



# **The County of El Dorado**

## **Chief Administrative Office**

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**Procurement & Contracts Division**  
Phone (530)621-6438

September 18, 2023

TO: ALL BIDDERS

RE: INVITATION TO BID #23-918-053  
Electric Vehicle Supply Equipment Replacement, Maintenance, Billing, and Customer Service

The successful bidder for the subject invitation to bid is:

**True Upside Consulting, LLC**

A spreadsheet is attached for your review.

This bid will be presented to the Board of Supervisors for their approval at a future date. Board of Supervisors Policy C-17, section 3.3.1, F, contains the procedure for the protest process.

Following Board of Supervisors approval, a contract will be issued for the awarded period.

All bids are on file in the Procurement & Contracts Office, and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 5:00 p.m., Monday through Friday (Pacific Time).

For questions, please contact Tyler Prince, Administrative Analyst, at (530) 621-6438.

Thank you for your participation in the competitive bid process.

Michele Weimer, MPA, CPPO  
Procurement and Contracts Manager/  
Purchasing Agent

330 Fair Lane, Placerville, CA 95667

**Invitation to Bid #23-918-053 - Electric Vehicle Supply Equipment Replacement, Maintenance, Billing, and Customer Service**

Evaluation Score Sheet

Section X - Bid Evaluation - Item A - Cost Proposal - Maximum 60 Points

BIDDER	POINTS EARNED	TOTAL COST PROPOSED	LOWEST COST PROPOSED	DID BIDDER COMPLETE ALL SECTIONS ON EXHIBIT E
ATG Electronics Inc.	Not Applicable	Not Applicable	\$3,342.00	The Bidder didn't submit all the necessary responses required per the Bid language. They are Non-Responsive.
Casco Contractors	13.82	\$14,512	\$3,342.00	YES
Centerline Communications, LLC	44.93	\$4,483	\$3,342.00	YES
Charge LLC	47.54	\$4,218	\$3,342.00	YES
Enel X Way USA, LLC	33.84	5925.76	\$3,342.00	YES
Green Tech Facilities	17.34	\$11,563.34	\$3,342.00	YES
INF Associates LLC	35.61	\$5,631	\$3,342.00	YES
Macano Tech, LLC	14.69	\$13,647.11	\$3,342.00	YES
National Car Charging LLC	37.88	\$5,293.33	\$3,342.00	YES
Open Access Technology International, Inc. (OATI)	Not Applicable	Not Applicable	\$3,342.00	This Bidder only put an amount for one section on the Cost Proposal. The Bid required that every section be filled out. They are Non-Responsive.
OpConnect, Inc.	34.48	\$5,819.33	\$3,342.00	YES
Smart Energy Water	24.66	\$8,132	\$3,342.00	YES
True Upside Consulting, LLC	60.00	\$3,342	\$3,342.00	YES
True Upside Consulting, LLC (ALTERNATE)	37.54	\$5,342	\$3,342.00	YES
TurnOnGreen Inc.	34.95	\$5,738.07	\$3,342.00	YES

Section X - Bid Evaluation - Item B - Maximum 40 Points

Requirements	Bidders											
	Casco Contractors	Centerline Communications, LLC	Charge! LLC	Enel X Way USA, LLC	INF Associates LLC	Macano Tech, LLC	National Car Charging LLC	OpConnect, Inc.	Smart Energy Water	True Upside Consulting, LLC	TurnOnGreen Inc.	Green Tech Facilities
Section III Item C - Firm experience removing and replacing EV Chargers - Maximum 5 Points	5	2.5	2.5	0	2.5	2.5	0	0	2.5	2.5	0	5
Section III Item C - Firm experience providing maintenance for new EV Chargers - Maximum 5 Points	2.5	2.5	1	1	1	2.5	0	0	2.5	2.5	0	5
Section III Item C - Firm experience providing billing network services for new EV Chargers - Maximum 5 Points	1	0	1	2.5	1	2.5	0	0	2.5	2.5	0	5
Section III Item C - Firm experience providing 24 hours a day 7 days a week customer service support to users/customers for new EV Chargers - Maximum 5 Points	0	0	1	1	0	2.5	0	0	2.5	2.5	0	5
Section III Item D - EV Charging Equipment - Maximum 5 Points	5	5	5	5	5	5	5	5	5	5	5	5
Section III Item D - Maintenance Plans - Maximum 5 Points	5	5	5	5	5	5	5	5	5	5	5	5
Section III Item D - Warranty - Maximum 5 Points	5	5	5	5	5	5	5	5	5	5	5	5
Section III Item E - References - Maximum 5 Points	5	5	5	5	2.5	2.5	5	5	0	5	2.5	5
Requirements Points Awarded	28.50	25.00	25.50	24.50	22.00	27.50	20.00	20.00	25.00	30.00	17.50	40.00

Bidders	Total Points Awarded
Casco Contractors	42.32
<b>Centerline Communications, LLC</b>	<b>69.93</b>
Charge LLC	73.04
Enel X Way USA, LLC	58.34
INF Associates LLC	57.61
Macano Tech, LLC	42.19
<b>National Car Charging LLC</b>	<b>57.88</b>
OpConnect, Inc.	54.46
<b>Smart Energy Water</b>	<b>49.66</b>
<b>True Upside Consulting, LLC</b>	<b>90.00</b>
True Upside Consulting, LLC (ALTERNATE)	67.54
TurnOnGreen Inc.	52.45
Green Tech Facilities	57.34