

**CHIEF ADMINISTRATIVE OFFICE**  
**Procurement and Contracts Division**

**NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION**

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

**Requesting Department Information**

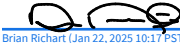
Department: Probation	Org Code:
Contact Name: Jackie Cook, Administrative Analyst jackie.cook@edcgov.us	Subobject: User Code:
Telephone: x5588	Fax:


**Required Supplier / Vendor Information**

Vendor / Supplier Name: Fostering Connections	Vendor / Supplier Address: 941 Spring Street, Suite #7 Placerville CA 95667
Contact Name: Arturo Salazar	Vendor / Supplier Email Address: Arturo@FosteringConnectionsEDC.org
Estimated Purchase Price/Contract Amount: Increase contract to \$149,802 from \$75,802	Fax:
Telephone: 530-409-2927	

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

Vendor provides sex offender counseling to certain clients of the Probation Department. Exemption requested to amend contract #8070 to over \$100,000 Section 3.4.5 goods or services will be furnished at the same price and under the same terms and conditions b) because it makes good business sense. Services have been provided in a greater quantity than anticipated at inception of Agreement #8070. Probation expects to add services as well for Juvenile Treatment Center youth, and vendor is willing to provide services at the JTC, thus increasing the need for additional funds to the contract.

Department Head:   
Brian Richart (Jan 22, 2025 10:17 PST)  
 Signature

Purchasing Agent:   
Michele Weiner (Jan 28, 2025 11:51 PST)  
 Signature

01/28/2025

Board of Supervisors: \_\_\_\_\_ P&C Assignment: \_\_\_\_\_  
 Date: \_\_\_\_\_ Assigned To: \_\_\_\_\_  
 Item: \_\_\_\_\_ Date: \_\_\_\_\_

**A. The good/service requested is restricted to one supplier for the reason stated below:**

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

There is only one provider of sex offender counseling in our direct area; other providers are in Sacramento and Placer counties.

2. Provide the background of events leading to this acquisition.

Penal Code 1203.067 states Persons placed on formal probation on or after July 1, 2012, shall successfully complete a sex offender management program.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Probation has been contracting with vendor since October of 2023. Arturo Salazar, Executive Director of Fostering Connections, is a former El Dorado County HHSA employee. Arturo worked at the Community Corrections Center, adjacent to the Probation Department in Shingle Springs, directly with Probation clients, thus is familiar with the Probation Department and what is needed for certain justice-involved individuals.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

Clients may not be able to meet the conditions of their probation, as many have no reliable means of transportation and it would be a hardship to travel out of El Dorado County.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

Per Probation staff directly involved with sex offenders on Probation, there is only one provider in our area; other providers are in Sacramento and Placer counties. Many Probation clients lack reliable transportation. Probation may provide bus passes to clients for El Dorado Transit.

**B. Price Analysis:**

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

No results were found under a brief search for sex offender counseling or therapist rates in El Dorado County, Placer County, Sacramento County, or California. AI noted individual sessions cost between \$100 - \$200 per hour and a polygraph could cost between \$350 - \$500, but did not state where. A Sex Offender Treatment Speciality position was found in the State of Washington with an hourly rate between \$39.14 and \$52.66. A service in Pennsylvania was found to charge \$100 per individual session, \$45 per group session, \$135 for a polygraph test, and additional psychological testing for \$500 - \$1000. Fostering Connections rates are below:

• Sliding Fee Discount Program Clients	\$75 per session	
• Individual or Family Session (50 minutes)	\$175 per session	
• Group Session (90 minutes)	\$100 per attendee per session	
• Probation/Parole File Review	\$125	
• Administration of Polygraph Exam	\$500	
• Testifying in Court (four [4] hour minimum)	\$200 per hour*	(includes preparation, attendance, and transportation costs)
• Reports, Letters, and Other Services	\$125 per hour*	(may include telephone conversations lasting longer than ten [10] minutes, attendance at meetings with other professionals County has authorized, preparation of records or treatment summaries, and time spent performing any other service County requests)
• Additional Psychological Testing (PSI, MMPI-2/MMIP-3, STABLE-2007, LS/CMI)	\$175 per assessment	

\*Hourly costs prorated for less than one (1) hour increments.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Probation clients currently working with Fostering Connections would have to see another provider, perhaps spending unneeded time reviewing their cases initially, building trust, having a new provider get current on the client's program, or even having to travel out of El Dorado County.

# Non-competitive review request for Fostering Connections contract Amendment

Final Audit Report

2025-01-22

Created:	2025-01-22
By:	Jackie Cook (jackie.cook@edcgov.us)
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## "Non-competitive review request for Fostering Connections contract Amendment" History

-  Document created by Jackie Cook (jackie.cook@edcgov.us)  
2025-01-22 - 5:04:52 PM GMT- IP address: 207.104.47.251
-  Document emailed to Brian Richart (brian.richart@edcgov.us) for signature  
2025-01-22 - 5:07:18 PM GMT
-  Email viewed by Brian Richart (brian.richart@edcgov.us)  
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-  Document e-signed by Brian Richart (brian.richart@edcgov.us)  
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