Bid #18-204-002 Dell PowerEdge and PowerVault Servers

Evaluation*

Category I - Dell PowerEdge T330 Server

Description	Quantity	Unit of Measure	(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
PowerEdge T330 Server	2	ea	$3,628.96	$7,257.92	$3,180.00	$6,360.00	$4,154.76	$8,309.52	No Bid	#VALUE!	$4,023.60	$8,047.20	$4,400.00	$8,800.00
Subtotal				$7,257.92		$6,360.00		$8,309.52		#VALUE!		$8,047.20		$8,800.00
Less 5% LVP			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Less Terms Discount			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Evaluation				$7,257.92		$6,360.00		$8,309.52		#VALUE!		$8,047.20		$8,800.00

Category II - Dell PowerEdge R330 Server

Description	Quantity	Unit of Measure	(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
PowerEdge R330 Server	3	ea	$3,815.91	$11,447.73	$3,489.00	$10,467.00	$4,237.10	$12,711.30	No Bid	#VALUE!	$4,260.60	$12,781.80	$5,400.00	$16,200.00
Subtotal				$11,447.73		$10,467.00		$12,711.30		#VALUE!		$12,781.80		$16,200.00
Less 5% LVP			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Less Terms Discount			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Evaluation				$11,447.73		$10,467.00		$12,711.30		#VALUE!		$12,781.80		$16,200.00

Category III - Dell PowerEdge R730 Server

Description	Quantity	Unit of Measure	(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
PowerEdge R730 Server	3	ea	$14,086.71	$42,260.13	$12,195.00	$36,585.00	$15,186.98	$45,560.94	No Bid	#VALUE!	$14,985.60	$44,956.80	$16,700.00	$50,100.00
Subtotal				$42,260.13		$36,585.00		$45,560.94		#VALUE!		$44,956.80		$50,100.00
Less 5% LVP			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Less Terms Discount			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Evaluation				$42,260.13		$36,585.00		$45,560.94		#VALUE!		$44,956.80		$50,100.00

Category IV - Dell PowerVault MD1200 Server

Description	Quantity	Unit of Measure	(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
			Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
PowerVault MD1200 Server	2	ea	$10,076.24	$20,152.48	$8,895.00	$17,790.00	$11,454.09	$22,908.18	No Bid	#VALUE!	$8,177.24	$16,354.48	$12,800.00	$25,600.00
Subtotal				$20,152.48		$17,790.00		$22,908.18		#VALUE!		$16,354.48		$25,600.00
Less 5% LVP			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Less Terms Discount			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Evaluation				$20,152.48		$17,790.00		$22,908.18		#VALUE!		$16,354.48		$25,600.00

Bid #18-204-002 Dell PowerEdge and PowerVault Servers

Evaluation*

Category V - Dell PowerEdge M630 Blade Server Environment			(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
Description	Quantity	Unit of Measure	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
PowerEdge R730 Server	13	ea	$14,677.76	$190,810.88	$13,883.00	$180,479.00	$17,536.08	$227,969.04	No Bid	#VALUE!	$15,828.78	$205,774.14	$19,000.00	$247,000.00
Subtotal				$190,810.88		$180,479.00		$227,969.04		#VALUE!		$205,774.14		$247,000.00
Less 5% LVP			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Less Terms Discount			0%	$0.00	0%	$0.00	0%	$0.00	0%	#VALUE!	0%	$0.00	0%	$0.00
Evaluation				$190,810.88		$180,479.00		$227,969.04		#VALUE!		$205,774.14		$247,000.00

Category VI - Dell PowerEdge M630 Blade Server (VDI Project)			(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
Description	Quantity	Unit of Measure	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
PowerEdge R730 Server	10	ea	$17,141.15	$171,411.50	$15,581.00	$155,810.00	$19,889.17	$198,891.70	$17,079.98	$170,799.80	$17,978.26	$179,782.60	$20,500.00	$205,000.00
Subtotal				$171,411.50		$155,810.00		$198,891.70		$170,799.80		$179,782.60		$205,000.00
Less 5% LVP			0%	$0.00	0%	$0.00	0%	$0.00	0%	$0.00	0%	$0.00	0%	$0.00
Less Terms Discount			0%	$0.00	0%	$0.00	0%	$0.00	0%	$0.00	0%	$0.00	0%	$0.00
Evaluation				$171,411.50		$155,810.00		$198,891.70		$170,799.80		$179,782.60		$205,000.00

Summary	(A) Granite Data Solutions Sacramento, CA		(C) Saitech, Inc. Fremont, CA		(E) PCMG, Inc. Chantilly, VA		(F) Big Green IT Rocklin, CA		(G) Aprisa Technology LLC Roslyn, NY		(H) Intraserve System, Inc. San Jose, CA	
Description	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
Category I - Dell PowerEdge T330 Server		$7,257.92		$6,360.00		$8,309.52		#VALUE!		$8,047.20		$8,800.00
Category II - Dell PowerEdge R330 Server		$11,447.73		$10,467.00		$12,711.30		#VALUE!		$12,781.80		$16,200.00
Category III - Dell PowerEdge R730 Server		$42,260.13		$36,585.00		$45,560.94		#VALUE!		$44,956.80		$50,100.00
Category IV - Dell PowerVault MD1200 Server		$20,152.48		$17,790.00		$22,908.18		#VALUE!		$16,354.48		$25,600.00
Category V - Dell PowerEdge M630 Blade Server Environment		$190,810.88		$180,479.00		$227,969.04		#VALUE!		$205,774.14		$247,000.00
Category VI - Dell PowerEdge M630 Blade Server (VDI Project)		$171,411.50		$155,810.00		$198,891.70		$170,799.80		$179,782.60		$205,000.00
Total Evaluation		$443,340.64		$407,491.00		$516,350.68		#VALUE!		$467,697.02		$552,700.00

Delivery - After Receipt of Delivery (ARO)	7-10 Days ARO	10-12 Days ARO	5 - 7 Days ARO	None Given	15 Days ARO	20 Days ARO

* Evaluation is exclusive of sales tax