# CONTRACT 9651

for

# PREHOSPITAL ADVANCED LIFE SUPPORT, AMBULANCE AND DISPATCH SERVICES

Between

County of El Dorado

and

El Dorado County Emergency Services Authority

July 1, 2025

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#### **AGREEMENT FOR SERVICES 9651**

Prehospital Advanced Life Support and Dispatch Services

**THIS AGREEMENT** is made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County") and El Dorado County Emergency Services Authority, a Joint Powers Authority, whose principal place of business is 480 Locust Road, Diamond Springs, CA 95619, (hereinafter referred to as "Contractor");

#### **RECITALS**

WHEREAS, County is the provider of prehospital Advanced Life Support services and dispatch services for the residents of the County of El Dorado; and

WHEREAS, County desires to ensure that when persons in the County of El Dorado request, or have dispatched, prehospital Advanced Life Support service, be it for an emergency, special event, or for routine medical transportation, they will receive a consistent level of service that meets or exceeds the minimum acceptable standards as established by the Health and safety Code, Division 2.5; California Code of Regulations, Title 22, Division 9; the California Emergency Medical Services Authority; and the County of El Dorado Emergency Medical Services Agency; and

WHEREAS, County Service Area No. 7 (CSA 7), also referred to as the West Slope of El Dorado County, was duly organized pursuant to the applicable provisions of the Government Code of California, to make available to the property owners and residents ambulance services within that area; and

**WHEREAS,** El Dorado County Emergency Services Authority, a Joint Powers Authority (JPA) was formed and has provided prehospital emergency and non-emergency medical services, patient transportation services, and dispatch services; and

WHEREAS, County desires to provide Prehospital Advanced Life Support ambulance services and dispatch services through a contractual agreement with Contractor; and

WHEREAS, Contractor has represented to County that it is specially trained, experienced, expert and competent to perform the special services required hereunder and County has determined to rely upon such representations; and

WHEREAS, it is the intent of the parties hereto that such services be in conformity with all applicable federal, state and local laws; and

**WHEREAS,** County has determined that providing ambulance services through an operations contractor is in the public's best interest, and that these services are more economically and feasibly performed by outside independent contractors as well as authorized by El Dorado County Charter, Section 210 (b) (6) and/or Government Code 31000;

NOW, THEREFORE, County and Contractor mutually agree as follows:

#### **ARTICLE I - DEFINITIONS**

- Advanced life support (ALS) means special services designed to provide definitive prehospital emergency medical care, including, but not limited to, cardiopulmonary resuscitation, cardiac monitoring, cardiac defibrillation, advanced airway management, intravenous therapy, administration of specified drugs and other medicinal preparations, and other specified techniques and procedures administered by authorized personnel under the direct supervision of a base hospital as part of a local emergency medical services system at the scene of an emergency, during transport to an acute care hospital, during interfacility transfer, and while in the emergency department of an acute care hospital until responsibility is assumed by the emergency or other medical staff of that hospital or as otherwise defined by the U.S. Department of Health and Human Services, Federal Health Care Finance Administration, and Health and Safety Code § 1797.52.
- <u>Ambulance</u> means a vehicle that is specially constructed, modified or equipped, and used for the purpose of transporting sick, injured, convalescent, infirm, or otherwise incapacitated persons.
- <u>Ambulance arrival at the Emergency Department (ED)</u> the time ambulance stops at the location outside the hospital ED where the patient will be unloaded from the ambulance.
- <u>Ambulance Billing</u> means a County department/division or contractor authorized by the Board of Supervisors to perform ambulance billing on behalf of the County.
- Ambulance Service means a licensed person or entity that is specially trained, equipped, and staffed to provide ambulance transportation services, including providing care to ill or injured persons.
- <u>Arrival at the Scene</u> means the moment an ambulance crew notifies the Dispatch Center that it is fully physically stopped (wheels stopped) at the dispatched location.
- <u>Base Hospital</u> means one of a limited number of hospitals which, upon designation by the local EMS agency and upon the completion of a written contractual agreement with the local EMS agency, is responsible for directing the advanced life support system or limited advanced life support system and prehospital care system assigned to it by the local EMS agency in accordance with Health and Safety Code Section 1797.58 and Title 22 Section 100169.
- <u>Basic Life Support (BLS)</u> means emergency first aid and cardiopulmonary resuscitation procedures which, at a minimum, include recognizing respiratory and cardiac arrest and starting the proper application of cardiopulmonary resuscitation to maintain life without invasive techniques until the victim may be transported or until advanced life support is available. The level of service including emergency medical care and transport of injured or ill persons performed by authorized personnel who possess a valid certificate to perform the procedures specified in Health and Safety Code, Division 2.5, Section 1797.60.
- <u>Cancelled Call means a 911 call that is cancelled prior to making patient contact.</u>
- <u>Continuous Quality Improvement Program</u> means an ongoing, continuous evaluation of system performance to determine how the system, and providers within the system, are functioning in order to improve operational performance and patient outcomes.
- <u>County</u> means the County of El Dorado, a political subdivision of the State of California. The Chief Administrative Office through the County of El Dorado Emergency Medical Services Agency is responsible for the direct oversight of prehospital emergency and non-emergency

medical care in the County of El Dorado.

- <u>Critical Care Transport (CCT)/Specialty Care Transport (SCT)</u> means a transport during which a patient requires a level of medical care and/or observation that exceeds the standard scope of practice for County accredited paramedics. Such services may be rendered by specially trained and authorized paramedics, or registered nurses, physicians, respiratory therapists, perfusionists, physician's assistants, nurse practitioners or nurse midwives as determined by the physician responsible for the patient and the County EMS Agency Medical Director.
- <u>Critical Care Paramedic</u> means an Emergency Medical Technician-Paramedic (EMT- P) that has been specifically trained and authorized to provide certain critical care services that are beyond the normal scope of EMT-P's working within the County, in accordance with Title 22 Section 100144.
- <u>Dedicated Standby Ambulance</u>, for the purposes of this Agreement, means a fully staffed ambulance committed to provide standby ambulance services during the course of a special event.
- <u>Dispatch Center</u>, for the purposes of this Agreement, means the dispatch agency designated by El Dorado County as the Command Center for the El Dorado County Service Area No. 7 West Slope Primary Response Area to dispatch and track requests for emergency medical services within El Dorado County.
- <u>Electronic Patient / Prehospital Care Report (ePCR)</u> means an electronic form approved by the County of El Dorado EMS Agency for the purpose of documenting all patient care provided in the County of El Dorado. The ePCR shall also include all required billing information.
- Emergency means a condition or situation in which an individual has a need for immediate medical attention, or where the potential for such need is perceived by emergency medical personnel, a public safety agency, or may reasonably be perceived by any prudent layperson; any sudden or serious illness or injury requiring immediate medical or psychiatric attention under such circumstances in which a delay in providing such services may aggravate the medical condition or cause the loss of life or an unknown situation; furthermore, any case declared to be an emergency by a physician or determined to be an emergency through the use of an Emergency Medical Dispatch system approved by the County of El Dorado EMS Agency Medical Director.
- <u>Emergency Medical Dispatch (EMD)</u> means medical dispatch protocols and pre-arrival instructions approved by the County of El Dorado EMS Agency Medical Director and EMS Agency Administrator, based on the Emergency Medical Dispatch National Standard Curriculum as the standard.
- <u>Emergency Medical Response</u> means responding immediately to any request for 9-1-1 ambulance service for an emergency medical condition. An immediate response is one in which the ambulance vehicle responding begins as quickly as possible to take the steps necessary to respond to the call.
- Emergency Medical Service and Medical Transportation Ordinance means an ordinance adopted by the El Dorado County Board of Supervisors that sets the standards and/or definitions for emergency medical services and medical transport; personnel and training requirements; equipment and supply requirements; response times; communication requirements; and medical transportation service requirements. It empowers the El Dorado County Emergency Medical Services Agency to issue permits to litter van and wheelchair van transport services, and ALS non-transport services, and enter into contracts with ambulance entities; monitor performance; enforce standards, if necessary; and act in an impartial manner as an arbitrator in matters of citizen complaints.

- <u>Emergency Medical Services (EMS)</u> means services utilized in responding to a medical emergency.
- <u>Emergency Medical Services Agency (EMS Agency)</u> means the administrative agency designated by the El Dorado County Board of Supervisors pursuant to Health and Safety Code, Section 1797.200.
- <u>Emergency Medical Services Aircraft (EMS Aircraft)</u> means any aircraft utilized for the purpose of prehospital emergency patient response and transport. EMS aircraft includes air ambulances and all categories of rescue aircraft.
- Emergency Medical Technician- (EMT) means an individual trained in all facets of basic life support (as defined in Health and Safety Code Section 1797.80) according to standards prescribed in the California Code of Regulations, Title 22, Division 9, Chapter 2, and who has a valid State of California certificate. This definition shall include, but not be limited to, EMT Fire Science (FS) and EMT-Ambulance (A).
- Emergency Medical Technician-Paramedic (EMT-P) means an individual who is educated and trained in all elements of prehospital Advanced Life Support; whose scope of practice is to provide Advanced Life Support in accordance with the standards prescribed in the California Code of Regulations, Title 22, Division 9, Chapter 3.3; and who has a valid State paramedic license. Paramedics working in El Dorado County must additionally be accredited according to standards established by the County EMS Agency Medical Director.
- Fair Market Value means the price at which an asset would sell under current market conditions.
- <u>Hospital Turnaround Time</u> means the length of time from arrival at hospital to the time that an ambulance or medical transportation vehicle is available to respond to a call.
- <u>Incident Response</u> means responding to any request for 9-1-1 service or Interfacility Transport dispatched by the Dispatch Center, which includes an Emergency Medical Response as defined herein.
- <u>Interfacility Transport (IFT)</u> service means the medically necessary movement of a patient from one health care facility to another in a contracted ambulance or air ambulance. Examples would include: hospital to hospital; hospital to rehabilitation; hospital to correctional facility, correctional facility to hospital; and hospital to behavioral health facility.
- Medical Director means the medical director of the County Emergency Medical Services Agency.
- Medical Passenger means a person in need of transportation for medical purposes such as
  attendance at a doctor's appointment, clinic visit or for other non-emergency reason. Medical
  passengers are differentiated from patients in that their medical condition is stable and it is not
  anticipated that they will need medical observation, intervention, or treatment during nonemergency medical transportation. The passenger must be able to maintain an open airway without
  assistance and self-administer any medical care en route.
- <u>Medical Priority Dispatch System (MPDS)</u> means a system used to dispatch appropriate aid to medical emergencies including systematized caller interrogation and pre-arrival instructions.
- <u>Member Agency</u> means a member agency of the EI Dorado County Emergency Services Authority (JPA).
- Mobile Intensive Care Nurse (MICN) means a registered nurse who is licensed by the California

Board of Registered Nursing and who has been authorized by the medical director of the local County EMS agency as qualified to provide prehospital Advanced Life Support or to issue instructions to prehospital emergency medical care personnel within an EMS system according to standardized procedures developed by the local County EMS Agency.

- <u>Non-dedicated Standby Ambulance</u>, for the purposes of this Agreement, means a fully staffed ambulance that may be posted to a specific locale to be available to provide standby ambulance services during the course of a special event, but may be dispatched to another location at any time.
- <u>Non-emergency call</u> means a situation in which there is no perceived need for immediate action, attention or decision-making to prevent death or to reduce disability or suffering.
- Part-time Advanced Life Support (PTALS) means those ALS units that meet every ALS provider requirement except the provision that they be available on a continuous 24-hours-per-day basis. For this level of service, they may not advertise themselves as being approved ALS service, and they may only respond to ALS calls at such times as the staffing and equipment meet ALS standards.
- <u>Physician</u> means an individual licensed by the State as a doctor of medicine or doctor of osteopathy.
- Patient Care Report / Prehospital Care Report (PCR) means the data collection process approved by the County EMS Agency for the purpose of documenting all patient care provided in El Dorado County. If service entity is providing service under contract with El Dorado County, the PCR shall also include all required billing information.
- <u>Primary Response Area</u> means a geographical area designated by the County as an emergency medical services zone as defined in Appendix A.
- <u>Priority Dispatch</u> means an emergency medical dispatch program that includes an emergency medical dispatch priority reference system, approved pre-arrival instructions, and certified Emergency Medical Dispatchers (EMD's).
- Public Health Officer means the El Dorado County Public Health Officer.
- <u>Registered Nurse</u> means an individual licensed by the State of California Board of Registered Nursing.
- <u>Response Time</u> means the time interval from the Time of Dispatch to Arrival at the Scene, as these terms are defined herein.
- Response Time Standards means the required Response Times as set forth in Section 2.1.13.
- Special Event means an event where spectators and/or participants in the event have a potential for illness or injury, or any situation where a previously announced event results in a gathering of persons in one general locale, sufficient in numbers, or engaged in an activity, that creates a need to have one or more EMS resources at the site as defined by EMS Agency Policy issued by the EMS Agency Medical Director.
- <u>System Standard of Care</u> means the most current versions of the County's Emergency Medical Service and Medical Transportation Ordinance, the County of El Dorado EMS Agency Policy and Procedure Manual, and any written directives issued by the County of El Dorado EMS Agency Medical Director.

- <u>System Status Management Plan</u> means the plan which outlines how ambulances are deployed to maximize efficiency and meet response times.
- <u>Time of Dispatch</u> means the moment that the ambulance is alerted of the request for service from the Dispatch Center.
- <u>Turn out Time</u> means the time from the moment that the ambulance or medical transportation entity is first provided the call information to the moment that the vehicle leaves its present position to respond to the call (wheels move).
- <u>Unit Hour</u> means a fully staffed and equipped ambulance available for or involved in emergency medical response for one hour.
- <u>Unit Hour Utilization Ratio</u> (UHUR) means a measure of system productivity that is calculated by the total minutes committed to and returning from an incident and the minutes enroute to and returning from a move up and cover assignment, as defined in the Contractor's System Status Management Plan, during any specific period of time. For example, if a system operates one unit for 24 hours and the unit is committed to responses for 7 hours and is driving to/from a location to provide coverage for 1 hour, its unit hour utilization would be 0.33 ([7 plus 1] divided by 24).

#### ARTICLE II – SERVICE PROVISIONS

The Contractor agrees to provide full service emergency and non-emergency Prehospital Advanced Life Support Services and Dispatch Services as described in this Contract, and the terms and conditions of the County's Emergency Medical Service and Medical Transportation Ordinance, as hereinafter amended. In the performance of its obligation hereunder, it is agreed that the Contractor is subject to medical control or direction of the County.

# Section 2.1- Scope of Services and Standards of Service for Prehospital Advanced Life Support (ALS) and Ground Emergency Transport

Primary Response Area: This Agreement is for dispatch and prehospital ALS ground ambulance transport services for the El Dorado County area known as CSA No. 7, and specifically the Primary Response Area as identified on the appended map (Appendix A). The Contractor shall be responsible for providing prehospital ALS transport services for all requests for ALS ambulance service received from any person or any agency in the coverage area and dispatched through the Dispatch Center.

The Contractor is responsible to respond to 100% of the 9-1-1 prehospital ambulance calls that are dispatched by the designated Dispatch Center that originate within the Contractor's Primary Response Area. When all ambulances in service are committed, mutual aid request provisions shall be followed.

Performance in this Agreement means appropriately staffed and equipped ambulances at the Advanced Life Support level which respond within defined Response Time standards and performance standards pursuant to the requirements established by the County and articulated in this Agreement. Clinical performance must be consistent with approved County EMS Agency medical standards and protocols. The conduct of personnel must be professional and courteous at all times. In the performance of its obligations hereunder, it is agreed that Contractor is subject to medical control or direction of the County Medical Director.

## 2.1.1. Emergency Medical Standards and Requirements:

A. Contractor shall provide prehospital ALS ground ambulance service response on a continuous twenty-four (24) hour per day basis, unless otherwise specified by the County EMS Agency, in which case there shall be adequate justification for the exemption, as provided in the California Code of Regulations, Title 22, Division 9, Chapter 4, Article 7, Section 100168.

- B. Interfacility Transports (IFT) and Critical Care Transports (CCT):
- Contractor shall provide all CCT and Code 3 IFTs that originate in El Dorado County, excluding air ambulance transports.
- Contractor shall provide Code 2 interfacility transfers, including behavioral health transfers, that originate and terminate within El Dorado County, when other ambulance transport contractors are unavailable, upon request of the Base Hospital.
- Nothing in this Agreement shall preclude Contractor from separately providing Code 2 interfacility transports, behavioral health transfers, and medical transports that originate within and terminate outside of El Dorado County.
- C. Contractor shall at all times meet the requirements set forth by the California Highway Patrol; the California Vehicle Code; the State of California Health and Safety Code; the State of California Emergency Medical Services Authority; the California Code of Regulations; the County Emergency Medical Service and Medical Transportation Ordinance; the El Dorado County EMS Agency Policies, Procedures and Field Treatment Protocols; and any and all other applicable laws, statutes, ordinances, regulations, policies, directives, local rules and resolutions regulating prehospital Advanced Life Support services provided under this Agreement (and any changes and amendments to any of them), including but not by way of limitation, personnel, ambulances, equipment, services, and supplies. In the event of any conflicting laws, statutes, ordinances, policies, directives, resolutions, local rules or regulations, the more stringent requirement shall be met.
- D. Contractor, on behalf of itself or a subcontracted responding unit, shall not advertise itself as providing ALS ambulance services unless routinely providing Advanced Life Support ambulance services on a continuous twenty-four (24) hour per day basis.

#### 2.1.2. System Designations:

- A. The Base Hospital provides on-line medical control according to the California Health and Safety Code, Division 2.5, Section 1798.000 through and including Section 1798.104.
- B. Contractor shall enter into a written agreement with the Dispatch Center for County Service Area No. 7. Contractor shall respond to requests for prehospital Advanced Life Support services from the Dispatch Center.

## 2.1.3. System Status Management:

Contractor shall implement services under this Agreement as a part of the emergency medical response system within the designated Primary Response Area and adhere to a System Status Management Plan developed by the Contractor and approved by the County EMS Agency. The System Status Management Plan shall include the expected Unit Hour Utilization Ratio. Such plan shall be in place at all times during the term of this Agreement. Contractor shall submit to the County EMS Agency for review and approval of any proposed material or permanent changes to the System Status Management Plan at least fifteen (15) days in advance of implementation of any proposed changes.

#### 2.1.4. Changing Service Demand Levels:

In the event that the service demand level significantly changes from current service levels during the period of the Agreement and such change requires the Contractor to materially

adjust the amount of ambulance coverage, the County and Contractor shall negotiate in good faith to determine whether revisions to the Agreement are appropriate and necessary to address the change in service demand levels. The Contractor shall not increase or decrease the service coverage without written consent of the County.

#### 2.1.5. Emergency Medical Service Requirements:

- A. Ambulances shall transport each patient in need of or requiring transport to the appropriate hospital as directed by LEMSA policy or online medical control from the Base Hospital, unless such care is refused by the patient and documented as outlined in local policies.
- B. Contractor shall promptly respond an ambulance to the emergency call, or schedule a time to respond that is acceptable for non-emergency calls, and shall complete that run, unless diverted by the Dispatch Center pursuant to the Contractor's System Status Management Plan.
- C. Ambulance crew shall notify the Dispatch Center when en route, upon arrival at scene, upon departure from scene, upon arrival at hospital, and upon departure from hospital. Ambulance crew shall notify the Dispatch Center when any other status change occurs.
- D. Contractor shall allow inspections, site visits, or ride-alongs at any time by county EMS Agency staff, with reasonable notice, for purposes of Agreement compliance and medical quality assurance. This section does not override County's rights and responsibilities under Title 22 to perform unannounced site visits. County will respect any applicable due process in regard to employee rights when conducting an investigation.
- E. County does not prohibit ambulance personnel from engaging in other emergencyrelated activities such as fire suppression or rescue provided it does not detract from or delay system-wide ambulance availability.

## 2.1.6. General Billing Provisions

- A. County and Contractor agree that County shall bill patients for all services provided under this Agreement.
- B. County shall own and manage all accounts receivable associated with this Agreement. The Contractor shall not engage in any billing activity associated with services provided under this Agreement.

#### 2.1.7. Personnel Requirements:

- A. Contractor shall maintain a minimum staffing level of not less than one (1) EMT-Basic and one (1) EMT-Paramedic for each in-service ambulance.
- B. Contractor shall ensure that all Paramedic personnel are licensed by the State of California and accredited with the County EMS Agency. Contractor shall ensure that EMT personnel are certified in the State of California. Personnel whose certification/accreditation has lapsed shall not be allowed to provide prehospital care pursuant to this Agreement until they have met all requirements to bring current their certification/accreditation. Contractor shall ensure compliance with all EMT-I and EMT-P regulations from the State of California Health and Safety Code, Division 2.5, and Title 22, Division 9, and ensure that the County EMS Agency Policies, Procedures, and Field Treatment Protocols are followed. For each new employee, Contractor shall provide a copy of such records of certification and/or accreditation to the County EMS

Agency.

- C. In the case of CCT or Specialty Care Transports (SCT), for each CCT or SCT, Contractor shall maintain a minimum staffing level of one EMT and one registered nurse, Critical Care Paramedic, Critical Care Flight Paramedic, specially qualified paramedic (at the appropriate local scope of practice), or a physician, to provide critical care during transport, as agreed upon by the sending hospital. Nursing staff, specially qualified paramedics, and physicians may be provided by Contractor through a subcontract. Contractor shall equip each Ambulance with appropriate medical equipment and supplies.
- D. Contractor shall ensure that the medical certification and/or accreditation level of all personnel be available on request.
- E. Contractor shall ensure that all personnel are physically and mentally fit to serve in the prehospital care capacity.
- F. No personnel shall use intoxicating substances while on duty, nor be under the influence of any such intoxicating substances while on duty.
- G. Contractor shall maintain records of all EMS training, continuing education and skills maintenance as required by the County EMS Agency. Contractor shall provide to the County EMS Agency specific records upon request.
- H. Contractor shall provide a single point liaison to County for communication regarding Agreement. The point of contact shall be the Executive Director. In the event that the Executive Director is unavailable, the single point liaison will be the current Contractor Board Chairperson.
- I. The Contractor shall designate an on-duty or on-call management or supervisory staff, available at all times, who is authorized to act on behalf of the Contractor in all operational matters. The Dispatch Center shall at all times be advised and have available the contact information for the designated staff.
- J. Contractor Executive Director shall notify the County EMS Agency in advance regarding his/her scheduled absence for vacation, extended illness, or other extended leave of absence.
- K. Contractor shall maintain good working relationships with fire agencies; first response agencies; law enforcement; base hospitals; County EMS Agency; and City and County staff.

#### 2.1.8. On-Scene Collections

Ambulance personnel shall not request nor receive payment for any services provided pursuant to this Agreement, nor shall they quote charges to the patient or any other concerned individuals, or extend promises for special treatment regarding billable charges. Contractor shall provide County-approved ambulance billing rate schedule to ambulance personnel, and personnel may make these forms available to individuals upon request.

## 2.1.9. Training Requirements:

Contractor shall maintain qualified paramedic personnel to be Field Training Officers (FTO's) to instruct and accredit paramedics who are new to the system or who are in an approved paramedic internship program.

#### 2.1.10. Community Education Plan:

Upon request of the County, Contractor may participate in community education programs emphasizing preventive health care utilizing units/personnel that are on duty/in service.

### 2.1.11. Continuous Quality Improvement Program

- A. Contractor shall implement and manage a written Continuous Quality Improvement Program (CQIP) in accordance with the 'EMS Service Provider Responsibilities' specified in 22 CCR § 100402 and in alignment with the strategy, performance measures and management tools specified in the El Dorado County EMS COI Plan.
- B. The scope of the Contractor's CQIP shall include all clinical and operational matters under the purview of this contract and shall be applicable to all personnel performing those against the established measures for the preceding year, as well as any proposed changes to the performance measures for the upcoming year. The update shall be submitted no less than 30 days prior to the County CQIP update to the State EMS Authority.

# 2.1.12. Participation in County CQI Processes

- A. Contractor shall ensure the participation of all member agencies in the quality improvement/quality assurance activities promulgated by the County EMS Agency, including but not limited to, full member agency representation on the Continuous Quality Improvement Committee (CQIC), Medical Advisory Committee (MAC), Paramedic Advisory Committee (PAC) and any working groups or subcommittees thereby appointed.
- B. The Contractor shall manage its internal CQI meeting calendar to align with the quarterly EMS Agency CQIC meetings to ensure inclusion of noteworthy cases and outcomes in County CQIC proceedings.
- C. The Contractor shall ensure that all relayed incident reports, public complaints or event reports involving contracted personnel are promptly transmitted to the relevant member agency for internal review and corrective action as needed. The Contractor will further facilitate any follow up actions deemed necessary by the EMS Agency Medical Director.

## 2.1.13. Response Time Standards:

A. Response Time Definition:

For purposes of Contractor performance and monitoring, Response Time is defined as set forth in ARTICLE I- DEFINITIONS, above.

B. Response Time Standards:

Responses to requests for emergency ambulance service originating from within the Primary Response Area must meet the following Response Time Standards.

For emergency ambulance responses dispatched Code 3, excluding approved exceptions, the Contractor shall be required to meet the following Response Time(s):

80% of Dispatched Code 3 responses shall arrive in less than 11 minutes 90% of Dispatched Code 3 responses shall arrive in less than 20 minutes

Calls dispatched as "Code 2" (i.e., no red lights or siren) per Emergency Medical Dispatch (EMD) protocols, or those where the ambulance is dispatched to a staging location until the scene has been secured by law enforcement units, shall be exempt from meeting the response time requirements above.

C. Response Time Exceptions:

All emergency ambulance responses dispatched Code 3 with a response time that is 20 minutes or more shall be reviewed for a response time exception. Responses with a response time between 11 and 20 minutes may also be considered due to good cause for an exception.

The exception shall have been a substantial factor in producing a particular excessive response time. Good cause for an exception as determined in the sole discretion of the County may include but not be limited to the following:

- i. Disaster and mutual aid situation (mutual aid shall not be chronically used to avoid response time requirements);
- ii. Additional units responding to multi-casualty incident situations requiring more than two Ambulances;
- iii. Incorrect or inaccurate dispatch information provided to the Dispatch Center;
- iv. Material change in dispatch location;
- v. Unavoidable communications failure;
- vi. Mechanical breakdown;
- vii. Inability to locate address due to non-existent address;
- viii. Inability to locate patient due to patient departing the scene provided that the unit has arrived at the originally dispatched location within the response time standard;
- ix. Extraordinary adverse traffic conditions;
- x. Road construction and/or closure:
- xi. Severe weather conditions including dense fog, snow, or ice;
- xii. County-caused delays and not due to the Contractor, including an inventory audit:
- xiii. Limited or controlled access to patient locations;
- xiv. Code 3 responses downgraded to Code 2 response prior to the arrival on scene of the first Ambulance.

#### 2.1.14 Backup Unit Coverage Requirement:

The Contractor shall establish and maintain the capability to staff and activate backup ambulance units 24 hours per day 365 days per year. Contractor shall use best efforts to expeditiously staff a backup unit when requested.

## 2.1.15. Mutual Aid Requests:

Mutual aid response by the Contractor shall be performed in accordance with approved System Status Management Plan, mutual aid agreements, and mutual aid regulations. In the course of rendering such services, the Contractor shall be exempt from the response time standards otherwise imposed by this Agreement. The Contractor shall advise dispatch that they are unable to respond to mutual aid requests if such response is in conflict with a response in the Primary Response Area.

Mutual aid response may require Contractor personnel to respond with ALS ambulances into a response area other than that assigned in this Agreement. Whenever Contractor personnel receive a request for service in another area, Contractor personnel shall immediately respond an ALS vehicle as directed, either Code-3 or Code-2. If, due to prior or concurrent commitments of online units, the Contractor is unable to respond in a timely manner, the requesting agency shall be notified immediately. If the requesting agency's urgency is such that it would be appropriate to call up staffing of a backup unit, the Contractor shall initiate such call-up per the provisions of Backup Unit Coverage Requirement.

#### 2.1.16. Disaster/Multi-Casualty Incident Requirements:

Existing mass casualty incident plans, and an emergency disaster plan, following incident command system guidelines, have been developed by the Office of Emergency Services and approved by the County. Contractor shall maintain knowledge of plans, and any updates/amendments thereto, and shall be actively involved in planning for, and responding to, any declared disaster in the County.

In the event that a disaster within the Primary Response Area, the County or a neighboring County is declared, normal operations shall be suspended, and Contractor shall respond in accordance with the County's disaster plan. Contractor shall use best efforts to maintain primary emergency services and may suspend non-emergency service as required. During the period of declared disaster, the County will not impose performance requirements and penalties for response times.

County shall reimburse Contractor for the documented, direct, marginal increased cost of providing approved disaster services in accordance with the Compensation for Services Article. In the event of a declared disaster, County shall coordinate all efforts to recover disaster funding from various local, state, federal, and other applicable sources. Contractor shall comply with reasonable requirements to provide operational, financial, and other data that may be required or useful in pursuing reimbursement. This provision will only apply to situations in which the County declares a disaster, or the State or Federal Government has declared a state of emergency. Bad or even severe weather of a nature that is foreseeable will not qualify unless an appropriate authority declares it a disaster situation and Contractor has sustained increased expense as a direct and proximate result of the disaster.

## 2.1.17. Standby and Special Event Coverage

A. Non-dedicated Standby Ambulance Service: Upon request by law enforcement and/or fire departments, and where available units/staffing exist, Contractor may furnish courtesy stand-by ambulance coverage at emergency incidents involving a potential danger to the personnel of the requesting agency or the general public. Units assigned to stand-by coverage at emergency incidents shall be under the control of the Incident Commander of the incident and will only be available for assignment to other duties or calls if released by the Incident Commander. Contractor may request the release of such units by communicating with the Incident Commander through the Designated Dispatch Center.

Other community service-oriented entities may request non-dedicated standby ambulance coverage for special events from the Contractor. The Contractor is encouraged to provide such non-dedicated stand-by coverage to events when possible.

The Contractor shall offer such non-dedicated standby ambulance services at no charge.

B. Dedicated Standby Ambulance Service: Community service-oriented entities or commercial enterprises may request dedicated stand-by ambulance coverage for special events from the Contractor. This Agreement does not limit the Contractor's ability to enter into separate contracts with other parties to provide Dedicated Standby Ambulance Service so long as such separate contracts do not impact Contractor's services provided hereunder.

### **ARTICLE III - DISPATCH REQUIREMENTS**

# **Section 3.1 - General Dispatch Provisions**

Contractor shall provide, or subcontract to provide, one hundred percent (100%), twenty-four (24) hours per day, seven (7) days per week dispatch coverage and services for all Code-3, Code-2, and scheduled Inter-facility Transfer ambulance requests for service for the term of this Contract, in accordance with federal, State and local provisions, including but not limited to those outlined below.

Such service shall include, but is not limited to, dispatch personnel, in-service training, quality improvement monitoring, and related support services.

- A. Dispatch facility shall hold current designation as primary or secondary Public Safety Answering Point (PSAP) by State of California.
- B. The Dispatch Center shall utilize and maintain a computer aided dispatch (CAD) system with specialized separate tracking of EMS and ambulance responses. Contractor shall notify County if CAD system is inoperative for more than 24 hours.
- C. The Dispatch Center shall integrate the CAD system with the Electronic Prehospital Care Report (ePCR) software.
- D. Contractor shall provide a system of priority dispatch and pre-arrival instructions together with applicable quality assurance approved by the County EMS Agency Medical Director.
- E. Contractor shall use the priority dispatch protocols and pre-arrival instruction software approved by the County EMS Agency, which meets the standards of the National Traffic Safety Administration: Emergency Medical Dispatch National Standard Curriculum. Software licensing and continuing maintenance and support will be provided by County.
- F. The Dispatch Center shall provide a system capable of layered-mapping that will recommend vehicle locations per criteria included in the Contractor's System Status Management Plan (SSMP).
- G. Adherence to Medical Priority Dispatch System (MPDS) protocols is required. Thus, except where a deviation is clearly justified by special circumstances not contemplated within a dispatch protocol, such medical dispatch protocol shall be strictly followed. Compliance with call-taker and dispatcher questions and pre-arrival instructions shall be a routine part of an integrated quality improvement process and shall be reported on a monthly basis with response statistics.
- H. The Dispatch Center shall participate in the EMS Agency's Continuous Quality Improvement (CQI) process in accordance with Section 2.1.11.

## **Section 3.2 - Dispatch Data Reporting**

Upon request of the County, Contractor shall provide the following reporting information:

#### 3.2.1. Response Time Reports:

- A. Emergency life threatening and non-life threatening response times by jurisdiction and by user definition per the Medical Priority Dispatch System
- B. Inter-facility Response Times

- C. Unscheduled non-emergency and scheduled non-emergency Response Times by jurisdiction and by user definition per the Medical Priority Dispatch System
- D. Turn Out Time response times by crew members
- E. Time of Dispatch to Arrival at the Scene
- F. Time from scene to hospital by crew members
- G. Emergency and non-emergency responses by hour and day
- H. Dispatch call processing times
- I. Incident number
- J. Canceled run report
- K. Unit Hour Utilization
- L. Demand analysis report showing calls by day of week, hour of day
- M. Call priority by hour and day
- N. Ambulance alert exception report (report of any delay between dispatcher's receipt of call and the dispatched request for service to the ambulance unit).

Contractor shall ensure the Dispatch Center personnel fully complete a manual "dispatch card" approved by County for each dispatch of an ambulance when the computer is inoperable and, following the resumption of normal service of the CAD system, enter manual dispatch cards into the CAD system.

### Section 3.3 - Dispatch Personnel Requirements

Contractor shall provide, or contract to provide, Emergency Medical Dispatch (EMD) dispatcher(s) with the authority, expertise, and management skills to operate the Contractor's System Status Management Plan including the following:

- A. Trained according to County EMS Agency's adopted program of national standards, the National Highway Traffic Safety Administration (NHTSA): Emergency Medical Dispatch National Standard Curriculum.
- B. Utilize the priority dispatch protocols and pre-arrival instruction software approved by the County EMS Agency software for management of EMS resources through proper interrogation and situation assessment by the dispatcher and provide patient care through the delivery of post-dispatch/pre-arrival instructions to assist the patient until prehospital care providers arrive at the scene.
- C. Utilize the software approved by the County EMS Agency for performance evaluation of EMD.
- D. Maintain and keep current EMD staff certifications.
- E. Provide staff orientation to the emergency medical services system.
- F. Maintain continuing education requirements.

- G. Provide resource management.
- H. Provide operational plan management.
- I. Manage 9-1-1 non-urgent requests for service.
- J. Manage critical care transport requests for service.
- K. Utilize the most recent version of the priority dispatch protocols and pre-arrival instruction software approved by the County EMS Agency.

# Section 3.4 - Record of Dispatch Calls

Upon request of the County EMS Agency, Contractor shall provide from Dispatch Center digital copies of calls for quality assurance purposes. Digital copies shall be delivered to the Agency within five (5) working days from receipt of written, including email, request to the Contractor Executive Director.

## ARTICLE IV - VEHICLES, EQUIPMENT AND SUPPLY REQUIREMENTS

## Section 4.1 – Ambulance Vehicles, Equipment, and Systems

# 4.1.1. Contractor-Provided Vehicles, Equipment and Systems:

Contractor shall provide all vehicles, equipment and systems, necessary to fulfill the requirements of this Contract. Vehicles, equipment and systems to be provided by Contractor include, without limitation, dispatch equipment/systems, computer systems, mobile and portable radios, emergency alerting devices, Ambulances, supervisory vehicles, monitors, defibrillators, other clinical equipment, crew quarters and administrative offices.

ePCR/Tablets - Contractor shall provide tablets, maintenance on tablets, as well as operating system updates for each tablet. Contractor will be solely responsible for purchase and replacements of accessories to the tablets including, but not limited to, batteries, plugs, power cords, protective-cases, and screen protectors. In the event a tablet needs to be replaced, Contractor shall purchase replacement tablets.

#### Section 4.2 - Ambulance Vehicle Marking

All ambulances shall be marked as described in Appendix B, "Specification for the markings of El Dorado County Ambulances," attached hereto and incorporated by reference herein. Contractor shall not modify ambulance vehicle markings without the expressed written consent of County.

## Section 4.3 - Drugs and Medical Supplies

Contractor shall possess and maintain adequate drug and solution inventory, drugs, and supplies in compliance with El Dorado County EMS Agency Policies and Procedures.

## Section 4.4 - ALS Medical Equipment

## 4.4.1. Equipment Standards

Standards for medical equipment shall be in compliance with the County EMS Agency Policies, Procedures, and Protocols promulgated by the County EMS Agency as required for the level of service being provided. The County EMS Agency provides Policies, Procedures, and Protocol updates on an ongoing basis on the EMS Agency's website and via notification to each Contractor subcontractor and to the Contractor Executive Director. The Contractor shall be charged with knowledge of the current Policy and Procedures and updates. The

Policy and Procedures shall be updated from time to time as determined necessary by the County EMS Agency. Any substantial financial impact to the Contractor resulting from proposed policy updates shall be resolved prior to implementation of a new policy.

Compliance with these medical equipment requirements is not mandated for inactive "reserve" units. Vehicles, equipment and supplies shall be maintained in a clean, sanitary and safe mechanical condition at all times.

Upon inspection by the County, any primary or backup ambulance failing to meet these medical equipment requirements shall be immediately removed from service and remain out of service until any deficiency is corrected. At the time when a reserve ambulance unit is used to provide the services required by this Contract, the unit shall comply with all Equipment Standards as specified in this Contract.

#### 4.4.2. First Responder (ALS and BLS) Equipment and Supply Replenishment:

Contractor shall develop mechanisms to exchange reusable orthopedic appliances, and restock disposable and ALS medical supplies, except pharmaceuticals, used by first responders when treatment has been provided by first responder personnel and patient care is assumed by Contractor's personnel. Equipment and supplies will be exchanged on a one-for one basis. Whenever possible, this exchange should be accomplished on scene. If patient care or circumstances at the scene prevent an on scene exchange, Contractor will arrange to accomplish it as soon as reasonably possible. If Contractor is cancelled en route or at the scene and no patient contact is made by Contractor's personnel, Contractor shall not be obligated to restock the first responder agency supplies.

## **Section 4.5 - Communications Equipment:**

Contractor shall meet the following standards for communications equipment:

- A. Contractor shall possess and agree to utilize exclusively and maintain two-way communication equipment that is compatible with the Dispatch Center, Base Hospital facilities and all EMS users. Communication capabilities and use of frequencies shall be monitored by the County EMS Agency (no private ambulance system telephone access number shall exist for emergency dispatch).
- B. Contractor shall ensure that a sufficient number of radios are available for replacement in the event of breakdown, maintenance, and disaster operations.
- C. Contractor shall ensure that each ambulance is equipped with a communications unit capable of transmitting on UHF Med 1 to Med 10.
- D. Contractor shall provide all necessary radio equipment to fulfill the requirements of this Agreement.
- E. Contractor shall ensure the availability of all required dispatch radio frequencies and related FCC licenses.
- F. Contractor shall provide and maintain cellular connectivity for the mobile ePCR tablet.
- G. Contractor shall ensure that a sufficient number of mobile ePCR tablets are available for replacement in the event of breakdown, maintenance, and disaster operations.

#### ARTICLE V - DATA COLLECTION AND REPORTING REQUIREMENTS

## Section 5.1 - Prehospital Patient Care Report/Billing Form, ePCR Required

After implementation, Contractor shall utilize an ePCR, meeting the standards and specifications of the EMS Agency Medical Director. The ePCR is required to be completed for all patients for whom care is rendered at the scene, regardless of whether the patient is transported. Patient care records shall clearly identify those instances when two (2) or more patients are transported in the same ambulance so that proper billing can be done. Further, a round trip transport occurs when a single ambulance takes a patient to a destination and then provides a transport back to the point of origin. Round trip transports, other than "wait and return" trips are to be counted as two (2) transports.

In order to ensure that County and EMS Agency Medical Director can conduct system-wide revenue recovery and quality improvement activities, Contractor is required to provide County with electronic copies of accurately completed patient care forms including, but not limited to, correct name, address, date of birth, social security number, identification card (e.g., driver's license, etc.), insurance information, signature of the patient or patient representative (or clearly stated reason why patient is unable to sign) and medic crew members, as well as sufficient information to appropriately document medical necessity. First responder ePCRs, Physician Certification Statements, provider notes and any other related documentation shall be included with the ePCR.

In the event that hardware, software, communications, licensing, or other technical problems temporarily prohibit the real-time capture of ePCR data and information, Contractor shall have an immediately available backup system to manually collect all required information. Upon manual collection of this information, it shall be Contractor's responsibility to enter it into appropriate electronic databases to assure compliance with the reporting requirements and timelines of this Agreement.

Properly completed ePCR shall be delivered or electronically available to the County within forty-eight (48) hours of the completion of each call. At County's sole discretion, Contractor may be considered exempt from failures to meet this requirement that are outside of Contractor's reasonable control.

Ambulance Billing personnel shall notify Contractor of failure to adequately complete an ePCR. Contractor shall take the necessary action to correct the omission/error situation. Ambulance Billing personnel shall contact Contractor to help identify Contractor personnel in need of additional training. Contractor acknowledges and agrees that complete and timely reporting is of the essence of this agreement.

All PCR's and ePCR's shall be completed in accordance with the El Dorado County EMS Policy: "EMS Documentation Policies and Procedures"

#### **Section 5.2 - Incident Report**

Contractor shall furnish its personnel with Incident Report forms and shall ensure that its personnel understand and utilize such forms. The current incident report form shall also be available on the EMS Agency website. The Contractor shall notify the County EMS Agency within 24 hours if a sentinel event occurs, i.e., injury to patient, crew or public, or violent or high-profile incident; copies shall be furnished monthly for non-sentinel events. The Incident Report information shall be in a format mutually agreed upon between the County and the Contractor.

## Section 5.3 - Mutual Aid Received or Provided:

The Dispatch Center shall document each occurrence of Mutual Aid emergency medical response into the Primary Response Area by an out-of-area ambulance service entity, or Mutual Aid rendered to another agency outside the Primary Response Area. Such report shall detail the time of incident dispatch, time that mutual aid was requested, and location of incident.

### **Section 5.4 - Response Time Exception Reporting**

# **5.4.1. Response Time Exception Report:**

For each response within the previous calendar month that exceeds the Response Time Standard the Contractor shall submit a Response Time Exception Report to the County for review and shall ensure that its personnel submit the required data to compile the report. The reason for the delayed response time shall be clear, precise, and verifiable in order to determine if the exception is acceptable. These reports shall be submitted to the County EMS Agency for the previous calendar month of service within seven (7) business days after the end of each month. These reports shall be submitted electronically in a medium approved by the County.

## Section 5.5 - Transmittal of Data and Reports:

Contractor shall be responsible to ensure that all information is provided to the County in a timely manner as indicated throughout this Contract.

Contractor shall provide agendas and minutes of all Contractor Board meetings to the County EMS Agency Director at the time agendas and minutes are provided to Contractor Board Members.

#### **Article VI - Term**

This Agreement shall become effective upon final execution by both parties hereto and shall cover the period of July 1, 2025, through June 30, 2035, unless terminated earlier pursuant to the provisions contained herein including Article(s) titled "Default, Breach, Termination, and Cancellation" or "Fiscal Considerations."

The parties shall have the option to extend the term for three additional five-year terms after the initial expiration date. Compensation for any successor term shall be in accordance with Article VII-Compensation for Services. Such extension shall be effected through an amendment to this agreement.

# **ARTICLE VII - Compensation for Services**

The Contractor acknowledges and agrees 1) that this Agreement is funded from three specific funding sources: CSA No. 7 Property Tax, CSA No. 7 Special Tax, and Ambulance Billing revenue; 2) all of these funding sources are limited and fluctuate from year to year; 3) there are three primary categories of on-going expenditure that must be sustained by CSA No. 7 funding: CSA No. 7 administration activities performed by the County, Contractor ambulance services, and ambulance billing/collection services; and, 4) this Agreement is primarily a fixed price Agreement with annual adjustments. Contractor acknowledges and agrees that County shall not fund compensation from any other funds or revenues, including but not limited to the County's General Fund.

## **Section 7.1 - Compensation:**

For the period of July 1, 2025, through June 30, 2030, Contractor shall be compensated a "Base Quarterly Amount" in accordance with the schedule specified in the table below. Payment shall be made during the first month of each quarter.

In addition, the first payment of each fiscal year, which runs July 1 through June 30, shall include a "Capital Asset" payment in the amount of \$500,000, as outlined in the table below. This funding shall be maintained in an account separate from Contractor's operating account and shall be used solely for repair and replacement of capital assets identified in Contractor's capital improvement plan.

In the event of a County takeover, subject to Article IX, Takeover Process, or termination of the

Agreement prior to the expiration of the Term, Contractor shall reimburse County the pro rata share of the unspent Capital Asset payment for the current fiscal year, proportional to the remaining days in the fiscal year from the date of takeover or termination. Contractor grants to County a security interest in Contractor-owned vehicles and equipment utilized in the performance of this Contract, in accordance with Appendix D "Security Agreement" attached hereto and incorporated by reference herein. Such Security Agreement shall be executed concurrently with the execution of this Agreement and shall remain in full force and effect for the term of the Agreement or until expedited takeover is fully resolved, whichever is later. This provision shall survive termination or expiration of this Agreement.

	July 1, 2025 –	July 1, 2026 –	July 1, 2027 –	July 1, 2028 –	July 1, 2029 –
	June 30, 2026	June 30, 2027	June 30, 2028	June 30, 2029	June 30, 2030
Base Quarterly Amount	\$4,272,449.57	\$4,357,712.02	\$4,442,559.69	\$4,693,471.92	\$4,960,567.28
Capital Asset	\$500,000	\$500,000	\$500,000	\$500,000	\$500,000
Total Annual Amount	\$17,589,798.28	\$17,930,848.07	\$18,270,238.76	\$19,273,887.68	\$20,342,269.12

No later than July 1, 2029, County and Contractor shall initiate discussions to determine the payment schedule for the period of July 1, 2030, through June 30, 2035, If agreement has not been reached by July 1, 2030, the payment schedule for the most recent fiscal year (July 1, 2029 through June 30, 2030) shall be effective until this Agreement has been amended to incorporate a revised schedule; except that no additional payment for capital assets shall be made unless such payment is included in a revised payment schedule approved as part of an amendment to this Agreement. Any amendment revising the fee schedule after July 1, 2030, shall become effective only upon execution by both parties and any increase to the fee schedule shall not apply retroactively. For any partial quarters, payment shall be prorated.

For any successor term following the initial expiration date of this Agreement, County and Contractor shall initiate discussions to determine the payment schedule for such term at least two years prior to the expiration of the current term.

The maximum obligation under this Agreement for the first five years, excluding any reimbursement from state or federal agencies for services provided during a declared disaster, shall not exceed \$93,407,041.92 for the period through June 30, 2030.

At any time during the Agreement term, in the event that significant circumstances beyond the reasonable control of Contractor or County, substantially increase Contractor's expenses or decrease County revenues, either party may request that the other meet and confer regarding the terms of the Agreement. Potential options include:

- A. Continue the Agreement without changes.
- B. Increase or decrease Contractor compensation.
- C. Modify the performance requirements of the Agreement.

Examples of circumstances beyond the reasonable control of the parties include, but are not limited to:

- Significant changes in state or federal healthcare reimbursement.
- State or federal mandates that create an unfunded financial burden on a party.
- The repeal or reduction of certain taxes or benefit assessments.
- External stress on the system which impacts patient acuity, call volume, or unit hour utilization.
- Significant changes in the payer mix.

# **Section 7.2 - Liquidated Damages**

The total of all liquidated damages for the previous quarter shall be deducted or credited prior to quarterly payment to Contractor.

Liquidated damages may be waived by County, in its sole discretion, if acceptable reasons are presented by Contractor.

# A. Liquidated Damages for Response Time Requirements:

County understands that isolated instances may occur in which Contractor does not meet Response Time Standards. County expects Contractor to meet or exceed Response Time Standards, which are established to ensure the timely provision of public health and safety services to the community. Minor violations of these requirements may result in liquidated damages that may be deducted from Contractor's payment. Chronic failure to comply with the Response Time Standards may constitute default of the Agreement, subject to the determination by the County.

For purposes of calculating non-performance liquidated damages, a fraction of a percent is to be rounded (5 or greater, round up to the next whole number; if it is less than 5, round down) to the nearest whole percentage point.

## i. Non-performance liquidated damages

The following deductions may be applied when more than 10% of Response Times arrive in more than 20 minutes for any given month:

Response Time Non-Compliance	Liquidated
	Damages
11% more than 20 minutes	\$1,000
15% more than 20 minutes	\$2,000
20% or higher more than 20 minutes	\$3,000

Failure to meet response time criteria for three (3) consecutive months in any Agreement year may constitute a major breach and may result in removal of Contractor.

## ii. Incentive for Superior Response Time Performance

For any year in which the Contractor has been assessed any non-performance liquidated damages, and in which, at the end of the Agreement year, it achieves at least 92% compliance for the entire year in which it had been previously subject to liquidated

damages, the County will refund the previously deducted damages in that Agreement year.

iii. Response Time Reporting Requirement Liquidated Damages

If Contractor fails to provide the reports as required in Section 5.4.1, County may subject Contractor to liquidated damages of one hundred dollars (\$100) for each day the report is late, which shall be deducted o from the next quarterly payment. At County's sole discretion, Contractor may be exempted from this penalty for any delay in the submission of the month-end report that is due to a delay caused by County.

## B. Liquidated damages for untimely or incomplete ePCRs:

For every ePCR not delivered within five (5) business days of the required delivery date, as outlined in Section 5.1, County may subject Contractor to liquidated damages in the amount of two hundred fifty dollars (\$250).

For every ePCR that is not accurately completed and turned over to the County within thirty (30) days of the completion of each call, County may subject Contractor to liquidated damages in the amount of an additional one thousand dollars (\$1,000).

## Section 7.3 - Compensation in Addition to Flat Rate

Compensation for Disaster Services: County will reimburse Contractor 100% of payments received from state and federal agencies specifically designated to reimburse Contractor for direct, unusual expense of providing disaster services. Costs associated with disaster response shall be reimbursed within 60 days of County's receipt of payment from the relevant state and federal agencies.

## **Section 7.4 - Accounts Receivable Billing:**

County shall own and manage all accounts receivable associated with this Agreement. Contractor shall not engage in any billing activity associated with services provided by this Agreement.

## Article VIII - Default, Breach, Termination, and Cancellation

Nothing in this section shall be construed as preventing the County from acting under Expedited Takeover Process, pursuant to this Agreement.

## **Section 8.1 - Default by Contractor:**

If conditions or circumstances constituting an event of default due to major breach by Contractor as defined in the Agreement exist, County shall have all rights and remedies available by law or in equity, inclusive of the right to terminate the Contract. The County's remedies shall be cumulative and shall be in addition to any other remedy available to County.

## **Section 8.2 - Minor Breach by Contractor:**

Minor breach shall mean failure to fulfill any of the terms and conditions of this Agreement and which failure does not amount to a major breach of the Agreement as that term is defined herein. When the County EMS Agency Administrator has determined that a minor breach has occurred, the Contractor shall be given notice of the alleged breach by U.S. mail, postage prepaid, return receipt requested, and Contractor will have fifteen (15) days after receipt of notice to resolve the breach or otherwise respond to the allegations of breach.

If the breach has not been cured within fifteen (15) days following the notice to the Contractor, a complaint may be made by the County EMS Agency Administrator to the Chief Administrative Officer, who shall have the full and final authority to review the complaint, issue a determination, and, where appropriate, direct adjustments to be implemented so long as the adjustments do not result in any significant increased unbudgeted costs. Failure to cure after directed adjustments shall constitute a major breach by Contractor and an event of default.

## Section 8.3 - Major Breach by Contractor:

Conditions and circumstances which shall constitute a major breach of contract by the Contractor shall include, but not be limited to, the following:

- A. Failure of Contractor to operate the system in a manner which enables County and Contractor to remain in compliance with federal or State laws, rules or regulations, and with the requirements of the County EMS transportation ordinance and/or related rules and regulations.
- B. Falsification of information supplied by Contractor including by way of example, but not by way of exclusion, altering the presumptive run code designations to enhance Contractor's apparent performance or falsification of any other data required under the Contract.
- C. Creating patient transports so as to artificially inflate run volumes.
- D. Chronic failure of Contractor to provide data generated in the course of operations including by way of example, but not by way of exclusion, dispatch data, patient report data, response time data or financial data.
- E. Excessive and unauthorized scaling down of operations to the detriment of performance during a "lame duck" period.
- F. Chronic failure of Contractor's employees to conduct themselves in a professional and courteous manner and present a professional appearance.
- G. Chronic failure of Contractor to provide equipment to meet operational needs or requirements of this Agreement.
- H. Making assignments for the benefit of creditors; filing a petition for bankruptcy; being adjudicated insolvent or bankrupt; petitioning by a custodian, receiver or trustee for a substantial part of its property; or, commencing any proceeding related to bankruptcy, reorganization arrangement readjustment of debt, dissolution or liquidation law or statute.
- I. Failure of Contractor to cooperate with and assist County after a default has been declared as proven herein, even if it is later determined that such breach never occurred or that the cause of the breach was beyond Contractor's reasonable control.
- J. Acceptance by Contractor or Contractor's employees of any bribe, kickback or consideration of any kind in exchange for any consideration whatsoever, when such consideration could be reasonably construed as a violation of Federal, State or local law.
- K. Payment by Contractor or any of Contractor's employees of any bribe, kickback or consideration of any kind to any federal, State or local public official, consultant, or any other person or entity in exchange for any consideration whatsoever, when such

consideration could reasonably be construed as a violation of any federal, State or local law.

- L. Chronic failure of Contractor to meet the system standard of care as established by the County EMS Agency Medical Director.
- M. Failure of Contractor to maintain insurance in accordance with this Agreement.
- N. Chronic failure of Contractor to meet Response Time Standards as set forth in this Agreement.
- O. Chronic failure to submit timely reports and information under the terms and conditions outlined in this Agreement.
- P. Any other failure of performance, clinical or other, required in the Agreement and which is determined by the County EMS Agency Medical Director and confirmed by the County Board of Supervisors to constitute a default or endangerment to public health and safety.
- Q. Willful attempts by Contractor to intimidate or otherwise punish employees who file authenticated reports with County as to matters of Contractor's breach of this Agreement.
- R. Multiple minor breaches the cumulative effect of which is deemed a major breach.
- S. Failure to respond to a call or to transport or to render emergency medical patient assessment and treatment, as appropriate, or to otherwise refuse or fail to provide any ambulance services originating within the regulated service area because of the patient's perceived, demonstrated or stated inability to pay for such services, or because of an unavailability status or the location of any ambulance unit at the time of the request.

## **Section 8.4 - Notice provisions for Major Breach by Contractor:**

- A. Notices. Any notice issued by County pursuant to this section shall be sent to Contractor by U.S. mail, postage prepaid, return receipt requested. Any notice will be deemed received on the date of delivery, on the date of refusal to accept delivery, or when delivery is first attempted but cannot be made due to a change of address for which no notice was given.
- B. Notice of Breach. If it appears that any of the conditions or circumstances set forth above exist or have occurred, the County shall issue a Notice of Breach to Contractor. The written Notice of Breach shall specify the facts and circumstances that have occurred and specify the breach in sufficient detail to allow the Contractor to identify the issues involved.
- C. Contractor must respond in writing to the County within seven (7) days of receipt of Notice of Major Breach, with a Corrective Action Plan including a timeline for completion of the correction.
- D. If Contractor disagrees with the complaint indicated in the Notice of Major Breach, Contractor may protest the accusation of a major breach by filing a formal written objection with the Chief Administrative Officer within seven (7) days of receipt of the Notice of Breach. The formal objection shall specify the facts and circumstances that serve as the basis for which Contractor objects to the County's determination of breach. Contractor shall submit to County all evidence and materials in support of Contractor's objection with Contractor's formal written objection (hereafter, referred to collectively as "Formal Objection").

## E. Appeal to the Chief Administrative Officer:

Upon receipt of a timely Formal Objection, the Chief Administrative Officer shall consider all relevant evidence and materials submitted.

- i. Notice of Decision. The Chief Administrative Officer shall issue a Notice of Decision in writing, and copies shall be given to the Contractor and all interested parties. The Notice of Decision shall include findings in support of the Chief Administrator Officer's decision.
- F. Appeal of Chief Administrative Officer's Decision to the Board of Supervisors:
  - i. The Contractor may appeal in writing Notice of Decision by filing a notice of appeal with the office of the County Board of Supervisors, 330 Fair Lane, Placerville, CA 95667, by U.S. mail, postage prepaid, return receipt requested, within seven (7) days of the Contractor's receipt of the Notice of Decision of the Chief Administrative Officer.
  - ii. If no appeal is received by the Board of Supervisors within the seven (7) day time frame, the decision of the Chief Administrative Officer is final.
  - iii. When such matters are appealed to the Board of Supervisors, County will agendize a hearing for the Board of Supervisors to consider such evidence, testimony, and argument as may reasonably be presented. The Board of Supervisors shall render its written findings and decision to uphold, modify, or overturn the Chief Administrative Officer's decision.
  - iv. If the Board of Supervisors finds that the public health and safety would be endangered by allowing the Contractor to continue its operations under this Agreement, it shall declare this Agreement terminated and commence action to affect an immediate takeover by County of the Contractor operations.
  - v. If the Board of Supervisors finds that a major breach has occurred but that the public health and safety would not be endangered by allowing the Contractor to continue its operations, then the Board of Supervisors may advise the Chief Administrative Officer to take such other actions, short of termination and takeover, as it deems appropriate under the circumstances.
  - vi. The findings and decision of the Board of Supervisors shall be final and shall be appealable only to the El Dorado County Superior Court as provided by law.

## **Section 8.5 - Liquidated Damages Appeal Process:**

If Contractor does not understand or disagrees with the liquidated damages imposed for a specific period of time in accordance with Liquidated Damages Section, Contractor may within thirty (30) days of notification of a notice of imposition of liquidated damages follow the procedures below in an attempt to resolve an issue:

First, submit a request in writing for a review with the County EMS Agency to explain and clarify a liquidated damages amount imposed. If Contractor's concerns are not resolved; then

Second, request clarification of Agreement language from the County Chief Administrative Office, which will provide a response to Contractor's questions.

# **Section 8.6 - Ceasing Performance:**

County may terminate this Agreement in the event Contractor ceases to operate as a joint powers authority, materially alters its contracts with member agencies, or otherwise becomes unable to substantially perform any term or condition of this Agreement.

## **Section 8.7 - County Major Breach:**

Conditions and circumstances which shall constitute a major breach of the Agreement by County are failure to pay the Contractor for services rendered in accordance with this Agreement.

- A. If it appears that County has failed to pay Contractor for services rendered in accordance with this Agreement, Contractor shall notify County by U.S. mail, postage prepaid, return receipt requested. The written notice complaining of breach shall specify the facts and circumstances that have occurred and specify the breach in sufficient detail to allow the County to identify the issues involved.
- B. County must respond in writing to the Contractor within seven (7) days of receipt of Notice of Major Breach.
- C. If the Contractor is not satisfied with the County's response, they may appeal in accordance with Appeal of Chief Administrative Officer's Decision to the Board of Supervisors Section herein.

#### ARTICLE IX-TAKEOVER PROCESS

## **Section 9.1 - Expedited Takeover**

Notwithstanding major breach, the County may immediately take over ambulance operations when the Chief Administrative Officer makes written findings of fact requiring such action to immediately protect the public health, safety and welfare, and that to follow the dispute resolution procedure defined within this Agreement would endanger the public health and safety. County shall immediately so notify the Contractor in writing, which shall then have the right to a hearing before the Board of Supervisors. The takeover shall be effective pending the conducting of the hearing. Contractor shall submit their request for a hearing to the Chief Administrative Office within fifteen (15) days of receipt of the Chief Administrative Officer's written findings. The written decision shall be issued within fifteen (15) days thereafter to continue, terminate, or modify the takeover. The County may terminate the takeover period at any time and return the operations to the Contractor. The takeover period shall last as long as the Chief Administrative Officer believes is necessary to stabilize the prehospital Advanced Life Support services system to protect the public health and safety.

## Section 9.2 - Takeover Cooperation

The Contractor's cooperation and full support of such emergency takeover shall not be construed as acceptance by the Contractor of the finding of major breach and shall not in any way jeopardize the Contractor's right to recovery should a court later find that the declaration of major breach was made in error. However, failure on the part of the Contractor to cooperate fully with the County to effect a safe and smooth takeover of operations shall in itself constitute a material breach of the contract even if it was later determined that the original declaration of major breach by the County was made in error.

In the event of an immediate takeover, declaration that a major breach has occurred shall be initiated and shall take place only after expedited takeover has been completed, and shall not, under any circumstances, delay the process of the expedited takeover or the transfer of Contractor owned vehicles

and equipment utilized in the performance of this Contract, in accordance with Appendix D "Security Agreement."

# Section 9.3 - Equipment and Vehicle Sublease Agreements 9.3.1. Takeover Rights (Step-In):

In order for County to exercise takeover rights under the terms of this Contract, Contractor shall maintain a Contingent Lease Agreement with County for any Contractor owned equipment that County would need in order to operate this ambulance service. The Contingent Lease Agreement should be substantially in the form of the sample attached as Appendix E, "Contingent Lease Agreement." Such Contingent Lease Agreement shall be executed concurrently with the execution of this Agreement and shall remain in full force and effect for the term of the Agreement or until takeover is fully resolved, whichever is later.

#### 9.3.2. Vehicle and ALS Equipment Requirements

- A. Contractor may choose to hold title to vehicles and ALS equipment or enter into some form of a lease arrangement. If ownership is desired, Contractor must maintain a Contingent Lease Agreement with County, whereby County, at its discretion, can assume immediate control of the ambulances and ALS equipment in the event of breach of Contract, declared bankruptcy, failure to efficiently and adequately provide prompt service delivery, unforeseen cessation of operations, or termination of Agreement for whatever reason.
- B. If a lease arrangement is desired, Contractor must arrange for a provision in the lease whereby County can exercise an option to assume the lease obligation so that immediate control of the vehicles and ALS equipment being used to provide services, but not owned by Contractor, can be exercised by the County, at its discretion, in the event of breach of Contract, declared bankruptcy, failure to efficiently and adequately provide prompt service delivery, or other unforeseen cessation of operations. Prior to Contractor leasing ambulances or equipment, a written Agreement shall exist between Contractor and leasing agency.
- C. Prior to Contractor utilizing loaned ambulances or equipment, a written Agreement shall exist between Contractor and loaning agency. Contractor shall provide adequate documentation demonstrating that County will have access to sufficient loaned ambulances and equipment necessary to provide the same level of services as defined in this Agreement for a 30-day period, should the Takeover provision of this Agreement be exercised by County.
- D. It is understood between County and Contractor that any lease agreements entered into for future rolling stock purchases and other durable medical equipment will include County as part of the lease. These agreements may be modified in the future by mutual written consent of the parties; however, it shall be a requirement of each lease that, in the event that County exercises its takeover rights under this Contract, or in the event of the termination or expiration of this Contract, both the vehicles and the equipment shall be transferred to and assumed by County. At County's sole discretion, vehicles and equipment may be purchased, in whole or in part from Contractor at Fair Market Value. Provided, however, in the event that the County selects a successor contractor, provisions shall be made for the County to transfer both the vehicles and equipment to County selected contractor.
- E. The proposed lease agreement(s) shall be subject to the review and approval of County's legal counsel. The ownership <u>or</u> lease instrument, when developed and approved, shall be maintained by Contractor and copies provided to County along with a listing of all the

Fixed Assets to be turned over to County under the takeover provision. This list of assets shall be updated annually by Contractor, and will then be reviewed by County wherein asset and depreciation values will be adjusted to current levels as required to determine Fair Market Value. Should the purchase of assets be required as outlined in the Contingent Lease Agreement, the current Fair Market Value will be utilized.

# **Section 9.4 - Final Authority**

Except as provided by law, the Board of Supervisors shall be the final authority for County.

## **ARTICLE X - GENERAL PROVISIONS**

#### Section 10.1 - Applicable Laws

The Contractor shall provide services in accordance with applicable federal and State laws, statutes, regulations, policies and directives, local rules, regulations, ordinances and policies, and any changes or amendments thereto, including those described in this Contract.

#### **Section 10.2 - Fiscal Considerations:**

The parties to this Agreement recognize and acknowledge that County is a political subdivision of the State of California. As such, County is subject to the provisions of Article XVI, section 18 of the California Constitution and other similar fiscal and procurement laws and regulations and may not expend funds for products, equipment, or services not budgeted in a given fiscal year. It is further understood that in the normal course of County business, County will adopt a proposed budget prior to a given fiscal year, but that the final adoption of a budget does not occur until after the beginning of the fiscal year.

Notwithstanding any other provision of this Agreement to the contrary, County shall give notice of cancellation of this Agreement in the event of adoption of a proposed budget that does not provide for funds for the services, products, or equipment subject herein. Such notice shall become effective upon the adoption of a final budget, which does not provide funding for this Agreement. Upon the effective date of such notice, this Agreement shall be automatically terminated and County released from any further liability hereunder.

In addition to the above, should the Board of Supervisors during the course of a given year for financial reasons reduce or order a reduction in the budget for any County department for which services were contracted to be performed, pursuant to this paragraph in the sole discretion of County, this Agreement may be deemed to be cancelled in its entirety subject to payment for services performed prior to cancellation.

#### Section 10.3 - Contractor Accountability

The Contractor shall be directly accountable to the El Dorado County Chief Administrative Office for contract compliance issues and conformance with operational policy. The Contractor shall be responsible to the County EMS Agency, under the direction of the County EMS Agency Medical Director, for such issues as medical control, accreditation, quality assurance, and other medical care related activities. On-line medical control has been delegated to the Base Hospital for day-to-day patient care oversight.

The Contractor shall also be expected to cooperate fully with all other agencies during the course of the Contract, and to refer any requests for deviation from the terms of the Agreement to the El Dorado County Chief Administrative Officer.

## Section 10.4 - Annual Audit

Contractor acknowledges and agrees that County is responsible for conducting/obtaining annual audits of Contractor's books and records. Contractor agrees to assist administratively in procuring a Certified Public Accountant (CPA) upon County's request. Each audit period shall be July 1 through June 30 for the term of this contract. For each annual audit, a copy of the audit, together with any findings of deficiencies and recommended corrective action from the auditor, shall be submitted to the Chief Administrative Office no later than June 30<sup>th</sup> of each year. In the event corrective action is necessary, Contractor shall, simultaneously with the submission of the audit documents, submit its corrective plan to correct any and all existing deficiencies, and to implement action to protect against future deficiencies. Within forty-five (45) days of submission of the audit documents and Contractor's corrective plan to the Chief Administrative Officer, County will notify Contractor if further Contractor action to implement corrective action is required. Contractor shall fully cooperate with any County audit.

#### **Section 10.5 - Audit by California State Auditor:**

Contractor acknowledges that if total compensation under this Agreement is greater than \$10,000.00, this Agreement is subject to examination and audit by the California State Auditor for a period of three (3) years, or for any longer period required by law, after final payment under this Agreement, pursuant to California Government Code section 8546.7. In order to facilitate these potential examinations and audits, Contractor shall maintain, for a period of at least three (3) years, or for any longer period required by law, after final payment under the Agreement, all books, records, and documentation necessary to demonstrate performance under the Agreement.

#### **Section 10.6 - Financial Statement and Reports:**

The County may require that the Contractor submit an income statement or financial statement for any Agreement year during the term of the Agreement. The income and financial statements shall be in compliance with California Government Code section 6505 and in a format acceptable to the County and shall be certified by a Certified Public Accountant that has direct responsibility for financial aspects of Contractor's operations under the County contract. It is understood that the County may conduct audits to verify these statements and make them available to other parties as deemed appropriate.

Contractor shall also comply with such other miscellaneous reporting requirements as may be specified by the County, provided that these additional reporting requirements shall not be unreasonable or excessively cumbersome to Contractor.

#### **Section 10.7 - Independent Contractor:**

The parties intend that an independent contractor relationship will be created by this contract. Contractor is, and shall be at all times, deemed independent and shall be wholly responsible for the manner in which it performs services required by the terms of this Agreement. Contractor exclusively assumes responsibility for acts of its employees, agents, affiliates, and subcontractors, if any are authorized herein, as they relate to the services or work to be performed under this Agreement during the course and scope of their employment by Contractor. Those persons will be entirely and exclusively under the direction, supervision, and control of Contractor.

County may designate the tasks to be performed and the results to be accomplished under this Agreement, provide information concerning the work or services, approve or disapprove the final work product and/or services provided, and set deadlines for the completion of the work or services, but County will not control or direct the manner, means, methods, or sequence in which Contractor performs the work or services for accomplishing the results. Contractor understands and agrees that Contractor lacks the authority to bind County or incur any obligations on behalf of County.

Contractor, including any subcontractor or employees of Contractor, shall not receive, nor be eligible for, any benefits County provides for its employees, including, but not limited to, vacation pay, paid holidays, life insurance, health insurance, social security, disability insurance, pension, or 457 plans. Contractor shall not receive, nor be eligible for, workers' compensation, including medical and indemnity payments. County is not responsible for withholding, and shall not withhold, Federal Income Contribution Act amounts or taxes of any kind from any payments which it owes Contractor. Contractor shall not be subject to the work schedules or vacation periods that apply to County employees.

Contractor shall be solely responsible for paying its employees, and for withholding Federal Income Contribution Act amounts and other taxes, workers' compensation, unemployment compensation, medical insurance, life insurance, or any other benefit that Contractor provides for its employees.

Contractor acknowledges that it has no authority to bind the County or incur any obligations on behalf of the County with regard to any matter, and shall not make any agreements or representations on the County's behalf.

#### Section 10.8 - Successors and Waivers

This Agreement shall bind the successors of County and the Contractor in the same manner as if they were expressly named. Waiver by either party or any default, breach or condition precedent shall not be construed as a waiver of any other default, breach or condition precedent or any other right hereunder.

## **Section 10.9 - Prior Contracts**

All prior contracts regarding this subject matter between County and the Contractor are hereby terminated as of the effective date of this Agreement.

#### **Section 10.10 Changes to Agreement:**

This Agreement may be amended by mutual consent of the parties hereto. Said amendments shall become effective only when in writing and fully executed by duly authorized officers of the parties hereto.

#### **Section 10.11 - Insurance**

Contractor shall maintain at its sole cost and expense, and keep in force during the term of this agreement, the following insurance coverages:

#### 10.11.1. Workers' Compensation Insurance

Workers' Compensation Insurance with statutory limits, as required by the laws of any and all states in which Contractor's employees are located and; Employer's Liability insurance on an "occurrence" basis with a limit of not less than \$1,000,000.

#### 10.11.2. Commercial General Liability Insurance

Commercial General Liability Insurance at least as broad as CG 00 01, covering premises and operations and including but not limited to, owners and contractors protective, product and completed operations, personal and advertising injury and contractual liability coverage with a minimum per occurrence limit of \$3,000,000 covering bodily injury and property damage; General Aggregate limit of \$5,000,000; Products and Completed Operations Aggregate limit of \$2,000,000 and Personal & Advertising Injury limit of \$2,000,000, written on an occurrence form. If Contractor's general liability limits fail to meet the limits required above Contractor may carry excess or umbrella liability insurance providing excess coverage at least as broad as the underlying coverage for general liability with a limit equal to or above the

amount stated above on a per occurrence and aggregate basis.

### 10.11.3 Automobile Liability Insurance

Automobile Liability Insurance at least as broad as CA 00 01 with Code 1 (any auto, including ambulances, fire engines and other emergency services mobile equipment. Coverage shall include all owned, non-owned, and hired automobiles with a minimum combined single limit of \$5,000,000 per occurrence for bodily injury and property damage liability.

## 10.11.4. Professional Liability Insurance

Professional Liability Insurance covering liability imposed by law or contract arising out of an error, omission or negligent act in the performance, or lack thereof, of professional services and bodily injury or death resulting there from, with a limit of not less than \$6,000,000 per claim and in the aggregate.

#### 10.12.5. Umbrella or Excess Policy

The Contractor may use Umbrella or Excess Policies to provide the liability limits as required in this agreement. The Umbrella or Excess policies shall be provided on a true "following form" or broader coverage basis, with coverage at least as broad as provided on the underlying policies.

#### 10.11.6. Policy Termination

If the policy is terminated for any reason during the term of this Agreement, Contractor shall either purchase a replacement policy with a retroactive date coinciding with or preceding the retroactive date of the terminating policy or shall purchase an extended reporting provision of at least two years to report claims arising from work performed in connection with this Agreement and a replacement policy with a retroactive date coinciding with or preceding the expiration date of the terminating policy.

#### 10.11.7. Policy after Agreement

If this Agreement is terminated or not renewed, Contractor shall maintain the policy in effect on the date of termination or non-renewal for a period of not less than two years there from. If that policy is terminated for any reason during the two-year period, Contractor shall purchase an extended reporting provision at least covering the balance of the two year period to report claims arising from work performed in connection with this Agreement or a replacement policy with a retroactive date coinciding with or preceding the retroactive date of the terminating policy.

## 10.11.8. Policy Provisions

All policies of insurance shall provide for the following:

- A. Name El Dorado County, members of the Board of Supervisors of El Dorado County, its officers, agents and employees, as additional insureds except with respect to Workers' Compensation and Professional Liability.
- B. Be primary and non-contributory for any claims related to this contract, the Contractor's insurance coverage shall be primary and non-contributory and at least as broad as ISO CG 20 01 04 13 as respects the County, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by the County, its officers, officials, employees, or volunteers shall be excess of the Contractor's insurance and shall not contribute with it. This requirement shall also apply to any Excess or Umbrella liability policies. Be issued by insurance carriers with a rating of not less than A VII, as rated in the most currently available "Best's Insurance Guide."
- C. Include a severability of interest clause and cross-liability coverage.

- D. Provide a waiver of subrogation in favor of El Dorado County, members of the Board of Supervisors of El Dorado County, its officers, agents and employees.
- E. Provide defense in addition to limits of liability.

#### 10.11.9. Certificates of Insurance

Upon execution of this Agreement and each extension of the Term thereafter, Contractor shall cause its insurers to issue certificates of insurance evidencing that the coverages and policy endorsements required under this Agreement are maintained in force and that not less than 30 days written notice shall be given to El Dorado County prior to any material modification, cancellation, or non-renewal of the policies. Certificates shall expressly confirm at least the following: (i) El Dorado County's additional insured status on the general liability, and auto liability policies; (ii) and the waiver of subrogation applicable to the workers' compensation and general liability policies. Contractor shall also furnish El Dorado County with endorsements effecting coverage required by this insurance requirements clause. The endorsements are to be signed by a person authorized by the Insurer to bind coverage on its behalf. The certificate of insurance and all required endorsements shall be delivered to El Dorado County's address as set forth in the Notices provision of this Agreement.

Unless otherwise agreed by the parties, Contractor shall cause all of its subcontractors to maintain the insurance coverages specified in this Insurance section and name Contractor and El Dorado County as additional insureds on all such coverages. Evidence thereof shall be furnished as El Dorado County may reasonably request.

#### 10.11.10. Endorsements

All endorsements are to be received and approved by the County of El Dorado before work commences. However, failure to do so shall not operate as a waiver of these insurance requirements.

#### Section 10.12 - Performance Review

- The County through its County EMS Agency shall review and monitor the operation of this A. Agreement to assess whether the Contractor fulfills its obligations hereunder.
- В. The County EMS Agency may, on a quarterly basis, review with the Contractor compliance to the conditions of this Agreement, and shall render an opinion on the level of compliance to this Agreement. In the event that the Contractor is found to be in non-compliance, the rights and obligations of the parties shall be determined as set forth in Article VIII.
- C. The County EMS Agency, may issue an annual or more frequent report to the County Board of Supervisors on contract compliance to all critical elements within this Agreement. In addition, the County EMS Agency may issue a quarterly (or more frequent) report to the Contractor regarding performance under this Agreement. The report shall make recommendations to improve operations, and shall list violations, and make recommendations to eliminate violations under this Agreement. The County EMS Agency shall file such reports with the Board of Directors of the Contractor (hereinafter referred to as Contractor's Board), and the Contractor shall use its best efforts to ensure County EMS Agency agenda requests are promptly placed on the Contractor Board's agenda. Contractor Board shall take prompt action to address and/or correct any deficiencies. The Contractor is responsible for and shall oversee the work of its subcontractors, including its member agencies, to ensure compliance with this Agreement. County EMS Agency may, but is not required to, make recommendations in this regard.

All notices to be given by the parties hereto shall be in writing and served by depositing same in the United States Post Office, postage prepaid and return receipt requested. Notices to County shall be addressed as follows:

COUNTY OF EL DORADO CHIEF ADMINISTRATIVE OFFICE 330 FAIR LANE PLACERVILLE, CA 95667

or to such other location as the County directs.

with a copy to

COUNTY OF EL DORADO EMERGENCY MEDICAL SERVICES AGENCY 2900 FAIR LANE COURT PLACERVILLE, CA 95667 ATTN: EMS AGENCY ADMINISTRATOR

Notices to Contractor shall be addressed as follows:

EL DORADO COUNTY EMERGENCY SERVICES AUTHORITY 480 LOCUST ROAD DIAMOND SPRINGS, CA 95619 ATTN: EXECUTIVE DIRECTOR, or successor

or to such other location as the Contractor directs.

# Section 10.14 - Change of Address

In the event of a change in address for Contractor's principal place of business, Contractor's Agent for Service of Process, or Notices to Contractor, Contractor shall notify County in writing pursuant to the provisions contained in this Agreement under the Article titled "Notice to Parties." Said notice shall become part of this Agreement upon acknowledgment in writing by the County Contract Administrator, and no further amendment of the Agreement shall be necessary provided that such change of address does not conflict with any other provisions of this Agreement.

#### Section 10.15 - Indemnity

To the fullest extent permitted by law, Contractor shall defend at its own expense, indemnify, and hold the County harmless, its officers, employees, agents, and volunteers, against and from any and all liability, claims, suits, losses, damages, or expenses of every name, kind and description, including attorney's fees and costs incurred, brought for, or on account of, injuries to or death of any person, including but not limited to workers, County employees, and the public, or damage to property, or any economic or consequential losses, which are claimed to or in any way arise out of or are connected with the acts or omissions of Contractor or its officers, agents, or employees in rendering the services, operations, or performance hereunder, except for liability, claims, suits, losses, damages or expenses arising from the sole negligence or willful acts of the County, its officers and employees, or as expressly prescribed by statute. This duty of Contractor to indemnify and save County harmless includes the duties to defend set forth in Civil Code section 2778.

The insurance obligations of Contractor are separate, independent obligations under the Agreement, and the provisions of this defense and indemnity are not intended to modify nor should they be construed as modifying or in any way limiting the insurance obligations set forth in the Agreement.

Nothing herein shall be construed to seek indemnity in excess of that permitted by Civil Code section 2782, et seq. In the event any portion of this Article is found invalid, the Parties agree that this Article shall survive and be interpreted consistent with the provisions of Civil Code section 2782, et seq.

### **Section 10.16 - County Operation Policies:**

The Contractor shall be responsible to comply with all operational policies and standards currently articulated in this Contract; the Health and Safety Code, Division 2.5; California Code of Regulations, Title 22, Division 9; County Emergency Medical Service and Medical Transportation Ordinance; and policies and procedures promulgated by the El Dorado County Emergency Medical Services Agency. Contractor shall have opportunity to provide input into El Dorado County Emergency Medical Services Agency policies and procedures through the Medical Advisory Committee.

### **Section 10.17 - Non-Competition**

The Contractor, or any principal of the Contractor, or any employee thereof, shall be prohibited from engaging in any enterprise that effectively results in competition for emergency and non-emergency ambulance services of any kind within the Primary Response Area as described in this Contract.

### Section 10.18 - Market Rights and EMS Aircraft Services

County Service Area No.7 is an Exclusive Operating Area served by the County for 9-1-1 emergency and non-emergency Ambulance transports, and Ambulance Interfacility Transports that originate and terminate in the County. The County is the sole provider of these services as identified in the County's EMS Plan and by the authority of the Board of Supervisors. County reserves its rights to take any and all appropriate action, and to exercise its discretion with regard to any other public or private emergency medical transporters. County reserves the right to utilize public or private EMS aircraft services as defined in Title 22, Division 9, Chapter 10, Article I, Section 100279, if such utilization is in the best interest of the public.

### Section 10.19 - Lame Duck Provisions

In the event that another contractor is chosen to provide services at the conclusion of this contract the County recognizes that the Contractor, for a period of several months, may be operating as a "lame duck" operator. To assure continued performance fully consistent with the requirements of the Agreement through any such period, the following provisions will apply:

- A. Contractor will continue all operations and support services at the same level of effort and performance that were in effect prior to the award of the subsequent Agreement to a competing organization, including but not limited to compliance with the provisions related to the qualifications of key personnel.
- B. Contractor will make no changes in methods of operation which could reasonably be considered to be aimed at cutting Contractor services and operating cost to maximize profits during the final stages of the Contract.
- C. County recognizes that if a competing organization should prevail in a future procurement cycle, Contractor may reasonably begin to prepare for transition of the services to a new contracting agency. County will not unreasonably withhold its approval of Contractor's request to begin an orderly transition process, including reasonable plans to relocate staff, scaled down certain inventory items, etc., as long as such transition activity does not impair Contractor's performance during this period.
- D. During the process of subsequent competition conducted by County, Contractor will permit its non-management personnel reasonable opportunities to discuss with competing organizations issues related to employment with such organizations in the event Agreement is not the successful proposer. Contractor may, however, require that its non-management personnel

refrain from providing information to a competing organization regarding Contractor's current operations, and Contractor may also prohibit its management personnel from communicating with representatives of competing organizations during the competition. However, once County has made its decision regarding award, and in the event that Contractor is not the winner, Contractor will permit free discussion between Contractor based employees and the winning proposer without restriction, and without consequence to the employee.

### Section 10.20 - Assignment and Delegation:

Contractor is engaged by County for its unique qualifications and skills as well as those of its personnel. Contractor shall not subcontract, delegate or assign services to be provided, in whole or in part, to any other person or entity without prior written consent of County. Any material change in control of Contractor shall be considered a form of assignment of the Agreement, and must be approved by the County of El Dorado Board of Supervisors.

### **Section 10.21 - Subcontractors:**

County acknowledges that Contractor is a single point of contracting for the provision of Prehospital Advanced Life Support Ambulance and Dispatch Services, and that Contractor contracts with various Member Agencies for the provision of Prehospital Advanced Life Support Ambulance and Dispatch Services. Contractor shall execute agreements with any Member Agency of the Contractor JPA that provides services under this Agreement by July 1, 2025, which shall include required compliance with all County ordinances, EMS Agency ALS requirements and provisions, and the terms and conditions of this Agreement. Contractor shall require that any subcontractor providing services hereunder, including, but not limited to, a Member Agency of Contractor JPA, indemnify County under the same indemnification obligations that Contractor is obligated to indemnify County as set forth in Section 10.15. Such agreements shall be provided to County for review upon request. County will look to Contractor to deliver contracted performance. The inability or failure of any Member Agency to perform any duty or deliver contracted performance shall not excuse Contractor from any responsibility under this Contract.

### Section 10.22 - Health Insurance Portability and Accountability Act (HIPAA)

Under this Agreement, the Contractor will provide services to County, and in conjunction with the provision of such services, certain Protected Health Information ("PHI") may be made available to the Contractor for the purposes of carrying out its obligations. The Contractor agrees to comply with all the terms and conditions of Appendix C, "HIPAA Business Associate Agreement," attached hereto and made by reference a part hereof, regarding the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") and the regulations promulgated thereunder.

In as much as an exchange of Protected Health Information (PHI) will occur between the Contractor and County, the Contractor agrees to faithfully distribute to all patients the El Dorado County Notice of Privacy Practices, form to be approved and/or supplied by County, before the first delivery of service for all non-emergency transfers and patient contacts. All Notices of Privacy Practices for emergency transfers will be mailed by El Dorado County Ambulance Billing as soon as practical following the provision of services.

### Section 10.23 - Product Endorsement/Advertising

Contractor shall not use the name or equipment of County for the endorsement of any commercial product or service without the express written permission of County.

### **Section 10.24 – Force Majeure:**

Neither party will be liable for any delay, failure to perform, or omission under this Agreement that is due to any cause that it is beyond its control, not due to its own negligence, and cannot be overcome by the exercise of due diligence. In that event, the affected party will:

- 1. Promptly give written notice to the other of the fact that it is unable to so perform and the cause(s) that is beyond its control.
- 2. Once the cause(s) has ceased, provide written notice to the other party and immediately resume its performance under this Agreement.

For purposes of this Article, "cause that is beyond its control" includes labor disturbances, riots, fires, earthquakes, floods, storms, lightning, epidemics, war, disorders, hostilities, expropriation or confiscation of properties, failure of and delays by carriers, interference by civil or military authorities, whether legal or de facto, and whether purporting to act under some constitution, decree, or law, or otherwise, or acts of God.

### **Section 10.25 - Conflict of Interest:**

The parties to this Agreement have read and are aware of the provisions of Government Code section 1090 et seq. and the Political Reform Act of 1974 (section 87100 et seq.), relating to conflict of interest of public officers and employees. Individuals who are working for Contractor and performing work for County and who are considered to be a consultant within the meaning of Title 2, California Code of Regulations, section 18700.3, as it now reads or may thereafter be amended, are required to file a statement of economic interest in accordance with County's Conflict of Interest Code. County's Contract Administrator shall at the time this Agreement is executed make an initial determination whether or not the individuals who will provide services or perform work pursuant to this Agreement are consultants within the meaning of the Political Reform Act and County's Conflict of Interest Code. Statements of economic interests are public records subject to disclosure under the California Public Records Act.

Contractor covenants that during the term of this Agreement neither it, or any officer or employee of Contractor, has or shall acquire any interest, directly or indirectly, in any of the following:

- 1. Any other contract connected with, or directly affected by, the services to be performed by this Agreement.
- 2. Any other entities connected with, or directly affected by, the services to be performed by this Agreement.
- 3. Any officer or employee of County that are involved in this Agreement.

If Contractor becomes aware of a conflict of interest related to this Agreement, Contractor shall promptly notify County of the existence of that conflict, and County may, in its sole discretion, immediately terminate this Agreement by giving written notice of termination specified in ARTICLE XIII, Default, Termination, or Cancellation.

### **Section 10.26 - Nondiscrimination:**

A. County may require Contractor's services on projects involving funding from various state and/or federal agencies, and as a consequence, Contractor shall comply with all applicable nondiscrimination statutes and regulations during the performance of this Agreement including but not limited to the following: Contractor and its employees and representatives shall not unlawfully discriminate against any employee or applicant for employment because of race, religion, color, national origin, ancestry, physical handicap, mental disability, medical condition, genetic information, military or veteran status, marital status, age, gender, gender identity, gender expression, sexual orientation, or sex; Contractor shall, unless

exempt, comply with the applicable provisions of the Fair Employment and Housing Act (Government Code, section 12900 et seq.) and applicable regulations promulgated thereunder (California Code of Regulations, Title 2, section 11000 et seq.); the applicable regulations of the Fair Employment and Housing Commission implementing Government Code, section 12990, set forth in Subchapter 5 of Chapter 5 of Division 4.1 of Title 2 of the California Code of Regulations incorporated into this Agreement by reference and made a part hereof as if set forth in full; and Title VI of the Civil Rights Act of 1964, as amended. Contractor and its employees and representatives shall give written notice of their obligations under this clause as required by law.

- B. Where applicable, Contractor shall include these nondiscrimination and compliance provisions in any of its agreements that affect or are related to the services performed herein.
- C. Contractor's signature executing this Agreement shall provide any certifications necessary under the federal laws, the laws of the State of California, including but not limited to Government Code sections 12990 and Title 2, California Code of Regulations, section 11102.

### Section 10.27 - Licenses

Contractor hereby represents and warrants that Contractor and any of its subcontractors have all the applicable licenses, permits, and certifications that are legally required for Contractor and its subconsultants to practice its profession or provide the services or work contemplated under this Agreement in the State of California. Contractor and its subconsultants shall obtain or maintain said applicable licenses, permits, or certificates in good standing throughout the term of this Agreement.

### Section 10.28 – California Forum and Law:

Any dispute resolution action arising out of this Agreement, including, but not limited to, litigation, mediation, or arbitration, shall be brought in El Dorado County, California, and shall be resolved in accordance with the laws of the State of California.

### **Section 10.29 – Contract Administrator:**

The County Officer or employee with responsibility for administering this Agreement is Sue Hennike, Assistant Chief Administrative Officer, or successor. In the instance where the named Contract Administrator no longer holds this title with County and a successor is pending, or the County has to temporarily delegate this authority, County Contract Administrator's Supervisor shall designate a representative to temporarily act as the primary Contract Administrator of this Agreement and County shall provide the Contractor with the name, title and email for this designee via notification in accordance with the Article titled "Notice to Parties" herein.

### **Section 10.30 - Authorized Signatures:**

The parties to this Agreement represent that the undersigned individuals executing this Agreement on their respective behalf are fully authorized to do so by law or other appropriate instrument and to bind upon said parties the obligations set forth herein.

### **Section 10.31 - Electronic Signatures:**

Each party agrees that the electronic signatures, whether digital or encrypted, of the parties included in this Agreement, are intended to authenticate this writing and to have the same force and effect as manual signatures. Electronic Signature means any electronic visual symbol or signature attached to or logically associated with a record and executed and adopted by a party with the intent to sign such record, including facsimile or email electronic signatures, pursuant to the California Uniform Electronic Transactions Act (Civil Code sections 1633.1 to 1633.17) as amended from time to time.

### **Section 10.32 - Partial Invalidity:**

If any provision, sentence, or phrase of the Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions, sentences, and phrases will continue in full force and effect without being impaired or invalidated in any way.

### **Section 10.33 - Third Party Beneficiaries:**

Nothing in this Agreement is intended, nor will be deemed, to confer rights or remedies upon any person or legal entity not a party to this Agreement.

### **Section 10.34 - Counterparts:**

This Agreement may be executed in one or more counterparts, each of which shall be an original and all of which together shall constitute one and the same instrument.

### **Section 10.35 - Entire Agreement:**

"Contractor"

This document and the documents referred to herein or exhibits hereto are the entire Agreement between the parties, and they incorporate or supersede all prior written or oral agreements or understandings.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the dates indicated below.

-- COUNTY OF EL DORADO -

# By: \_\_\_\_\_\_ Dated: \_\_\_\_\_\_ Board of Supervisors "County" Attest: Kim Dawson Clerk of the Board of Supervisors By: \_\_\_\_\_\_ Dated: \_\_\_\_\_\_ -- EL DORADO COUNTY EMERGENCY SERVICES AUTHORITY— By: \_\_\_\_\_\_ O6/02/2025 Executive Director

Great Basin & Pacific Watershed Divide Line (location approximate)

ALBERT (location approxim

Appendix A – Primary Response Area – Map and Description

### **Description**

County Service Area #7 served under this contract includes all of El Dorado County west of the Great Basin & Pacific Watershed Divide Line.

### Appendix B - Specifications for the Marking of El Dorado County Ambulances

### A. Vehicle Striping - General

The driver, passenger, and rear side of the vehicle are striped the same. The top stripe is located 46 ¾ inches below the drip rail. The stripe is red reflective and is 1 ½ inches thick and has a ¼ black pin stripe line on each side of the red stripe. There is a 1¾-inch space between the first and the second stripe. The second stripe is non-reflective, 9 ½ inches wide and has a ¼ inch black pin stripe on each side of the red stripe. There is a 1¾-inch space between the second and third stripe. The third stripe is the same specifications as the first stripe.

### B. Medic Unit Identification Plate Specifications

All medic unit number identification plates are constructed of stainless steel and measure 16 ¾ inches wide by 6 ½ inches high with a ½ inch lip around 3 sides of the plate to hold the slide in identification plate. The slide in identification plate is 16 ¼ inches wide by 6 inches high. The plate is white with red 5 ¾ inch red reflective letters with ¼ inch black stripes.

### C. Vehicle Lettering – Module Sides (see Figures 1 & 2)

- a. The driver and passenger sides have the same words identifying El Dorado County Emergency Medical Services (Font Style Clarendon). The words El Dorado County are 6-inch red reflective letters with a ¼ inch black pin stripe around each letter. The highest arch of the lettering is located 12 inches from the bottom of the drip rail. The words Emergency Medical Services are 4-inch red reflective letters with a ¼ inch black pin stripe around each letter. The words Emergency Medical are 6 inches below the highest point of the arch of the letters El Dorado County. The word Services is 3-inch below Emergency Medical.
- b. The word *Fire* is 13 1/8 inches from the rear of the ambulance. The lettering is white reflective with a ½ black pin stripe around each letter. The lettering is applied over the red stripe.



c. Except where otherwise noted, all numbers and lettering font style is Helvetica.

Figure 1 – Driver's Side View

### Figure 2 – Passenger Side View

### D. Vehicle Lettering – Module Rear (see Figure 3)

### a. Medic Unit Number Plate

The top of the driver side number plate is located 19 inches below the drip line and 1½ inches from the door rail molding on the oxygen door.

The top of the passenger side number plate is located  $9 \frac{3}{4}$  inches below the top of the door drip line and centered on the compartment door.

### b. Medic Unit Number

The top of the number plate is located 40 ½ inches below the bottom of the drip rail and centered between the passenger side of the patient cabin and the rear doors.

### c. Paramedic

The word *Paramedic is* centered on the patient cabin. The top of the letters is 2 1/8 inches from the bottom of the light bar. The letters are 4 inch white reflective with ½ inch pin stripe around each letter.



Figure 3 – Rear View

### E. Vehicle Lettering – Module Front (see Figure 4)

### a. Medic Unit Number

The top of the number plate is located  $8\frac{1}{4}$  inches below the bottom of the light bar and inset  $10\frac{3}{4}$  inches from the edge of the trim piece on the front of the patient cabin.

### b. Paramedic

The word Paramedic is centered on the on the front of the patient cabin. The top of the letters is 2 1/8 inches from the bottom of the light bar. The letters are 4 inch red reflective with  $\frac{1}{4}$  inch pin stripe around each letter.



Figure 4 – Front View

### Appendix C - HIPAA Business Associate Agreement

This Business Associate Agreement is made part of the base contract ("Underlying Agreement") to which it is attached, as of the date of commencement of the term of the Underlying Agreement (the "Effective Date").

### RECITALS

WHEREAS, County and Contractor (hereinafter referred to as Business Associate ("BA") entered into the Underlying Agreement pursuant to which BA provides services to County, and in conjunction with the provision of such services, certain Protected Health Information ("PHI") and Electronic Protected Health Information ("EPHI") may be disclosed to BA for the purposes of carrying out its obligations under the Underlying Agreement;

WHEREAS, the County and BA intend to protect the privacy and provide for the security of PHI and EPHI disclosed to BA pursuant to the Agreement in compliance with the Health Insurance Portability and Accountability Act, Pub. L. No. 104-191 of 1996 ("HIPAA"), the Health Information Technology for Economic and Clinical Health Act, Public Law 111-005 (the "HITECH" Act), and regulation promulgated thereunder by the U.S. Department of Health and Human Services (the "HIPAA Regulations") and other applicable laws as may be amended from time to time:

WHEREAS, County is a Covered Entity, as defined in the Privacy Rule and Security Rule, including but not limited to 45 CFR Section 160.103;

WHEREAS, BA, when a recipient of PHI from County, is a Business Associate as defined in the Privacy Rule, the Security Rule, and the HITECH Act, including but not limited to 42 USC Section 17938 and 45 CFR Section 160.103;

WHEREAS, "Individual" shall have the same meaning as the term "individual" in 45 CFR § 164.501 and shall include a person who qualifies as a personal representative in accordance with 45 CFR § 164.202(g);

WHEREAS, "Breach" shall have the meaning given to such term under the HITECH Act under 42 USC Section 17921; and

WHEREAS, "Unsecured PHI" shall have the meaning to such term under the HITECH Act and any guidance issued pursuant to such Act including, but not limited to 42 USC Section 17932(h).

**NOW, THEREFORE**, in consideration of the mutual promises and covenants contained herein, the Parties agree as follows:

- I. <u>Definitions</u>. Unless otherwise provided in this Business Associate Agreement, capitalized terms shall have the same meanings as set forth in the Privacy Rule, as may be amended from time to time.
- II. Scope of Use and Disclosure by BA of County Disclosed PHI

- A. BA shall not disclose PHI except for the purposes of performing BA's obligations under the Underlying Agreement. Further, BA shall not use PHI in any manner that would constitute a violation of the minimum necessary policies and procedures of the County, Privacy Rule, Security Rule, or the HITECH Act.
- B. Unless otherwise limited herein, in addition to any other uses and/or disclosures permitted or authorized by this Business Associate Agreement or required by law, BA may:
  - 1. Use the PHI in its possession for its proper management and administration and to fulfill any legal obligations.
  - 2. disclose the PHI in its possession to a third party for the purpose of BA's proper management and administration or to fulfill any legal responsibilities of BA, or as required by law
  - 3. Disclose PHI as necessary for BA's operations only if:
    - a) Prior to making a disclosure to a third party, BA will obtain written assurances from such third party including:
      - (1) To hold such PHI in confidence and use or further disclose it only for the purpose of which BA disclosed it to the third party, or as required by law; and
      - (2) The third party will immediately notify BA of any breaches of confidentiality of PHI to the extent it has obtained knowledge of such breach.
  - 4. Aggregate the PHI and/or aggregate the PHI with that of other data for the purpose of providing County with data analyses related to the Underlying Agreement, or any other purpose, financial or otherwise, as requested by County.
  - 5. Not disclose PHI disclosed to BA by County not authorized by the Underlying Agreement or this Business Associate Agreement without patient authorization or de-identification of the PHI as authorized in writing by County.
  - 6. De-identify any and all PHI of County received by BA under this Business Associate Agreement provided that the de-identification conforms to the requirements of the Privacy Rule, 45 CFR and does not preclude timely payment and/or claims processing and receipt.
- C. BA agrees that it will neither use nor disclose PHI it receives from County, or from another business associate of County, except as permitted or required by this Business Associate Agreement, or as required by law, or as otherwise permitted by law.
- III. <u>Obligations of BA</u>. In connection with its use of PHI disclosed by County to BA, BA agrees to:
  - A. Implement appropriate administrative, technical, and physical safeguards as are necessary to prevent use or disclosure of PHI other than as permitted by the Agreement that reasonably and appropriately protects the confidentiality, integrity, and availability of the PHI in accordance with Title 45 of the Code of Federal Regulations, Part 160 and Part 164, Subparts A and C (the "HIPAA Privacy Rule" and the "HIPAA Security Rule") in effect or as may be amended, including but not limited to 45 CFR 164.308, 164.310, 164.312, and 164.504(e)(2). BA shall comply with the policies, procedures, and documentation requirements of the HIPAA Security Rule.

- B. Report to County within 24 hours of any suspected or actual breach of security, intrusion, or unauthorized use or disclosure of PHI of which BA becomes aware and/or any actual or suspected use or disclosure of data in violation of any applicable federal or state laws or regulations. BA shall take prompt corrective action to cure any such deficiencies and any action pertaining to such unauthorized disclosure required by applicable federal and state laws and regulations.
- C. Report to County in writing of any access, use, or disclosure of PHI not permitted by the Underlying Agreement and this Business Associate Agreement, and any Breach of Unsecured PHI of which it becomes aware without unreasonable delay and in no case later than five (5) days. To the extent the Breach is solely a result of BA's failure to implement reasonable and appropriate safeguards as required by law, and not due in whole or part to the acts or omissions of the County, BA may be required to reimburse the County for notifications required under 45 CFR 164.404 and CFR 164.406.
- D. BA shall not use or disclose PHI for fundraising or marketing purposes. BA shall not disclose PHI to a health plan for payment or health care operations purposes if the patient has requested this special restriction, and has paid out of pocket in full for the health care item or service to which the PHI solely relates. BA shall not directly or indirectly receive remuneration in exchange of PHI, except with the prior written consent of the County and as permitted by the HITECH Act, 42 USC Section 17935(d)(2); however, this prohibition shall not affect payment by County to BA for services provided pursuant to the Agreement.

### IV. PHI Access, Amendment, and Disclosure Accounting. BA agrees to:

- A. Provide access, at the request of County, within five (5) days, to PHI in a Designated Record Set, to the County, or to an Individual as directed by the County. If BA maintains an Electronic Health Record, BA shall provide such information in electronic format to enable County to fulfill its obligations under the HITECH Act, including, but not limited to, 42 USC Section 17935(e).
- B. Within ten (10) days of receipt of a request from County, incorporate any amendments or corrections to the PHI in accordance with the Privacy Rule in the event that the PHI in BA's possession constitutes a Designated Record Set.
- C. To assist the County in meeting its disclosure accounting under HIPAA:
  - 1. BA agrees to implement a process that allows for an accounting to be collected and maintained by BA and its agents or subcontractors for at least six (6) years prior to the request. However, accounting of disclosure from Electronic Health Record for treatment, payment, or health care operations purposes are required to be collected and maintained for only three (3) years prior to the request, and only to the extent that BA maintains an electronic health record and is subject to this requirement. At the minimum, the information collected shall include: (i) the date of disclosure; (ii) the name of the entity or person who received PHI and, if known, the address of the entity or person; (iii) a brief description of PHI disclosed and; (iv) a brief statement of purpose of the disclosure that reasonably informs the individual of the basis for the disclosure, or a copy of the individual's authorization, or a copy of the written request for disclosure.
  - 2. Within in 30 days of notice by the County, BA agrees to provide to County information collected in accordance with this section to permit the County to respond to a request by an Individual for an accounting of disclosures of PHI.

D. Make available to the County, or to the Secretary of Health and Human Services (the "Secretary"), BA's internal practices, books and records relating to the use of and disclosure of PHI for purposes of determining BA's compliance with the Privacy Rule, subject to any applicable legal restrictions. BA shall provide County a copy of any PHI that BA provides to the Secretary concurrently with providing such information to the Secretary.

### V. <u>Obligations of County</u>.

- A. County agrees that it will promptly notify BA in writing of any restrictions on the use and disclosure of PHI agreed to by County that may affect BA's ability to perform its obligations under the Underlying Agreement, or this Business Associate Agreement.
- B. County agrees that it will promptly notify BA in writing of any changes in, or revocation of, permission by any Individual to use or disclose PHI, if such changes or revocation may affect BA's ability to perform its obligations under the Underlying Agreement, or this Business Associate Agreement.
- C. County agrees that it will promptly notify BA in writing of any known limitation(s) in its notice of privacy practices to the extent that such limitation may affect BA's use of disclosure of PHI.
- D. County shall not request BA to use or disclose PHI in any manner that would not be permissible under the Privacy Rule if done by County, except as may be expressly permitted by the Privacy Rule.
- E. County will obtain any authorizations necessary for the use or disclosure of PHI, so that BA can perform its obligations under this Business Associate Agreement and/or the Underlying Agreement.

### VI. Term and Termination.

- A. Term. This Business Associate Agreement shall commence upon the Effective Date and terminate upon the termination of the Underlying Agreement, as provided therein when all PHI provided by the County to BA, or created or received by BA on behalf of the County, is destroyed or returned to the County, or, or if it is infeasible to return or destroy PHI, protections are extended to such information, in accordance with the termination provisions in this Section.
- B. Termination for Cause. Upon the County's knowledge of a material breach by the BA, the County shall either:
  - 1. Provide an opportunity for the BA to cure the breach or end the violation and terminate this Agreement if the BA does not cure the breach or end the violation within the time specified by the County.
  - 2. Immediately terminate this Agreement if the BA has breached a material term of this Agreement and cure is not possible; or
  - 3. If neither termination nor cures are feasible, the County shall report the violation to the Secretary.

### C. Effect of Termination.

- 1. Except as provided in paragraph (2) of this section, upon termination of this Agreement, for any reason, the BA shall, at the option of County, return or destroy all PHI that BA or its agents or subcontractors still maintain in any form, and shall retain no copies of such PHI.
- 2. In the event that the County determines that returning or destroying the PHI is infeasible, BA shall provide to the County notification of the conditions that

make return or destruction infeasible, and BA shall extend the protections of this Agreement to such PHI to those purposes that make the return or destruction infeasible, for so long as the BA maintains such PHI. If County elects destruction of the PHI, BA shall certify in writing to County that such PHI has been destroyed.

### VII. Indemnity

- A. BA shall indemnify and hold harmless all Agencies, Districts, Special Districts and Departments of the County, their respective directors, officers, Board of Supervisors, elected and appointed officials, employees, agents and representatives (collectively "County") from any liability whatsoever, based or asserted upon any services of BA, its officers, employees, subcontractors, agents or representatives arising out of or in any way relating to BA's performance under this Business Associate Agreement, including but not limited to property damage, bodily injury, or death or any other clement of any kind or nature whatsoever including fines, penalties or any other costs and resulting from any reason whatsoever to the extent arising from the performance of BA, its officers, agents, employees, subcontractors, agents or representatives under this Business Associate Agreement. BA shall defend, at its sole expense, all costs and fees including but not limited to attorney fees, cost of investigation, defense and settlements or awards against the County in any claim or action based upon such alleged acts or omissions.
- B. With respect to any action or claim subject to indemnification herein by BA, BA shall, at its sole cost, have the right to use counsel of its choice, subject to the approval of County, which shall not be unreasonably withheld, and shall have the right to adjust, settle, or compromise any such action or claim without the prior consent of County; provided, however, that any such adjustment, settlement or compromise in no manner whatsoever limits or circumscribes BA's indemnification of County as set forth herein. BA's obligation to defend, indemnify and hold harmless County shall be subject to County having given BA written notice within a reasonable period of time of the claim or of the commencement of the related action, as the case may be, and information and reasonable assistance, at BA's expense, for the defense or settlement thereof. BA's obligation hereunder shall be satisfied when BA has provided to County the appropriate form of dismissal relieving County from any liability for the action or claim involved.
- C. The specified insurance limits required in the Underlying Agreement of this Business Associate Agreement shall in no way limit or circumscribe BA's obligations to indemnify and hold harmless the County herein from third party claims arising from the issues of this Business Associate Agreement.
- D. In the event there is conflict between this clause and California Civil Code Section 2782, this clause shall be interpreted to comply with Civil Code Section 2782. Such interpretation shall not relieve the BA from indemnifying the County to the fullest extent allowed by law.
- E. In the event there is a conflict between this indemnification clause and an indemnification clause contained in the Underlying Agreement of this Business Associate Agreement, this indemnification shall only apply to the subject issues included within this Business Associate Agreement.

- VIII. <u>Amendment.</u> The parties agree to take such action as is necessary to amend this Business Associate Agreement from time to time as is necessary for County to comply with the Privacy Rule, 45 CFR, and HIPAA generally.
  - IX. <u>Survival.</u> The respective rights and obligations of this Business Associate Agreement shall survive the termination or expiration of this Business Associate Agreement.
  - X. <u>Regulatory References.</u> A reference in this Business Associate Agreement to a section in the Privacy Rule means the section as in effect or as amended.
  - XI. <u>Conflicts.</u> Any ambiguity in this Business Associate Agreement and the Underlying Agreement shall be resolved to permit County to comply with the Privacy Rule, 45 CFR, and HIPAA generally.

### **Approval and Signatures**

	Cristy Jorgensen	Data d. 06/02/2025	
By:	Cristy Jorgansen Jun 2, 2025 09:52 PDT)	Dated: 00/02/2023	

Executive Director El Dorado County Emergency Services Authority "BA Representative"

Sue Hennike	06/02/2025
Sue Hennike (Jun 2, 2025 08:41 PDT)	Dated: 06/02/2025

Sue Hennike Assistant Chief Administrative Officer El Dorado County Chief Administrative Officer "County Representative"

## Appendix D - Security Agreement between El Dorado County Emergency Services Authority and The County of El Dorado

WHEREAS, the Contractor is under contract to provide advanced life support services to County (A copy of the Contract for Prehospital Advanced Life Support, Ambulance and Dispatch Services between El Dorado County and Contractor and referred to hereinafter as "EMS Agreement");

WHEREAS, the EMS Agreement includes expedited takeover rights for County to assume operations should there be a major breach of contract or under other circumstances that give rise to expedited takeover rights for County, which would include use of Contractor owned vehicles and equipment with which to provide advanced life support services;

### NOW, THEREFORE, The Contractor agrees as follows:

Contractor grants to County a security interest in the property described Exhibit A, incorporated herein and made by reference a part hereof. Such property shall be referred to in this Agreement as the Collateral.

The Contractor warrants the Collateral is to be used in the provision of ambulance services under the EMS Agreement covering the period of period of July 1, 2025, through June 30, 2035. The Contractor's chief place of business is 480 Locust Road, Diamond Springs, CA 95619.

Records regarding the Collateral and its assigned location will be kept at this address.

- 1. **Title:** Except for the security interest granted to the vendor, and to County, which is the subject of this Agreement, the Contractor has, or upon acquisition will have, full title to the Collateral free from lien, security interest, encumbrance, or claim, and the Contractor, at the Contractor's cost and expense, will defend any action that may affect the County's security interest in, or the Contractor's title to, the Collateral.
- 2. **Financing Statement:** The parties will execute any Financing Statements that may be required by the Uniform Commercial Code as enacted in California to perfect the security interest in the Collateral retained by the County under this Agreement. The Financing Statements will be on forms approved by the California Secretary of State, will be executed with this Agreement, and will be filed as required by the Uniform Commercial Code as enacted in California.
- 3. Sale, Lease, or Disposition of Collateral: The Contractor will not sell, contract to sell, lease, encumber, or dispose of the Collateral or any interest in it without the written consent of the County until this Security Agreement is satisfied in accordance with the terms and conditions of the EMS Agreement.
- 4. Insurance: Until final termination of this Security Agreement, the Contractor, at the Contractor's own cost and expense, will insure the Collateral with companies acceptable to the County against the casualties and in the amounts that the County will reasonably require, with a loss payable clause in favor of the Contractor and County as their interests may appear. County is authorized to collect sums that may become due under any of the insurance policies and apply them to the obligations secured by this Security Agreement. The Contractor must deliver a duplicate copy of each such policy to County.
- 5. **Protection of Collateral:** The Contractor will keep the Collateral in good order and repair and will not waste or destroy the Collateral or any part of it. The Contractor will not use the Collateral in violation

- of any statute or ordinance, and County will have the right to examine and inspect the Collateral at any reasonable time.
- 6. **Taxes and Assessments:** The Contractor will pay promptly when due all taxes and assessments on the Collateral, or any part of the Collateral, or for its use and operation.
- 7. **Location and Identification:** The Contractor will keep the Collateral identifiable, and easily located for as long as this Security Agreement remains in effect.
- 8. **Security Interest in Proceeds and Accessions:** The Contractor grants to County a security interest in and to all proceeds, increases, substitutions, replacements, additions, and accessions to the Collateral and to any part of the Collateral. This provision shall not be construed to mean that the Contractor is authorized to sell, lease, or dispose of the Collateral without the prior written consent of County.
- 9. **Reimbursement of Expenses:** At the option of County, County may discharge taxes, liens, interest, or perform or cause to be performed for and on behalf of the Contractor any actions and conditions, obligations, or covenants that the Contractor has failed or refused to perform. In addition, and in its sole discretion, County may pay for the repair, maintenance, and preservation of the Collateral. County also may enter the premises where the Collateral or any part of it is located and cause to be performed as agent and on the account of the Contractor any acts that County deems necessary for the proper repair or maintenance of the Collateral or any part of it. All sums expended by County under this paragraph, including but not limited to, attorneys' fees, court costs, agent's fees, or commissions, or any other costs or expenses, will bear interest from the date of payment at the annual rate of three percent (3%), will be payable at the place designated in the Contractor's note, and will be secured by this Security Agreement.
- 10. **Change of Place of Business:** The Contractor will promptly notify County of any change of the Contractor's chief place of business, or place where records concerning the Collateral are kept.
- 11. **Attorney-in-Fact:** The Contractor appoints County as the Contractor's attorney-in-fact to do any act that the Contractor is obligated by this Security Agreement to do, to exercise all rights of the Contractor in the Collateral, to make collections, to execute all papers and instruments, and to do all other things necessary to preserve and protect the County's security interest in the Collateral.
- 12. **Time of Performance and Waiver:** The failure of County to exercise any right or remedy will not constitute a waiver of any obligation of the Contractor or right of County and will not constitute a waiver of any other similar default that occurs later.
- 13. **Default:** The Contractor will be in default under this Security Agreement on the occurrence of any of the following events or conditions:
  - a) Default in the EMS Agreement or in the payment of any obligation, covenant, or liability secured by this Security Agreement;
  - b) Loss, theft, substantial damage, or destruction of the uninsured Collateral, sale, or additional encumbrance to or of any of the Collateral without compliance with SECTION 9.3 of the EMS Agreement, or the making of any levy, seizure, or attachment of or on the Collateral; or
  - c) Death, dissolution, termination of existence, insolvency, business failure, appointment of a receiver for any part of the Collateral, assignment for the benefit of creditors, or the commencement of any proceeding under any bankruptcy or insolvency law by or against the Contractor.
- 14. **Remedies:** In the event of a takeover by County in accordance with the terms and conditions of the EMS Agreement, or on the occurrence of any event of default, and at any later time, County may declare all obligations secured due and payable immediately and may proceed to enforce payment and exercise any and all of the rights and remedies provided by the California Uniform Commercial Code as well as other rights and remedies either at law or in equity possessed by County.

County may require the Contractor to assemble the Collateral and make it available to County at any place to be designated by County that is reasonably convenient to both parties.

- 14. **Governing Law:** This Security Agreement will be construed in accordance with the laws of the State of California. All obligations of the parties created under this Security Agreement are performable in El Dorado County, California.
- 15. **Parties Bound:** This Security Agreement will be binding on and inure to the benefit of the parties and their respective heirs, executors, administrators, legal representatives, successors, and assigns as permitted by this Security Agreement.
- 16. **Attorneys' Fees:** If any litigation is begun between the parties to this Security Agreement concerning the Collateral, this Security Agreement, or the rights and duties of either party, the prevailing party will be entitled to a reasonable sum as reimbursement for that party's attorneys' fees and legal expenses.
- 17. **Validity and Construction:** If any one or more of the provisions contained in this Security Agreement is for any reason held to be invalid, illegal, or unenforceable, the invalidity, illegality, or unenforceability of that provision will not effect any other provision of this Security Agreement, and this Security Agreement will be construed as if the invalid, illegal, or unenforceable provision had never been contained in it.

**IN WITNESS WHEREOF,** the parties hereto have executed this Security Agreement the day and year first below written.

-- COUNTY OF EL DORADO --

## By: \_\_\_\_\_ Dated: \_\_\_\_\_ Board of Supervisors "County" Attest: Kim Dawson Clerk of the Board of Supervisors By: \_\_\_\_\_ Dated: -- EL DORADO COUNTY EMERGENCY SERVICES AUTHORITY- Cristy Jorgenson By: \_\_\_\_\_ O6/02/2025 Executive Director

"Contractor"

### **Appendix E – Contingent Lease Agreement**

THIS CONTINGENT LEASE Agreement (Agreement) is entered into as of the day	of
, 2025, between the County Of El Dorado, a political subdivision of the State of	
California, (Lessee), and El Dorado County Emergency Services Authority (hereinafter referred to as	S
Lessor or Contractor).	

WHEREAS, Lessor and Lessee have entered into an agreement for ambulance services, which is incorporated herein for all purposes (hereinafter referred to as the Contract), which contemplates that the parties would enter into a mutually agreed upon arrangement to facilitate Lessee's "Takeover rights" as described in the Contract:

WHEREAS, in the event of a "takeover", Lessee desires to lease certain ambulances and certain items of equipment (collectively known as Equipment) specified on Exhibit A to Lessee, and Lessee desires to lease the Equipment from Lessor upon the terms and conditions contained in this Agreement and based on the Contract;

WHEREAS, there are no existing security interests or other encumbrances on the Equipment;

WHEREAS, Lessor and Lessee agree that this Contingent Lease Agreement shall become effective and the Lessee shall lease the Equipment only upon occurrence of the contingency provided in Section 2 herein in the event of exercise of takeover rights in accordance with the Contract;

**NOW, THEREFORE,** in consideration of the foregoing and the covenants and agreements contained herein and other good and valuable consideration, the sufficiency of which are hereby acknowledged and confessed, the parties hereto, intending to be legally bound, do hereby represent, warrant, covenant and agree as follows:

- 1) Agreement to Lease: That all matters stated above are found to be true and correct and are hereby incorporated into the body of this Agreement as if copied herein in their entirety. This Agreement sets forth the terms and conditions upon which Lessor agrees to lease to Lessee, the Equipment specified on Exhibit "A" attached hereto and incorporated by reference herein. In the event a takeover is initiated, Lessor shall immediately assist Lessee and provide full cooperation in updating Exhibit A. Lessor warrants that the Equipment complies in all respects with the terms and provisions of the Contract.
- 2) <u>Lessee's "Takeover Rights":</u> This Agreement shall be contingent and effective solely upon Lessee's "takeover rights" being activated in accordance with the Contract, upon which, Lessee shall have the option, at its sole discretion, to take possession and control of the Equipment subject to the terms and conditions of this Agreement.
- 3) Acceptance: Upon written notification of Lessee's acceptance of the Equipment, as specified therein, Lessee hereby accepts the Equipment for lease upon and subject to the terms and conditions of this Agreement "as is" and Lessee hereby agrees to be fully and completely bound by each and all of the terms and conditions hereof.
- 4) Rent, Lease Term and Renewal: Upon Lessee exercising its performance rights, Lessee shall pay Lessor or Lessor's assignee or successor monthly rent for the Equipment in an amount equal to the fair market monthly rental value of the Equipment ("Rental Payment"), less any offset for amounts due from Lessor to Lessee under the Contract. One such Rental Payment shall be due and payable during the term of this Agreement on or before the first day of each calendar month succeeding the calendar month in which Lessee exercises its performance rights; provided that in the event the term hereof

shall end during a calendar month or a subsequent sublease shall be executed, the rent for any fractional calendar month preceding the end of the term of this Agreement or the effective date of the subsequent sublease agreement, as applicable, shall be prorated by days. In addition, Lessee shall pay rent for the fractional calendar month in which Lessee exercises its performance rights prorated by days commencing with the day Lessee takes possession and control of the Equipment. The term of this Agreement ("Lease Term") shall commence on the exercise of Lessee's performance rights hereunder and shall continue for the same period of time as the Contract, unless sooner terminated pursuant to the provisions hereof.

The amount of the Fair Market Value of the Equipment shall be determined by agreement of the 'Lessor and Lessee. In the event that the Lessor and Lessee cannot agree upon the Fair Market Value of the Equipment within three (3) months of the date when the initial Rental Payment amount or any subsequent adjusted Rental Payment amount becomes due ("Agreement Date"), the fair market monthly rental value of the Equipment shall be determined by the following appraisal process. Within ten (10) days after the Fair Market Value Agreement Date, each party shall select an appraiser and shall submit in writing the name of the appraiser so selected to the other party. Within twenty (20) days after the Fair Market Value Agreement Date, the two (2) appraisers so selected by the parties shall select a third, and the three (3) appraisers shall determine the Fair Market Value of the Equipment and shall submit in writing their determination to both parties within thirty (30) days of the Fair Market Value Agreement date. The three (3) appraisers' determination of the Fair Market Value of the Equipment shall be binding upon both Lessor and Lessee when approved by the El Dorado County Board of Supervisors.

- 5) Payment of Rent: The Rental Payments and any other payments under this Agreement shall be payable only from the current revenues of Lessee or any other funding source Lessee should choose and shall be made to Lessor or to Lessor's assignee or successor at Lessor's address shown on the signature page hereof, or at such other address as Lessor or Lessor's assignee may designate, in immediately available funds in such coin or currency of the United States of America or other medium of exchange which at the time of payment shall be legal tender for the payment of public and private debts.
- 6) Non-appropriation of Funds: In the event funds are not budgeted and appropriated in any fiscal year of Lessee for Rental Payments due under this Agreement for the then current or succeeding fiscal year of Lessee, this Agreement shall impose no obligation on the Lessee as to such current or succeeding fiscal year of Lessee and this Agreement shall become null and void. No right of action or damage shall accrue to the benefit of Lessor, its successors or assignees, for any further payments. If the provisions of this are utilized by Lessee, Lessee agrees to promptly notify Lessor or Lessor's assignee within a reasonable amount of time that funds are not budgeted and appropriated, and to immediately and peaceably surrender possession of the Equipment to Lessor or Lessor's assignee or the appropriate entity. In all events, Lessee shall pay Rental payments for each month the Equipment is utilized by the Lessee or an agent of the Lessee.
- 7) Statement of Lease: This Agreement shall constitute a lease of personal property, and Lessee agrees to take all action necessary or reasonably requested by Lessor or Lessor's assignee to ensure that the Equipment shall be and remain personal property, and nothing herein shall be construed as conveying to Lessee any interest in the Equipment other than its interest as a Lessee. Lessee shall, at its expense, protect and defend the interests of Lessor or Lessor's assignee in the Equipment against all third party claims as a result of Lessee's negligent act, keep the Equipment free and clear of any mortgage, security interest, pledge, lien, charge, claim or other encumbrance (collectively, "Lien"), except any Lien arising solely through acts of Lessor or Lessee's assignee ("Lessor's Lien"); give Lessor or Lessee's assignee immediate notice of the existence of any such Lien; and defend Lessor or Lessor's

- assignee against any claim, liability, loss damage or expense arising in connection with any of the foregoing.
- 8) <u>Use</u>: The Equipment set out in Exhibit "A" which is incorporated herein for all purposes may be subleased to a sublessee for use and operation pursuant to the Contract. The Equipment will be used for providing ambulance services to the Lessee and operated by Lessee and any sublessee in the ordinary conduct of their business by qualified employees and agents of Lessee and of any sublessee and in accordance with all applicable manufacturer and vendor instructions as well as with all applicable legal and regulatory requirements. Lessee shall not change, or permit any sublessee to change, the location of any of the Equipment from El Dorado County CSA No. 7 without obtaining Lessor's or Lessor's assignee's prior written consent.
- 9) Maintenance and Alterations: Lessee and any sublessee shall, at its expense, repair and maintain the Equipment so that it will remain in the same condition as when delivered to Lessee, ordinary wear and tear from proper use excepted. Such repair and maintenance shall be performed in compliance with all requirements necessary to enforce all product warranty rights and with all applicable legal and regulatory requirements. Lessee shall enter into and keep in effect during the Lease Term those maintenance agreements with respect to the Equipment required by this Agreement or hereafter required by Lessor or Lessor's assignee. Lessee shall, at its expense, make such alterations ("Required Alterations") to the Equipment during the Lease Term as may be required by applicable legal and regulatory requirements. In addition, Lessee may at its expense, without Lessor's consent, so long as no Event of Default or event which with the passage of time or giving of notice or both, would constitute an Event of Default ("Incipient Default"), has occurred and is continuing, make alterations ("Permitted Alterations") to any of the Equipment which do not impair the commercial value or originally intended function or use of such Equipment and which are readily removable without causing damage to such Equipment. All Required Alterations and Permitted Alterations, if any, shall be made only if permitted by applicable laws and only if made in conformance with applicable laws. Any Permitted Alterations not removed by Lessee prior to the return of such Equipment to Lessor or Lessor's assignee, and all Required Alterations, shall immediately without further action become the property of Lessor or Lessor's assignee and part of such Equipment for all purposes of this Agreement. Other than as provided in this Section hereof, Lessee may make no alterations to any of the Equipment. Any prohibited alterations to any of the Equipment shall, at Lessor or Lessor's assignee's election, immediately become the property of Lessor or Lessor's assignee without further action and without Lessor or Lessor's assignee thereby waiving any Incipient Default or Event of Default (as set forth below).
- 10) <u>Return</u>: Unless Lessee elects to exercise its purchase option as provided in this Contingent Lease Agreement hereof, at the expiration or earlier termination of the Lease Term, Lessee shall, at its expense, return such Equipment to Lessor or Lessor's assignee at Lessor's address unless otherwise agreed in writing by Lessee and Lessor.
- 11) <u>Identification</u>: Lessor shall, at its expense, place and maintain permanent markings on the Equipment evidencing ownership, security and other interests therein, as specified from time to time by Lessor or Lessor's assignee. Lessee shall not place or permit to be placed any other markings on any Equipment which might indicate any ownership or security interest in such Equipment. Any markings on any Equipment not made at Lessor's or Lessor's assignee's request shall be removed by Lessee, at its expense, prior to the return of such Equipment to Lessor or Lessor's assignee in accordance with Section 11 of this Contingent Lease Agreement entitled "Return" hereof.

- 12) <u>Inspection</u>: Upon reasonable prior notice, Lessee shall make the Equipment and all related records available to Lessor or Lessor's assignee or the agents of Lessor or Lessor's assignee for inspection during regular business hours at the location of such Equipment. Lessee acknowledges that at the time of "takeover", if any, Lessee or its agents will fully inspect the Equipment and verify that the Equipment is in good condition and repair and that the Lessee will accept the Equipment as is in accordance with this Contingent Lease Agreement at the paragraph entitled "Acceptance".
- 13) Lessee Sublease or Assignment: Lessee and Lessor agree that Lessee has the right to sublease the Equipment pursuant to a sublease agreement as Lessee's sole discretion may hereafter determine. Lessee shall further have the right, in the event of termination of any sublease agreement, or termination of a subsequent sublease agreement, to sublease the Equipment under the terms and conditions as Lessee shall determine to another sublessee. If Lessor has failed to perform under the terms of this Contingent Lease Agreement or the Contract then Lessor's approval of a sublessee shall not be required. If Lessee elects not to exercise its performance rights, or fails to budget and appropriate funds as provided in the paragraph of this Contingent Lease Agreement entitled "Non-Appropriation of Funds" hereof, this Contingent Lease Agreement shall terminate automatically in accordance with Section 6 hereof entitled "Non-appropriation of Funds".
- 14) Lessor Assignment: Lessor or Lessor's assignee may from time to time, after prior written approval of Lessee, which approval shall not be unreasonably withheld or delayed, assign or otherwise transfer (collectively "Transfer"), in whole or in part, this Agreement, or any of its interests, rights or obligations with respect thereto, including without limitation any Rental Payment and any other sums due or to become due under this Agreement, to one or more persons or entities (hereinafter referred to as "Assignee"). Each Assignee shall have, to the extent provided in any Transfer document, all of Lessor's rights, powers, privileges and remedies provided at law, equity or in this Agreement.
- 15) <u>Liens</u>: Lessee shall not directly or indirectly create, incur, assume or suffer to exist any Lien on or with respect to any Equipment Lessor's or an Assignee's title to any such Equipment, or other interest or right of Lessor or an Assignee with respect thereto, except Lessor's Liens. Lessee, at its expense, shall promptly pay, satisfy and take such other actions as may be necessary or reasonably requested by Lessor or an Assignee to keep the Equipment free and clear of, and to duly and promptly discharge, any such Lien, except for any liens caused by Lessor.
- 16) Risk of Loss: Lessee shall bear all risk of loss, damage, theft, taking, destruction, confiscation or requisition with respect to the Equipment, however caused or occasioned, except where caused by the negligence of Lessor, which shall occur prior to the return of such Equipment in accordance with paragraph 11 in Contingent Lease Agreement entitled "Return". In addition, Lessee hereby assumes all other risks and liabilities, including without limitation personal injury or death and property damage, arising with respect to the Equipment, except where caused by the negligence of Lessor, including without limitation those arising with respect to the manufacture, purchase, ownership, shipment transportation, delivery, installation, leasing, possession, use, storage and return of such Equipment, howsoever arising, in connection with any event occurring prior to such Equipment's return in accordance with paragraph 11 in Contingent Lease Agreement entitled "Return". In no event shall Lessee's liability with respect to the Equipment exceed the Fair Market Value of the Equipment, taking into account the age and condition of the Equipment at the time of the loss, damage, the taking, destruction, confiscation or requisition.
- 17) <u>Casualty</u>: If any of the Equipment shall become lost, stolen, destroyed or irreparably damaged from any cause whatsoever, or shall be taken, confiscated or requisitioned (any such event herein called an "Event of Loss"), Lessee shall promptly notify Lessor of the occurrence of such Event of Loss.

- 18) Insurance: Lessee or any sublessee hereunder shall, at its expense, cause to be carried and maintained for all of the Equipment, commencing at the time any risk shall pass to Lessee as to such Equipment and continuing until the return of such Equipment in accordance with the paragraph 11 in Contingent Lease Agreement entitled "Return", insurance against such risks, under Lessee's self-insurance program or, at Lessee's sole option, some other program mutually agreed to by Lessor and Lessee. If any insurance proceeds are received with respect to an occurrence which does not constitute an Event of Loss, such proceeds shall be applied to payment for repairs. If any insurance proceeds are received by Lessee or any sublessee or an Assignee with respect to an occurrence which constitutes an Event of Loss, such proceeds shall be applied first toward replacement Equipment or applied toward repair of Equipment to a serviceable condition, and then toward the Rental Payments due. Within ten (10) days of Lessee taking possession and control of the Equipment, and, if an insurance policy is issued, on a date not less than thirty (30) days prior to each insurance policy expiration date, Lessee shall deliver to Lessor certificates of insurance or proof of self insurance or other evidence satisfactory to Lessor showing that such insurance coverage is and will remain in effect in accordance with Lessee's obligations under this Section, Lessor shall be under no duty to ascertain the existence of any insurance coverage or to examine any certificate of insurance or other evidence of insurance coverage or to advise Lessee in the event the insurance coverage does not comply with the requirements hereof. Lessee shall give Lessor prompt notice of any damage, loss or other occurrence required to be insured against with respect to any Equipment.
- 19) <u>Taxes and Fees</u>: Except to the extent exempted by law, Lessee hereby assumes liability for, and shall pay when due all fees, taxes and governmental charges (including without limitation interest and penalties) of any nature imposed upon the Equipment, or the use thereof except any taxes on or measured by Lessor's income or the value of any of Lessor's interest in this Agreement or the Equipment.
- 20) <u>Limited Warranty</u>: Lessor warrants to Lessee that, so long as no Incipient Default or Event of Default has occurred and is continuing, Lessor will not interfere with Lessee's use and possession of the Equipment. Lessor, not being the manufacturer or vendor of the equipment, makes no other representation or warranty, express or implied, as to the suitability or fitness for any particular purpose the quality of the material or workmanship of the equipment.
- 21) Events of Default: Time is of the essence in the performance of all obligations of Lessee. An "Event of Default" shall occur if (a) Lessee fails to make any Rental Payment for which funds have been appropriated and budgeted by Lessee as it becomes due in accordance with the terms of this agreement and any such failure continues for a period of ten (10) days after written notice to Lessee from Lessor, or (b) Lessee violates any covenant, term, or provision of this Agreement, and such violation shall continue unremitted for a period often (10) days after written notice to Lessee from Lessor. Failure of Lessee to budget and appropriate funds in any fiscal year of Lessee for Rental Payments due under this Agreement shall not constitute an Event of Default.
- 22) <u>Remedies</u>: If one or more Events of Default shall have occurred and be continuing after the ten (10) day notice period has lapsed, Lessor or Lessor's assignee at its option, may:
  - A. proceed by appropriate court action or actions, either at law or in equity, to enforce performance by Lessee of the applicable covenants of this Agreement or to recover damages for the breach thereof, or
  - B. by notice to Lessee terminate this Agreement, whereupon all rights of Lessee to the possession and use of the Equipment shall absolutely cease and terminate as though this

Agreement as to such Equipment had never been entered into; provided, however, Lessee shall nevertheless remain fully and completely liable under this Agreement only for the payment of the outstanding Rental Payments for the balance of the then current month; and thereupon Lessor or Lessor's assignee may without notice, by its agents, enter upon the premises of Lessee where any of the Equipment may be located and take possession of all or any of such Equipment and from that point hold, possess, operate, sell, lease and enjoy such Equipment free from any right of Lessee, its successors and assigns, to use such Equipment for any purposes whatsoever. The remedies of Lessor referred to in this Section shall be deemed exclusive.

- 23) <u>Information</u>: Lessee agrees to furnish Lessor or an Assignee such information concerning the Equipment as Lessor or an Assignee may reasonably request.
- 24) <u>Late Charges</u>: Any nonpayment of Rental Payment or other amounts payable under this Agreement shall result in Lessee's obligation to promptly pay Lessor or Lessor's assignee as additional rent on such overdue payment, for the period of time during which it is overdue, interest at the highest lawful rate authorized to be paid by municipalities of the State of California.
- 25) Lessor's Right to Perform for Lessee: If Lessee fails to duly and promptly pay (except pursuant to the paragraph in this Contingent Lease Agreement entitled "Non-Appropriation of Funds"), perform or comply with any of its obligations, covenants or agreements under this Agreement, Lessor or an Assignee may itself pay, perform or comply with any of such obligations, covenants or agreements for the account of Lessee, in such event, any amount paid or expense incurred by Lessor or an Assignee in connection therewith shall on demand, together with interest as provided in the paragraph in this Contingent Lease Agreement entitled "Late Charges", be paid to Lessor or an Assignee.
- 26) Purchase Option: In the event Lessee has exercised its takeover rights pursuant to the Contract ), and provided there is no Event of Default (as defined herein) or Incipient Default (as defined herein) then existing Lessee shall have the right to purchase the Equipment upon thirty (30) days prior written notice from Lessee to Lessor ("Purchase Option Notice") and by paying to Lessor, on such date, the Rental Payment then due together with an amount equal to the then Fair Market Value ("Concluding Payment") of the Equipment, Fair Market Value of the Equipment shall be determined by agreement of the Lessor and Lessee. In the Purchase Option Notice from the Lessee to the Lessor, the Lessee shall indicate what Lessee believes the Concluding Payment amount should be within ten (10) days after receipt of the Lessee's Purchase Option Notice. Lessor shall notify Lessee in writing if Lessor disagrees with the Lessee's Concluding Payment amount as specified in the Lessee's Purchase Option notice ("Lessor's Response Notice"). In the event Lessor fails to deliver Lessees Response Notice within ten (10) days after Lessor's receipt of the Lessee's Purchase Option notice, Lessor shall be obligated to sell the Equipment to Lessee for the Rental Payment then due together with the Concluding Payment amount set forth in Lessee's Purchase Option Notice. In the event Lessor delivers the Lessor's Response Notice in a timely fashion, then within ten (10) days after Lessee's receipt of Lessor's Response Notice, each party shall select an appraiser and submit in writing the name of the appraiser so selected to the other party. Within twenty (20) days after Lessee's receipt of Lessor's Response Notice, the two (2) appraisers so selected by the parties shall select a third appraiser, and the three (3) appraisers shall determine the Fair Market Value of the Equipment and shall submit in writing, their determination to both Lessor and Lessee. Such determination by the three (3) appraisers of the Fair Market Value of the Equipment shall be the Concluding Payment amount and shall be binding upon Lessor and Lessee. Upon satisfaction by Lessee of such purchase conditions, Lessor will transfer any and all of its right, title and interest in the Equipment to Lessee as is without warranty express or implied, except that Lessor shall warrant the Equipment is free and clear of any liens

- created by Lessor. Documentation verifying that any Equipment is free and clear of any liens created by Lessor will be provided to Lessee promptly.
- 27) Notices: Any consent, instruction or notice required or permitted to be given under this Agreement shall be in writing and shall become effective when delivered, or if mailed when deposited in the United States mail, postage prepaid, registered or certified mail, return receipt requested, and addressed to Lessor, Lessee or an Assignee, as the case may be, at their respective addresses set forth herein or at such other address as Lessor, Lessee or an Assignee shall from time to time designate to the other party by notice similarly given.

### 28) Miscellaneous:

- A. Amendment. No term or provision of this Agreement may be amended, altered, waived, discharged or terminated except by an instrument in writing signed by a duly authorized representative of the party against which the enforcement of the amendment, alteration, waiver, discharge or termination is sought.
- B. Governing Law. This Agreement shall be governed in all respects by, and construed in accordance with, the laws of the State of California.
- C. Successors and Assigns. Subject to all of the terms and provisions of this Agreement, all of the covenants, conditions and obligations contained in this Agreement shall be binding upon and inure to the benefit of the successors and assigns of the parties.
- D. Entire Agreement. This Agreement, any documents executed and delivered in connection herewith, including but not limited to the Guaranty and any subsequent guaranty, the Non-disturbance Agreement of the Bank, and the Contract and any documents executed in connection with said Contract shall constitute the entire agreement of Lessor and Lessee with respect to the Equipment leased hereby, and shall automatically cancel and supersede any and all prior oral or written understandings with respect hereto.
- E. Counterparts. This Agreement may be executed in any number of counterparts, each of which, when so executed and delivered, shall be an original but all such counterparts taken together shall constitute one and the same instrument.
- F. Headings. The headings in this Agreement shall be for convenience of reference only and shall form no part of this Agreement.
- G. Survival. Whenever the context requires, the covenants, conditions and obligations contained in this under this Agreement shall survive the delivery and return of the Equipment leased hereunder.

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement on the day and year first written above.

### 

Attest:		
Clerk of the Board of Supervisors		
By:	Dated:	

Exhibit A
Leased Equipment Inventory

Equipment	Serial Number	Vehicle License Number	Monthly ental Fee
Ram 4500 Medic Unit	3C7WRLBL9PG570869	1692641	\$ 1,497
Stryker Power-PRO XT 6506000000	2401012400324	N/A	\$ 189
Dodge Ram 4500 Medic Unit	3C7WRLBLXKG664784	1593983	\$ 1,788
Stryker Powerload System	2202012400094	N/A	\$ 151
Ram 4500 Medic Unit	3C7WRLCL0NG187351	1644616	\$ 1,788
Stryker Powerload System	2202012400071	N/A	\$ 151
Dodge Ram 4500 Medic Unit	3C7WRLBL1JG664785	1593984	\$ 1,788
Stryker Powerload System	1901003400009	N/A	\$ 151
Stryker Powerload System	2202012400028	N/A	\$ 151
Stryker Powerload System	2202012400029	N/A	\$ 151
Ram 4500 Medic Unit	3C7WRLBL7NG427710	1662267	\$ 1,497
Stryker Powerload System	2202012400020	N/A	\$ 151
Ram 4500 Medic Unit	3C7WRLBL7PG639364	1692589	\$ 1,497
Stryker Power-PRO XT 6506000000	2401012400317	N/A	\$ 189
Dodge Ram 4500 Medic Unit	3C7WRLBL4LG168879	1566819	\$ 1,675
Stryker Powerload System	2111012400073	N/A	\$ 151
Stryker Powerload System	2202012400024	N/A	\$ 151
Ram 4500 Medic Unit	3C7WRLCL2NG187352	1644617	\$ 1,958

Equipment	Serial Number	Vehicle License Number	Monthly ental Fee
Stryker Powerload System	2202012400025	N/A	\$ 151
Dodge Ram 4500 Medic Unit	3C7WRLBL6GG196818	1498309	\$ 1,366
Stryker Powerload System	2022012400034	N/A	\$ 151
Stryker Powerload System	220202400072	N/A	\$ 151
Ford F450 Medic Unit	1FDUF4HT9KDA15979	1318064	\$ 1,741
Stryker Powerload System	2202012400026	N/A	\$ 151
Dodge Ram 4500 Medic Units	3C7WRLBL2LG168878	1566818	\$ 1,678
Stryker Powerload System	1901003400010	N/A	\$ 151
Ford F450 Medic Unit	1FDUF4HT9GEA30015	1513339	\$ 1,366
Stryker Powerload System	22020124000027	N/A	\$ 151
Ram 4500 Medic Unit	3C7WRLCL7PG570867	1673260	\$ 1,656
Stryker Power-PRO XT 6506000000	2202012400021	N/A	\$ 151
2019 Dodge Ram 4500 Medic	3C7WRLBL3KG664786	1593985	\$ 1,093
Stryker Powerload System	2111012486072	N/A	\$ 151
Dodge Ram 4500 Medic Unit	3C7WRLBL5EG156176	1382786	\$ 801
Ram 4500 Medic Unit	3C7WRLCL6PG584839	Pending	\$ 4,165
Stryker Power-PRO XT 6506000000	2407012400436	N/A	\$ 189
Ford F450 Medic Unit	1FDUF4HT0PED17971	Pending	\$ 4,165

Equipment	Serial Number	Vehicle License Number	Ionthly ntal Fee
Stryker Power-PRO XT 6506000000	2406012400093	N/A	\$ 189
2024 Ford Explorer	1FMSK8DH9RGA21852		\$ 367
2024 Ford Explorer	1FMSK8DH5RGA17099		\$ 397
2024 Ford F-150	1FTEW2LP4RKE19026		\$ 415
Stryker Power-PRO	180541168	N/A	\$ 120
Stryker 6506 Power Pro XT	170840169	N/A	\$ 85
Stryker Power-PRO XT 6506000000	2205003500560	N/A	\$ 137
Stryker Powerload System	180541167	N/A	\$ 101
Stryker Power-PRO XT 6506000000	2205003500561	N/A	\$ 137
Stryker Power-PRO XT 6506000000	2205003500556	N/A	\$ 137
Stryker Power-PRO XT 6506000000	2205003500558	N/A	\$ 137
Stryker Power-PRO XT 6506000000	2205003500559	N/A	\$ 137
APX6000	481CVZE726	N/A	\$ 59
APX6000	481CVZE729	N/A	\$ 59
APX6000	481CVZE724	N/A	\$ 59
Zoll X Series Defibrillator	AR17C023852	N/A	\$ 308
Zoll X Series Defibrillator	AR17C023853	N/A	\$ 308
Zoll X Series Defibrillator	AR17C023860	N/A	\$ 308

Equipment	Serial Number	Vehicle License Number	Monthly Rental Fee	
Zoll X Series Defibrillator	AR17C024123	N/A	\$ 308	
Zoll X Series Defibrillator	AR19F041197	N/A	\$ 308	
Zoll X Series Defibrillator	AR17C023844	N/A	\$ 308	
Zoll X Series Defibrillator	AR18F032678	N/A	\$ 308	
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P256	N/A	\$ 276	
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P154	N/A	\$ 276	
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P532	N/A	\$ 276	
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P538	N/A	\$ 276	
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P554	N/A	\$ 276	
Zoll X Series Defibrillator	AR18F032663	N/A	\$ 308	
Zoll X Series Defibrillator	AR17C023845	N/A	\$ 308	
Zoll X Series Defibrillator	AR18F032723	N/A	\$ 308	

Equipment	Serial Number	Vehicle License Number	Ionthly ntal Fee
Zoll X Series Defibrillator	A17C023869	N/A	\$ 308
Stryker Powerload System	1901003500404	N/A	\$ 101
Stryker Power-PRO XT 6506000000	2205003500557	N/A	\$ 137
Stryker Power-PRO XT 6506000000	2205003500563	N/A	\$ 137
Stryker Power-PRO XT 6506000000	2310003500190	N/A	\$ 155
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P535	N/A	\$ 276
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P157	N/A	\$ 276
APX6000 Radio	481CVZE728	N/A	\$ 36
APX6000 Radio	481CVZE725	N/A	\$ 59
Zoll X Series Defibrillator	AR17C023858	N/A	\$ 308
Stryker Power-PRO XT 6506000000	2205003500562	N/A	\$ 137
Stryker Powerload System	1901003500554	N/A	\$ 29
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P536	N/A	\$ 276

Equipment	Serial Number	Vehicle License Number	Monthly Rental Fee	
Stryker LUCAS 3 Compression Device w/ Charger & 2 spare Batteries	3520-P296	N/A	\$	276
VHF Master Repeater	6043035	N/A	\$	81
VHF Master Repeater	3043035	N/A	\$	81

In the event a takeover is initiated, Lessor shall immediately assist Lessee and provide full cooperation in updating Exhibit A.

### EDC Emergency Services Authority Agreement 9651

Final Audit Report 2025-06-02

Created: 2025-05-29

By: Emma Owens (emma.owens@edcgov.us)

Status: Signed

Transaction ID: CBJCHBCAABAA17sH4IK3PXel3\_rGjFuA7ueVczF7Txw4

### "EDC Emergency Services Authority Agreement 9651" History

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