

Bid Summary

| | | Internatioal Coatings Company Cerritos, CA | | The Sherwin Williams Co Cleveland, OH | |
|--|----------------------------------|---|----------------|--|----------------|
| Description | Estimated Annual Usage (Gallons) | Unit Price | Extension | Unit Price | Extension |
| Waterborne Traffic Line Paint | | | | | |
| Yellow 250 Gallon Container | 11500 | \$9.08 | \$104,420.00 | \$10.37 | \$119,255.00 |
| White 250 Gallon Container | 5000 | \$8.75 | \$43,750.00 | \$10.75 | \$53,750.00 |
| Black 250 Gallon Container | 2000 | \$7.92 | \$15,840.00 | \$11.33 | \$22,660.00 |
| White 5 Gallon Container | 640 | \$9.04 | \$5,785.60 | \$11.27 | \$7,212.80 |
| Yellow 5 Gallon Container | 160 | \$9.37 | \$1,499.20 | \$10.85 | \$1,736.00 |
| Red 5 Gallon Container | 80 | \$11.84 | \$947.20 | \$13.23 | \$1,058.40 |
| | SUBTOTAL | | \$172,242.00 | | \$205,672.20 |
| Thermoplastic | | | | | |
| | Tons | | | | |
| Alkyd Resin Binder Type White Extruded Material in 50# bags | 4 | \$1,705.00 | \$6,820.00 | \$1,400.00 | \$5,600.00 |
| Alkyd Resin Binder Type Yellow Extruded Material in 50# bags | 1 | \$1,705.00 | \$1,705.00 | \$1,300.00 | \$1,300.00 |
| | SUBTOTAL | | \$8,525.00 | | \$6,900.00 |
| | | | | | |
| | TOTALS | | \$180,767.00 | | \$212,572.20 |
| | | | | | |
| | LESS 5% LVP | | \$0.00 | | \$0.00 |
| | LESS TERMS DISCOUNT | | \$0.00 | | \$0.00 |
| | EVALUATION | | \$180,767.00 | | \$212,572.20 |
| | | | 10-14 Days ARO | | 14-30 Days ARO |

* Evaluation is exclusive of sales tax.

Bid Summary

| | | Ennis Paint, Inc. Thomasville, NC | | Statewide Traffic Safety & Signs Sacramento, CA | |
|--|----------------------------------|--------------------------------------|---------------------|--|---------------------|
| Description | Estimated Annual Usage (Gallons) | Unit Price | Extension | Unit Price | Extension |
| Waterborne Traffic Line Paint | | | | | |
| Yellow 250 Gallon Container | 11500 | \$8.65 | \$99,475.00 | \$9.98 | \$114,770.00 |
| White 250 Gallon Container | 5000 | \$8.75 | \$43,750.00 | \$10.05 | \$50,250.00 |
| Black 250 Gallon Container | 2000 | \$8.13 | \$16,260.00 | \$8.770 | \$17,540.00 |
| White 5 Gallon Container | 640 | \$9.75 | \$6,240.00 | \$10.470 | \$6,700.80 |
| Yellow 5 Gallon Container | 160 | \$9.65 | \$1,544.00 | \$10.400 | \$1,664.00 |
| Red 5 Gallon Container | 80 | \$12.50 | \$1,000.00 | \$13.20 | \$1,056.00 |
| | SUBTOTAL | | \$168,269.00 | | \$191,980.80 |
| Thermoplastic | | | | | |
| | Tons | | | | |
| Alkyd Resin Binder Type White Extruded Material in 50# bags | 4 | \$1,450.00 | \$5,800.00 | \$1,985.71 | \$7,942.84 |
| Alkyd Resin Binder Type Yellow Extruded Material in 50# bags | 1 | \$1,300.00 | \$1,300.00 | \$1,985.71 | \$1,985.71 |
| | SUBTOTAL | | \$7,100.00 | | \$9,928.55 |
| | | | | | |
| | TOTALS | | \$175,369.00 | | \$201,909.35 |
| | | | | | |
| | LESS 5% LVP | | \$0.00 | | \$0.00 |
| | LESS TERMS DISCOUNT | | \$0.00 | | \$0.00 |
| | EVALUATION | | \$175,369.00 | | \$201,909.35 |
| | | 14 Days ARO | | 30 Days ARO | |

* Evaluation is exclusive of sales tax.

Bid Summary

| | | Vista Paint Fullerton, CA | | American Traffic Products, Inc. Fontana, CA | |
|---|-------------------------------------|------------------------------|--------------|--|--------------|
| Description | Estimated Annual Usage (Gallons) | Unit Price | Extension | Unit Price | Extension |
| Waterborne Traffic Line Paint | | | | | |
| Yellow 250 Gallon Container | 11500 | \$9.24 | \$106,260.00 | \$10.14 | \$116,610.00 |
| White 250 Gallon Container | 5000 | \$9.14 | \$45,700.00 | \$10.36 | \$51,800.00 |
| Black 250 Gallon Container | 2000 | \$8.23 | \$16,460.00 | \$8.76 | \$17,520.00 |
| White 5 Gallon Container | 640 | \$10.34 | \$6,617.60 | \$11.27 | \$7,212.80 |
| Yellow 5 Gallon Container | 160 | \$10.53 | \$1,684.80 | \$10.99 | \$1,758.40 |
| Red 5 Gallon Container | 80 | \$12.04 | \$963.20 | \$12.73 | \$1,018.40 |
| | SUBTOTAL | | \$177,685.60 | | \$195,919.60 |
| Thermoplastic | | | | | |
| | Tons | | | | |
| Alkyd Resin Binder Type White Extruded Material in 50# bags | 4 | \$1,679.00 | \$6,716.00 | \$1,360.00 | \$5,440.00 |
| Alkyd Resin Binder Type Yellow Extruded Material in 50# bags | 1 | \$1,679.00 | \$1,679.00 | \$1,240.00 | \$1,240.00 |
| | SUBTOTAL | | \$8,395.00 | | \$6,680.00 |
| | TOTALS | | \$186,080.60 | | \$202,599.60 |
| | LESS 5% LVP | | \$0.00 | | \$0.00 |
| | LESS TERMS DISCOUNT | | \$0.00 | | \$0.00 |
| | EVALUATION | | \$186,080.60 | | \$202,599.60 |
| | | 14 Days ARO | | 5-7 Days ARO | |

* Evaluation is exclusive of sales tax.

Bid Summary

| | | Main Street Materials San Juan Capistrano, CA | | Interstate Sales Auburn, CA | |
|--|-------------------------------------|--|--------------|--------------------------------|--------------|
| Description | Estimated Annual Usage (Gallons) | Unit Price | Extension | Unit Price | Extension |
| Waterborne Traffic Line Paint | | | | | |
| Yellow 250 Gallon Container | 11500 | \$11.34 | \$130,410.00 | \$8.87 | \$102,005.00 |
| White 250 Gallon Container | 5000 | \$11.34 | \$56,700.00 | \$8.87 | \$44,350.00 |
| Black 250 Gallon Container | 2000 | \$11.85 | \$23,700.00 | \$8.40 | \$16,800.00 |
| White 5 Gallon Container | 640 | \$12.25 | \$7,840.00 | \$9.71 | \$6,214.40 |
| Yellow 5 Gallon Container | 160 | \$12.25 | \$1,960.00 | \$9.98 | \$1,596.80 |
| Red 5 Gallon Container | 80 | \$14.31 | \$1,144.80 | \$15.60 | \$1,248.00 |
| | SUBTOTAL | | \$221,754.80 | | \$172,214.20 |
| Thermoplastic | | | | | |
| | Tons | | | | |
| Alkyd Resin Binder Type White Extruded Material in 50# bags | 4 | \$1,593.00 | \$6,372.00 | \$1,485.00 | \$5,940.00 |
| Alkyd Resin Binder Type Yellow Extruded Material in 50# bags | 1 | \$1,506.60 | \$1,506.60 | \$1,387.80 | \$1,387.80 |
| | SUBTOTAL | | \$7,878.60 | | \$7,327.80 |
| | | | | | |
| | TOTALS | | \$229,633.40 | | \$179,542.00 |
| | | | | | |
| | LESS 5% LVP | | \$0.00 | | \$0.00 |
| | LESS TERMS DISCOUNT | | \$0.00 | | \$0.00 |
| | EVALUATION | | \$229,633.40 | | \$179,542.00 |
| | | 30 Days ARO | | 21 Days ARO | |

* Evaluation is exclusive of sales tax.