

CHIEF ADMINISTRATIVE OFFICE
Procurement and Contracts Division

Date Received

NON-COMPETITIVE PURCHASE REQUEST JUSTIFICATION

Required for all (non-emergency) sole source acquisitions in excess of \$5,000.00 and sole source service requests in excess of \$100,000.00.

This justification document consists of three (3) pages. All information must be provided and all questions must be answered. **Department Head approval is required.**

Requesting Department Information


Department: 38-Environmental Management	Org Code: 3810100	
Contact Name: Monica Lindsley	Subject: 4145	User Code:
Telephone: (530) 621-6664	Fax:	


Required Supplier / Vendor Information

Vendor / Supplier Name: Gardner Denver LLC	Vendor / Supplier Address: P.O. Box 952453 St. Louis, MO 63195
Contact Name: Robert Sexton	
Estimated Purchase Price/Contract Amount: \$28,972.35	Vendor / Supplier Email Address: Robert.Sexton@irco.com
Telephone: 6789392073	Fax:

Provide a brief description of the request, including all goods and/or services the vendor/supplier will provide and supporting exemption reference from Board Policy C-17 - Procurement Policy:

Gardner Denver will provide a Gardner Denver blower for the Union Mine Landfill gas collection flare skid. This will replace a worn Gardner Denver blower originally installed in 1998 and has been rebuilt multiple times and should no longer be repaired. Gardner Denver LLC utilizes McKenna Engineering as their authorized sales representative and service Center in our region.

Department Head: 
Signature

Purchasing Agent: 
Signature

Board of Supervisors:	P&C Assignment:
Date: 	Assigned To: 
Item: 	Date: 

5. What market research was conducted to substantiate no competition, including the evaluation of other items or service providers? (Provide a narrative of your efforts to identify other similar or appropriate goods/services, including a summary of how the department concluded that such alternatives are either inappropriate or unavailable. The name and addresses of suppliers contacted and the reasons for not considering them must be included OR an explanation of why the survey or effort to identify other goods/services was not performed.)

The blower purchase will replace an original Garden Denver product. The original blower has excessive damage and needs to be replaced with a new unit.

B. Price Analysis:

1. How was the price offered determined to be fair and reasonable? (Explain what basis was used for comparison and include cost analysis as applicable.)

Estimated price to repair the existing blower \$26,116.92 and price for new blower \$28,972.35. Looking at a three-year repair cycle for the used existing blower with excessive wear compared to purchasing a new blower that should have a life cycle of 10-years before rebuild is needed demonstrates the price to be fair and reasonable.

2. Describe any cost savings or avoidance realized (one-time or ongoing) by acquiring the goods/services from this supplier.

The replacement unit needs to be compatible with the gas collection sub-systems and Gardner Denver supplies the only units that are compatible. Replacing the existing blower with another blower specifically designed for use in landfill gas systems will extend the life/repair cycle of the unit. This in turn will decrease the overall lifetime cost of the unit. Purchasing a new unit instead of having another limited term repair to the existing unit will decrease the repair interval and the County will see a reduction in over all "lifetime" cost.