

EXHIBIT A, "ASSETS"



**QUOTATION**  
Extended Services

Quote:

Customer Information

Co. #:	63
Company Name:	County of El Dorado
Contact:	Scott Cambridge
Dell Customer #:	4322484
WSCA Contract #	N39613654

Dell Extended Services Detail

Description of Service Contract Types	
S9, 4HR	4HR 7x24 Service
S4, 4HR	4HR 5x10 Service
ND, NBD	Next Business Day Onsite Service
RR, RTD	Return To Dell
CC	Complete Care Service**
NA, NC	Not Applicable, No Contract
PESS Gold	Premier Enterprise Gold Support
EOL	End Of Life

Current Equipment Information						Extended Service Information											
Service Tag #	Model	Service Contract Type	Prem	Ship Date	Service Contract Expiration	Extension										Service Contract Type	Reinstatement Fee
						Price	Discount	Price After Discount	HW	Premier	Premier SW	Complete Care	Extension Date				
93M7121	POWER EDGE 6650	4 Hour 5x10		10/29/2002	10/29/2005	\$ 744.50	\$ 148.00	\$ 596.50	\$ 357.38	\$ 238.24				8/30/2011	S9 + IPS	\$ -	
6LP0V61	POWER EDGE 6650	Next Business Day		2/18/2005	2/18/2008	\$ 1,830.00	\$ 328.00	\$ 1,502.00	\$ 782.40	\$ 521.60				8/30/2011	ND + IPS	\$ -	
CYSF871	POWER EDGE 2850	4 Hour 7x24		4/16/2005	4/15/2008	\$ 1,578.03	\$ 315.21	\$ 1,262.83	\$ 758.50	\$ 504.33				8/30/2011	S9 + IPS	\$ -	
HTTYR71	POWER EDGE 2850	4 Hour 7x24		6/26/2005	6/25/2008	\$ 1,578.03	\$ 315.21	\$ 1,262.83	\$ 758.50	\$ 504.33				8/30/2011	S9 + IPS	\$ -	
7ZTSP81	POWER EDGE 2850	4 Hour 5x10		10/24/2005	10/23/2008	\$ 1,578.03	\$ 315.21	\$ 1,262.83	\$ 758.50	\$ 504.33				8/30/2011	S9 + IPS	\$ -	
7V1Q891	POWER EDGE 1855	Next Business Day	Gold	1/24/2008	1/23/2009	\$ 3,107.79	\$ 621.56	\$ 2,486.23	\$ 1,491.74	\$ 994.49				8/30/2011	S9 + IPSMC	\$ -	
8V1Q891	POWER EDGE 1855	Next Business Day	Gold	1/24/2008	1/23/2009	\$ 2,020.20	\$ 404.04	\$ 1,616.16	\$ 969.70	\$ 646.46				8/30/2011	S9 + IPSMC	\$ -	
9V1Q891	POWER EDGE 1855	Next Business Day	Gold	1/24/2008	1/23/2009	\$ 2,020.20	\$ 404.04	\$ 1,616.16	\$ 969.70	\$ 646.46				8/30/2011	S9 + IPSMC	\$ -	
HDD6D91	POWER EDGE 2850	4 Hour 7x24	Silver	2/3/2009	2/2/2009	\$ 1,578.03	\$ 315.21	\$ 1,262.83	\$ 758.50	\$ 504.33				8/30/2011	S9 + IPS	\$ -	
BITWX91	POWER EDGE 1800	4 Hour 7x24	Silver	2/23/2008	2/22/2009	\$ 1,139.05	\$ 227.81	\$ 911.24	\$ 546.74	\$ 364.49				8/30/2011	S9 + IPS	\$ -	
HSCFY91	POWER EDGE 1855	4 Hour 7x24	Silver	5/4/2008	5/3/2009	\$ 2,020.20	\$ 404.04	\$ 1,616.16	\$ 969.70	\$ 646.46				8/30/2011	S9 + IPSMC	\$ -	
8M6Q81	Dell/EMC CX300	4 Hour 7x24	Gold	5/5/2009	5/4/2009	\$ 12,975.80	\$ 2,595.16	\$ 10,380.64	\$ 3,048.98	\$ 2,032.66	\$ 5,299.00			8/30/2011	S9 + IPSMC	\$ -	
96MXR71	Dell/EMC, 8-16.4G, Brod Dell	4 Hour 7x24	Gold	5/9/2008	5/8/2009	\$ 3,258.00	\$ 651.60	\$ 2,606.40	\$ 1,563.84	\$ 1,042.56				8/30/2011	S9 + IPSMC	\$ -	
D8MXR71	Dell/EMC, 8-16.4G, Brod Dell	4 Hour 7x24	Gold	5/9/2008	5/8/2009	\$ 3,258.00	\$ 651.60	\$ 2,606.40	\$ 1,563.84	\$ 1,042.56				8/30/2011	S9 + IPSMC	\$ -	
F3DT3F1	PRECISION M6300	Next Business Day+ CC		11/23/2007	11/23/2010	\$ 600.01	\$ 120.00	\$ 480.01	\$ 221.40	\$ 147.80		\$ 111.00		8/30/2011	ND + EPS + CC	\$ -	
45P8GD1	POWER VAULT ML8020 CH	4 Hour 7x24	Gold	1/15/2008	1/15/2011	\$ 1,306.17	\$ 261.23	\$ 1,044.94	\$ 626.96	\$ 417.97				8/30/2011	S9 + IPS	\$ -	
429C1G1	POWER EDGE R200	Next Business Day		4/11/2008	4/11/2011	\$ 919.21	\$ 183.84	\$ 735.36	\$ 441.22	\$ 294.15				8/30/2011	S9 + IPSMC	\$ -	
6R8QN81	Dell/EMC, SATA JBOD, Klond	4 Hour 7x24	Gold	6/23/2008	6/22/2009	\$ 7,974.44	\$ 1,594.89	\$ 6,379.56	\$ 3,827.73	\$ 2,551.82				8/30/2011	S9 + IPSMC	\$ -	
8TBFT81	POWER EDGE 1855	4 Hour 7x24	Gold	9/20/2008	9/19/2009	\$ 1,853.30	\$ 370.66	\$ 1,482.64	\$ 869.56	\$ 593.05				8/30/2011	S9 + IPSMC	\$ -	
2890C1	POWER EDGE 1855	4 Hour 7x24	Gold	12/19/2008	12/18/2009	\$ 1,824.33	\$ 364.87	\$ 1,459.46	\$ 875.66	\$ 583.79				8/30/2011	S9 + IPSMC	\$ -	
GK56GF1	POWER EDGE 1855	4 Hour 7x24	Gold	1/9/2008	1/9/2011	\$ 701.87	\$ 140.33	\$ 561.53	\$ 336.80	\$ 224.53				8/30/2011	S9 + IPSMC	\$ -	
95NB891	Dell/EMC, SATA JBOD, Klond	4 Hour 7x24	Gold	3/7/2007	3/6/2010	\$ 3,747.85	\$ 749.57	\$ 2,998.28	\$ 1,798.87	\$ 1,199.31				8/30/2011	S9 + IPSMC	\$ -	
FK56GF1	POWER EDGE 1855	4 Hour 7x24	Gold	1/9/2008	1/9/2011	\$ 701.87	\$ 140.33	\$ 561.53	\$ 336.80	\$ 224.53				8/30/2011	S9 + IPSMC	\$ -	
CK56GF1	POWER EDGE 1855	4 Hour 7x24+ GTS	Gold	1/9/2008	1/9/2011	\$ 701.87	\$ 140.33	\$ 561.53	\$ 336.80	\$ 224.53				8/30/2011	S9 + IPSMC	\$ -	
9K56GF1	POWER EDGE 1855	4 Hour 7x24	Gold	1/9/2008	1/9/2011	\$ 701.87	\$ 140.33	\$ 561.53	\$ 336.80	\$ 224.53				8/30/2011	S9 + IPSMC	\$ -	
90X4GF1	POWER EDGE 1855	4 Hour 7x24	Gold	1/9/2008	1/9/2011	\$ 701.87	\$ 140.33	\$ 561.53	\$ 336.80	\$ 224.53				8/30/2011	S9 + IPSMC	\$ -	
17K8FD1	Dell/EMC, DAE ATA, R, Klond	4 Hour 7x24	Gold	11/1/2008	1/11/2011	\$ 1,324.60	\$ 264.92	\$ 1,059.68	\$ 635.61	\$ 423.67				8/30/2011	S9 + IPSMC	\$ -	

SUBTOTAL	\$ 61,536.09
Discount	\$ 12,307.22
REINSTATEMENT FEES	\$ - Waived
<b>TOTAL</b>	<b>\$ 49,228.87</b>

\*pricing does not include sales tax where applicable  
\*\*Best discount pricing applies only if quantity requirements are met  
\*\*\*Complete Care extended service is not available after 3 years from original invoice,  
unless purchased at point of sale.  
\*\*\*\*5th year (EOL) pro-rated pricing applied where applicable

Reinstatement Fees are attached to all equipment that has an expired service contract  
 All pricing is to extend the existing or expired service type by one or two years  
 or to a maximum of 5 years from purchase END OF LIFE)

\*This quotation is valid for 30 days.

Online tool allows you to track and manage your assets so that you  
 can maintain your services on your existing install base. Simply  
 register for the free Premier account and then select My Systems.

[Link to Premier Support:](#)

**Purchase Order Requirements**

If you will be making your purchase with a purchase order, please ensure it includes the following:

- > A complete Billing Address;
- > A complete Shipping Address, including a contact name and phone number;
- > The Terms stated as, 'Net 30';
- > A total dollar amount for the PO;
- > An Authorizing Signature (if applicable);
- > And please either attach the spreadsheet or the Dell Quotations to the PO, or reference the Dell Quotation numbers on the PO.
- > Fax your Purchase Order to (866) 584-\_\_\_\_, ATTN: \_\_\_\_\_

Thank you!

If you have any other questions, please contact me.

DELL APOS Extended Service Consultant  
 Ph: (800) 247-4618 Ext \_\_\_\_\_  
 Fax: (866) 584-\_\_\_\_\_  
 E-mail: \_\_\_\_\_@dell.com

**Explanation of Service Levels:**

[\(see also\)](#)

**Next Business Day:**

Places a Dell-trained technician with replacement part at your location the following business day, if necessary, following phone-based troubleshooting. NBD Service is available for up to five years for most systems and can be purchased at a reduced price if purchased within 30 days of the system invoice date. (Calls dispatched before 5:00 pm local customer time, will receive a response on the next business day. In the case of calls dispatched after 5:00 pm local customer time, the service technician may take an additional business day to arrive at your location.)

[Link to contract details:](#)

**4HR/7X24, 4HR 5X10:**  
 Same Day 4 HR response.

A Dell-trained technician will arrive on-site, if necessary, within 4 hours after problem determination to repair your system. (Available within a 125 mile radius of over 80 metropolitan areas. Customers not located within

**7X24:** Dell will dispatch a technician, if necessary after phone-based troubleshooting, to the customer site within 4 hours of determining the hardware problem.

**5X10:** If a service technician is dispatched after 4:00 pm local time, the service technician may not arrive at your location until the following business day.

Service may be provided by a third party.

[Link to contract details:](#)

**Complete Care (CC)** must be purchased within the first thirty days of original invoice date. Complete Care is not available in New York, Florida, or California. Complete Care extended service is not available after 3 years from original invoice, unless purchased at point of sale.

[Link to contract details:](#)