

Bids/Quotes Evaluation		VENDOR	Folsom Lake Ford - State Contract		Harrold Ford		Hoblit Motors		Future Ford		Downtown Ford Sales			
		LOCATION	Folsom, CA		Sacramento, CA		Woodland, CA		Roseville, CA		Sacramento, CA			
State Contract # 1-12-23-14		DATE CALLED	08/17/2012		09/25/2012		09/25/2012		09/25/2012		09/25/2012			
Department Procurement & Contracts		Date Quoted / Quote Firm # days	08/17/2012 /		09/26/2012 /		/		/		/			
		CONTACT	Mark Paoli		Rychard Rosada		Dwane Galatti		Tom Netherby		Dave Forbess			
Buyer/Phone Rick Blake (530) 621-5873		PHONE / FAX	916-353-2000 x307		916-779-5008 / 916-22-7940		530-666-7931 / 530-666-7992		916-677-5270 / 916-677-5334		916-442-6931 / 916-491-3138			
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION		
1	ea	Police Interceptor - Utility	\$28,541.30	\$28,541.30	\$28,949.00	\$28,949.00		\$0.00		\$0.00		\$0.00		
		DELIVERY / ARO			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
1	ea	Police Interceptor - Sedan	\$27,221.15	\$27,221.15	\$27,198.00	\$27,198.00		\$0.00		\$0.00		\$0.00		
		DELIVERY / ARO			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
				\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		
		DELIVERY / ARO			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
				\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		
		DELIVERY / ARO			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
NOTES			SUBTOTAL	\$55,762.45	SUBTOTAL	\$56,147.00	SUBTOTAL	\$0.00	SUBTOTAL	\$0.00	SUBTOTAL	\$0.00		
No responses received from the other vendors.			DISC. %	\$0.00	DISC. %	\$0.00	DISC. %	\$0.00	DISC. %	\$0.00	DISC. %	\$0.00		
			L.V.P. 5%		L.V.P. 5%		L.V.P. 5%		L.V.P. 5%		L.V.P. 5%			
			FREIGHT		FREIGHT		FREIGHT		FREIGHT		FREIGHT			
			TAX %	\$0.00	TAX %	\$0.00	TAX %	\$0.00	TAX %	\$0.00	TAX %	\$0.00	TAX %	\$0.00
			TOTAL	\$55,762.45	TOTAL	\$56,147.00	TOTAL	No Response	TOTAL	No Response	TOTAL	No Response	TOTAL	No Response



1535 HOWE AVENUE  
SACRAMENTO, CA 95825



## YOUR FLEET DISCOUNT DEALER

TO:	<i>Rick Blake</i>	FROM:	RYCHARD ROSADA
COMPANY:	<i>ED city Procurement + contracts</i>	DATE:	<i>9-26-12</i>
FAX NUMBER:	<i>530-295-2537</i>	TOTAL NO. OF PAGES INCLUDING COVER:	<i>5</i>

*2 Bids*

- 1 - Ford police interceptor - sedan*
- 1 - Ford police interceptor - utility*

Rychard Rosada  
Asst. Fleet Manager  
Ph# 916-779-5008  
Fx# 916-922-7940  
Cell# 916-397-5982  
E-Mail: rychard@harroldford.com

B

**Bid Vehicle FLEET DRAFT ONLY**

<b>Quantity:</b>		<b>Description:</b> NEW POLICE 4 DOOR UTILITY		<b>Class:</b> 10XP	
<b>Year/Make/Model:</b> 2013 FORD POLICE INTERCEPTOR		<b>Unit</b>		<b>28,949.<sup>00</sup></b>	
<b>UTILITY AWD</b>		<b>Price:</b>			
<b>Standard 3/36 Bumper/Bumper</b>				<b>Delivery:</b> 60	
<b>Warranty: 5/100 Major Powertrain w/no deductible</b>				<b># Days after receipt of order</b>	
COMPONENT		SPECIFICATIONS		Y/N	Exceptions
1	Engine	3.7 Liter TI-VCT V-6 Flex-Fuel		Y	
2	Wheelbase	Standard		Y	
3	GCWR/GVV	Standard		Y	
4	Steering	Standard, tilt, cruise		Y	
5	Transmission	Standard 6 spd column shifter		Y	
6	Differential	AWD standard		Y	
7	Brakes	4 wheel disc HD police standard		Y	
8	Battery	Standard police rated		Y	
9	Alternator	Standard 220 amp		Y	
10	Cooling System	Heavy Duty police specific rated standard		Y	
11	Suspension	Police Interceptor Standard		Y	
12	Air Conditioning	Front standard and Rear option add		Y	
13	Air Bags	Standard		Y	
14	Miles Per Gallon	Standard		Y	
15	Wheels	Standard police speed rated steel black with tire psi monitor system		Y	
16	Tires	Police duty speed rated		Y	
17	Hub Caps	Center cap covering wheel lugs		Y	
18	Spare Tire	Full size matching tire & wheel		Y	
19	Windows	All power w/rear power delete Standard privacy tint 2-3 row		Y	
20	Wipers	Standard w/intermittent		Y	
21	Rear Window Defroster	Standard		Y	
22	Mirrors	Standard		Y	
23	Radio	Standard		Y	
24	Seat(s)	Standard cloth front bucket, vinyl rear bench		Y	
25	Flooring	Standard black vinyl heavy duty		Y	
26	Exterior Color	White		Y	
27	Interior Trim Color	Standard		Y	
28	Keys	3 sets standard keyed alike code 1284		Y	
29					
30	Door Locks	All power w/hidden rear plunger and inoperable inside handles		Y	
<b>ADDITIONAL FEATURES:</b>					
	Rear View Camera			Y	
	Reverse Sensing Warning			Y	
	Voice Activated SYNC			Y	
	Steering wheel w/switches	Remappable 4 switch controls		Y	
	Rear cargo area dome light	Dual color white/red		Y	
	Dual Spot Lamps	LED Rt & Lft posts		Y	
	Police Interceptor packages	4 corner wig-wag LED lighting Solutions with Interceptor Pkg # 21, # 22, & #24 Rear Cargo Area Up-fit		Y	

**HARROLD FORD**

B

Ballistic Doors

DELETE

Y

ITEMS 1- 30 --- if not a required spec item, enter "N/A"  
Additional Features: if not required, delete table row

HARROLD FORD

A

**Bid Vehicle FLEET DRAFT ONLY**

<b>Quantity:</b>		<b>Description:</b> NEW POLICE 4 DOOR SEDAN		<b>Class:</b> 01	
<b>Year/Make/Model:</b> 2013 FORD POLICE INTERCEPTOR		<b>Unit Price:</b>		27,198. <sup>00</sup>	
<b>Standard 3/36 Bumper-Bumper</b>		<b>Delivery:</b>		60	
<b>Warranty: 5/100 Major Power Train w/no deductible</b>		<b># Days after receipt of order</b>			
COMPONENT		SPECIFICATIONS		Y/N	Exceptions
1	Engine	3.5 Liter EcoBoost V-6 w/speed limiter calibration		Y	
2	Wheelbase	Standard		Y	
3	GCWR/GVW	Standard		Y	
4	Steering	Standard, tilt, cruise		Y	
5	Transmission	6 speed auto police calibrated w/column shifter required		Y	
6	Differential	AWD standard		Y	
7	Brakes	4 wheel disc HD police specific		Y	
8	Battery	Heavy Duty police rated		Y	
9	Alternator	Heavy Duty 220 amp Minimum		Y	
10	Cooling System	Heavy Duty police specific rated		Y	
11	Suspension	Police duty with stabilizers front & rear		Y	
12	Air Conditioning	Police duty standard		Y	
13	Safety Equip	Standard		Y	
14	Miles Per Gallon	Standard		Y	
15	Wheels	Standard police speed rated steel black 18" with tire psi monitor system		Y	
16	Tires	Police duty speed rated		Y	
17	Hub Caps	Center cap covering wheel lugs		Y	
18	Spare Tire	Full size matching tire & wheel		Y	
19	Windows	All power w/rear power delete		Y	
20	Wipers	Standard w/intermittant		Y	
21	Rear Window Defroster	Standard		Y	
22	Mirrors	Standard Power Adjust		Y	
23	Radio	Standard AM/FM/CD single		Y	
24	Seat(s)	Standard Black cloth front bucket, vinyl rear bench		Y	
25	Flooring	Standard black vinyl heavy duty		Y	
26	Exterior Color	White		Y	
27	Interior Trim Color	Standard		Y	
28	Keys	3 sets standard keyed alike code 1284		Y	
29					
30	Door Locks	All power w/hidden rear plunger and handles inoperable		Y	
<b>ADDITIONAL FEATURES:</b>					
	Rear Vlew Camera	Review mirror monitor		Y	
	Reverse Sensing Warning	Anti-collision proximity warning		Y	
	Voice Activated SYNC	w/remappable switches		Y	
	Ballistic Doors	<del>Delete</del>		Y	
	Dual Spot lamps Halogen	Search/Spot LED Lamps Lt & Rt posts		Y	
	Police Intercepter option packages	#1 Front headlamp Solution Corner LED & Wig-Wag Simulation flash #2 Tail Lamp Solution		Y	

**HARROLD FORD**

A

Corner LED	
#4 Trunk Up-Fit Pkg. pre-wiring multiplexing and trunk fan, equipment tray and rear console plate	X

ITEMS 1- 30 --- if not a required spec item, enter "N/A"  
Additional Features: if not required, delete table row

**HARROLD FORD**