a variety of national and local resellers. To learn more, including receiving an online demonstration and a Free Trial, please contact the Verkada sales department at sales@verkada.com or (833) 837-5232.

Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For Volume Discounts, please contact an authorized Verkada reseller.
3. Select one of the authorized resellers listed below and address the orders to:
Selected Reseller Name
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to orders@peppm.org.
 - a. Your order will be reviewed and edited by PEPPM Staff.
 - b. You will be contacted to make any necessary corrections.
 - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
 - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts_Ship-to Addresses.

1. Login to Epylon at www.epylon.com.
2. Click on the Contracts tab.
 - a. Choose between a "line item" or "contracts" search.
 - b. Select **Verkada** from the Vendor (Awardee) list.
 - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
 - a. The PEPPM contract will automatically be referenced in your PO.
 - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
 - c. The order will immediately be viewable by the vendor.
 - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact service@epylon.com or call 888-211-7438.

Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address (orders@peppm.org) or Epylon eCommerce (www.epylon.com) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

QOVO Solutions, Inc.

521 Charcot Avenue
Suite 239B
San Jose, CA 95131
Attn: Garth Gilmore
(480) 420-5501
garth@govoinc.com

Compu-Gen Technologies, Inc.

515 West 4th Street
Williamsport, PA 17701
Attn: Victor A. Borgess
(570) 323-8324
vic@compu-gen.com

Macker Tek, Ltd.

501 Silverside Road
Suite 105
Wilmington, DE 19809
Attn: Gary Woitzik
(866) 646-3101 ext. 1010
gary@mackertek.com

SHI International Corp.

290 Davidson Avenue
Somerset, NJ 08873
Attn: Nick Grappone
(908) 208-3223
nick_grappone@shi.com

Dasher Technologies, Inc.

675 Campbell Technology Parkway
Suite 100
Campbell, CA 95008
Attn: Aaron Poole
(925) 482-4992
aaron.poole@dasher.com

TechGuides, Inc.

310 Media Station Road
Media, PA 19063
Attn: Brian Martz
(610) 541-6715 x125
martz@painless technology.com

Dauphin DataCom

1830 South 19th Street
Harrisburg, PA 17104
Attn: Julie Deyle
(717) 986-9375
jdeyle@dauphindata.com

PCMG

1940 East Mariposa Ave
El Segundo, CA 90245-3457
Attn: Sandeep Kapoor
(800) 625-5468
sledbids@pcmg.com

Mind's Eye Technologies

Waterview Plaza
2001 Rt. 46 East, Suite 310
Parsippany, NJ 07054
Attn: Tom Mastrangelo
(973) 402-4095
tmastrangelo@mindseyet.com

Monarch Technology Solutions

852 Franklin Ave. Suite 186
Franklin Lakes, NJ 07417
Attn: John Blackowski
(201) 838-5858
jblackowski@monarchts.com

STS Education

130-A W Cochran St.
Simi Valley, CA. 93065
Attn: Shawn Runner
(866) 499-2580 x1800
Shawn.runner@stseducation-us.com

Howard Technology Solutions

36 Howard Drive
Ellisville, MS. 39402
Attn: Rebecca Dearman
(601) 425-3181
bids@howardcomputers.com

AMS.NET, Inc.

502 Commerce Way
Livermore, CA. 94551
Attn: Diana Monaghan
(925) 245-6101
dmonaghan@ams.net

IT Management Corporation

5201 Great America Parkway, Suite 320
Santa Clara, CA. 95054
Attn: Maryam Mohammadi
(408) 789-9710
sled@itmgmt.com

CM3 Building Solutions, Inc.

185 Commerce Drive, Suite 1
Fort Washington, PA. 19034
Attn: Bill Lawrence
(215) 322-8400
billlawrence@cm3inc.com

Office Solutions inc. d/b/a/ OSI Technology

217 Mount Horeb Rd.
Warren Township, NJ. 07059
Attn: Joanne Pagoulatos
(732) 356-0200 ext. 1111
jpagoulatos@osi-technology.com

Akins IT

1301 Dove Street
Suite 130
Newport Beach, CA 92660
Attn: Michelle McKernan
(949) 407-7122
michelle@akinsit.com

The ELD Experts LLC d/b/a Monarch

1640 Clay St.
Suite 203
San Francisco, CA 94109
Anthony D'Ambrosio
(415) 964-3697 x 113
anthony@monarchconnected.com

Turn-key Technologies, Inc.

2400 Main Street, Ext.
Suite 12
Sayreville, NJ 08872
Attn: Craig Badrick
732-553-9100 ext. 212
cbadrick@tti-wireless.com

Advanced Classroom Technologies, Inc

19007 59th Dr NE
Suite B
Arlington, WA 98223
Attn: Chelsea Judge
800-355-2905
chelseaj@act-ol.com

Ocean Computer Group, Inc.

90 Matawan Road
Suite 105
Matawan, NJ 07747
Attn: Ken Dominguez
732-918-4686
kd@oceancomputer.com

Development Group, Inc.

6704 Lockheed Dr.
Redding, CA 96002
Attn: Dan Lockwood
530-229-0071
dlockwood@development-group.net

McKinstry Co, LLC

5005 3rd Ave S
Seattle, WA 98134
Attn: Bonnie Roger
206-832-8406
contractsdept@mckinstry.com

Right! Systems, Inc.

2600 Willamette Drive NE
Lacey, Washington 98516
Attn: Sean Padget
360-528-8604
spadget@rightsys.com

Portola Systems, Inc.
7064 Corline Court
Suit B5
Sebastopol, CA 95472
Attn: Ryan Miller
707-827-4325
rmiller@portolasystems.net

Pacific Office Automation
14747 NW Greenbrier Pkwy
Beaverton, OR 97006
Attn: Jeff Simon
503-601-2315
Jeff.simon@pacificoffice.com

AirOne Solutions Group, LLC
PO Bo 525
Point Pleasant, NJ 08742
Attn: Kenneth Milano
732-766-2475
kmilano@aironesg.com

Inacomp TSG
17250 W, 12 Mile Road
Suite 200
Southfield, MI 48076
Attn: Joe Jenkins
916-333-7627
Joe.jenkins@inacomptsg.com

Digital Dreams
3355 Myrtle Ave.
Suite 245
N. Highlands, CA 95660
Attn: Kirstin Coble
kirstin@digitaldreams.us

Usherwood Business Equipment, Inc.
1005 W. Fayette Street
Syracuse, NY 13126
Attn: Dalton Izyk
dizyk@usherwood.com

Robert J Young Company, LLC
730A Freeland Station Road
Nashville, TN 37228
Attn: Brett Roney
Brett.roney@rjyoung.com

A+ Technology & Security Solutions, Inc.
1490 North Clinton Ave.
Bay Shore, NY 11706
Attn: Drew Cassara
Dcassara@aplustechnology.com

ZenanIT dba Reliant IT
3222 Phoenixville Pike
Malvern, PA 19355
Attn: Timothy D. Burns
tim@reliantitgroup.com

Distinctive Voice & Data, LLC
115 Cedar Grove Road
Little Falls, NJ 0724
Attn: Mark W Hrehovcik
mh@distinctivevoiceanddata.com

Eastern DataComm, LLC
44 Commerce Way
Hackensack, NJ 07601
Attn: Paul Jenne
pjenne@easterndatacomm.com

Distinctive Voice & Data, LLC
115 Cedar Grove Road
Little Falls, NJ 07424
Attn: Mark W. Hrehovcik
mh@distinctivevoiceanddata.com

Eastern DataComm, LLC
44 Commerce Way
Hackensack NJ, 07601
Attn: Paul Jenne
pjenne@easterndatacomm.com

Care Security Systems Inc.
7 Hemion Road
Montebello, NY 10901
Attn: Russell Welmon
rwellmon@care-inc.com

Optima Communications Systems
50 South Buckhout Street
Invington, NY 10989
Attn: Arthur Esposito
arte@optimacommunications.com

Data Network Solutions, Inc.
629 Lake Tide Drive
Chapin, SC 29036
Attn: Suzanne Dyches
864-303-7026
sdyches@datanetworksolution.com

Biztec LLC
3917 Harris Highway
Washington, WV 26181
Attn: Joseph Sams
304-916-1867
jsams@biztec.us

STEP CG, LLC

50 East River Center Blvd
Suit 900
Covington, KY 41011
Attn: Christina Vonhoene
513-795-6000
cvonhoene@stepcg.com

ByteSpeed

3131 24th Ave S
Moorhead, MN 56560
Attn: Steve Haman
877-563-0777 x 493
sales@bytespeed.com

Geneva Communications and Control

2737 North Town Rd
Santa Carla, UT 84765
Attn: Shaun Steel
435-218-2727
shauns@genevacommunications.com

Pine Cove Consulting

PO Box 11150
Lehi, Montana 59719
Attn: Kyle Thompson
406-294-5485
kthompson@pinecc.com

Reliable Communications Systems International

164 N County Line Rd
Jackson, NJ 08731
Attn: Kevin Saliba
732-905-9090 x 1004
Kevins@rcsintl.com

Surveillance Systems Integration, Inc

4465 Granite Drive
Suite 700
Rocklin, CA 95677
Attn: Michael Todd Flowers
800-508-6981
invoice@ssicctv.com