

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information

Department: 24-Sheriff	Org Code: 2430300	
Contact Name: Sgt. Nicholas Milbank / Eric Russi	Subobject: 4180/4197	User Code:
Telephone: (530) 621-5608	Fax: (530) 642-9473	

Required Supplier / Vendor Information

Vendor / Supplier Name: Spaceworx Inc.	Vendor / Supplier Address: 14250 Cherry Lane Ct.
Contact Name: Ben Waskey	Laurel, MD 20707
Estimated Purchase Price/Contract Amount: \$89,840	Vendor / Supplier Email Address: ben.waskey@spaceworx.us
Telephone: (866) 895-6044	Fax:

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

The Sheriff requests purchase and installation of Spaceworx DURAMATE™ correctional-grade meeting pods and TV enclosure with FireShield™, ADA compliance, anti-ligature design, and storeroom locking hardware. These products are proprietary, UL 962-certified, and designed for correctional use. No equivalent goods exist, and the Sheriff requests Board Policy C-17 (a) & (b) exemption for unique, specialized technology and exclusive manufacturing rights.

Department Head: Monica Ferguson
Signature Monica Ferguson (Jan 29, 2026 12:29:19 PST)

Purchasing Agent: Michelle Weimer
Signature Michelle Weimer (Feb 27, 2026 09:39:07 PST)

Board of Supervisors:
Date:
Item:

P&C Assignment:
Assigned To:
Date:

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

Spaceworx is the only manufacturer of correctional-grade pods with UL 962 certification, FireShield™, and proprietary anti-ligature design. No other vendor offers equivalent safety, durability, or compliance. Alternatives would compromise security and electrical safety, increasing liability. Exclusive design and certification preclude competition, supporting sole source procurement.

2. Provide the background of events leading to this acquisition.

Detention facilities require secure, ADA-compliant meeting spaces for attorney-client confidentiality. Existing options failed to meet correctional standards. Market review identified Spaceworx as the only vendor offering UL 962-certified pods with integrated fire suppression and anti-ligature features. Imperial County Sheriff's Office prior sole source purchase confirms compliance and suitability.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Spaceworx pods combine proprietary separated design, FireShield™, ADA compliance, anti-ligature TV enclosure, and UL 962-certified electrical integration. No other supplier offers these features collectively. Prior implementations in California counties* and public-sector projects validate Spaceworx's unique capability to meet correctional safety and operational requirements.

*Amador, San Bernardino, Ventura, Contra Costa, Stanislaus, & Sacramento Counties.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

Failure to procure Spaceworx products risks deploying non-certified booths, increasing fire, electrical, and security hazards. Alternatives lack anti-ligature and ADA compliance, exposing the County to liability, code violations, and costly retrofits. Operational efficiency and confidentiality would be compromised, raising long-term costs and safety risks for staff and inmates, and creating potential legal exposure.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

The Sheriff reviewed modular booth vendors and found office-grade options unsuitable for correctional use. No alternative offers UL 962 certification or integrated safety features. Imperial County and other California counties* have contracted Spaceworx for similar needs. Market lacks equivalent products; competitive sourcing is not feasible. Spaceworx remains the only vendor meeting all required specifications.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Pricing was validated through public-sector benchmarks, including Imperial County's sole source purchase, and lifecycle cost analysis. Spaceworx's integrated design reduces retrofit and maintenance costs versus non-certified alternatives. Risk avoidance and compliance justify pricing as fair and reasonable given exclusive features, safety standards, and proven performance in correctional environments across California counties*.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Savings include avoiding retrofits, reducing liability, and minimizing maintenance through correctional-grade durability. UL 962 certification and FireShield™ prevent electrical and fire hazards. Standardized ADA-compliant pods improve operational efficiency. Proven vendor performance reduces schedule risk and change orders, ensuring long-term cost avoidance and compliance with safety standards for secure detention environments.

El Dorado County

Date: 1/6/2026

RE: Sole Source Justification – Spaceworx Compact Separated Meeting Pods

To Whom It May Concern,

This letter serves as formal justification for the sole-source procurement of **compact separated meeting pods** manufactured by Spaceworx Inc. for use within the **El Dorado County Jail**.

Spaceworx Inc. is the only manufacturer capable of providing this specific product due to the following unique and non-substitutable characteristics:

1. **Exclusive Product Design and Manufacturing Rights**

Spaceworx Inc. is the **sole designer, engineer, and manufacturer** of the compact separated meeting pod configuration required for this application. The product's **size, layout, separation design, and integrated safety features** are proprietary to Spaceworx and are not licensed, distributed, or manufactured by any other vendor.

2. **Correctional-Specific Modular Privacy Booth Design**

The Spaceworx compact separated meeting pods are specifically engineered for **correctional environments**, including use for attorney-client meetings, confidential inmate interviews, and supervised communication. Comparable commercial or office-grade booths do not meet the operational, durability, or security requirements necessary for jail use.

3. **Exclusive UL 962 Certification for Correctional Modular Privacy Booths**

Spaceworx Inc. is the **only manufacturer of correctional modular privacy booths that holds a UL 962 certification**. This certification covers **electrical safety, fire safety, and system compliance** for modular furnishings incorporating integrated electrical components. No other correctional modular booth manufacturer offers a comparable UL-listed solution for this product category.

4. **No Reasonable or Acceptable Alternatives**

An evaluation of alternative manufacturers determined that no other vendor can provide a product that meets the required **design, certification, safety, and correctional-use criteria**. Substituting an alternative product would require compromising safety standards, increasing liability exposure, or utilizing non-certified electrical systems within a secure detention environment.

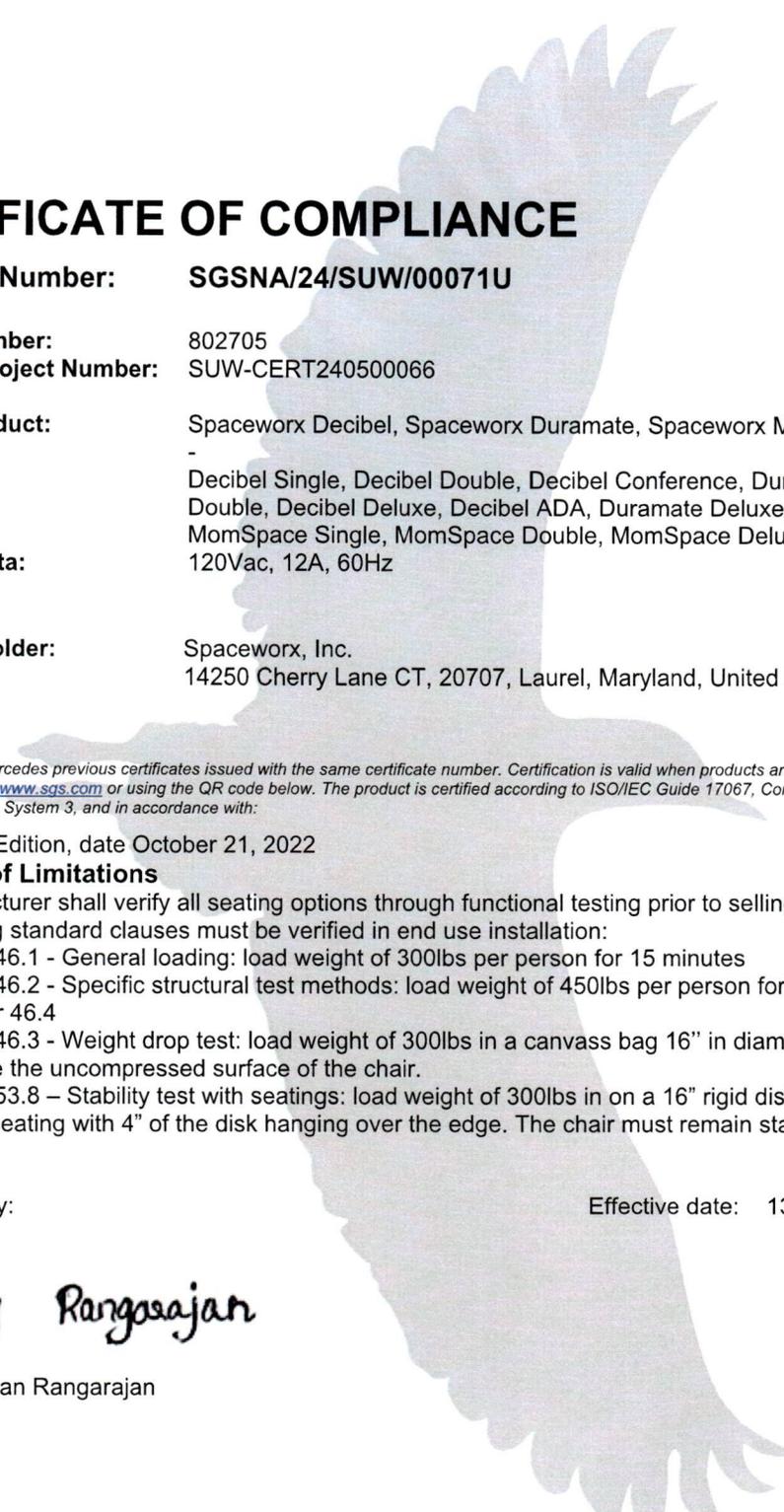
Based on these findings, the procurement of the Spaceworx compact separated meeting pods qualifies as a **sole-source purchase**, as Spaceworx Inc. is the **only responsible source**

capable of supplying this specific product while meeting all operational and safety requirements of the **El Dorado County** Jail.

Please feel free to contact me should additional documentation or clarification be required.

Sincerely,

Ben Waskey



CERTIFICATE OF COMPLIANCE

Certificate Number: SGSNA/24/SUW/00071U

Contract Number: 802705

Certificate Project Number: SUW-CERT240500066

Certified Product: Spaceworx Decibel, Spaceworx Duramate, Spaceworx MomSpace

Trademarks: -

Model(s): Decibel Single, Decibel Double, Decibel Conference, Duramate Single, Duramate Double, Decibel Deluxe, Decibel ADA, Duramate Deluxe, Duramate ADA, MomSpace Single, MomSpace Double, MomSpace Deluxe, MomSpace ADA

Technical Data: 120Vac, 12A, 60Hz

Certificate Holder: Spaceworx, Inc.
14250 Cherry Lane CT, 20707, Laurel, Maryland, United States of America

This certificate supercedes previous certificates issued with the same certificate number. Certification is valid when products are indicated on the SGS directory of certified products at www.sgs.com or using the QR code below. The product is certified according to ISO/IEC Guide 17067, Conformity assessment - Fundamentals of product certification, System 3, and in accordance with:

UL 962, 5th Edition, date October 21, 2022

Schedule of Limitations

The manufacturer shall verify all seating options through functional testing prior to selling as a removable seat.

The following standard clauses must be verified in end use installation:

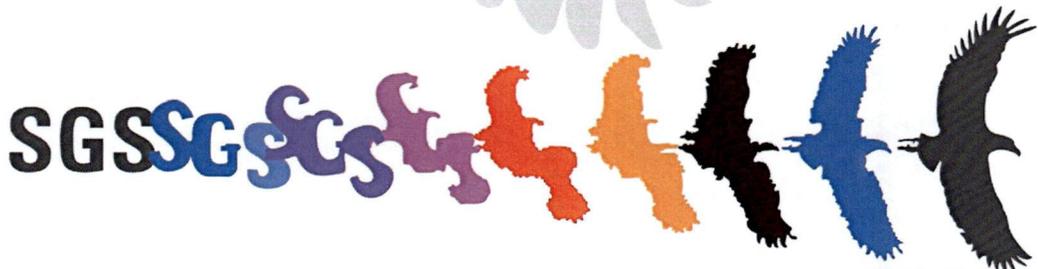
- Clause 46.1 - General loading: load weight of 300lbs per person for 15 minutes
- Clause 46.2 - Specific structural test methods: load weight of 450lbs per person for 15 minutes using either figure 46.3 or 46.4
- Clause 46.3 - Weight drop test: load weight of 300lbs in a canvass bag 16" in diameter shall be dropped 6 inches above the uncompressed surface of the chair.
- Clause 53.8 – Stability test with seatings: load weight of 300lbs in on a 16" rigid disk shall be placed on the edge of the seating with 4" of the disk hanging over the edge. The chair must remain stable

Authorized by:

Effective date: 13 August 2025

Vijay Rangarajan

Vijayaraghavan Rangarajan
Certifier



Certification Body

Connectivity & Products, a division of SGS North America Inc.
620 Old Peachtree Road, Ste. 100, Suwanee, GA 30024, USA
t +1 770 570 1800 f +1 770 277 1240 www.sgs.com



Request to approve sole source | Custody Spaceworx

Final Audit Report

2026-02-27

Created:	2026-02-24
By:	Eric Russi (russie@eldoradosheriff.gov)
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"Request to approve sole source | Custody Spaceworx" History

-  Document created by Eric Russi (russie@eldoradosheriff.gov)
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-  Document emailed to Michele Weimer (michele.weimer@edcgov.us) for signature
2026-02-24 - 7:14:18 PM GMT
-  Document e-signed by Michele Weimer (michele.weimer@edcgov.us)
Signature Date: 2026-02-27 - 5:39:07 PM GMT - Time Source: server
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EL DORADO COUNTY
SHERIFF'S OFFICE

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