

February 23, 2010

Ms. Norma Santiago, Chair  
Board of Supervisors  
District 5  
County of El Dorado

Subject: Countywide Solid Waste Management Plan

Madam Chair:

On June 2, 2009, the Board of Supervisors (Board) approved the membership of the Solid Waste Management Plan Committee (Committee) and directed the Committee to assist County staff with the development of a Request for Proposals (RFP) for a Countywide Solid Waste Management Plan (Plan). Based upon this direction the Committee met in July, August and September. The Committee reviewed existing solid waste management information, established the priorities of a future Plan, and developed the RFP for said Plan. The RFP was approved by your Board on September 29, 2009.

The County issued a deadline of October 27, 2009, and received three (3) responses to the RFP. On November 4, 2009, the Committee met and discussed the responses and developed a score sheet based on an agreed upon scoring methodology (Attached). Committee members then independently scored all three proposals and met on December 2, 2009, to discuss the scoring results. While the scoring results provided a ranking of the proposals, the Committee decided to provide each consultant the opportunity to present their respective proposals in person, which would also allow Committee members to interview the potential firms. All three RFP respondents were offered and accepted an invitation to meet with the Committee. On December 10, 2009, the Committee met and heard presentations by HDR/CA Waste Associates, NewPoint Group/BAS, and R3 Consulting/Vector Engineering respectively.

On January 15, 2010, the Committee met and discussed the respondents' written proposals, scoring results, presentations, and selected a consultant to perform the scope of work for the development of a Countywide Solid Waste Management Plan. The Committee determined that the initial scoring results and the results of the presentations were consistent. Based upon the evaluation of the proposals, NewPoint/BAS ranked #1, HDR/CA Waste Associates #2, and R3/Vector Engineering #3.

In summary, the Committee finds that:

1. The NewPoint Group/BAS proposal and presentation provided the most thorough understanding and comprehension of the County's current solid waste infrastructure and systems, as well as the County's future solid waste management needs and challenges.
2. The NewPoint Group/BAS proposal will devote 2102 hours of time to this project, as compared to 1,075 and 800 hours proposed by R3/Vector Engineering and HDR/CA Waste Associates respectively. The NewPoint Group/BAS proposal provided the most comprehensive and detailed work plan and vision with ten (10) major phases, twenty-six (26) tasks, and one hundred twenty-one (121) subtasks to support the level of effort.

3. The NewPoint Group/BAS proposal proposed a cost of \$225,900 to complete the scope of work described in the RFP, compared to \$131,463 and \$136,156 for R3/Vector Engineering and HDR/CA Waste Associates respectively. While the cost was higher for the NewPoint Group/BAS proposal, their detailed work plan supported the higher cost.
4. NewPoint Group/BAS representatives expressed a willingness to work with the County during these fiscally challenging times. NewPoint Group/BAS also demonstrated flexibility regarding the proposed cost for the services requested.

The Committee recommends to the Board that the County negotiate with NewPoint Group/BAS to reduce the proposed cost of the contract to less than the proposed \$225,900 cost, and upon successful renegotiation of the proposed contract cost, to contract with NewPoint Group/BAS to develop the Countywide Solid Waste Management Plan for the County of El Dorado. The Committee believes that NewPoint Group/BAS will deliver the best value and highest quality deliverables that will best meet the County's criteria and the needs of the County's residents and businesses in the short-term and for decades to come.

The Committee would like to thank the Board of Supervisors for the opportunity to work on this very important issue and we look forward to assisting the County with future solid waste management planning issues when called upon to do so.

Respectfully,

The Solid Waste Management Planning Committee:

Mr. Gary Pigg, City of Placerville  
Ms. Livia Amidon, Cameron Park Community Services District  
Mr. Richard Krek, Cameron Park Community Services District  
Ms. Allison Hamaker, El Dorado Hills Community Services District  
Ms. Cathy Poole, South Lake Tahoe Waste Management Authority (JPA)  
Mr. Mike Applegarth, County of El Dorado, Chief Administrative Office  
Ms. Gerri Silva, County of El Dorado, Environmental Management  
Mr. Greg Stanton, County of El Dorado, Environmental Management  
Ms. Dickson Schwarzbach, Chair, El Dorado Solid Waste Advisory Committee  
Mr. Don Nizolek, Vice Chair, El Dorado Solid Waste Advisory Committee  
Mr. George Turnboo, El Dorado Solid Waste Advisory Committee  
Ms. Laurel Stroud, Residents Involved in Positive Planning  
Mr. Bill Kohrummel, DST Output  
Ms. Ravel Buckley, Snowline Hospice  
Ms. Judy Mathat, Public Member

Enclosure:

Cc: Honorable Board Member John Knight, District 1  
Honorable Board Member Ray Nutting, District 2  
Honorable Board Member James R. (Jack) Sweeney, District 3  
Honorable Board Member Ron Briggs, District 4

