

#28 25-0901

Public comment

BOS REVEL

7/28/25

Board Agenda Item 25-0901- Tobacco Zoning Ordinance 5210 and Tobacco Retail License (TRL) Ordinance 5211

From Ashley Freitas < Ashley. F@strauchco.com >

Date Mon 7/28/2025 8:15 AM

- To bosone@edc.gov.us <bosone@edc.gov.us>; bostwo@edc.gov.us <bostwo@edc.gov.us>; bosthree@edc.gov.us <bosthree@edc.gov.us>; BOS-District IV <bostour@edcgov.us>; Brooke Laine <Brooke.Laine@edcgov.us>
- Cc BOS-Clerk of the Board <edc.cob@edcgov.us>; AD-EDCCAO <edccao@edcgov.us>; Marc Strauch <Marc.s@strauchco.com>; Leticia Ramirez <Iramirez@thatchlaw.com>

1 attachment (52 KB)

El Dorado County TRL & Zoning Ordinance Letter - Marc Strauch 7-28-25.pdf;

This Message Is From an External Sender

This message came from outside your organization.

Report Suspicious

Strauch & Company Cameron Park Petroleum

July 28, 2025

VIA ELECTRONIC MAIL

El Dorado County Board of Supervisors 330 Fair Lane, Building A Placerville CA 95667 bosone@edc.gov.us

bostwo@edc.gov.us

bosthree@edc.gov.us

bosfour@edcgov.us

brooke.laine@edcgov.us

Re: Board Agenda Item 25-0901 – Tobacco Zoning Ordinance 5210 and Tobacco Retail License (TRL) Ordinance 5211

Dear Honorable Members of the El Dorado County Board of Supervisors,

My name is Marc Strauch. My brother and I own 3 ARCO AMPM's in El Dorado County and have operated here for over 20 years. This county is my home —It is where I am raising my family. It's where I've built my stores, created jobs, paid taxes that support local services and support the local community. Before I begin, I want to thank the county for engaging with businesses and listening — not just for our sake, but for our employees and customers too. I also want to Thank Ande Flower, Anna Quan and Bianca Dinkler who have been helping me though entitling 2 new locations in the county.

I want to focus my comments on what these tobacco ordinances mean to local businesses who are deciding whether to invest and establish new gas stations because I believe that these ordinances will limit future growth and investment in unincorporated EI Dorado County.

Tobacco sales represent 25 to 30 percent of my in-store sales. When the ordinance passed in November 2024, I was completely surprised because ordinance 5210 created a setback, that would make it so I could not sell tobacco and therefore we would not be able to build the locations. I have already invested 3 million dollars. Without tobacco sales, the projects would no longer be penciled. At that point, I had been working on entitlements for 4 and 5 years. Fortunately, the Board and staff were willing to hear our concerns and now Options C and D are proposing to amend the TRL Ordinance (Ordinance 5211) to grandfather businesses with pending development applications to address projects like mine. However, I don't want any future gas station owners to go through the same thing. Developing a gas station takes years and while an owner may select a location that is beyond the 1,000 foot setback or 1,500-foot setback for a sensitive use — a sensitive use like a day care center can quickly establish and those owners will have the same problem that I had, which causes a lot of uncertainty and is not business-friendly. I believe eliminating the setbacks for gas stations will encourage future C- store/ gas station development in El Dorado County. Additionally, the density limit under Option D also stifles the development of gas stations as I believe the County has already exceeded that amount. Eliminating the setbacks and density limits for gas stations means more jobs and more opportunities for residents.

Lastly, we also support Options A and B which would repeal the TRL Ordinance because it would eliminate an unnecessary layer of local control – our businesses are already heavily regulated by the state. But if the Board wants to keep the TRL Ordinance under Options C or D, we ask that you eliminate the setback and density limits for gas stations. Thank you again to county staff who have listened to the stakeholders' needs.

Sincerely,

Marc Strauch

Strauch & Company

Cameron Park Petroleum Inc

Mary Hrank

Strauch & Company

Cameron Park Petroleum

July 28, 2025

VIA ELECTRONIC MAIL

El Dorado County Board of Supervisors

330 Fair Lane, Building A

Placerville CA 95667

bosone@edc.gov.us

bostwo@edc.gov.us

bosthree@edc.gov.us

bosfour@edcgov.us

brooke.laine@edcgov.us

Re: <u>Board Agenda Item 25-0901- Tobacco Zoning Ordinance 5210 and Tobacco Retail License</u> (TRL) <u>Ordinance 5211</u>

Dear Honorable Members of the El Dorado County Board of Supervisors,

My name is Marc Strauch. My brother and I own 3 ARCO AMPM's in El Dorado County and have operated here for over 20 years. This county is my home —It is where I am raising my family. It's where I've built my stores, created jobs, paid taxes that support local services and support the local community. Before I begin, I want to thank the county for engaging with businesses and listening — not just for our sake, but for our employees and customers too. I also want to Thank Ande Flower, Anna Quan and Bianca Dinkler who have been helping me though entitling 2 new locations in the county.

I want to focus my comments on what these tobacco ordinances mean to local businesses who are deciding whether to invest and establish new gas stations because I believe that these ordinances will limit future growth and investment in unincorporated El Dorado County.

Tobacco sales represent 25 to 30 percent of my in-store sales. When the ordinance passed in November 2024, I was completely surprised because ordinance 5210 created a setback, that would make it so I could not sell tobacco and therefore we would not be able to build the locations. I have already invested 3 million dollars. Without tobacco sales, the projects would no longer be

penciled. At that point, I had been working on entitlements for 4 and 5 years. Fortunately, the Board and staff were willing to hear our concerns and now Options C and D are proposing to amend the TRL Ordinance (Ordinance 5211) to grandfather businesses with pending development applications to address projects like mine. However, I don't want any future gas station owners to go through the same thing. Developing a gas station takes years and while an owner may select a location that is beyond the 1,000 foot setback or 1,500-foot setback for a sensitive use – a sensitive use like a day care center can quickly establish and those owners will have the same problem that I had, which causes a lot of uncertainty and is not business-friendly. I believe eliminating the setbacks for gas stations will encourage future C- store/ gas station development in El Dorado County. Additionally, the density limit under Option D also stifles the development of gas stations as I believe the County has already exceeded that amount. Eliminating the setbacks and density limits for gas stations means more jobs and more opportunities for residents.

Lastly, we also support Options A and B which would repeal the TRL Ordinance because it would eliminate an unnecessary layer of local control – our businesses are already heavily regulated by the state. But if the Board wants to keep the TRL Ordinance under Options C or D, we ask that you eliminate the setback and density limits for gas stations. Thank you again to county staff who have listened to the stakeholders' needs.

Sincerely,

Marc Strauch

Strauch & Company

Cameron Park Petroleum Inc.

Mary Hrand