

AGREEMENT FOR SERVICES #7165

THIS AGREEMENT, made and entered into by and between the County of El Dorado, a political subdivision of the State of California (hereinafter referred to as "County"), and CA Leo Technologies, LLC., a limited liability company, whose principal place of business is 602 W. 13th Street, Austin, TX 78701 (hereinafter referred to as "Contractor");

RECITALS

WHEREAS, County has determined that it is necessary to obtain a Contractor to provide Verus software systems and services for recording, analyzing and transcribing inmate phone calls;

WHEREAS, Contractor has represented to County that it is specially trained, experienced, expert, and competent to perform the special services described in ARTICLE I Scope of Work; that it is an independent and bona fide business operations, advertises and holds itself as such, is in possession of a valid business license, and is customarily engaged in an independently established business that provides similar services to others; and County relies upon those representations;

WHEREAS, it is the intent of the parties hereto that such services be in conformity with all applicable state and local laws;

WHEREAS, County has determined that the provision of such services provided by Contractor are in the public's best interest and that the work requires specialty skills and qualifications not expressly identified in County classifications are involved in the performance of the work, in accordance with El Dorado County Ordinance Code, Section 3.13.030(b), by El Dorado County Charter, Section 210(b)(6) and/or Government Code Section 31000;

NOW, THEREFORE, County and Contractor mutually agree as follows:

ARTICLE I

Scope of Work: Contractor shall provide the County with access to its Verus software and services. The County will make available to Contractor data, including call data and associated recordings, from the County's inmate telephone provider for evaluation and analysis by Contractors' Verus software. Verus is a patented system that programmatically transcribes and analyzes all communications from authorized jail devices. Using semantic analysis of multiple languages, Verus flags calls related to issues of concern in near-real-time without implicit bias. It gives law enforcement the ability to search for specific terms and patterns of behavior over any authorized mode of communication in and out of jails among inmates and their associates that can be used to disrupt criminal activity (such as MS-13 and opioid use and trafficking). Verus' analytical capabilities enable the constant learning of new terms, as well as alerting law enforcement to changing trends in inmate communications. For the purposes of clarity, as part of the Verus services, Contractor will notify appropriate law enforcement agencies of actual or suspected historic or prospective criminal activity and/or self-harm and suicidal type statements in a timely manner and immediately upon LEO Technologies learning of the communication. These notifications will be made during normal business hours, Monday Through Friday, 8 am to 5 pm. Notifications will be made as close to the start of business each day and contemporaneous with the Contractor learning of the information. Notifications by Contractor may not be made on Saturdays, Sundays, or holidays recognized by LEO Technologies and their staff. Notifications for calls occurring on weekends, holidays, and overnight hours will be made as close to the start of the next regular business day as is reasonably possible.

Notifications by the Contractor will be made as follows:

For inmate calls originating in the Placerville jail, the 24-hour phone number of 530-621-6007 will be called. For inmate calls originating in the South Lake Tahoe jail, the 24-hour phone number of 530-573-3031 will be called. These numbers are answered 24 hours per day and can be directed to the on-duty sergeants at both facilities immediately. In addition to calling the appropriate jail facility, emails containing the details of the calls will be emailed to all Custody Lieutenants to provide notification of the criminal and/or self-harm statements.

The Parties hereby consent to the foregoing as long as this Agreement is in effect and all Parties are in compliance with its terms. Other than with respect to the API data facilitation transfer, the Parties agree that: (i) Contractor is not granted any access permissions, administrative or otherwise, to the inmate telephone platform deployed at the County's correctional facilities; and (ii) such access by Contractor is not permitted.

Contractor agrees to furnish, at Contractor's own cost and expense, all personnel, equipment, tools, materials, and services necessary to perform the services and tasks required under this Agreement, including those services and tasks that are reasonably necessary for the completion of the work identified in the Scope of Work. With regard to the API data facilitation transfer, the County shall ensure that Contractor will have access to the County's inmate call data, including but not limited to, the date, time, inmate name, destination number, length of call, call ID and inmate ID, and the associated recordings (collectively the "Records") from the County's inmate

telephone provider in near real time and in a format agreed to by the Parties. Contractor will not use the Records for any other purpose other than the use as provided above without agreement of the County.

Contractor shall perform the services and tasks required under this Agreement in a safe, professional, skillful, and workmanlike manner. Contractor is responsible for ensuring that its employees, as well as any subcontractor if applicable, perform the services and tasks required under this Agreement accordingly.

ARTICLE II

Term: This Agreement shall become effective upon final execution by both parties hereto and shall cover the period February 1, 2023 through January 31, 2026.

ARTICLE III

Compensation for Services: For services provided herein, including any deliverables that may be identified herein, County agrees to pay Contractor upon the satisfactory completion and County's acceptance of work, in arrears. Payment shall be made within forty-five (45) days following County's receipt and approval of itemized invoices identifying the services rendered.

For the purposes hereof, the billing rates shall be in accordance with Exhibit A, marked "Executive Summary," incorporated herein and made by reference a part hereof.

The total amount of this Agreement shall not exceed \$267,000.00, inclusive of all costs, taxes, and expenses.

Itemized invoices shall follow the format specified by County and shall reference this Agreement number on their faces. Copies of documentation attached to invoices shall reflect Contractor's charges for the specific services billed on those invoices. Invoices shall be mailed to County at the following address:

County of El Dorado
Sheriff's Office
200 Industrial Drive
Placerville, California 95667
Attn.: Accounting

or to such other location as County directs.

In the event that Contractor fails to deliver, in the format specified, the deliverables required by this Agreement, County at its sole option may delay the payment for the period of time of the delay, cease all payments until such time as the required deliverables are received, or proceed as set forth below in ARTICLE XII, Default, Termination, and Cancellation, herein.

ARTICLE IV

Taxes: Contractor certifies that as of today's date, it is not in default on any unsecured

property taxes or other taxes or fees owed by Contractor to County. Contractor agrees that it shall not default on any obligations to County during the term of this Agreement.

ARTICLE V

Changes to Agreement: This Agreement may be amended by mutual consent of the parties hereto. Said amendments shall become effective only when in writing and fully executed by duly authorized officers of the parties hereto.

ARTICLE VI

Contractor to County: It is understood that the services provided under this Agreement shall be prepared in and with cooperation from County and its staff. It is further understood that this Agreement does not create an exclusive relationship between County and Contractor, and Contractor may perform similar work or services for others. However, Contractor shall not enter into any agreement with any other party, or provide any information in any manner to any other party, that would conflict with Contractor's responsibilities or hinder Contractor's performance of services hereunder, unless County's Contract Administrator, in writing, authorizes that agreement or sharing of information.

ARTICLE VII

Confidentiality: Contractor shall maintain the confidentiality and privileged nature of all records, including billing records, together with any knowledge therein acquired, in accordance with all applicable state and federal laws and regulations, as they may now exist or may hereafter be amended or changed. Contractor, and all Contractor's staff, employees, and representatives, shall not use or disclose, directly or indirectly at any time, any said confidential information, other than to County's Sheriff's Office for the purpose of, and in the performance of, this Agreement. This confidentiality provision shall survive after the expiration or earlier termination of this Agreement.

ARTICLE VIII

Assignment and Delegation: Contractor is engaged by County for its unique qualifications and skills as well as those of its personnel. Contractor shall not subcontract, delegate, or assign services to be provided, in whole or in part, to any other person or entity without prior written consent of County.

ARTICLE IX

Independent Contractor: The parties intend that an independent contractor relationship will be created by this contract. Contractor is, and shall be at all times, deemed independent and shall be wholly responsible for the manner in which it performs services required by the terms of this Agreement. Contractor exclusively assumes responsibility for acts of its employees, agents, affiliates, and subcontractors, if any are authorized herein, as they relate to the services or work to be performed under this Agreement during the course and scope of their employment by Contractor. Those persons will be entirely and exclusively under the direction, supervision, and control of Contractor.

County may designate the tasks to be performed and the results to be accomplished under this Agreement, provide information concerning the work or services, approve or disapprove the final work product and/or services provided, and set deadlines for the completion of the work or services, but County will not control or direct the manner, means, methods, or sequence in which Contractor performs the work or services for accomplishing the results. Contractor understands and agrees that Contractor lacks the authority to bind County or incur any obligations on behalf of County.

Contractor, including any subcontractor or employees of Contractor, shall not receive, nor be eligible for, any benefits County provides for its employees, including, but not limited to, vacation pay, paid holidays, life insurance, health insurance, social security, disability insurance, pension, or 457 plans. Contractor shall not receive, nor be eligible for, workers' compensation, including medical and indemnity payments. County is not responsible for withholding, and shall not withhold, Federal Income Contribution Act amounts or taxes of any kind from any payments which it owes Contractor. Contractor shall not be subject to the work schedules or vacation periods that apply to County employees.

Contractor shall be solely responsible for paying its employees, and for withholding Federal Income Contribution Act amounts and other taxes, workers' compensation, unemployment compensation, medical insurance, life insurance, or any other benefit that Contractor provides for its employees.

Contractor acknowledges that it has no authority to bind the County or incur any obligations on behalf of the County with regard to any matter and shall not make any agreements or representations on the County's behalf.

ARTICLE X

Fiscal Considerations: The parties to this Agreement recognize and acknowledge that County is a political subdivision of the State of California. As such, County is subject to the provisions of Article XVI, Section 18 of the California Constitution and other similar fiscal and procurement laws and regulations and may not expend funds for products, equipment, or services not budgeted in a given fiscal year. It is further understood that in the normal course of County business, County will adopt a proposed budget prior to a given fiscal year, but that the final adoption of a budget does not occur until after the beginning of the fiscal year.

Notwithstanding any other provision of this Agreement to the contrary, County shall give notice of cancellation of this Agreement in the event of adoption of a proposed budget that does not provide for funds for the services, products, or equipment subject herein. Such notice shall become effective upon the adoption of a final budget, which does not provide funding for this Agreement. Upon the effective date of such notice, this Agreement shall be automatically terminated, and County released from any further liability hereunder.

In addition to the above, should the Board of Supervisors during the course of a given

year for financial reasons reduce or order a reduction in the budget for any County department for which services were contracted to be performed, pursuant to this paragraph in the sole discretion of County, this Agreement may be deemed to be canceled in its entirety subject to payment for services performed prior to cancellation.

ARTICLE XI

Audit by California State Auditor: Contractor acknowledges that if total compensation under this Agreement is greater than \$10,000.00, this Agreement is subject to examination and audit by the California State Auditor for a period of three (3) years, or for any longer period required by law, after final payment under this Agreement, pursuant to California Government Code § 8546.7. In order to facilitate these potential examinations and audits, Contractor shall maintain, for a period of at least three (3) years, or for any longer period required by law, after final payment under the Agreement, all books, records, and documentation necessary to demonstrate performance under the Agreement.

ARTICLE XII

Default, Termination, and Cancellation:

- A. Termination by Default: If either party becomes aware of an event of default, that party shall give written notice of said default to the party in default that shall state the following:
1. The alleged default and the applicable Agreement provision.
 2. That the party in default has ten (10) days upon receiving the notice to cure the default (Time to Cure).

If the party in default does not cure the default within ten (10) days of the Time to Cure, then such party shall be in default and the party giving notice may terminate the Agreement by issuing a Notice of Termination. The party giving notice may extend the Time to Cure at their discretion. Any extension of Time to Cure must be in writing, prepared by the party in default for signature by the party giving notice, and must specify the reason(s) for the extension and the date in which the extension of Time to Cure expires.

If County terminates this Agreement, in whole or in part, for default:

1. County reserves the right to procure the goods or services, or both, similar to those terminated, from other sources and Contractor shall be liable to County for any excess costs for those goods or services. County may deduct from any payment due, or that may thereafter become due to Contractor, the excess costs to procure from an alternate source.
2. County shall pay Contractor the sum due to Contractor under this Agreement prior to termination, unless the cost of completion to County exceeds the funds remaining in the Agreement. In which case the overage shall be deducted from any sum due Contractor under this

Agreement and the balance, if any, shall be paid to Contractor upon demand.

3. County may require Contractor to transfer title and deliver to County any completed work under the Agreement.

The following shall be events of default under this Agreement:

1. Failure by either party to perform in a timely and satisfactory manner any or all of its obligations under this Agreement.
 2. A representation or warranty made by Contractor in this Agreement proves to have been false or misleading in any respect.
 3. Contractor fails to observe and perform any covenant, condition or agreement on its part to be observed or performed under this Agreement, unless County agrees, in writing, to an extension of the time to perform before that time period expires.
 4. A violation of ARTICLE XIX, Conflict of Interest.
- B. Bankruptcy: County may terminate this Agreement immediately in the case of bankruptcy, voluntary or involuntary, or insolvency of Contractor.
- C. Ceasing Performance: County may terminate this Agreement immediately in the event Contractor ceases to operate as a business or otherwise becomes unable to substantially perform any term or condition of this Agreement.
- D. Termination or Cancellation without Cause: County may terminate this Agreement, in whole or in part, for convenience upon thirty (30) calendar days' written Notice of Termination. If such termination is effected, County will pay for satisfactory services rendered before the effective date of termination, as set forth in the Notice of Termination provided to Contractor, and for any other services that County agrees, in writing, to be necessary for contract resolution. In no event, however, shall County be obligated to pay more than the total amount of the Agreement. Upon receipt of a Notice of Termination, Contractor shall promptly discontinue all services affected, as of the effective date of termination set forth in such Notice of Termination, unless the Notice directs otherwise.

ARTICLE XIII

Notice to Parties: All notices to be given by the parties hereto shall be in writing and served by depositing same in the United States Post Office, postage prepaid and return receipt requested. Notices to County shall be in duplicate and addressed as follows:

To County:

With a copy to:

County of El Dorado
Sheriff's Office
200 Industrial Drive
Placerville, California 95667

Attn.: Tasha Thompson
Captain

County of El Dorado
Chief Administrative Office
330 Fair Lane
Placerville, California 95667

Attn.: Michele Weimer
Procurement and Contracts Manager

or to such other location as County directs.

Notices to Contractor shall be addressed as follows:

CA Leo Technologies, LLC.
602 W. 13th Street
Austin, TX 78701

Attn.: James Sexton

or to such other location as Contractor directs.

ARTICLE XIV

Change of Address: In the event of a change in address for Contractor's principal place of business, Contractor's Agent for Service of Process, or Notices to Contractor, Contractor shall notify County in writing as provided in ARTICLE XIII, Notice to Parties. Said notice shall become part of this Agreement upon acknowledgment in writing by County's Contract Administrator, and no further amendment of the Agreement shall be necessary provided that such change of address does not conflict with any other provisions of this Agreement.

ARTICLE XV

Indemnity: To the fullest extent permitted by law, Contractor shall defend at its own expense, indemnify, and hold the County harmless, its officers, employees, agents, and volunteers, against and from any and all liability, claims, suits, losses, damages, or expenses of every name, kind and description, including attorney's fees and costs incurred, brought for, or on account of, injuries to or death of any person, including but not limited to workers, County employees, and the public, or damage to property, or any economic or consequential losses, which are claimed to or in any way arise out of or are connected with the acts or omissions of Contractor or its officers, agents, or employees in rendering the services, operations, or performance hereunder, except for liability, claims, suits, losses, damages or expenses arising from the sole negligence or willful acts of the County, its officers and employees, or as expressly prescribed by statute. This duty of Contractor to indemnify and save County harmless includes the duties to defend set forth in California Civil Code Section 2778.

ARTICLE XVI

Insurance: Contractor shall provide proof of a policy of insurance satisfactory to County's Risk Management Division and documentation evidencing that Contractor maintains insurance that meets the following requirements:

- A. Full Workers' Compensation and Employers' Liability Insurance covering all employees of Contractor as required by law in the State of California.
 - A. Workers' Compensation Insurance with statutory limits as required by the laws of any and all states in which Contractor's employees are located, and Employer's Liability Insurance on a per occurrence basis with a limit of not less than \$1,000,000.
 - B. Commercial General Liability Insurance of not less than \$1,000,000 combined single limit per occurrence for bodily injury and property damage and a \$2,000,000 aggregate limit.
 - C. Automobile Liability Insurance of not less than \$1,000,000 is required in the event motor vehicles are used by Contractor in performance of the Agreement.
 - D. In the event Contractor is a licensed professional or professional Contractor and is performing professional services under this Agreement, Professional Liability Insurance is required with a limit of liability of not less than \$1,000,000.
 - E. Contractor shall furnish a certificate of insurance satisfactory to County's Risk Management Division as evidence that the insurance required above is being maintained.
 - F. The insurance will be issued by an insurance company acceptable to County's Risk Management Division or be provided through partial or total self-insurance likewise acceptable to the Risk Management Division.
 - G. Contractor agrees that the insurance required herein shall be in effect at all times during the term of this Agreement. In the event said insurance coverage expires at any time or times during the term of this Agreement, Contractor agrees to provide at least thirty (30) days prior to said expiration date, a new certificate of insurance evidencing insurance coverage as provided for herein for not less than the remainder of term of the Agreement, or for a period of not less than one (1) year. New certificates of insurance are subject to the approval of Risk Management and Contractor agrees that no work or services shall be performed prior to the giving of such approval. In the event Contractor fails to keep in effect at all times insurance coverage as herein provided, County may, in addition to any other remedies it may have, terminate this Agreement upon the occurrence of such event.
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- H. The certificate of insurance must include the following provisions stating that:

1. The insurer will not cancel the insured's coverage without thirty (30) days prior written notice to County; and
 2. The County of El Dorado, its officers, officials, employees, and volunteers are included as additional insured, on an additional insured endorsement, but only insofar as the operations under this Agreement are concerned. This provision shall apply to the general liability policy.
- I. Contractor's insurance coverage shall be primary insurance in respect to County, its officers, officials, employees, and volunteers. Any insurance or self-insurance maintained by County, its officers, officials, employees, or volunteers shall be in excess of Contractor's insurance and shall not contribute with it.
 - J. Any deductibles or self-insured retentions must be declared to and approved by County. At the option of County, either: The insurer shall reduce or eliminate such deductibles or self-insured retentions in respect to County, its officers, officials, employees, and volunteers; or Contractor shall procure a bond guaranteeing payment of losses and related investigations, claim administration, and defense expenses.
 - K. Any failure to comply with the reporting provisions of the policies shall not affect coverage provided to County, its officers, officials, employees, or volunteers.
 - L. The insurance companies shall have no recourse against the County of El Dorado, its officers, and employees or any of them for payment of any premiums or assessments under any policy issued by any insurance company.
 - M. Contractor's obligations shall not be limited by the foregoing insurance requirements and shall survive the expiration of this Agreement.
 - N. In the event Contractor cannot provide an occurrence policy, Contractor shall provide insurance covering claims made as a result of performance of this Agreement for not less than three (3) years following completion of performance of this Agreement.
 - O. The certificate of insurance shall meet such additional standards as may be determined by the contracting County department, either independently or in consultation with County's Risk Management Division as essential for protection of County.

ARTICLE XVII

Force Majeure: Neither party will be liable for any delay, failure to perform, or omission under this Agreement that is due to any cause that it is beyond its control, not due to its own negligence, and cannot be overcome by the exercise of due diligence. In that event, the affected party will:

1. Promptly give written notice to the other of the fact that it is unable to so perform and the cause(s) that is beyond its control.
2. Once the cause(s) has ceased, provide written notice to the other party and immediately resume its performance under this Agreement.

For purposes of this Article, "cause that is beyond its control" includes labor disturbances, riots, fires, earthquakes, floods, storms, lightning, epidemics, war, disorders, hostilities, expropriation or confiscation of properties, failure of and delays by carriers, interference by civil or military authorities, whether legal or de facto, and whether purporting to act under some constitution, decree, or law, or otherwise, or acts of God.

ARTICLE XVIII

Waiver: No failure on the part of the parties to exercise any rights under this Agreement, and no course of dealing with respect to any right hereunder, shall operate as a waiver of that right, nor shall any single or partial exercise of any right preclude the exercise of any other right. The remedies herein provided are cumulative and are not exclusive of any other remedies provided by law.

ARTICLE XIX

Conflict of Interest: The parties to this Agreement have read and are aware of the provisions of Government Code Section 1090 et seq. and the Political Reform Act of 1974 (Section 87100 et seq.), relating to conflict of interest of public officers and employees. Individuals who are working for Contractor and performing work for County and who are considered to be Contractor within the meaning of Title 2, California Code of Regulations, Section 18700.3, as it now reads or may thereafter be amended, are required to file a statement of economic interest in accordance with County's Conflict of Interest Code. County's Contract Administrator shall at the time this Agreement is executed make an initial determination whether or not the individuals who will provide services or perform work pursuant to this Agreement are Contractors within the meaning of the Political Reform Act and County's Conflict of Interest Code. Statements of economic interests are public records subject to disclosure under the California Public Records Act.

Contractor covenants that during the term of this Agreement neither it, or any officer or employee of Contractor, has or shall acquire any interest, directly or indirectly, in any of the following:

1. Any other contract connected with, or directly affected by, the services to be performed by this Agreement.
2. Any other entities connected with, or directly affected by, the services to be performed by this Agreement.

3. Any officer or employee of County that are involved in this Agreement.

If Contractor becomes aware of a conflict of interest related to this Agreement, Contractor shall promptly notify County of the existence of that conflict, and County may, in its sole discretion, immediately terminate this Agreement by giving written notice of termination specified in ARTICLE XII, Default, Termination, or Cancellation.

ARTICLE XX

Nondiscrimination:

- A. County may require Contractor's services on projects involving funding from various state and/or federal agencies, and as a consequence, Contractor shall comply with all applicable nondiscrimination statutes and regulations during the performance of this Agreement including but not limited to the following: Contractor and its employees and representatives shall not unlawfully discriminate against any employee or applicant for employment because of race, religion, color, national origin, ancestry, physical handicap, mental disability, medical condition, genetic information, military or veteran status, marital status, age, gender, gender identity, gender expression, sexual orientation, or sex; Contractor shall, unless exempt, comply with the applicable provisions of the Fair Employment and Housing Act (Government Code, Sections 12900 et seq.) and applicable regulations promulgated thereunder (California Code of Regulations, Title 2, Sections 11000 et seq.); the applicable regulations of the Fair Employment and Housing Commission implementing Government Code, Section 12990, set forth in Subchapter 5 of Chapter 5 of Division 4.1 of Title 2 of the California Code of Regulations incorporated into this Agreement by reference and made a part hereof as if set forth in full; and Title VI of the Civil Rights Act of 1964, as amended. Contractor and its employees and representatives shall give written notice of their obligations under this clause as required by law.
- B. Where applicable, Contractor shall include these nondiscrimination and compliance provisions in any of its agreements that affect or are related to the services performed herein.
- C. Contractor's signature executing this Agreement shall provide any certifications necessary under the federal laws, the laws of the State of California, including but not limited to Government Code Sections 12990 and Title 2, California Code of Regulations, Section 11102.

ARTICLE XXI

Nonresident Withholding: If Contractor is not a California resident, Contractor shall provide documentation that the State of California has granted a withholding exemption or authorized reduced withholding prior to execution of this Agreement or County shall withhold seven (7%) percent of each payment made to the Contractor during term of the Agreement as required by law. This requirement applies to any agreement/contract

exceeding \$1,500.00. Contractor shall indemnify and hold County harmless for any action taken by the California Franchise Tax Board.

ARTICLE XXII

County Payee Data Record Form: All independent contractors or corporations providing services to County who do not have a Department of the Treasury Internal Revenue Service Form W-9 (Form W-9) on file with County must file a County Payee Data Record Form with County.

ARTICLE XXIII

Business License: County's Business License Ordinance provides that it is unlawful for any person to furnish supplies or services or transact any kind of business in the unincorporated territory of El Dorado County without possessing a County business license unless exempt under County Ordinance Code Section 5.08.070. Contractor warrants and represents that it shall comply with all of the requirements of County's Business License Ordinance, where applicable, prior to beginning work under this Agreement and at all times during the term of this Agreement.

ARTICLE XXIV

Licenses: Contractor hereby represents and warrants that Contractor and any of its subContractors employed under this Agreement has all the applicable licenses, permits, and certifications that are legally required for Contractor and its subContractors to practice its profession or provide the services or work contemplated under this Agreement in the State of California. Contractor and its subContractors shall obtain or maintain said applicable licenses, permits, or certificates in good standing throughout the term of this Agreement.

ARTICLE XXV

California Forum and Law: Any dispute resolution action arising out of this Agreement, including, but not limited to, litigation, mediation, or arbitration, shall be brought in El Dorado County, California, and shall be resolved in accordance with the laws of the State of California.

ARTICLE XXVI

Contract Administrator: The County Officer or employee with responsibility for administering this Agreement is Tasha Thompson, Captain, El Dorado County Sheriff's Office, or successor.

ARTICLE XXVII

Authorized Signatures: The parties to this Agreement represent that the undersigned individuals executing this Agreement on their respective behalf are fully authorized to do so by law or other appropriate instrument and to bind upon said parties the obligations set forth herein.

ARTICLE XXVIII

Electronic Signatures: Each party agrees that the electronic signatures, whether

digital or encrypted, of the parties included in this Agreement, are intended to authenticate this writing and to have the same force and effect as manual signatures. Electronic Signature means any electronic visual symbol or signature attached to or logically associated with a record and executed and adopted by a party with the intent to sign such record, including facsimile or email electronic signatures, pursuant to the California Uniform Electronic Transactions Act (Cal. Civ. Code §§ 1633.1 to 1633.17) as amended from time to time.

ARTICLE XXIX

Partial Invalidity: If any provision, sentence, or phrase of the Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions, sentences, and phrases will continue in full force and effect without being impaired or invalidated in any way.

ARTICLE XXX

No Third Party Beneficiaries: Nothing in this Agreement is intended, nor will be deemed, to confer rights or remedies upon any person or legal entity not a party to this Agreement.


ARTICLE XXXI

Counterparts: This Agreement may be executed in one or more counterparts, each of which shall be an original and all of which together shall constitute one and the same instrument.

ARTICLE XXXII

Entire Agreement: This document and the documents referred to herein or exhibits hereto are the entire Agreement between the parties, and they incorporate or supersede all prior written or oral agreements or understandings.


Requesting Contract Administrator Concurrence:

By: 

Tasha Thompson
Captain

Date: 12/21/2022

Requesting Department Head Concurrence:

By: 

Jeff Leikau
Sheriff

Date: 12/28/2022

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the dates indicated below.

-- COUNTY OF EL DORADO --

By: Wendy Thomas

Chair
Board of Supervisors
"County"

Dated: 1-24-23

Attest:
Kim Dawson
Clerk of the Board of Supervisors

By: Kyle Hufnagel

Deputy Clerk
"County"

Dated: 1-24-23

-- CA LEO TECHNOLOGIES, LLC. --

By: James Sexton

James Sexton
Chief Operating Officer
"Contractor"

Dated: 12/23/2022

By: Dan Jackson

Dan Jackson
Vice President of Operations
"Contractor"

Dated: 12/23/2022



EXHIBIT A

EXECUTIVE SUMMARY

LEO Technologies is a science and technology company that provides a proprietary software, which analyzes authorized inmate communications originating from correctional facilities.

Verus is proprietary, cloud-based Software as a Service (SaaS) on the Amazon Web Services (AWS) platform that interfaces with phone providers' applications to monitor authorized inmate communication data. LEO Technologies' Verus System is the only search and analytics platform for public safety agencies and correctional institutions that proactively enhances public, personnel, and inmate safety. Since 2017, several key performance indicators were measured to evaluate Verus' effectiveness in assisting public safety stakeholders address issues such as: mitigation of inmates experiencing mental crises, preventing cell phones, narcotics and other dangerous contraband from entering custodial facilities, identifying members and associates of Ongoing Criminal Enterprises, illegal firearm manufacturing and distribution, interstate trafficking and exploitation of children and victims of human / sex trafficking, prevention of gun violence, identifying internal security threats, and wire fraud for the purpose of continuing criminal enterprises.

As of August of 2022, Verus has ingested and analyzed over 526 million minutes of spoken conversation across the United States of America, which converts to over 1001 years of continuous spoken language.

The successes are voluminous and continuous. The following are recent and relevant successes that have made the software a must have resource for the law enforcement and correctional agencies and their personnel:

- Immediate force multiplier to reduce direct contact and exposure to first responders for nonlife threatening or exigent matters
- Safety and Welfare Checks for indigent and homeless persons
- Information about indigent and homeless encampments not none to Public Safety Officials
- Confession and discussions for the murders of several US Peace Officers
- A conversation providing the identity and statements from an uncooperative witness to the Myah Bass Homicide
- Information and evidence to unreported violence against women
- Forensic information about sex trafficking networks
- Several dozen mitigated suicides and PREA incidents for regional correctional facilities under the purview of public safety stakeholders
- Identification and interdiction of serious contraband intended for inmates
- Law Enforcement Accountability and Transparency

Technical Background:

- The Verus platform's continuous monitoring feature is driven by Machine Learning (ML) and Artificial Intelligence (AI), enabling end users to set up electronic alerts and receive information in near real time.
- Verus is a cloud-based platform integrated with correctional facilities' phone systems, which allows it to capture and analyze more data than traditional transcription tools.



SUMMARY OF VERUS

This document section summarizes the LEO Technologies Verus system. LEO Technologies' Verus System is the only search and analytics platform for public safety agencies and correctional institutions that proactively enhances public, personnel, and inmate safety.

Expertise: LEO Technologies Verus is built upon a unique AI platform capable of natural language processing thanks to the skills of leading AI experts who continue to develop and refine the product. LEO Technologies is partnered with Amazon Web Services, which gives their Verus product a unique ability to scale based on facilities size and call volume. LEO Technologies staff of former law enforcement SMEs (subject matter experts) continually improve the system to be more useful for agencies.

Knowledge of the Program: LEO Technologies Verus has been successfully implemented in the Sacramento County Sheriff's Office and in metropolitan agencies, including those in Harris County, Texas (numerous agencies and over 3,000 end users), San Diego County, California, and others across the nation. This success comes from working hand in glove with agencies to understand their respective needs and intended goals.

Responsiveness: LEO Technologies personnel are deployed in support of the Verus system and are immediately available to agency staff.

Uniqueness: LEO Technologies Verus is uniquely able to support program requirements for inmate phone call data. In addition to the previously described strengths, Verus is

- *Unbiased:* Utilizing Verus not only stays within the legal guidelines set forth by federal, state, and local statues, but remains neutral and unbiased during monitoring.
 - Verus cannot be used to search, not filter results, by any protected class such as race, ethnicity or creed, gender identification, sexual preference or orientation, religious preference, affiliation with groups or persons, age, marital status, or arrest charge.
- *Proactive:* With limited staff resources and hours to review transcripts, the solution needs to proactively notify officers and flag calls of interest, based on topics being discussed or people involved in the calls.
- *Immediate:* Phone call notifications must occur in near real time so officers can make swift use of intelligence.
- *Intelligent:* An analytical capability must flag calls not only on exact terms, but on related or similar terms.
- *Searchable:* Phone call transcripts must be easily searchable by multiple criteria, including names, dates, and topic words.

Competition: Verus has many more capabilities to support program requirements. It also has uncontested sole source procurement in the State of Georgia. (SN-SoleSource-46700-441).

US Patent Information and Patent History:

Patent number: 10742799

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Assignee: LEO Technologies, LLC (Los Angeles, CA)

Inventors: James Sexton (Los Angeles, CA),

Christian Wensel (Irvine, CA),

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Primary Examiner: Binh Kien Tieu

Application Number: 16/284,066

CONCLUSION



In September 2022, LEO Technologies was provided data from El Dorado County Sheriff's Office's pertaining to their average inmate population from all facilities within their jail system. Verus has analyzed a total of 479,880 calls since being deployed in the El Dorado County Sheriff's Office. Based on empirical data from the ingestion of those calls, inmates at the El Dorado County jail generate approximately 1,778,884 minutes annually at the current jail population level, which equates to over 3 years of continuous conversation.

Based on United States Federal Government guidelines, a "person year" is 1980 hours. Therefore, the 7 years of continuous conversation would equate to 6,697 man-hours for the entire year. If the following conditions were present, the El Dorado County Sheriff's Office had 15 full-time personnel who were solely tasked with listening to all authorized inmate communications and were able to accurately account for every detail for an authorized inmate communication, it would cost the taxpayers \$1,265,016 annually. This does not include any documentation or public safety response to the information heard.

LEO Technologies and the Verus system stand ready to continue assisting the El Dorado County Sheriff's Office with the analyzing of the inmate communications and we recognize the increasing need for immediate transcription and analysis of inmate communications originating from the El Dorado County Sheriff's Office jail system.

REQUEST FOR QUOTE – NEAR REAL TIME ANALYSIS FOR EL DORADO COUNTY SHERIFF'S OFFICE

At the direction of the El Dorado County Sheriff's Office, our collective teams analyzed empirical and open-source data provided by the El Dorado County Sheriff's Office. The following quote (firm, fixed and final as of 10OCT22) was prepared for continued deployment of the Verus system to monitor authorized inmate communications emanating from the El Dorado County Sheriff's Office jail system.

Projected Monthly Average for Total Minutes Analyzed =	148,237
Projected Annual Average for Total Minutes Analyzed =	1,778,884

Verus by LEO Technologies Software as a Service (SaaS)	\$89,000 annually
Firm Fixed and Final Pricing	\$7,416 monthly