



Mr. Nathan Haynes
El Dorado County DOT
2441 Headington
Placerville, CA 95667
Revised: 6-12-23

Dear Nathan,

Per your recent request for a Sourcewell price quotation on a new John Deere model 624 P-Tier wheel loader, I am pleased to offer the following revised quotation on this model for your review and consideration.

This revision updates the quote date to today's date.

(1) New John Deere model 624 P-Tier Wheel Loader standard equipped per the attached brochure and including;

- 6041DW 624 P-Tier Wheel Loader
- 0351 English Labels and Decals
- 4095 John Deere PowerTech 6.8L FT4 Engine
- 0452 High-Lift Loader Boom / Z-Bar Loader Linkage
- 0613 Level 3 Trim Package – Includes 140-Amp Alternator, 30-Amp Elect. Converter, LED Light Package, Heated & Ventilated Air-Suspension Seat, Premium AM/FM Radio with Bluetooth, Ride Control
- 7026 Joystick Loader Control
- 7055 4-Function Loader Hydraulics
- 0659 Level 4 Performance Package – Includes High Traction Front & Rear Locking Differentials, Automatic Differential Lock, Wheel Spin Control, Throttle Lock, 5-Speed Transmission with Lock-Up Torque Converter
- 6522 Rear Cast Bumper/Counterweight with Rear Hitch and Locking Pin
- 5552 Standard Fenders
- 1301 Left Side Steps
- 0951 Rear Camera
- 8500 Cold Weather Package – Includes Engine Block Heater
- 8295 Heated and Powered Exterior Mirrors
- 7403 Hydraulic Bucket Coupler / JRB 416 Pattern
- 183E JDLink machine Monitoring System
- 5121 20.5R25 (L3) Radial Tires with 3-Piece Wheels (no brand preference)
- 8501 Debris Package – Includes Automatic Reversing Hydraulic Engine Fan, Cab Fresh Air Precleaner, Engine Air Intake Centrifugal Precleaner
- 8502 Maintenance and Service Package – Includes Engine Compartment Light, Environmental Oil Drains
- 8505 Bottom Guards and Transmission Side Frame Guards
- 8508 Auxiliary Equipment Package – Includes Beacon Light (amber), Seat Belt Indicator Light (green), Fire Extinguisher, SMV Emblem, License Plate Bracket

Total “Base Machine” List price:

\$ 398,070.00 + tax

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Less 38% Sourcewell Discount per contract # 011723-JDC:	<u>(\$ 151,267.00)</u>
Sourcewell Base Machine Sales Price:	\$ 246,803.00
Plus Inbound Freight, Dealer PDI, 3.0 cy JRB Multi-Purpose Loader Bucket, Manuals, 5,000-Hour / 60-Month Powertrain plus Hydraulics Extended Warranty, Spare 3-Pc Wheel, Delivery:	<u>\$ 54,207.00</u>
Total Final Delivered Machine Sales Price:	\$ 301,010.00 + tax
Plus CA Tire Disposal Fee:	<u>\$ 7.00</u>

Options for additional consideration (add to final Sales Price above);

Henke Helper- 14-ft reversible dozer/plow:	\$ 24,610.00 + tax
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Henke Helper- 14-ft reversible dozer/plow with Hi-Gate:	\$ 26,820.00 + tax
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Unless an unforeseen factory price increase is announced within the next few weeks, this pricing will be firm until 7-31-23. Current lead time is approx. 7-9 months A.R.O.

Nathan, thank you for the opportunity to quote John Deere wheel loaders. Please do not hesitate to contact me should you have any questions or need any additional info.

Sincerely,

Mike Pilat

Mike Pilat – Territory Mgr.
Pape Machinery
2850 El Centro Rd.
Sacramento, CA 95833 (916) 997-8626



Mr. Nathan Haynes
El Dorado County DOT
2441 Headington
Placerville, CA 95667
Revised: 6-12-23

Dear Nathan,

Thank you for your recent inquiry regarding a price quotation on a new John Deere model 772G motor grader. Per your request, I am pleased to offer the following revised pricing information on this model for your review and consideration. This configuration does not include a rear ripper.

This revision updates the quote date to today's date.

(1) New John Deere model 772G all wheel drive motor grader standard equipped per the attached brochure and including.

8470T 772G MOTOR GRADER with 6WD
170K JDLink Machine Monitoring System
1010 Standard "Antler Rack" Hydraulic Controls
1140 John Deere PowerTech PSS 9.0L FT4 Engine
1240 Dual 100 Amp Alternators
1310 Quick Service Group
1410 Standard Fuel & Water Filtration
1610 Hydraulic Pump Disconnect
1830 Engine Exhaust W/ Flat Black Stack
1910 Blade Impact Absorption System
2080 14 Ft. x 27 In. x 1 In. Moldboard
2605 English Manual W/ English Labels & Decals
2850 Premium Circle with Slip Clutch
4426 Michelin 14.00R x 24 G2/L2 SnoPlus Tires on 3-Pc Wheels
5050 Low Profile Cab w/ Fixed Lower Front and Side Opening Windows
5510 Autoshift Transmission
5710 Transmission Solenoid Valve Guard
6120 Air Suspension Fabric Seat
6540 RH Base Hydraulics with 3 Auxiliary Functions for Lift Group and Front Attachments
6630 LH Base Hydraulics with 2 Auxiliary Functions for Rear Ripper and Rear Attachments
6740 Balderson Style Front Lift Group
6850 No Rear Attachment
7180 Premium Grading Lights (18 LED Lights)
8120 24-to-12 Volt Converter (30 amps peak / 25 amps continuous)
8220 Heated Exterior Mounted Rearview Mirrors
8310 Lower Front Intermittent Wiper & Washer
8415 Premium AM/FM Radio with Bluetooth, Aux, and Weather Band
8830 Rear Camera
9130 Rear Retractable Sun Shade
9210 Decelerator
9220 5.0 lbs. multi purpose (ABC) Dry Chemical Fire Extinguisher
9273 Right Side Engine Compartment Work Light (Left Side Standard)

9275 License Plate Bracket and Light
 9280 Slow Moving Vehicle (SMV) Sign
 9298 Beacon with Flip Down Cab Beacon Bracket (RH Side)
 9299 Beacon with Flip Down Cab Beacon Bracket (LH Side)
 9360 Engine Block Heater
 9425 Spare Tire and Rim
 9430 (9) Scarifier Shanks (3 Ripper Shanks Standard)
 9620 Cold Weather Control Valve Covers

Total "Base Machine" List price:	\$ 716,364.00
Less 43% Sourcewell Discount per contract # 011723-JDC:	<u>(\$ 308,037.00)</u>
Sourcewell Base Machine Sales Price:	\$ 408,327.00
Plus Inbound Freight, Dealer PDI, Manuals, 5,000-hour / 60-month Powertrain plus Hydraulics Extended Warranty, Delivery:	<u>\$ 30,298.00</u>
Total Final Delivered Sourcewell 772G Grader Sales Price:	\$ 438,625.00
Plus Henke SDDB-14 14-ft. Reversible Plow, Installed:	\$ 18,325.00
Plus Henke Hi Gate, Installed:	<u>\$ 9,760.00</u>
Grand Total of 772G Grader, Henke Plow & Hi-Gate:	\$ 466,710.00
Plus 7.25% Placerville Sales Tax:	\$ 33,836.48
Plus CA Tire Disposal Fee:	<u>\$ 12.25</u>
Total "Out-the-Door" Delivered Sales Price:	\$ 500,558.73

Unless an unforeseen factory price increase is announced within the next few weeks, this pricing will be firm until 7-31-23. Current lead time is approx. 7-9 months A.R.O.

Nathan, thank you for the opportunity to quote John Deere motor graders. Please do not hesitate to contact me should you have any questions or need any additional info.

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Mike Pilat

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Dear Nathan,

Thank you for your recent inquiry regarding a price quotation on a new John Deere model 772G motor grader. Per your request, I am pleased to offer the following revised pricing information on this model for your review and consideration. This configuration includes a rear ripper/scarifier combo.

This revision updates the quote date to today's date and removes the Henke Hi-Gate option.

(1) New John Deere model 772G all wheel drive motor grader standard equipped per the attached brochure and including.

8470T 772G MOTOR GRADER with 6WD
170K JDLink Machine Monitoring System
1010 Standard "Antler Rack" Hydraulic Controls
1140 John Deere PowerTech PSS 9.0L FT4 Engine
1240 Dual 100 Amp Alternators
1310 Quick Service Group
1410 Standard Fuel & Water Filtration
1610 Hydraulic Pump Disconnect
1830 Engine Exhaust W/ Flat Black Stack
1910 Blade Impact Absorption System
2080 14 Ft. x 27 In. x 1 In. Moldboard
2605 English Manual W/ English Labels & Decals
2850 Premium Circle with Slip Clutch
4426 Michelin 14.00R x 24 G2/L2 SnoPlus Tires on 3-Pc Wheels
5050 Low Profile Cab w/ Fixed Lower Front and Side Opening Windows
5510 Autoshift Transmission
5710 Transmission Solenoid Valve Guard
6120 Air Suspension Fabric Seat
6540 RH Base Hydraulics with 3 Auxiliary Functions for Lift Group and Front Attachments
6630 LH Base Hydraulics with 2 Auxiliary Functions for Rear Ripper and Rear Attachments
6740 Balderson Style Front Lift Group
6810 Rear Ripper / Scarifier Combination
7180 Premium Grading Lights (18 LED Lights)
8120 24-to-12 Volt Converter (30 amps peak / 25 amps continuous)
8220 Heated Exterior Mounted Rearview Mirrors
8310 Lower Front Intermittent Wiper & Washer
8415 Premium AM/FM Radio with Bluetooth, Aux, and Weather Band
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9210 Decelerator
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9275 License Plate Bracket and Light
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 9425 Spare Tire and Rim
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 9620 Cold Weather Control Valve Covers

Total “Base Machine” List price:	\$ 738,619.00
Less 43% Sourcewell Discount per contract # 032119-JDC:	<u>(\$ 317,606.00)</u>
Sourcewell Base Machine Sales Price:	\$ 421,013.00
Plus Inbound Freight, Dealer PDI, Manuals, 5,000-hour / 60-month Powertrain plus Hydraulics Extended Warranty, Delivery:	<u>\$ 30,222.00</u>
Total Final Delivered Sourcewell 772G Grader Sales Price:	\$ 451,235.00
Plus Henke Hi Gate, Installed:	\$ 9,760.00
Plus Henke SDDDB-14 14-ft. Reversible Plow, Installed:	<u>\$ 18,325.00</u>
Grand Total of 772G Grader & Henke Plow:	\$ 479,320.00
Plus 7.25% Placerville Sales Tax:	\$ 34,750.70
Plus CA Tire Disposal Fee:	<u>\$ 12.25</u>
Total “Out-the-Door” Delivered Sales Price:	\$ 514,082.95

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