

Bids/Quotes Evaluation		VENDOR	Motorola Solutions	AirCall Communications	Fisher Wireless Services					
		LOCATION	Chicago, IL	Turlock, CA	Modesto, CA					
Bid / RFQ # Contract 4940		DATE CALLED	4/2/2020	5/28/2020						
Department Procurement & Contracts		Date Quoted / Quote Firm # days	6/1/2020							
Buyer/Phone Rick Blake (530) 621-5873		CONTACT	John Howard	Chet Ettinger	Steve Finch					
		PHONE / FAX	jhoward@deltawireless.com	408-640-8269	209-993-4984					
QTY	U/M	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION		
1	Each	APX6500 VHF Mid Power Radio w/Dual Control HD Hardware	\$4,252.48	\$4,252.48	\$7,160.70	\$7,160.70	\$5,717.80	\$5,717.80		
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
1	Each	APX6500 VHF Mid Power Radio	\$3,718.12	\$3,718.12	\$6,295.40	\$6,295.40	\$6,390.44	\$6,390.44		
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
1	Each	APX8500 All Band MP Mobile Radio	\$5,479.48	\$5,479.48	\$9,094.35	\$9,094.35	\$7,890.00	\$7,890.00		
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
1	Each	APX8500 All Band MP Mobile Radio w/Dual Control HD Hardware	\$5,991.94	\$5,991.94	\$9,959.10	\$9,959.10	\$8,827.44	\$8,827.44		
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
40	Each	APX8000 All Bank Portable Model 2.5	\$6,169.69	\$246,787.60	\$9,790.00	\$391,600.00	\$9,041.25	\$361,650.00		
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
40	Each	APX8000 All Bank Portable Model 3.5	\$6,395.26	\$255,810.40	\$10,046.20	\$401,848.00	\$10,212.65	\$408,506.00		
			DELIVERY / ARO		DELIVERY / ARO		DELIVERY / ARO			
NOTES			SUBTOTAL	\$522,040.02	SUBTOTAL	\$825,957.55	SUBTOTAL	\$798,981.68		
<div style="border: 1px solid black; padding: 5px;"> Motorola pricing off of HGACBuy Contract #RA05-18 </div>			DISC. %	\$0.00	DISC. %	0%	\$0.00	DISC. %	\$0.00	
			L.V.P. 5%	n	L.V.P. 5%	n	L.V.P. 5%	n		
			FREIGHT		FREIGHT		FREIGHT			
			TAX %	\$0.00	TAX %	\$0.00	TAX %	\$0.00	TAX %	\$0.00
			TOTAL	\$522,040.02	TOTAL	\$825,957.55	TOTAL	\$798,981.68		



Quote Number: QU0000503544
 Effective: 02 APR 2020
 Effective To: 01 JUN 2020

Bill-To:

L DORADO COUNTY SHERIFF
 30 FAIR LN
 LACERVILLE, CA 95667
 United States

Attention:

Name: Frank Yost
 Email: yostf@edso.org

Sales Contact:

Name: John Howard
 Email: jhoward@deltawireless.com
 Phone: 9169281200

Contract Number: HGAC
 Freight terms: FOB Destination
 Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
	1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,438.00	\$1,779.74	\$1,779.74
	1	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
	1	G89AC	ADD: NO RF ANTENNA NEEDED	-	-	-
	2	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$87.60
	1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
	1	G48BD	ENH: CONVENTIONAL OPERATION APX6500	\$500.00	\$365.00	\$365.00
	1	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$315.36
	1	G67BC	ADD: REMOTE MOUNT MID POWER	\$297.00	\$216.81	\$216.81
	2	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$105.12
	1	GA00092AC	ADD: APX DUAL-CONTRL HD HARDWARE	\$570.00	\$416.10	\$416.10
	1	GA00249AE	ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE	\$328.00	\$328.00	\$328.00
	2	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$15.00	\$10.95	\$21.90
	1	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	-	-
	1	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$240.90	\$240.90
	1	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$375.95

Estimated Tax Amount \$350.83

Total Quote in USD \$4,603.31



Quote Number: QU0000503545
 Effective: 02 APR 2020
 Effective To: 01 JUN 2020

Bill-To:
 DORADO COUNTY SHERIFF
 100 FAIR LN
 SACERVILLE, CA 95667
 United States

Attention:
Name: Frank Yost
mail: yostf@edso.org

Sales Contact:
Name: John Howard
Email: jhoward@deltawireless.com
Phone: 9169281200

Contract Number: HGAC
Weight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
	1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,438.00	\$1,779.74	\$1,779.74
	1	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
	1	G89AC	ADD: NO RF ANTENNA NEEDED	-	-	-
	1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$43.80
	1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
	1	G48BD	ENH: CONVENTIONAL OPERATION APX6500	\$500.00	\$365.00	\$365.00
	1	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$315.36
	1	G67BC	ADD: REMOTE MOUNT MID POWER	\$297.00	\$216.81	\$216.81
	1	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$52.56
	1	GA00249AE	ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE	\$328.00	\$328.00	\$328.00
	1	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	-	-
	1	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$240.90	\$240.90
	1	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$375.95

Estimated Tax Amount \$306.75

Total Quote in USD **\$4,024.87**



Quote Number: QU0000504011
 Effective: 10 APR 2020
 Effective To: 09 JUN 2020

To:
 DORADO COUNTY SHERIFF
 FAIR LN
 SACERVILLE, CA 95667
 United States

Attention:
 Name: Frank Yost
 Email: Yostf@edhso.org

Sales Contact:
 Name: John Howard
 Email: jhoward@deltawireless.com
 Phone: 9169281200

Contract Number: HGAC
 Payment terms: Net 30 Due
 Shipping terms: FOB Destination

Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$4,770.00	\$3,482.10	\$3,482.10
1	G48BB	ENH: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$584.00
1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$43.80
1	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	-	-	-
1	G67DF	ADD: REMOTE MOUNT MP	\$297.00	\$216.81	\$216.81
1	G89AC	ADD: NO RF ANTENNA NEEDED	-	-	-
1	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$52.56
1	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	-	-	-
1	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	-	-
1	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$315.36
1	G78AT	ADD: 3Y ESSENTIAL SERVICE	\$168.00	\$168.00	\$168.00
1	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$240.90	\$240.90
1	G806BL	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$375.95	\$375.95

Estimated Tax Amount \$452.06

Total Quote in USD \$5,931.54



Quote Number: QU0000504012

Effective: 10 APR 2020

Effective To: 09 JUN 2020

To:

DORADO COUNTY SHERIFF
 FAIR LN
 VERNON, CA 95667
 United States

Attention:

Name: Frank Yost
Email: yostf@edhso.org

Sales Contact:

Name: John Howard
Email: jhoward@deltawireless.com
Phone: 9169281200

Contract Number: HGAC
Payment terms: FOB Destination
Delivery terms: Net 30 Due

Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$4,770.00	\$3,482.10	\$3,482.10
1	G48BB	ENH: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$584.00
2	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	\$60.00	\$43.80	\$87.60
1	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	-	-	-
1	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	-	-
1	G67DF	ADD: REMOTE MOUNT MP	\$297.00	\$216.81	\$216.81
1	G89AC	ADD: NO RF ANTENNA NEEDED	-	-	-
2	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$105.12
1	GA01606AA	ADD: NO GPS/WI-FI ANTENNA NEEDED	-	-	-
1	G442AJ	ADD: OS CONTROL HEAD	\$432.00	\$315.36	\$315.36
1	GA00092AS	ADD: APX DUAL-CONTRL HD HARDWARE	\$570.00	\$416.10	\$416.10
1	G78AT	ADD: 3Y ESSENTIAL SERVICE	\$168.00	\$168.00	\$168.00
1	W969BG	ADD: MULTIPLE KEY ENCRYPTION OPERATION	\$330.00	\$240.90	\$240.90
1	G806BL	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$375.95	\$375.95

Estimated Tax Amount \$494.34

Total Quote in USD \$6,486.28



Quote Number: QU0000503572

Effective: 03 APR 2020

Effective To: 02 JUN 2020

Bill-To:

DORADO COUNTY SHERIFF
10 FAIR LN
DANFORTH, CA 95667
United States

Attention:

Name: Frank Yost
Email: yostf@edhso.org

Sales Contact:

Name: John Howard
Email: jhoward@deltawireless.com
Phone: 9169281200

Contract Number: HGAC
Payment terms: Net 30 Due
Shipping terms: FOB Destination

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
	40	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	\$5,983.00	\$4,367.59	\$174,703.60
	40	H35BT	ADD: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$23,360.00
	40	H869BW	ENH: MULTIKEY	\$330.00	\$240.90	\$9,636.00
	40	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$15,038.00
	40	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE	\$284.00	\$284.00	\$11,360.00
	40	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	-	-
	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$165.00	\$123.75	\$4,950.00
	40	PMMN4084A	AUDIO ACCESSORY-HEADSET,PLUS RSM NC IP54 THRD 3.5MM JACK RX	\$95.00	\$71.25	\$2,850.00
	40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$163.00	\$122.25	\$4,890.00

Estimated Tax Amount \$20,359.98

Total Quote in USD \$267,147.58



Quote Number: QU0000504009
 Effective: 10 APR 2020
 Effective To: 09 JUN 2020

-To:
 DORADO COUNTY SHERIFF
 FAIR LN
 CERVILLE, CA 95667
 ed States

Attention:
Name: Frank Yost
Email: yostf@edhso.org

Sales Contact:
Name: John Howard
Email: jhoward@deltawireless.com
Phone: 9169281200

Contract Number: HGAC
Payment terms: FOB Destination
Delivery terms: Net 30 Due

Quantity	Nomenclature	Description	List price	Your price	Extended Price
40	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	\$6,292.00	\$4,593.16	\$183,726.40
40	H35BT	ADD: CONVENTIONAL OPERATION	\$800.00	\$584.00	\$23,360.00
40	H869BW	ENH: MULTIKEY	\$330.00	\$240.90	\$9,636.00
40	Q667BB	ADD: ADP ONLY (NON-P25 CAP COMPLIANT)	-	-	-
40	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$15,038.00
40	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL DAMAGE	\$284.00	\$284.00	\$11,360.00
40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	\$165.00	\$123.75	\$4,950.00
40	PMMN4084A	AUDIO ACCESSORY-HEADSET, PLUS RSM NC IP54 THRD 3.5MM JACK RX	\$95.00	\$71.25	\$2,850.00
40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$163.00	\$122.25	\$4,890.00

ated Tax Amount \$21,104.36

al Quote in USD \$276,914.76



chetettinger@telepathcorp.com

Chet Ettinger (08) 640-8269
Chet Ettinger

NOW PART OF THE TELEPATH CORPORATION
FAMILY OF COMPANIES

BILL TO: EL DORADO COUNTY SHERIFF
300 Fair Ln
PLACERVILLE, CA 95667
Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment

Quote # 100257

<i>Item</i>	<i>Qty</i>	<i>Part#</i>	<i>DESCRIPTION</i>	<i>UNIT PRICE</i>	<i>CUSTOMER UNIT PRICE</i>	<i>EXTENDED</i>
APC		NOMENCLATURE	DESCRIPTION			
MCC	1	M25KSS9PW1AN	APX6500 VHF MID POWER	2,925.60	\$2,925.60	\$2,925.60
MCC	1	G442AJ	ADD: O5 CONTROL HEAD	518.40	\$518.40	\$518.40
MCC	2	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	72.00	\$72.00	\$144.00
MCC	1	G67BC	ADD: REMOTE MOUNT MID POWER	356.40	\$356.40	\$356.40
MCC	1	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$340.80
MCC	1	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$618.00
MCC	1	H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$960.00
MCC	1	H869BW	ENH: MULTIKEY	396.00	\$396.00	\$396.00
MCC	2	W22BA	ADD: STD PALM MICROPHONE APX	90.00	\$90.00	\$180.00
MCC	1	GA00092AC	ADD: APX DUAL-CONTRL HD HARDWARE	\$684.00	\$684.00	\$684.00
MCC	2	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$18.75	\$18.75	\$37.50
			Sub Total	\$0.00	\$0.00	\$7,160.70

No programming or installation quoted

SERVICES:

Equipment: \$7,160.70
Applicable 8.00% Sales Tax: \$572.86
Total: \$7,733.56

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: Good with 50% down upon order

SHIPPING: Standard: FOB Destination

DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included

WARRANTY Motorola's Standard Commercial warranty

CHANGE ORDER Either party may request a change order, both must agree on contractual changes.

QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:



Chet Ettinger- 408) 640-8269

chetettinger@telepathcorp.com

NOW PART OF THE TELEPATH CORPORATION
FAMILY OF COMPANIES

BILL TO: EL DORADO COUNTY SHERIFF
300 Fair Ln
PLACERVILLE, CA 95667
Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment

Quote # 100261

Item	Qty	Part#	DESCRIPTION	UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
APC		NOMENCLATURE	DESCRIPTION			
MCC	1	M25KSS9PW1AN	APX6500 VHF MID POWER	2,925.60	\$2,925.60	\$2,925.60
MCC	1	G442AJ	ADD: O5 CONTROL HEAD	518.40	\$518.40	\$518.40
MCC	1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	72.00	\$72.00	\$72.00
MCC	1	G67BC	ADD: REMOTE MOUNT MID POWER	356.40	\$356.40	\$356.40
MCC	1	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$340.80
MCC	1	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$618.00
MCC	1	H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$960.00
MCC	1	H869BW	ENH: MULTIKEY	396.00	\$396.00	\$396.00
MCC	1	W22BA	ADD: STD PALM MICROPHONE APX	\$90.00	\$90.00	\$90.00
MCC	1	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$18.75	\$18.75	\$18.75
			Sub Total	\$0.00	\$0.00	\$6,295.95

No programming or installation quoted

SERVICES:

Equipment: \$6,295.95
Applicable 8.00% Sales Tax: \$558.40
Total: \$6,854.35

TERMS: Standard: Net 30 Days from invoice: **Purchase order to be**

VALIDITY: 50 % down upon order

SHIPPING: Standard: FOB Destination

DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included

WARRANTY Motorola's Standard Commercial warranty

CHANGE ORDER Either party may request a change order, both must agree on contractual changes.

QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:



chettinger@telepathcorp.com

Chet Ettinger (08) 640-8269
Chet Ettingwer

NOW PART OF THE TELEPATH CORPORATION
FAMILY OF COMPANIES

BILL TO: EL DORADO COUNTY SHERIFF
300 Fair Ln
PLACERVILLE, CA 95667
Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment

Quote # 100259

Item	Qty	Part#	DESCRIPTION	UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
APC		NOMENCLATURE	DESCRIPTION			
MCC	1	M37TSS9PW1AN	APX8500 VHF MID POWER	5,724.00	\$5,724.00	\$5,724.00
MCC	1	G442AJ	ADD: O5 CONTROL HEAD	518.40	\$518.40	\$518.40
MCC	1	B18CR	ADD: AUXILIARY SPKR 7.5 WATT	72.00	\$72.00	\$72.00
MCC	1	G67BC	ADD: REMOTE MOUNT MID POWER	356.40	\$356.40	\$356.40
MCC	1	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$340.80
MCC	1	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$618.00
MCC	1	H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$960.00
MCC	1	H869BW	ENH: MULTIKEY	396.00	\$396.00	\$396.00
MCC	1	W22BA	ADD: STD PALM MICROPHONE APX	\$90.00	\$90.00	\$90.00
MCC	1	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$18.75	\$18.75	\$18.75
			Sub Total	\$0.00	\$0.00	\$9,094.35

No programming or installation quoted

SERVICES:

Equipment:	\$9,094.35
Applicable 8.00% Sales Tax:	\$727.55
Total:	\$9,821.90

TERMS: Standard: Net 30 Days from invoice: **Purchase order to be**

VALIDITY: 50 % down upon order

SHIPPING: Standard: FOB Destination

DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included

WARRANTY Motorola's Standard Commercial warranty

CHANGE ORDER Either party may request a change order, both must agree on contractual changes.

QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:



chetettinger@telepathcorp.com

Chet Ettinger (08) 640-8269
Chet Ettinger

NOW PART OF THE TELEPATH CORPORATION
FAMILY OF COMPANIES

BILL TO: EL DORADO COUNTY SHERIFF
300 Fair Ln
PLACERVILLE, CA 95667
Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment

Quote # 100260

<i>Item</i>	<i>Qty</i>	<i>Part#</i>	<i>DESCRIPTION</i>	<i>UNIT PRICE</i>	<i>CUSTOMER UNIT PRICE</i>	<i>EXTENDED</i>
APC		NOMENCLATURE	DESCRIPTION			
MCC	1	M37TSS9PW1AN	APX8500 VHF MID POWER	5,724.00	\$5,724.00	\$5,724.00
MCC	1	G442AJ	ADD: O5 CONTROL HEAD	518.40	\$518.40	\$518.40
MCC	2	B18CF	ADD: AUXILIARY SPKR 7.5 WATT	72.00	\$72.00	\$144.00
MCC	1	G67BC	ADD: REMOTE MOUNT MID POWER	356.40	\$356.40	\$356.40
MCC	1	GA00092AS	ADD: APX DUAL-CONTRL HD HARDWARE	684.00	\$684.00	\$684.00
MCC	1	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$340.80
MCC	1	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$618.00
MCC	1	H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$960.00
MCC	1	H869BW	ENH: MULTIKEY	396.00	\$396.00	\$396.00
MCC	2	W22BA	ADD: STD PALM MICROPHONE APX	\$90.00	\$90.00	\$180.00
MCC	2	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$18.75	\$18.75	\$37.50
			Sub Total	\$0.00	\$0.00	\$9,959.10

No programming or installation quoted

SERVICES:

Equipment: \$9,959.10
Applicable 8.00% Sales Tax: \$796.73
Total: \$10,755.83

TERMS: Standard: Net 30 Days from invoice: Purchase order to be

VALIDITY: 50 % down upon order

SHIPPING: Standard: FOB Destination

DELIVERY: Approx: 4 Weeks - ARO

SERVICE: Not included

WARRANTY Motorola's Standard Commercial warranty

CHANGE ORDER Either party may request a change order, both must agree on contractual changes.

QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:



chetettinger@telepathcorp.com

Chet Ettinger (08) 640-8269
Chet Ettingwer

NOW PART OF THE TELEPATH CORPORATION
FAMILY OF COMPANIES

BILL TO: EL DORADO COUNTY SHERIFF
300 Fair Ln
PLACERVILLE, CA 95667
Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment

Quote # 100256

Item	Qty	Part#	DESCRIPTION	UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
APC	40	NOMENCLATURE	DESCRIPTION			
MCC	40	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL 2.5	6,979.60	\$6,979.60	\$279,184.00
MCC	40	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$13,632.00
MCC	40	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$24,720.00
MCC	40	H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$38,400.00
MCC	40	H869BW	ENH: MULTIKEY	396.00	\$396.00	\$15,840.00
MCC	40	PMMN4084A	AUDIO ACCESSORY-REMOTE	\$102.00	\$102.00	\$4,080.00
MCC	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.00	\$198.00	\$7,920.00
MCC	40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$195.60	\$195.60	\$7,824.00
			Sub Total	\$0.00	\$0.00	\$391,600.00

No programming or installation quoted

SERVICES:

Equipment: \$391,600.00
Applicable 8.00% Sales Tax: \$31,328.00
Total: \$422,928.00

TERMS: Standard: Net 30 Days from invoice: **Purchase order to be**
VALIDITY: 50 % down upon order, plus 25% on delivery
SHIPPING: Standard: FOB Destination
DELIVERY: Approx: 4 Weeks - ARO
SERVICE: Not included
WARRANTY Motorola's Standard Commercial warranty
CHANGE ORDER Either party may request a change order, both must agree on contractual changes.
QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:



Chet Ettinger (408) 640-8269
 chetettinger@telepathcorp.com

NOW PART OF THE TELEPATH CORPORATION
 FAMILY OF COMPANIES

BILL TO: EL DORADO COUNTY SHERIFF
 300 Fair Ln
 PLACERVILLE, CA 95667
 Attn: Frank Yost

Price Quotation May 28, 2020

Informational Cost and Equipment

Quote # 100262

Item	Qty	Part#	DESCRIPTION	UNIT PRICE	CUSTOMER UNIT PRICE	EXTENDED
APC	40	NOMENCLATURE	DESCRIPTION			
MCC	40	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	7,235.80	\$7,235.80	\$289,432.00
MCC	40	HA00022AC	ADD: 3Y ESSENTIAL ACCIDENTAL	340.80	\$340.80	\$13,632.00
MCC	40	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	618.00	\$618.00	\$24,720.00
MCC	40	H35BT	ADD: CONVENTIONAL OPERATION	960.00	\$960.00	\$38,400.00
MCC	40	H869BW	ENH: MULTIKEY	396.00	\$396.00	\$15,840.00
MCC	40	PMMN4084A	AUDIO ACCESSORY-REMOTE	\$102.00	\$102.00	\$4,080.00
MCC	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.00	\$198.00	\$7,920.00
MCC	40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$195.60	\$195.60	\$7,824.00
Sub Total				\$0.00	\$0.00	\$401,848.00

No programming or installation quoted

SERVICES:

Equipment: \$401,848.00
 Applicable 8.00% Sales Tax: \$32,147.84
 Total: \$433,995.84

TERMS: Standard: Net 30 Days from invoice: **Purchase order to be**
 VALIDITY: 50 % down upon order, plus 25% on delivery
 SHIPPING: Standard: FOB Destination
 DELIVERY: Approx: 4 Weeks - ARO
 SERVICE: Not included
 WARRANTY Motorola's Standard Commercial warranty
 CHANGE ORDER Either party may request a change order, both must agree on contractual changes.
 QUOTED BY: Chet Ettinger, Aircall

ACCEPTED BY:



Steve Finch
 1111 J St #G101 Modesto, CA 95354
 209-544-9120
 Fax 209-544-1970

Customer #
 Customer / Bill to: El Dorado County SO
 Address: 300 FAIR LN
 City / St. / Zip: PLACERVILLE, CA 95667
 Contact: Frank Yost
 Phone #: 1.530.642.4944
 Fax #:
 End User Contact: Frank Yost
 Company: Same
 Address:
 City / St. / Zip:

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7790
Purchasing Manager	PO #
Phone Number	209-993-4984
Ultimate Dest. Zip	95354
	REV 07.10.04

Quotation Valid For 30 Days

Quote Number

Item	Qty	Model	Description	Unit Price	Ext. Price
1	1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,803.70	\$2,803.70
2	1	Components rmt	Conventional VHF for 05 remote head	\$2,914.10	\$2,914.10

Stock for programming

Unit Qty	Mobile Radio Service Fee each	Total Mobile Radio Service fee per month	Equipment Total	\$5,717.80
			Freight	\$10.00
			Sales Tax	\$471.72
			Program / Install	
			Grand Total	\$6,199.52
			Down Payment / Trade	
			Maintenance	
			Balance Due	\$6,199.52

\$1.00 Purchase Lease Option

24 months	\$ 312.52	Two payments Due upon signing of lease
36 months	\$ 224.36	" "
48 months	\$ 182.58	" "

Special Instructions:
 Program 37 portable XPR radios to new digital format.
 Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sales Payment Terms	
	Paid In Full w/ order
X	C.O.D
	Lease
	Net 10 Days
	Net 30 Days
Cust. Terms Approval	
50% on order, 25% on delivery (Initials)	

PO # 3/21/2018
 Authorized Customer Signature Date



Steve Finch
 1111 J St #G101 Modesto, CA 95354
 209-544-9120
 Fax 209-544-1970

Customer #
 Customer / Bill to: El Dorado County SO
 Address: 300 FAIR LN
 City / St. / Zip: PLACERVILLE, CA 95667
 Contact: Frank Yost
 Phone #: 1.530.642.4944
 Fax #:
 End User Contact: Frank Yost
 Company: Same
 Address:
 City / St. / Zip

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7790
Purchasing Manager	PO #
Phone Number	209-993-4984
Ultimate Dest. Zip	95354
	REV 07.10.04

Quotation Valid For 30 Days

Quote Number

Item	Qty	Model	Description	Unit Price	Ext. Price
1	1	M25KSS9PW1AN	APX6500 VHF MID POWER	\$2,803.70	\$2,803.70
2	1	Cmpnts rmte dual	Conventional VHF for 05 remote head	\$3,586.85	\$3,586.85

Stock for programming

Unit Qty	Mobile Radio Service Fee each	Total Mobile Radio Service fee per month	Equipment Total	\$6,390.55
			Freight	\$10.00
			Sales Tax	\$527.22
			Program / Install	
			Grand Total	\$6,927.77
			Down Payment / Trade	
			Maintenance	
			Balance Due	\$6,927.77

Special Instructions:

Program 37 portable XPR radios to new digital format.
 Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sales Payment Terms

x	Paid In Full w/ order
	C.O.D
	Lease
	Net 10 Days
	Net 30 Days

Cust. Terms Approval

50% on order, 25% on delivery
 (Initials)

PO #
 Authorized Customer Signature

3/21/2018
 Date



Steve Finch
 1111 J St #G101 Modesto, CA 95354
 209-544-9120
 Fax 209-544-1970

Customer #
 Customer / Bill to
 Address :
 City / St. / Zip
 Contact :
 Phone # :
 Fax #:
 End User Contact
 Company
 Address :
 City / St. / Zip

El Dorado County SO
 300 FAIR LN
 PLACERVILLE, CA 95667
 Frank Yost
 1.530.642.4944

Frank Yost
 Same

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7792
Purchasing Manager	PO #
Phone Number	209-993-4984
Ultimate Dest. Zip	95354
	REV 07.10.04

Quotation Valid For 30 Days

Quote Number

Item	Qty	Model	Description	Unit Price	Ext. Price
1	1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$5,570.00	\$5,570.00
2	1	Compnts 05 rmte	Conventional VHF for 05 remote head	\$2,320.00	\$2,320.00
3	1	Compnts 05 rmte	Dig Cai, no ant, no wifi, spkr, mltky		

Stock for programming

Unit Qty	Mobile Radio Service Fee each	Total Mobile Radio Service fee per month	Equipment Total	\$7,890.00
			Freight	\$10.00
			Sales Tax	\$650.93
			Program / Install	
			Grand Total	\$8,550.93
			Down Payment / Trade	
			Maintenance	
			Balance Due	\$8,550.93

\$1.00 Purchase Lease Option

24 months	\$ 431.05	Two payments Due upon signing of lease
36 months	\$ 309.46	" "
48 months	\$ 251.82	" "

Special Instructions:

Program 37 portable XPR radios to new digital format.
 Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sales Payment Terms

	Paid In Full w/ order
X	C.O.D
	Lease
	Net 10 Days
	Net 30 Days

Cust. Terms Approval

50% on order, 25% on delivery
 (Initials)

PO #
 Authorized Customer Signature

3/21/2018
 Date



Steve Finch
 1111 J St #G101 Modesto, CA 95354
 209-544-9120
 Fax 209-544-1970

Customer #
 Customer / Bill to: El Dorado County SO
 Address: 300 FAIR LN
 City / St. / Zip: PLACERVILLE, CA 95667
 Contact: Frank Yost
 Phone #: 1.530.642.4944
 Fax #:
 End User Contact: Frank Yost
 Company: Same
 Address:
 City / St. / Zip:

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7793
Purchasing Manager	PO #
Phone Number	209-993-4984
Ultimate Dest. Zip	95354
	REV 07.10.04

Quotation Valid For 30 Days

Quote Number

Item	Qty	Model	Description	Unit Price	Ext. Price
1	1	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	\$5,570.00	\$5,570.00
2	1	Compnts 05 rmt	Conventional VHF for 05 remote head	\$3,257.44	\$3,257.44
3	1	Cmpnts 05 dual rmt	Dig Cai, no ant, no wifi, spkr, mltky		

Stock for programming

Unit Qty	Mobile Radio Service Fee each	Total Mobile Radio Service fee per month	Equipment Total	\$8,827.44
			Freight	\$10.00
			Sales Tax	\$728.26
			Program / Install	
			Grand Total	\$9,565.70
			Down Payment / Trade	
			Maintenance	
			Balance Due	\$9,565.70

\$1.00 Purchase Lease Option

24 months	\$ 482.21	Two payments Due upon signing of lease
36 months	\$ 346.18	" "
48 months	\$ 281.71	" "

Special Instructions:

Program 37 portable XPR radios to new digital format.
 Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sales Payment Terms

	Paid In Full w/ order
X	C.O.D
	Lease
	Net 10 Days
	Net 30 Days

Cust. Terms Approval

50% on order, 25% on delivery
 (Initials)

PO #
 Authorized Customer Signature

3/21/2018
 Date



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 209-544-9120
 Fax 209-544-1970

Customer #
 Customer / Bill to: El Dorado County SO
 Address: 300 FAIR LN
 City / St. / Zip: PLACERVILLE, CA 95667
 Contact: Frank Yost
 Phone #: 1.530.642.4944
 Fax #:
 End User Contact: Frank Yost
 Company: Same
 Address:
 City / St. / Zip

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7794
Purchasing Manager	PO #
Phone Number	209-993-4984
Ultimate Dest. Zip	95354
	REV 07.10.04

Quotation Valid For 30 Days

Quote Number

Item	Qty	Model	Description	Unit Price	Ext. Price
1	40	H91TGD9PW6AN	APX 8000 ALL BAND PORTABLE MODEL	\$6,179.00	\$247,160.00
1a	40	Compnts APX 2.5	Conventional VHF w mltky, dig cai	\$2,340.00	\$93,600.00
2	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.50	\$7,940.00
3	40	PMMN4084A	AUDIO ACCESSORY-HEADSET,PLUS	\$120.00	\$4,800.00
4	40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$203.75	\$8,150.00

Stock for programming

Unit Qty	Mobile Radio Service Fee each	Total Mobile Radio Service fee per month	Equipment Total	\$361,650.00
			Freight	\$10.00
			Sales Tax	\$29,836.13
			Program / Install	
			Grand Total	\$391,496.13
			Down Payment / Trade	
			Maintenance	
			Balance Due	\$391,496.13

Special Instructions:
 Program 37 portable XPR radios to new digital format.
 Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sales Payment Terms	
	Paid In Full w/ order
X	C.O.D
	Lease
	Net 10 Days
	Net 30 Days

Cust. Terms Approval
 50% on order, 25% on delivery
 (Initials)

PO # 3/21/2018
 Authorized Customer Signature Date



Steve Finch
 1111 J St #G101 Modesto, CA 95354
 209-544-9120
 Fax 209-544-1970

Customer #
 Customer / Bill to: El Dorado County SO
 Address: 300 FAIR LN
 City / St. / Zip: PLACERVILLE, CA 95667
 Contact: Frank Yost
 Phone #: 1.530.642.4944
 Fax #:
 End User Contact: Frank Yost
 Company: Same
 Address:
 City / St. / Zip

Sales Tax Code	Order Date
5	6/25/2020
8.25%	Sales Order #
Contact Title	S301-7795
Purchasing Manager	PO #
Phone Number	209-993-4984
Ultimate Dest. Zip	95354
	REV 07.10.04

Quotation Valid For 30 Days

Quote Number

Item	Qty	Model	Description	Unit Price	Ext. Price
1	40	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL	\$7,350.40	\$294,016.00
1a	40	Compts APX 3.5	Conventional VHF w mltky, dig cai	\$2,340.00	\$93,600.00
2	40	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2,	\$198.50	\$7,940.00
3	40	PMMN4084A	AUDIO ACCESSORY-HEADSET,PLUS	\$120.00	\$4,800.00
4	40	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	\$203.75	\$8,150.00

Stock for programming

Unit Qty	Mobile Radio Service Fee each	Total Mobile Radio Service fee per month	Equipment Total	\$408,506.00
			Freight	\$10.00
			Sales Tax	\$33,701.75
			Program / Install	
			Grand Total	\$442,217.75
			Down Payment / Trade	
			Maintenance	
			Balance Due	\$442,217.75

Special Instructions:

Program 37 portable XPR radios to new digital format.
 Build digital code plug and travel onsite to re-program XPR repeater. Test, confirm and continuity.

Sales Payment Terms

	Paid In Full w/ order
X	C.O.D
	Lease
	Net 10 Days
	Net 30 Days

Cust. Terms Approval

50% on order, 25% on delivery
 (Initials)

PO #
 Authorized Customer Signature

3/21/2018
 Date