

**Bid # 12-425-042 - Maxon Systems Furniture Evaluation\***

	<b>Estimated Usage</b>	<b>(A) Office Depot BSD Sacramento, CA</b>		<b>(B) MB Contract Furniture Sacramento, CA</b>		<b>(C) Sierra Office Supplies &amp; Printing Sacramento, CA</b>	
<b><u>Systems Furniture Product Discount</u></b>							
Percentage off MSRP	\$300,000.00	45.00%	135,000.00	62.00%	186,000.00	66.00%	198,000.00
Product Sub-total			\$165,000.00		\$114,000.00		\$102,000.00
<b><u>Design and Other Services</u></b>							
Hourly Design Services over 10 hours (based on 200 total hours)	200	\$0.00	\$0.00	\$50.00	\$10,000.00	\$55.00	\$11,000.00
Hourly Call Back for Technical Assistance (based on 20 total hours)	20	\$65.00	\$1,300.00	\$54.00	\$1,080.00	\$0.00	\$0.00
Hourly Rate for Reconfiguration (based on 50 total hours)	50	\$0.00	\$0.00	\$54.00	\$2,700.00	\$55.00	\$2,750.00
Quick Ship Program Discount off List (based on \$1,000 in purchases)	\$1,000.00	45.00%	\$550.00	62.00%	\$380.00	64.00%	\$360.00
Storage of Product Over 30 days (based on 50 sq ft of area)	50	\$35.00	\$1,750.00	\$1.50	\$75.00	\$1.50	\$75.00
Subtotal			\$168,600.00		\$128,235.00		\$116,185.00
Less: LVP 5%		N/A	\$0.00	N/A	\$0.00	N/A	\$0.00
Less Terms Discount		0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
			<u>\$168,600.00</u>		<u>128,235.00</u>		<u>116,185.00</u>

\*Evaluation is exclusive of sales tax