

Contract #: 225-S0911

# CONTRACT ROUTING SHEET

Date Prepared: July 17, 2008

Need Date: August 8, 2008

**PROCESSING DEPARTMENT:**

Department: Information Technologies  
Dept. Contact: Tom Straling  
Phone #: X5415  
Department  
Head Signature: *Jequie K. Pilius*

**CONTRACTOR:**

Name: AT&T  
Address: 2700 Watt Ave., Room 3349  
Sacramento CA 95851  
Phone: 916-977-4668

**CONTRACTING DEPARTMENT:**

Service Requested: Evaluate & Approve Attached, Non-Negotiable CALNET II Contract  
Contract Term: Up to 7 years Contract Value: \$1,100,000.00  
Compliance with Human Resources requirements? Yes: \_\_\_\_\_ No: XX  
Compliance verified by: \_\_\_\_\_

**COUNTY COUNSEL:** (Must approve all contracts and MOU's)

Approved:  Disapproved: \_\_\_\_\_ Date: 9/29/08 By: *Leidy James*  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: \_\_\_\_\_

*This contract contains many components. An "ATO" or "Authorization to Order under State Contract" is provided for each of the 2 master service agreements that the County intends to enter. The ATOs contain few terms and incorporate by reference a master contract between the State and AT&T. This "contract" was not available for review. The ATO states the "contract" is available at [www.stnd.cts.ca.gov](http://www.stnd.cts.ca.gov) and was executed Jan. 30, 2007. County Counsel found no such master agreement with date at that site. County Counsel is approving this agreement with the understanding that*

PLEASE FORWARD TO RISK MANAGEMENT. THANKS!

**RISK MANAGEMENT:** (All contracts and MOU's except boilerplate grant funding agreements)

Approved:  Disapproved: \_\_\_\_\_ Date: 10/2/08 By: for the services  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: is not economically

*feasible and this State Contract referred to as Calnet II provides more favorable terms than*

**OTHER APPROVAL:** (Specify department(s) participating or directly affected by this contract). *could be*

Departments: \_\_\_\_\_  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: obtained by  
Approved: \_\_\_\_\_ Disapproved: \_\_\_\_\_ Date: \_\_\_\_\_ By: the County  
*independently, and the benefits would outweigh any risks or unfavorable terms in the State Contract.*

EXHIBIT A

# California Business Portal

Secretary of State DEBRA BOWEN

**DISCLAIMER:** The information displayed here is current as of JUL 11, 2008 and is updated weekly. It is not a complete or certified record of the Corporation.

Corporation		
AT&T COMMUNICATIONS OF CALIFORNIA, INC.		
<b>Number:</b> C1226894	<b>Date Filed:</b> 9/20/1983	<b>Status:</b> active
<b>Jurisdiction:</b> California		
Address		
1 AT&T WAY		
BEDMINSTER, NJ 07921		
Agent for Service of Process		
C T CORPORATION SYSTEM		
818 WEST SEVENTH ST		
LOS ANGELES, CA 90017		

Blank fields indicate the information is not contained in the computer file.

If the status of the corporation is "Surrender", the agent for service of process is automatically revoked. Please refer to California Corporations Code Section 2114 for information relating to service upon corporations that have surrendered.

# MARSH

# CERTIFICATE OF INSURANCE

CERTIFICATE NUMBER  
CHI-001899145-01

**PRODUCER**

Marsh USA Inc.  
701 Market Street, Suite 1100  
St. Louis, MO 63101  
Attn: ATT.CertRequest@marsh.com

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER OTHER THAN THOSE PROVIDED IN THE POLICY. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES DESCRIBED HEREIN.

**COMPANIES AFFORDING COVERAGE**

- COMPANY  
**A** National Union Fire Ins Co Pittsburgh PA
- COMPANY  
**B** New Hampshire Ins Co
- COMPANY  
**C** Illinois National Ins Co
- COMPANY  
**D**

018566-GAW-CRT-08-09      02      01      02      N

**INSURED**

AT&T Inc. and Subsidiaries  
AT&T Corp.  
175 E. Houston, Room 7-P-60  
San Antonio, TX 78205

**COVERAGES**

THIS IS TO CERTIFY THAT POLICIES OF INSURANCE DESCRIBED HEREIN HAVE BEEN ISSUED TO THE INSURED NAMED HEREIN FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THE CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, CONDITIONS AND EXCLUSIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

CO LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	<b>GENERAL LIABILITY</b>	GL9723024 (AOS)	06/01/08	06/01/09	GENERAL AGGREGATE \$ 10,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				PRODUCTS - COMP/OP AGG \$ 1,000,000
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				PERSONAL & ADV INJURY \$ 1,000,000
	OWNER'S & CONTRACTOR'S PROT				EACH OCCURRENCE \$ 1,000,000
					FIRE DAMAGE (Any one fire) \$ 1,000,000
					MED EXP (Any one person) \$ 10,000
A A A	<b>AUTOMOBILE LIABILITY</b>	CA1607582 (AOS)	06/01/08	06/01/09	COMBINED SINGLE LIMIT \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO	CA1607583 (VA)	06/01/08	06/01/09	BODILY INJURY (Per person) \$
	ALL OWNED AUTOS	CA1607584 (MA)	06/01/08	06/01/09	BODILY INJURY (Per accident) \$
	SCHEDULED AUTOS				PROPERTY DAMAGE \$
	HIRED AUTOS				
	NON-OWNED AUTOS				
	<b>GARAGE LIABILITY</b>				AUTO ONLY - EA ACCIDENT \$
	<input type="checkbox"/> ANY AUTO				OTHER THAN AUTO ONLY: \$
					EACH ACCIDENT \$
					AGGREGATE \$
	<b>EXCESS LIABILITY</b>				EACH OCCURRENCE \$
	<input type="checkbox"/> UMBRELLA FORM				AGGREGATE \$
	OTHER THAN UMBRELLA FORM				\$
B B C C	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b>	WC3621165 (AOS)	06/01/08	06/01/09	<input checked="" type="checkbox"/> WC STATUTORY LIMITS <input type="checkbox"/> OTHER \$
		WC3621166 (CA)	06/01/08	06/01/09	EL EACH ACCIDENT \$ 1,000,000
	THE PROPRIETOR/PARTNERS/EXECUTIVE OFFICERS ARE: <input checked="" type="checkbox"/> INCL <input type="checkbox"/> EXCL	WC3621167 (FL)	06/01/08	06/01/09	EL DISEASE-POLICY LIMIT \$ 1,000,000
		WC3621168 (IL,MI)	06/01/08	06/01/09	EL DISEASE-EACH EMPLOYEE \$ 1,000,000
C B B B	<b>OTHER</b>	WC3621169 (MA,NY)	06/01/08	06/01/09	W/C - Statutory Limits
	Worker's Compensation	WC3621170 (WI)	06/01/08	06/01/09	EL Each Accident 1,000,000
		WC3621171 (OR)	06/01/08	06/01/09	EL Disease-Policy Limit 1,000,000
		WC3621172 (TX)	06/01/08	06/01/09	EL Disease-Each Employee 1,000,000

**DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/SPECIAL ITEMS**

**CERTIFICATE HOLDER**

El Dorado County  
Attn: Tom Staling  
360 Fair Lane  
Placerville, CA 95667

**CANCELLATION**

SHOULD ANY OF THE POLICIES DESCRIBED HEREIN BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE INSURER AFFORDING COVERAGE WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED HEREIN, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER AFFORDING COVERAGE, ITS AGENTS OR REPRESENTATIVES, OR THE ISSUER OF THIS CERTIFICATE.

AUTHORIZED REPRESENTATIVE  
of Marsh USA Inc.  
BY: Alfred A. Peterfeso

*Alfred A. Peterfeso*

MM1(3/02)

VALID AS OF: 07/18/08

DEPARTMENT OF TECHNOLOGY SERVICES  
SEQUOIA PACIFIC CAMPUS

Office of Network Services

P.O. BOX 1810  
RANCHO CORDOVA, CA 95741-1810  
(916) 657-9283 (Office)  
(916) 657-9129 (Fax)



**EXHIBIT** CALNET II  
RFP COVER LETTER

August 15, 2005

Re: RFP DGS-2053 Addendum 12

To Interested Vendors, Present and Future CALNET Customers:

With the release of Addendum 12 of RFP DGS-2053 for CALNET II services, the State continues its procurement of voice and data services on behalf of California State and local government Agencies. This Addendum is released early to provide more time for bidders to review and respond to the significant changes proposed prior to submitting Conceptual Proposals. See RFP Addendum 12, Section 1 for an overview of the revised RFP and the revised schedule.

This Addendum generally retains the business and technical requirements of the RFP as previously released, but incorporates significant changes to enhance opportunities for bidders while increasing potential service solutions for the State. These changes include:

- Dividing the RFP's services into four separately awarded Modules. Bidders may bid any or all of the four Modules, which are:
  - Module 1 – Core Services (Local voice services and statewide data services)
  - Module 2 – Long Distance Services for Voice
  - Module 3 – Internet Protocol Services
  - Module 4 – Broadband Fixed Wireless Access Services
- Retaining the non-exclusivity of the awarded contracts, but allowing the awarded CALNET II Contractors to lower prices in response to ongoing competitive pressures with a new streamlined process.
- Adding new requirements for Transitioning and Migrating between CALNET I and CALNET II, and for Transferring services between CALNET II Module Contractors.

The new four Module approach allows bidders to bid their core competency, without having to bid services of other Modules in order to receive an award. This approach will also promote ongoing competition between the traditional voice services of Modules 1 and 2, and the newer converged services of Module 3, including Voice over Internet Protocol (VoIP). Ongoing competition will also be supported between the traditional data services of Module 1 and the alternative data services available through Modules 3 and 4.

Significant procedural changes also include:

- A requirement for all bidders to submit new Letter(s) of Intent to Bid, Statement(s) of Experience and Financial Condition, and Confidentiality and Non-Disclosure Agreement(s) (see RFP Sections 1.9, 1.10 and 1.12).
- A Vendors' Forum on August 24<sup>th</sup> in Sacramento for a brief overview of the revised RFP and the procurement process (see RFP Section 1.8).
- Revised Key Action Dates (see RFP Section 1.7).
- Separate Model Contract language for each Module being bid (see RFP Section 2.4 and Appendices A and B).

Because of the many changes to text and numbering throughout the revised RFP, the State decided to replace the entire previously released RFP with Addendum 12, without showing change lines in the margins. Also, the significant changes to the RFP in Addendum 12 have made most of the previous information no longer applicable. Therefore, the original RFP, its associated Addendums (1-11), and Question and Answer Sets (1-12), are now located at the CALNET II homepage on an RFP Archive page. The information on the active CALNET II homepage will start with Addendum 12, and the Question and Answer sets will start with Set 13. Please do not hesitate to submit new questions or to re-ask previously submitted questions to help ensure understanding of the requirements. **Bidders are strongly advised to read the entire RFP Addendum 12.**

Last month, the Office of Network Services, responsible for CALNET services, was transferred from the Department of General Services Telecommunications Division, to the new Department of Technology Services (DTS). Accordingly, the CALNET II homepage web address has been changed to: <http://www.ons.dts.ca.gov/calnetIIhomepage.asp>. Vendors and other interested parties may access this homepage for current information about the bid process and schedule, the technical and business requirements, the proposed contract language, and to view RFP questions and answers and other applicable information.

Current subscribers to the CALNET II homepage do not have to re-subscribe in order to continue to receive updates. Those who are not current subscribers that wish to receive notification each time this homepage is updated, are encouraged to subscribe by visiting the CALNET II homepage to complete the short subscription section at the bottom of the page.

With this revised CALNET II RFP, the State encourages all vendors to consider bidding for the Module services appropriate to their business expertise. This revised RFP should provide new competitive opportunities for vendors, while enhancing service possibilities to effectively meet business needs for State and local agencies. We welcome and encourage your participation.

Sincerely,



SANDRA BIERER, Chief  
Office of Network Services