

Bids/Quotes Evaluation		VENDOR	State of California	Towne Ford Sales	No Responses Received																																											
Bid / RFQ # 1-18-23-20A		LOCATION	Sacramento, CA	Redwood City, CA																																												
DATE CALLED			12/5/2018	12/21/2018																																												
Date Quoted / Quote Firm # days			4/30/2020																																													
Department Procurement & Contracts		CONTACT	Darren Furgerson	Lloyd Pratt																																												
Buyer/Phone Rick Blake (530) 621-5873		PHONE / FAX	darren.furgerson@dgs.ca.gov	650-562-2224																																												
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION																																										
3	Each	2019 Ford F-250 Super Cab, 4x4, Diesel (CLIN #26)	\$37,323.00	\$111,969.00	\$37,014.00	\$111,042.00																																										
15	Each	Tire fee	\$1.75	\$26.25	\$1.75	\$26.25																																										
3	Each	Delivery	\$100.00	\$300.00	\$0.00	\$0.00																																										
0				\$0.00		\$0.00																																										
<table border="1"> <tr> <td colspan="2">SUBTOTAL</td> <td>\$112,295.25</td> <td>\$111,068.25</td> <td>\$111,068.25</td> <td>\$0.00</td> <td>\$0.00</td> </tr> <tr> <td colspan="2">DISC. %</td> <td>\$0.00</td> <td>\$0.00</td> <td>\$0.00</td> <td>DISC. %</td> <td>\$0.00</td> </tr> <tr> <td colspan="2">L.V.P. 5%</td> <td></td> <td>L.V.P. 5%</td> <td></td> <td>L.V.P. 5%</td> <td></td> </tr> <tr> <td colspan="2">FREIGHT</td> <td>\$0.00</td> <td>FREIGHT</td> <td>\$0.00</td> <td>FREIGHT</td> <td>\$0.00</td> </tr> <tr> <td colspan="2">TAX %</td> <td>\$0.00</td> <td>TAX %</td> <td>\$0.00</td> <td>TAX %</td> <td>\$0.00</td> </tr> <tr> <td colspan="2">TOTAL</td> <td>\$112,295.25</td> <td>TOTAL</td> <td>\$111,068.25</td> <td>TOTAL</td> <td>\$0.00</td> </tr> </table>							SUBTOTAL		\$112,295.25	\$111,068.25	\$111,068.25	\$0.00	\$0.00	DISC. %		\$0.00	\$0.00	\$0.00	DISC. %	\$0.00	L.V.P. 5%			L.V.P. 5%		L.V.P. 5%		FREIGHT		\$0.00	FREIGHT	\$0.00	FREIGHT	\$0.00	TAX %		\$0.00	TAX %	\$0.00	TAX %	\$0.00	TOTAL		\$112,295.25	TOTAL	\$111,068.25	TOTAL	\$0.00
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<p>NOTES</p> <div style="border: 1px solid black; padding: 5px;"> <p>CMA emails sent out to 5 Ford Dealers (0 Local Dealers) - 1 Response Received</p> </div>																																																

**Bid Vehicle State of Ca. Contract #1-18-23-20A; CLIN Line item 26
AG-Trapper/DOT Spec (Q-1158)**

Quantity: 3		Description: 2019 FORD F-250 EXTENDED CAB LONG BED (8') 4X4 PICKUP <i>Diesel</i>		Class: 13XBD	
Year/Make/Model:			Unit Price:		
Standard Warranty:			Delivery: # Days after receipt of order		
COMPONENT		SPECIFICATIONS		Y/N	Exceptions
1	Engine	POWERSTROKE DIESEL V8			
2	Wheelbase	164" W/SUPERCAB 8' BED			
3	GCWR/GVW	STANDARD			
4	Steering	POWER/STANDARD			
5	Transmission	AUTOMATIC STANDARD PER CONTRACT SPECS			
6	Differential	4X4 W/ELECTRONIC LOCKING REAR AXLE			
7	Brakes	POWER ANTI-LOCK DISCS			
8	Battery	730 AMP MAINT FREE			
9	Alternator	220 AMP MINIMUM			
10	Cooling System	HEAVY DUTY TRAILER TOW			
11	Suspension	HEAVY DUTY "SERVICE" PACKAGE			
12	Air Conditioning	REQUIRED STANDARD HVAC			
13	Air Bags	STANDARD			
14	Miles Per Gallon	STANDARD			
15	Wheels	STEEL STAMPED STANDARD 17"X7.5" HD			
16	Tires	ALL TERRAIN LT RATED HD RADIAL W/FULL SIZE SPARE			
17	Hub Caps	STANDARD			
18	Spare Tire	MATCHING FULL SIZE			
19	Windows	POWER (POWER GROUP OPTION)			
20	Wipers	STANDARD			
21	Rear Window Defroster	ELECTRONIC OPTION DEFOGGER			
22	Mirrors	POWER, BLACK, W/HEATED TOW EXTEND, MANUAL FOLDING			
23	Radio	STANDARD			
24	Seat(s)	HD WORK-GRADE VINYL 40/20/40 BENCH			
25	Flooring	HD VINYL/RUBBER MAT (CARPET DELETE)			
26	Exterior Color	WHITE BODY W/BLACK PAINTED BUMPERS/GRILLE			
27	Interior Trim Color	GRAY			
28	Keys	3 Complete Sets Per Vehicle			
29	Keyless Entry	NOT REQUIRED			
30	Door Locks	POWER (POWER GROUP)			
ADDITIONAL FEATURES:					
REAR CAMERA		BACKUP CAMERA (OEM ONLY)			
TRAILER BRAKE		INTEGRAL ELECTRONIC TRAILER BRAKE CONTROL (OEM ONLY)			
Tow Package		CLASS V TRAILER HITCH W/7 PIN ELECTRICAL TRAILER PLUG			
Skid Plates		FULL 4X4 PROTECTION SKID PLATES			

Trailer Weight Compatibility	Minimum 17,500 lbs. Trailer Cap.		
BED LENGTH	OPTION 8' LONG BED		

ITEMS 1- 30 --- if not a required spec item, enter "N/A"
Additional Features: if not required, delete table row

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
525 N16th Street, Sacramento, CA. 95811
916-442-6931 fax 916-491-3138

S101518 1158

QUOTATION

Customer			
Name	KENT TAYLOR	Date	10/15/2018
Address	COUNTY OF EL DORADO	REP	SANDRA SCOTT
City		Phone	916-442-6931
Phone	EMAIL	FOB	SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	2019 FORD F250 SUPER CAB 4X4 PICKUP DIESEL STATE OF CALIFORNIA 1-18-23-20A CLIN 26	\$34,061.00	\$34,061.00
1	Longbed	\$214.00	\$214.00
1	Electronic Shift on the Fly	\$184.00	\$184.00
1	Power Group	\$926.00	\$926.00
1	Electronic Locking Rear Axle	\$389.00	\$389.00
1	HD Alternator	\$167.00	\$167.00
1	All Terrain Tires	\$167.00	\$167.00
1	Rear Defogger Requires Privacy Glass	\$300.00	\$300.00
1	Extra Key	\$299.00	\$299.00
1	Skid Plate	\$159.00	\$159.00
1	On Demand Regen	\$377.00	\$377.00
1	Doc Fee	\$80.00	\$80.00
SALES TAX 7.25%			

Payment Details

Cash
 Check
 Credit Card

Name _____

CC # _____

Expires _____

	Subtotal	\$37,323.00
	Delivery	\$100.00
Taxes	EL DORADO	\$2,705.92
	CA Tire Tax	\$8.75
	TOTAL	\$40,137.67

Office Use Only

\$500 DISCOUNT WITH PAYMENT IN 20 DAYS

TOWNE FORD SALES
1601 El Camino Real
Redwood City, CA 94063

BUYER	CO-BUYER	
COUNTY OF EL DORADO 2443 HEADINGTON RD PLACERVILLE, CA 95667 Work #: Email: NONE		Deal #: Deal Type: Retail Deal Date: 12/21/2018 Print Time: 08:32am
		Salesperson: LLOYD A PRATT
VEHICLE		
New <input type="checkbox"/> Used <input type="checkbox"/> Demo <input type="checkbox"/>	Stock #:	Description: 2019 FORD F250 VIN: Mileage:
TRADE		
AFTERMARKETS		
		Sale Price: \$ 37,014.00 Total Financed Aftermarkets: \$ 0.00 Total Trade Allowance: \$ 0.00 Trade Difference: \$ 37,014.00 Doc Fee: \$ 0.00 State & Local Taxes: \$ 2,683.52 Total License and Fees: \$ 8.75 Total Cash Price: \$ 39,706.27 Total Trade Payoff: \$ 0.00 Delivered Price: \$ 39,706.27
Total Aftermarkets: \$ 0.00		
		Cash Down Payment + Deposit: \$ 0.00 Sub Total: \$ 39,706.27 Service Agreement: \$ 0.00 Maintenance Agreement: \$ 0.00 GAP Insurance: \$ 0.00 Credit Life, Accident & Health: \$ 0.00 Other: \$ 0.00 Amount Financed: \$ 39,706.27
Rate:		
Amount Financed:	\$ 39,706.27	

CNGP530 VEHICLE ORDER CONFIRMATION 12/21/18 10:58:58
 ==> _____ Dealer: F72111
 2019 F-SERIES SD Page: 1 of 2
 Order No: 0000 Priority: B4 Ord FIN: QB140 Order Type: 5B Price Level: 930
 Ord PEP: 600A Cust/Flt Name: ELDORADO PO Number:
 RETAIL DLR INV RETAIL DLR INV

X2B	F250 4X4 S/C	\$38490	\$36373.00	JOB #1 BUILD		
	164" WHEELBASE			10000# GVWR PKG		
Z1	OXFORD WHITE			41P SKID PLATES	100	92.00
A	VNYL 40/20/40			425 50 STATE EMISS	NC	NC
S	MEDIUM EARTH GR			43B BACKGLASS DEF	60	56.00
600A	PREF EQUIP PKG			512 SPARE TIRE/WHL2	NC	NC
	.XL TRIM			52B BRAKE CONTROLLR	270	249.00
	.TRAILER TOW PKG			TELE TT MIR-PWR		
572	.AIR CONDITIONER	NC	NC			
	.AM/FM STER/CLK			TOTAL BASE AND OPTIONS	51160	44833.60
99T	6.7L V8 DIESEL	9120	8391.00	TOTAL	51160	44833.60
44W	6-SPEED AUTO	NC	NC	*THIS IS NOT AN INVOICE*		
TBM	LT245 BSW AT 17	165	152.00	* MORE ORDER INFO NEXT PAGE *		
X3J	3.55 ELOCKING	390	359.00	F8=Next		
90L	PWR EQUIP GROUP	915	841.00	F3/F12=Veh Ord Menu		

F1=Help F2=Return to Order
 F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

TOWNÉ FORD SALES
 1601 El Camino Real
 Redwood City, CA 94063

QC07851

CNGP530 VEHICLE ORDER CONFIRMATION 12/21/18 10:59:31
 ==> _____ Dealer: F72111
 2019 F-SERIES SD Page: 2 of 2
 Order No: 0000 Priority: B4 Ord FIN: QB140 Order Type: 5B Price Level: 930
 Ord PEP: 600A Cust/Flt Name: ELDORADO PO Number:
 RETAIL DLR INV RETAIL DLR INV

	JACK					
67H	HVY SER FRT SUS	125	115.00			
924	PRIVACY GLASS	30	27.00			
	SP DLR ACCT ADJ		(1988.00)			
	SP FLT ACCT CR		(1366.00)			
	FUEL CHARGE		30.60			
B4A	NET INV FLT OPT	NC	7.00			
	DEST AND DELIV	1495	1495.00			
TOTAL BASE AND OPTIONS		51160	44833.60			
TOTAL		51160	44833.60			

THIS IS NOT AN INVOICE

F7=Prev
 F3/F12=Veh Ord Menu

F1=Help F2=Return to Order
 F4=Submit F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC07851