

Date Received

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information

Department:	Org Code:	
53-Behavioral Health	5310150	
Contact Name:	Subobject:	User Code:
Ramona Diaz/Nicole Ebrahimi-Nuyken	4300	
Telephone:	Fax:	
530-642-7168		

Required Supplier / Vendor Information

Vendor / Supplier Name:	Vendor / Supplier Address:
Manifest Medex	Jurupa Ave STE 102 Riverside, CA 92506
Contact Name:	
Charles Alm	
Estimated Purchase Price/Contract Amount:	Vendor / Supplier Email Address:
\$205,000	charles.alm@manifestmedex.org
Telephone:	Fax:
714-272-6371	

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

Manifest Medex, per the California Health & Human Services Agency (CalHHS), for Medi-Cal Beneficiaries, meets the application requirements and criteria to be designated by the Center for Data Insights and Innovations (CDII) as Qualified Health Information Organizations. QHIOs will play an integral role in the success of the DxP, filling gaps in California's data exchange infrastructure by facilitating connections between DxP Participants through the secure exchange of health and social services information. Manifest will provide the technical support and structure to transfer interface files into thier infrastructure as well as allow HHSA health programs to access Medi-Cal beneficiary health data.

Department Head:


Olivia Byron-Cooper (Nov 7, 2024 07:38 PST)

Signature

Purchasing Agent:


Laura Schwartz (Nov 12, 2024 15:01 PST)

Signature

Board of Supervisors:

Date:

Item: 24-1687

P&C Assignment:

Assigned To:

Date:

A. The good/service requested is restricted to one supplier for the reason stated below:

1. Why is the acquisition restricted to this goods/services supplier? (Explain why the acquisition cannot be competitively sourced. Explain how the supplier is the only source for the acquisition.)

Manifest Medex, being approved by CalHHS and certified by CDII as a DxF Qualified Health Information Organization (QHIO), helps county Mental Health Plans and health and human service providers in California meet their CalAIM required state-wide data sharing requirements. Manifest was selected by HHSA as their QHIO with their application submission of the QHIO Onboarding grant, which was approved by the Board under Item 24-0089 on 2/27/24.

This agreement is exempt from “competitive bidding under C-17 3.4(3), Exemptions from Competitive Bidding as “competitive bidding would produce no economic benefit to the County.”

2. Provide the background of events leading to this acquisition.

This is part of DHCS Medi-Cal Reform under CalAIM to provide a more comprehensive level of care for a whole person care approach. California Health and Safety Code § 130290 was enacted in 2021 and establishes the creation of the California Health and Human Services Data Exchange Framework and requires certain data sharing among entities as set forth in California Health and Safety Code § 130290(±) on or before January 31, 2024. California Health and Safety Code § 130290 also provides for the California Health and Human Services Agency to encourage the inclusion of county health, public benefit, and social services as part of the Data Exchange Framework.

3. Describe the uniqueness of the acquisition. (Why was the goods/services supplier chosen?)

Manifest was the first Northern California QHIO approved and prepared to work with California counties. Additionally, they are more established in Northern California with providers, counties and Managed Care plans.

4. What are the consequences of not purchasing the goods/services or contracting with the proposed supplier?

HHSA would not meet it's MOU obligations to the Managed Care Plan MOUs. And more importantly, not provide a more comprehensive level of client care.

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

There are two approved QHIO's in Northern California. HHSA met with Manifest and SacMetro. Manifest was the most qualified and prepared to start working with HHSA and the MCP's in our County immediately.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

The cost is based on a rate per Medi-Cal beneficiaries in El Dorado County. Manifest also has an established relationship with our Electronic Health Records. Sac Metro was unable to provide a compensation structure.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

Manifest is the beneficiary of the DSA Signatory Grant for Data Sharing, \$50K, pass thru from the state for implementation costs. They have been reporting on HHSA progress this past calendar year.