



COUNTY OF EL DORADO
Procurement & Contracts

ATTN: Purchasing Agent
330 Fair Lane
Placerville, CA 95667

C# 6003
INVITATION TO BID #22-570-003

DUE: 3:00 PM - August 23, 2021

Sealed Bids must be clearly marked on the outside of the package with:

"BID #21-570-003 - DO NOT OPEN"

ALL BIDS SUBJECT TO GENERAL TERMS AND CONDITIONS

"U" Channel Guide Posts, "U" Channel Sign Posts,
Tube Posts and Tube Post Anchors

General: The El Dorado County Procurement & Contracts Division is requesting bids for the purchase of steel guide marker "U" channel guide posts, "U" channel sign posts, tube posts and tube post anchors. Purchases will be made on an "as requested" basis during the awarded thirty six (36-month) month period. Quantities indicated on the quotation schedule are an estimated annual usage; the County makes no guarantee as to the total amount to be purchased during the awarded period. Prices shall remain firm for the awarded thirty six (36-month) month period beginning October 3, 2021.

Information: For additional information, contact Rick Blake, Sr. Buyer at (530) 621-5873, email rick.blake@edcgov.us. Bidders shall direct all inquiries to the County Procurement & Contracts Division Purchasing Agent and shall not contact the requesting department directly regarding any matter related to this Invitation to Bid.

ALL BIDS SHALL BE QUOTED FREIGHT PREPAID FOB DESTINATION

Prior to preparing your bid submittal, please note the General Terms and Conditions, Instructions to Bidders, Item #3 which states: Erasures, overwrites and the use of correction fluid or tape are NOT acceptable.

Pacific Products and Services

Firm Name

2411 E Winston Rd

Mailing Address

Anaheim, CA 92806

City State Zip

909 633 1180

Phone

anthony@pacificproductsandservices.com

E-Mail Address

Signature of Authorized Agent

Anthony Ribas

Print Name & Title of Authorized Agent

8/23/21

Date

Fax

Bid results available at <https://edcapps.edcgov.us/contracts/bidresults.asp>

Bid Preparation / Submittal Checklist

- [ar] All required bidder information on Page one (1) of the Invitation to Bid is completed and has the original signature of an authorized agent.
- [ar] Note that erasures, overwrites and the use of correction tape or fluid are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.
- [ar] Any categories bid on the Quotation Schedule, Pages eleven (11) through twelve (12), are bid 100% complete.
- [ar] Note any prompt payment discounts available on the Quotation Schedule, Page thirteen (13).
- [ar] Indicate delivery lead times on the Quotation Schedule, Page thirteen (13).
- [ar] A valid California Seller's Permit number is entered on Page six (6).
- [ar] All requirements of Invitation to Bid have been met.
- [ar] Local Vendor Preference Affidavit of Eligibility form submitted with bid; link to form information available on Page seven (7).

General Terms and Conditions

Instructions to Bidders:

- (1) Bidders are responsible to see that the bid is received by the Procurement & Contracts Division through upload to PlanetBids or in hard copy prior to the bid opening deadline. Late bids will not be accepted.
- (2) All bids must be submitted in ink on the bid form. Cover letters, additional sheets, etc. may be included. The total bid excluding sales tax must appear on the bid form as indicated.
- (3) Erasures, overwrites and use of correction fluid or tape are NOT acceptable. All changes (price, model numbers, part numbers, etc.) must be lined out and corrections inserted adjacent to and initialed by the bidder's authorized representative.
- (4) Vendor is required to quote "NEW" equipment, material or product. Recycled, remanufactured, or previously owned product will not be accepted unless otherwise stated in the Invitation to Bid.
- (5) All bids must include the company name and address and must be signed by an authorized representative of the company; signature must be an original signature, or an original signature stamp, on the County Bid Form.
- (6) Alternate or incomplete bids will NOT be accepted.
- (7) The County, at its sole option, may correct arithmetic or extension errors, and obtain clarification, if necessary.
- (8) If no terms discount is to be offered, the terms portion of the bid form shall state "NET".
- (9) If delivery specified is impossible, bidder must state best delivery available on the bid form. Number of days shall mean calendar days After Receipt of Order (ARO). Bids quoting delivery beyond the requirement may be rejected.
- (10) Bid modifications, corrections, or additions received beyond the bid deadline will NOT be considered.
- (11) Telephone, facsimile, or emailed bids will NOT be accepted.
- (12) Bid prices shall be firm for a minimum of sixty (60) calendar days from the bid opening unless otherwise indicated on the bid form.
- (13) By submitting a response to this Invitation to Bid, Bidder acknowledges and accepts the County's standard terms and conditions incorporated as Exhibit "A".
- (14) Any alteration to the Invitation to Bid must be added in addenda form, and must be issued by the County Purchasing Agent.

- (15) Protest Procedure: Award of bid will be published on the County's website:

<http://edcapps.edcgov.us/contracts/bidresults.asp>

Bidders have ten (10) business days from the date of the posting to submit a letter of protest to the Purchasing Agent. Letter must be signed by an authorized representative stating specific reason(s) for the protest including all relevant facts (law, rule, regulation, criteria).

Brands:

- (1) The use of brand and/or manufacturer names in the bid specification is for descriptive purposes only. Unless otherwise specified, products of comparable quality and performance will be considered.
- (2) Bidders offering other than the referenced brands are to note their brand name and catalog model number on the bid form.

Guarantees:

- (1) All items purchased shall be guaranteed against defects when used for the purposes for which they were designed for.

Taxes:

- (1) Bidders shall NOT include Federal Excise Taxes.
- (2) Applicable taxes and fees will be added when the purchase order is issued.

Samples:

- (1) Samples of items, when required, must be furnished to the County at the bidder's expense. If possible, samples will be returned upon request and at the bidder's expense. Samples of selected items may be retained for comparison.

Bonds:

- (1) The County reserves the right to require the successful bidder to provide a performance bond in an amount determined by the County. Unless specifically required on the bid form, a performance bond will NOT be required.
- (2) Certification of the performance bond shall be required following bid award and prior to the release of a purchase order.
- (3) Unless specifically required on the form, bidder's bonds will NOT be required.

Award:

- (1) Regardless of amount, unless specifically approved by the County Board of Supervisors, award shall be made to the lowest responsive, responsible qualified bidder.
- (2) In determining the successful bidder, consideration will be given to quality, delivery, warranty, compatibility with existing equipment, and any other information considered to be in the best interests of the County.
- (3) It is unlawful for any person to furnish supplies or services or transact any kind of business in the unincorporated territory of EL Dorado County without possessing a County business license unless exempt under County Code Section 5.08.070. Contact Tax Collector's Office, 360 Fair Lane, Placerville, CA 95667, telephone (530) 621-5800, for further information.
- (4) In accordance with Board Policy C-17, 5.7.1, effective October 11, 2006, the local vendor preference is 5%. Vendor shall have established a place of business within El Dorado County prior to publication of the call for bids.
- (5) The County of El Dorado is an equal opportunity employer (EOE). All individuals are encouraged to participate. The County will not discriminate against any individual because of race, religion, color, national origin, ancestry, physical handicap, mental disability, medical condition, genetic information, military or veteran status, marital status, age, gender, gender identity, gender expression, or sexual orientation.
- (6) If the bid is on an "All or Nothing" basis, bidder shall so state. The County reserves the right to make awards on individual items of a multiple item bid if deemed to be in the best interest of the County.
- (7) The County reserves the right to reject any and all bids, or to waive any informality or nonsubstantial irregularity in any bid.
- (8) The County reserves the right to purchase quantities by necessity only regardless of approximate quantities indicated on the bid form. Bidder shall also have the right to refuse sale in reduced quantities; in such instances, the award shall go to the next lowest qualified bidder.
- (9) In case of default by vendor, the County may procure the articles or service from other source and may recover the loss occasioned thereby from any unpaid balance due the vendor or by proceeding against performance bond of vendor, if any, or by legal process against vendor. The prices paid by County shall be considered the prevailing market price at the time such purchase is made.

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Specifications: Steel is to be galvanized and must meet State of California specifications. "U" channel guide and sign post, tube post, and tube post anchor specifications are provided on the quotation schedule, Page eleven (11) through twelve (12).

Requirement: Bidders failing to comply with any of the following requirements will not be considered for the evaluation and award process:

- 1 There are three Categories listed in the Quotation Schedule, bidders may bid on any or all Categories. Any category bid must be bid 100% to be considered for evaluation and award. Failure to bid 100% of a given category will result in your bid being rejected as non-responsive.
- 2 Steel is to be galvanized and must meet State of California specifications.

California Sales & Use Tax Requirement: Any bidders located outside of the State of California selling goods to the County must possess a valid and current California Seller's Permit at the time of bidding and maintain such permit in good standing throughout the awarded period.

Provide California Seller's Permit Number: 32-0474648

Delivery: Product shall be delivered F.O.B. destination, freight prepaid, on ground or inside delivery to one of the following locations, as indicated on the Department issued Purchase Order:

West Slope:

Department of Transportation
2441 Headington Road
Placerville, CA 95667

East Slope:

Department of Transportation
1121 Shakori Drive
Meyers, CA 96150

Incomplete and Altered Bids: Incomplete or altered bids, and bids containing items not called for in the bid may be rejected. Bids submitted on forms other than those furnished by the County will not be considered.

Terms and Conditions: The County will not consider any terms and conditions other than the terms and conditions contained in the subject bid. Bidders submitting their own terms and conditions will not be considered and will be rejected. Any bid response containing alterations to the General Terms and Conditions or terms and conditions contained in the subject bid, will not be considered and will be rejected.

Merchantability: There shall be an implied warranty of merchantability and fitness of an intended use. Any bid submittals taking exception to this requirement may, at the County's option, be considered non-responsive.

County's Rights: The Purchasing Agent reserves the right to not enter into any agreement, cancel this process at any time, amend this process at any time, or to award more than one contract to the lowest, responsive, responsible bidders if it is in the best interest of the County

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Escalation Clause: Price increases from the manufacturer to the successful vendor may be passed on during the life of this bid only when the following conditions are met: (1) Vendor must submit notification to the Procurement & Contracts Division of the price increase along with a new updated vendor's price list; (2) Proof of the price increase from the manufacturer shall be provided to the Procurement & Contracts Division prior to any increase being approved; and (3) Price increase(s) shall commence seven (7) days after the approval and acceptance from the Purchasing Agent. Acceptance of the price increase(s) shall be in writing signed by the Purchasing Agent.

Failure to comply with the above requirements shall deem the bid prices to be in effect for the entire awarded period.

Returns: The County reserves the right to return product within thirty (30) days of receipt by the County for credit or refund without a shipping or restocking fee. Product returned shall be in good condition and in the original package (if applicable). Defective product or product under warranty may not always be returned in the original package.

Federal, State, and Local Laws: The successful bidder must operate in conformity with all applicable, federal, state, and local laws. It is the responsibility of the awarded bidder to ensure that all permits and/or licenses required for operation are valid and current. Failure to comply with this provision may be cause to cancel any contract awarded, and award will be made to the next lowest, responsive, responsible bidder.

Business License: It is unlawful for any person to furnish supplies or services, or transact any kind of business in the unincorporated territory of El Dorado County without possessing a County business license unless exempt under County Code Section 5.08.070. Contact the Tax Collector's Office at 360 Fair Lane, Placerville, CA 95667, or phone (530) 621-5800, for further information.

It is not a requirement to possess a County business license at the time of bid submittal. Successful bidders may be required to possess a County business license to award bid.

Local Vendor Preference: In accordance with Board of Supervisor's Policy C-17, Section 5.7.1, a local preference credit of 5% for El Dorado County businesses will be permitted when evaluating bids for supplies and equipment that are not part of a public project.

In order to qualify for the local preference authorized by this section, the vendor seeking such preference shall be required to submit with its bid a statement containing relevant information which demonstrates compliance with the provisions of this section. The statement shall be on a form provided by the Purchasing Agent and shall be signed under penalty of perjury. Any person, firm, corporation or entity intentionally submitting false information to the County in an attempt to qualify for local preference may be prohibited from bidding on El Dorado County products and services for a period of one (1) year from the date of the false submittal. Bidders claiming local vendor preference must submit the Affidavit of Eligibility with their bid response. The Affidavit may be downloaded by clicking on the following link:

<https://www.edcgov.us/Government/Contracts/Documents/LocalVendorPreferenceForm.pdf>

Where state sales tax will be paid for the purchase, the local business must possess a valid resale license from the California Department of Tax and Fee Administration showing evidence of a local

business address within El Dorado County. If the local business has more than one office in the State of California, the office located in El Dorado County shall be the point of sale credit for the purpose of sales tax calculation.

Compliance: Late, incomplete, incorrect deliveries, or excessive back orders will be documented, and performance evaluated when considering contract continuation or extension. Inaccurate or erroneous billing will also be documented and monitored for the purpose of evaluating performance when considering continuation or extension of contract. Failure to meet quoted delivery time frames, or inaccurate or erroneous invoices (as determined by the Purchasing Agent) may be cause for the County to cancel the balance of the awarded purchase order contract and award will be made to the next lowest bidder. Failure to receive County concurrence for substitutions or alternates will be documented and considered when evaluating continuation or extension of contract.

Invoices and Payment Terms: Invoices are to be mailed to the County department(s) specified on the resulting purchase order or contract. All invoices must include the purchase order number or contract number; County stock numbers when applicable; product description; and reference to back ordered items. Invoices must be exclusive of product other than bid items. Failure to comply may result in delayed payments.

The County will make payment on a Net forty-five day (45-day) basis unless a cash discount of one-half percent (1/2%) or greater, which amounts to \$2.50 or more, is allowed for payment within not less than twenty (20) days. The payment term shall begin on the date the merchandise is inspected, delivered and accepted by the County, or on the date a correct invoice is received in the office specified in the order, whichever is later. Prompt payment discounts shall be considered earned if payment is postmarked or personally delivered within the prescribed term. The beginning date described above shall be considered day zero for the purposes of counting days in the prescribed term.

El Dorado County Website Requirements: It is the bidder's responsibility to monitor the PlanetBids website for possible addenda to this bid to inform him/herself of the most current specifications, terms, and conditions, and to submit his/her bid in accordance with the original bid requirements and all addenda. All available bids and related addenda can be found at:

<https://obsystem.planetbids.com/portal/48157/portal-home>

Failure of bidder to obtain this information shall not relieve him/her of the requirements contained therein. Those bidders not acknowledging and returning addenda as required will not be considered and will be rejected as "non-responsive."

Public Agency: It is intended that other public agencies (i.e., city, special district, public authority, public agency and other political subdivisions of the State of California) shall have the option to participate in any agreement created as a result of this Invitation to Bid with the same terms and pricing. The County shall incur no financial responsibility in connection with a purchase order from another public agency. The public agency shall accept sole responsibility for placing orders and making payment to the vendor. The County will not be a party to contracts with other public agencies.

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Addenda: Addenda to this bid are valid only if in writing and issued by the Procurement & Contracts Division and are required to be acknowledged and returned by participating bidders in order for the bidder to be considered further in the evaluation process. Unless otherwise indicated, those bidders not acknowledging and returning Addenda as required will not be considered and will be rejected as "non-responsive."

Non-Collusion: The bidder certifies that this bid response is made without any previous understanding, agreement or connection with any person, firm or corporation making a bid for the same project, and is in all respects fair, without outside control, collusion, fraud or otherwise illegal action.

Conflict of Interest: Bidder states that no County officer or employee, nor any business entity in which they have an interest, has an interest in the bid award been employed or retained to solicit or aid in the procuring of the resulting contract, nor that any such person will be employed in the performance of such contract.

Evaluation: Bids will be evaluated based on meeting or exceeding minimum specifications. Bids submitted on the basis of "All or Nothing" may be rejected. Bid evaluation shall include applicable prompt payment terms discount. If payment cannot be made within the discount period, payment terms shall revert to Net forty-five (45) days.

Award: The bid may be recommended by grand total to the lowest responsible and responsive bidder complying with the provisions of the Invitation to Bid. In determining whether a bid is lowest and responsive, and the bidder is responsible, the following may be considered by the County: (a) Ability to perform the service required within the specified time; (b) Reputation, judgment and experience; (c) The quality of performance in previous contracts; (d) Previous compliance with laws as well as employment practices; (e) Financial ability to perform the contract; (f) The quality, availability and adaptability of the supplies or the contractual services to the particular use required; (g) Ability to provide maintenance and service; (h) Whether the bidder is in arrears to the County, in debt on contract, is a defaulter on surety to the County or whether the bidder's taxes or assessments are delinquent; (i) The resale value and life cycle costs of the items; and (j) Such other information as identified in the Purchasing Ordinance having bearing on the decision to make the award. The decision of the County Board of Supervisors shall be final in determining the successful bidder.

Bid Results: The Procurement & Contracts Division does not mail out hard copy letters advising participating bidders of the bid results. For bid results, please visit our website at:

<http://edcapps.edcgov.us/contracts/bidresults.asp>

Bid results will be posted approximately ten (10) to fourteen (14) business days after the bid opening deadline date or when the evaluation is complete.

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Bid Submittal: All bidders are advised to read the General Terms and Conditions starting on Page three (3) through five (5) of this Invitation to Bid prior to submitting a bid.

Bidders are strongly encouraged to submit their responses online to assure a complete and timely response. To respond, online bidders must register with the County's online bidding system, PlanetBids, at <https://pbsystem.planetbids.com/portal/48157/portal-home>. Bidders are cautioned that the timing of their online submission is based on when the submittal is RECEIVED by PlanetBids, not when a submittal is initiated by a bidder. Online submittal transmissions can be delayed in an "Internet Traffic Jam" due to file transfer size, transmission speed, etc. For these reasons, the County recommends that bidders allow sufficient time to upload their response and attachment(s) (if applicable) and to resolve any issues that may arise. The closing date and time shall be governed by the PlanetBids web clock, which does not allow submittals after the closing date and time. PlanetBids will send a confirmation email to the bidder advising that their online submission (eBid) was submitted. If you do not receive a confirmation email you are advised to contact the PlanetBids Support team by phone (818-992-1771 Monday through Friday between 7am and 5pm Pacific, excluding statutory U.S. holidays) or by submitting a Support Ticket (visit <https://solutions.planetbids.com/support/> to complete and submit the ticket form).

Hard copy bids must be submitted in a sealed container or envelope clearly marked on the outside:

"BID # 22-570-003 – DO NOT OPEN"

Bids will be accepted Monday through Friday from 8:00 a.m. to 5:00 p.m. Bids must be received in the Procurement & Contracts Division by **3:00 p.m., August 23, 2021:**

Mailing/Physical (Fed Ex, UPS etc)
EL DORADO COUNTY
PROCUREMENT & CONTRACTS (PURCHASING)
330 FAIR LANE
PLACERVILLE, CA 95667

It is the responsibility of the bidder to ensure that the bid is received by the Procurement & Contracts Division prior to the bid opening deadline date and time. The closing date and time shall be governed by the PlanetBids web clock. Bids received beyond the bid opening deadline will not be accepted and will be returned unopened.

Late bids, unsealed bids, unlabeled bids, incomplete bids, or bids otherwise not in compliance with the General Terms and Conditions of this Invitation to Bid will be rejected.

By submitting a response, bidder acknowledges and accepts the General Terms and Conditions and all terms and conditions contained in this Invitation to Bid.

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QUOTATION SCHEDULE

CATEGORY I – “U” CHANNEL GUIDE POSTS

(U” Channel Guide Post, reference CalTrans Standard Plans 2010, Plate A73B, Page 31)

Item #	Qty.	Unit	Description – Delivery Location	Unit Cost
1	300	Each	“U” Channel Guide Post, 5 feet, 11 gauge - East Slope	\$ 24.90
2	300	Each	“U” Channel Guide Post, 6 feet, 11 gauge - East Slope	\$ 26.90
3	150	Each	“U” Channel Guide Post, 5 feet, 13 gauge - West Slope	\$ 22.90
4	150	Each	“U” Channel Guide Post, 6 feet, 13 gauge - West Slope	\$ 24.90
<p>Erasures, overwrites and use of correction fluid or tape are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.</p>				

CATEGORY II – “U” CHANNEL SIGN POSTS

(Items 5 through 8 will be delivered to the West Slope location only)

(Square Tube Post & Anchors are pre-punched 3/8” diameter holes drilled 1” center to center)

Item #	Qty.	Unit	Description	Unit Cost
5	200	Each	“U” Channel Sign Post, 8 feet, 11 gauge	\$ 26.00
6	200	Each	“U” Channel Sign Post, 9 feet, 11 gauge	\$ 29.25
7	400	Each	“U” Channel Sign Post, 10 feet, 11 gauge	\$ 32.50
8	200	Each	“U” Channel Sign Post, 12 feet, 11 gauge	\$ 39.00
<p>Erasures, overwrites and use of correction fluid or tape are NOT acceptable. Refer to Item #3 of the General Terms and Conditions for specific instructions.</p>				

CATEGORY III - TUBE POSTS AND POST ANCHOR

(Items 9 through 14 will be delivered to the West Slope location only)

(Square Tube Post & Anchors are pre-punched 7/16" diameter holes on 1" centers, every 1")

Item #	Qty.	Unit	Description	Unit Cost
9	150	Each	10' x 2" Tube Post, 14 gauge	\$ 38.69
10	150	Each	12' x 2" Tube Post, 14 gauge	\$ 46.45
11	50	Each	14' X 2-1/2" Tube Posts, 10 gauge	\$ 144.90
12	150	Each	24" x 2-1/4" Tube Post Anchors, 12 gauge	\$ 15.31
13	100	Each	30" x 2-1/4" Tube Post Anchor, 12 gauge	\$ 18.30
14	50	Each	36" x 3" Tube Post Anchors, 7 gauge	\$ 52.50

Erasures, overwrites and use of correction fluid or tape are NOT acceptable.

Refer to Item #3 of the General Terms and Conditions for specific instructions.

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Additional Purchases

ADDITIONAL PURCHASES – WRITTEN QUOTE REQUIRED

Upon request, bidders must provide a written quote for ITEMS not listed in the Quotation Schedule above.

Written quotes must include the date of request, a quote reference number, and documentation of the retail cost less any offered discounts, and be valid for a minimum of thirty (30) days.

Invoices that include items not on the Quotation Schedule must have a copy of the original quote attached. Payment of invoices which require, but do not include, such documentation will be delayed until receipt of the required document(s).

Erasures, overwrites and use of correction fluid or tape are NOT acceptable.
Refer to Item #3 of the General Terms and Conditions for specific instructions.

Prompt Payment Discounts

PROMPT PAYMENT DISCOUNT TERMS

Indicate percentage discount for prompt payment.

(Note: Discount of less than 2% or with payment terms of less than twenty (20) days will not be accepted and will not be considered for evaluation purposes.)

NET % Discount if paid within _____ days from date invoice is stamped dated in by Department.

Indicate "Net" if no Prompt Payment Discount Terms are offered

Erasures, overwrites and use of correction fluid or tape are NOT acceptable.
Refer to Item #3 of the General Terms and Conditions for specific instructions.

Delivery

DELIVERY

Indicate the number of days after receipt of order (ARO) for delivery: 14 WORKING DAYS
Refer to Page six (6), "Delivery," for specific delivery requirements.

Erasures, overwrites and use of correction fluid or tape are NOT acceptable.
Refer to Item #3 of the General Terms and Conditions for specific instructions.

STATEMENT OF NO RESPONSE

If Vendor is not submitting a response to this BID, RFP, RFI, RFQ, etc., please complete and return this form to: El Dorado County Procurement and Contracts, 330 Fair Lane, Placerville, CA 95667, or fax to (530) 295-2537. Failure to respond to a BID, RFP, RFI, RFQ, etc., or submit a 'Statement of No Response' three (3) times in succession will result in removal from the County's bidders list.

Board of Supervisors Procurement Policy C17, Section 8.2:

Removal of a vendor from the bidders list may be for:

- (a) Failure to respond to more than three (3) consecutive formal invitations to bid; or*
- (b) Failure to respond responsibly to more than three (3) notices to bid; or*
- (c) Failure to perform after an award of a bid; or*
- (d) Other reasons that show the bidder to be a non-responsive or non-responsible bidder.*

The Purchasing Agent must review and approve the removal of a vendor from the bidders list. The Purchasing Agent shall notify the vendor in writing that said vendor has been removed from the bidders list. Vendors removed from the bidders list shall have an opportunity to request reinstatement at any time, and may submit a bid notwithstanding if they have been removed from the list. The request for reinstatement must be submitted to the Purchasing Agent on such forms as provided by the Purchasing Agent.

Invitation # (BID, RFP, RFI, RFQ, etc.): _____

Name of Firm: _____

Address: _____

Signature: _____

Telephone Number: _____ Date: _____

The above has declined to submit a bid response for the following reason(s) (please check all that apply):

- We do not offer this commodity and/or service or an equivalent.
- Insufficient time to respond to the RFP.
- Our schedule would not permit us to perform.

Remarks:

Exhibit "A"
STANDARD TERMS AND CONDITIONS

By shipping on an order, the Vendor warrants that they have read and are in compliance with these instructions.

1. **Taxes:** County is exempt from payment of Federal Excise Tax; Federal tax should not be included in any prices contained herein.
2. **Alterations:** No alteration in any of the terms, conditions, delivery, price, quantities, specifications or services of this contract will be effective without prior consent of the County.
3. **Failure to Deliver:** Time is of the essence and the contract is subject to cancellation for failure to deliver on time. If Vendor fails to deliver an article or service of the quality or quantity, in the manner or within the time called for by this contract: such article or service may be bought from any source by County. If a greater price than named in this contract is paid for such article or service, the excess cost will be charged to and collected from Vendor or sureties on its bond if bond had been required; or, the County may terminate the contract for default; or, the County may return deliveries already made and receive a refund. For any exception to the delivery date as specified on this contract, the Vendor shall give prior notification and obtain approval thereto from the County. Failure or refusal of Vendor to perform any work or service or do any act required under this contract shall constitute a default.
4. **Force Majeure:** Vendor shall not be liable for any delay or failure to deliver any or all the goods or services if that delay or failure is caused by labor disputes, strikes, war, riots, insurrection, civil commotion, fire, flood, accident, storm or any act of God. The County shall not be liable for failure to take delivery of the goods attributable to any of the causes specified in this paragraph if they render it commercially impractical for the County to receive the goods. When either Vendor or the County claims an excuse for nonperformance under this paragraph, they must give reasonable notice to the other party.
5. **Proposal, Quotation and Attachments:** This contract incorporates by reference on the face of this form, the provisions of any related bid request issued by County, any bid submitted by Vendor, or both. This contract incorporates by reference on the face of this form, the provision of any attachments. Vendor agrees that in the event of conflicting language between this contract and Vendor's printed form, the provisions of this contract shall take precedence. This section shall supersede any language in the Vendor's terms and conditions attempting to nullify County terms and conditions or to resolve language conflicts in favor of the Vendor's terms and conditions.
6. **Warranty:**
 - 6.1 **Warranty For Goods:** Vendor warrants that any and all goods covered by this contract will be (i) new and suitable for the use intended, unless otherwise specified; (ii) will conform to the drawings, specifications, samples, description and time provisions furnished by the County; (iii) of the grade and quality specified; (iv) free from defect in design, material and workmanship; and (v) in compliance with all applicable federal, state and local laws and regulations. At County's option, Vendor shall repair or replace the goods without charge within five (5) business days from being notified of the nonconformance with the foregoing warranties. If, after notice, the Vendor cannot promptly replace or repair the goods, Vendor shall refund the full purchase price paid by County for such goods. Defective goods rejected by the County may, without prejudice to any other legal remedy (including, without limitation, incidental and consequential damages) be held at Vendor's risk and returned to Vendor at Vendor's expense. This warranty shall not be deemed to be waived by the County for any reason, including, without limitation, the County's acceptance of the goods or the County's failure to notify Vendor thereof. Further, the failure of the County to reasonably specify any defects in rejected goods shall not prevent the County from relying on the defect to establish a breach, even though the Vendor could have cured the defect on proper notification.
 - 6.2 **Warranty for Services:** Vendor warrants to County that any and all materials and equipment incidental to services that are furnished under this contract will be new unless otherwise specified and that all services will be of good quality, free from faults and defects and in conformance with the contract. Neither final payment nor inspection of Vendor's services shall constitute an acceptance of services not done in accordance with this contract or relieve Vendor of liability in respect to any express warranties or responsibilities for faulty material or workmanship. Upon request of County, Vendor shall immediately remedy any defects in the services, materials and/or equipment and pay for any damage resulting therefrom. The County shall have the unqualified option to make any needed replacement or repairs itself or to have such replacement or repairs done by the Vendor. In the event the County elects to have said work performed by the Vendor, the Vendor agrees that the repairs shall be made and such materials as are necessary shall be furnished and installed within a reasonable time after the receipt of demand from the County; however, in no event shall such period exceed fifteen (15) calendar days. If the Vendor shall fail or refuse to comply with its obligations under this section, the County shall be entitled to all costs and expenses, including attorney's fees, reasonably incurred by reason of the said failure or refusal.
7. **Termination:** At any time and without cause, the County shall have the right, at its sole discretion, to terminate this contract by giving seven (7) calendar days written notice to Vendor. In the event of such termination, Vendor shall only be entitled to payment for those goods that have been delivered and accepted by the County or services satisfactorily rendered through the date of termination.
8. **Invoice:** Purchase Order number must appear on all invoices, packing lists, shipping notices, and any correspondence. Invoices must be fully itemized. A separate invoice shall be provided for each Purchase Order.
9. **Payment Terms & Cash Discounts:** Payments shall be made at the prices stipulated herein for goods or materials delivered or services rendered. Payment on partial deliveries or services may be made when requested by the Vendor and approved by the County. Payment shall be made within forty-five (45) days following County's receipt of itemized invoices. For any cash discount specified in this contract, time will be computed from the date of the completed delivery of the goods or the completion of the performance of services as specified, or from the date that correct invoices are received, whichever is later. For the purpose of earning the discount, payment shall be deemed to have been made on the date of mailing the County warrant or check.
10. **Assignment:** This contract may not be assigned in whole or in part without the prior written consent of the County.
11. **Independent Capacity:** In the performance of this contract, agents and employees of the Vendor shall act in an independent capacity and not as officers, employees or agents of the County.
12. **Indemnity:** The Vendor shall defend, indemnify and hold the County harmless against and from any and all claims, suits, losses, damages and liability for damages of every name, kind and description, including attorney's fees and costs incurred, brought for, or on account of, injuries to or death of any person, including but not limited to workers, County employees and the public, or damages to property or any economic or consequential losses, which are claimed to or in any way arise out of, or connected with the Vendor's services, operations or performance hereunder, regardless of the existence or degree of fault or negligence on the part of the County, the Vendor and employee(s) or any of these, except for the sole or active negligence of the County, its officers and employees, or as expressly proscribed by statute. This duty of Vendor to indemnify and save County harmless includes the duties to defend set forth in California Civil Code Section 2778.

13. Nondiscrimination: Vendor shall comply with all applicable federal, state and local laws, rules and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition, pregnancy, disability or other prohibited basis. All nondiscrimination rules or regulations required by law to be included in this contract are incorporated by this reference.

14. Infringement: The Vendor agrees to defend and hold the County, its officers, agents, employees, and volunteers harmless from any and all actions, suits, liabilities, penalties, settlements, losses, damages, costs, charges, attorney's fees, and all other expenses which may arise directly or indirectly from any claim that any of the products or services supplied by Vendor infringes any patent, copyright, trade secret, trademark, or other intellectual property right.

15. Applicable Law and Forum: This contract shall be construed and interpreted according to the substantive law of the State of California excluding the law of conflicts. Any action arising out of this contract shall be brought in El Dorado County, California and shall be resolved in accordance with the laws of the state of California.

16. Funding: Funds for this Contract are available on a fiscal year basis. Should sufficient funds not be budgeted and appropriated for the payment of goods or services described herein, this contract shall be cancelled in its entirety without penalty or expense to the County of any kind, except for payment for those goods that have been delivered and accepted by the County or services satisfactorily rendered through the date of termination.

17. Business License: It is unlawful for any person to furnish supplies or services or transact any kind of business in the unincorporated territory of El Dorado County without possessing a County business license unless exempt under County Code Section 5.08.070. Contact Tax Collector's Office, 360 Fair Lane, Placerville, CA 95667, telephone (530) 621-5800, for further information.

18. Inspection, Acceptance, and Returns: Goods or services shall be subject to County inspection, approval, and acceptance notwithstanding any prior payment for such goods or services. No goods shall be deemed accepted until County has reasonable opportunity to inspect said goods or services. If rejected as nonconforming or defective, County reserves the right to return product within thirty (30) days of receipt by the County for credit or refund without a shipping or restocking fee, or to request a replacement by a specified date. Substitutions are not permitted except upon specific written authorization of County. Defective product or product under warranty may not always be returned in the original package.

19. Permits, Licenses, and other Requirements: Vendor shall comply with all applicable federal, state, and other laws, rules, regulations, ordinances and orders in the performance of this contract. Vendor shall be in full compliance with all permit or licensing requirements in connection with the sale, shipment, and/or installation of the goods or performance of the services herein.

20. Insurance: When specified herein and/or when specified by bid or quote documents that are incorporated herein by reference, failure to maintain the required insurance coverage shall be deemed a material breach of this contract.

21. Severability: If any provision of this contract is declared by a court of competent jurisdiction to be invalid or unenforceable, the remaining provisions will continue in full force and effect, without being impaired or invalidated in any way.

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Pacific Products & Services

TELESPAR

Sign Support System

14 Gauge Specifications

**The “State of the Art” in
Highway Sign Support
Systems**

I. PURPOSE

The purpose of this specification is to describe the manufacture of square steel tubular post, including a telescopic system, for the mounting of various traffic type signs.

II. General Requirements

A. Material

Steel posts shall conform to the standard specification for hot rolled carbon sheet steel, structural quality, ASTM designation A570, Grade 50. Yield strength after cold-forming is 60,000 psi minimum.

B. Shape

The cross section of the post shall be square tube formed of 14 gauge (.083 U.S.5 gauge) steel, carefully rolled to size and shall be welded directly in the corner by high frequency resistance welding and externally scarfed to agree with corner radii.

C. Finish

Signposts shall be manufactured from hot-dipped galvanized steel conforming to ASTM A653, G90, Structural Quality, Grade 5, Class 1. The corner weld is zinc coated after scarfing operation. The steel is also coated with a chromate conversion coating and a clear organic polymer topcoat. Both the interior and exterior of the post shall be galvanized.

D. Cross Section

Perforated sign post shall be one or more of the following sizes:

<u>Size</u>	<u>U.S.5 Gauge</u>	<u>Weight (lbs./foot)</u>
1 3/4" x 1 3/4"	14	1.71
2" x 2"	14	1.99

E. Holes

Holes shall be $7/16 \pm 1/64$ inches in diameter on one (1) inch centers on all four sides down the entire length of the post. On Square tubing, holes shall be on centerline of each side in true alignment and opposite each other directly and diagonally.

F. Length

The length of each post shall have a permissible length tolerance of $\pm 1/8$ ".

G. Telescoping Properties

The finished post shall be straight and have a smooth, uniform finish. It shall be possible to telescope all consecutive sizes of square tubes freely and for not less than ten feet of their length without the necessity of matching any particular face to any other face. All holes and ends shall be free from burrs and ends shall be cut square.

H. Tolerances

Tolerances on outside sizes:

<u>Nominal Outside Dimensions</u>	<u>Outside Tolerances at All Sides at Corners</u>
1 3/4" x 1 3/4"	± .008"
2" x 2"	± .008"

Note: Measurements from outside dimensions shall be made at least 2 inches from the end of the tube.

Wall Thickness Tolerances:

Permissible variation in wall thickness is ± .008".

Convexity and Concavity:

Measured in the center of the flat sides, tolerance in ± .010", determined at the corner.

Squareness of Sides and Twist:

<u>Nominal Outside Dimensions</u>	<u>Squareness Tolerance</u>	<u>Twist Permissible in 3' Length</u>
1 3/4" x 1 3/4"	± .010"	.062"
2" x 2"	± .012"	.062"

Note: A Sample shall be considered to fail if its sides are not 90° to each other within the squareness tolerance listed above.

Straightness Tolerance:

Permissible variation in straightness is 1/16 of an inch in 3 feet.

Corner Radii:

Standard outside corner radius shall be 5/32 of an inch ± 1/64 inch.



Allied Tube & Conduit
 16100 S. Lathrop Ave.
 Harvey, IL 60426
 OFFICE / 708-225-2069
 FAX / 708-225-2066
 WEBSITE / www.atkore.com

LEED Version 3 (2009)

To Whom It May Concern:

Thank you for your inquiry concerning the recycled content of our mechanical steel tubular products. LEED Version 3 is the current version of LEED. Our recycled content values are based on average industry statistics from the Steel Recycling Institute.

According to the Steel Recycling Institute's website, "average industry statistics more accurately portray the overall impact of industry recycling activity than do those of an individual company." The SRI's brochure also states that the recycled content percentages they provide for North American steel building products "is considered acceptable documentation by the USGBC LEED rating system and green codes and standards. These percentages and values of steel building products are easily entered into the LEED Letter Template spreadsheet for calculation."

LEED MR Credit 2: Construction Waste Management

Unlike other materials, steel contains recycled material and is also fully recyclable. In fact, according to the Steel Recycling Institute (SRI), steel is the world's most recycled material. Therefore, scrap produced during construction is diverted from landfills.

LEED MR Credit 4: Recycled Content

There are two different technologies used to make steel – the Basic Oxygen Furnace method (BOF) and the Electric Arc Furnace (EAF). These processes use differing amounts of old steel to make new but neither should be considered environmentally superior to the other.

The annual average industry values for the recycled content of steel manufactured in BOF and EAF furnaces are allowed to be used as the recycled content of steel products.

We do not segregate our products by the steel process used to make them. Therefore, we provide the following range of percentages based on industry averages obtained from the Steel Recycling Institute (www.recycle-steel.org):

Post Consumer:	24.3% (BOF)	74.3% (EAF)
Pre Consumer:	9.4% (BOF)	17.8% (EAF)

If you prefer not to submit an average number, use the BOF percentages as a conservative number. Steel products are net contributors to the LEED recycled content points even when using the more conservative percentages shown for BOF mills.

LEED MR Credit 5: Regional Materials

We manufacture mechanical tubular products in Harvey, IL, Morrisville, PA, Philadelphia, PA, Phoenix, AZ and De Pere, WI.

Since steel producers do not supply the origin of the ore or other materials used to make steel, we are unable to provide point of extraction for raw materials.

If you have additional questions, please let me know.

Very truly yours,

Elaine Thompson

Elaine Thompson
 Director of Industry Affairs
 Atkore International
 P: 708-225-2069
 F: 708-225-2066
ethompson@atkore.com



Pacific Products & Services, LLC
7323 Lynwood Way
Highland, CA 92346
Office: 900-864-6570
Toll free: 800-320-3230

Date:

Thank you for your interest in the products at Pacific Products & Services.

This warranty covers any defects in material or workmanship under normal use during the warranty period. During the warranty period Pacific Products & Services, LLC will replace, at no charge, products or parts of a product that proves defective because of improper material or workmanship, under normal use and maintenance.

The warranty period for materials purchased from Pacific Products & Services, LLC is **one year** from the date of purchase.

This warranty does not cover any problems that is caused by:

- Damage, not resulting from defects in material or workmanship

Should you require any further information, please do not hesitate to contact us.

Thank you,

Pacific Products & Services, LLC

Pacific Products & Services LLC

7323 Lynwood Way
Highland, Ca 92346

(800) 320-3230 / (909) 864-6006 Fax

Email: sales@pacific-products.net

Quote

Date	Quote #
8/23/2021	17840

Bill To
El Dorado County DOT 2241 Headington Road Placerville, CA 95667-5215

Ship To
El Dorado County DOT Paint Shop Bld H Attn: Keith Del Hrs: Mon-Fri 8A-3PM 530-642-4923 2441 Headington Road Placerville, CA 95667-5215

Ship Via	FOB	Rep	Est Lead Time	Terms	Entered By
FLAT BED	DESTINATION	RT		Net 30	Anthony
Part Number	Description	WEIGHT	Qty	Price	Total
2#GAL-5'-FB	BID # 22-570-003 ITEM 1 2# 11GA X 5' FLAT BACK GALVANIZED U-CHANNEL	10.00#	300	24.90	7,470.00T
2#GAL-6'-FB	ITEM 2 2# 11GA X 6' FLAT BACK GALVANIZED U-CHANNEL	12.00#	300	26.90	8,070.00T
SC Signs	ITEM 3 1.12# 13GA X 5' FLAT BACK GALVANIZED U-CHANNEL		150	22.90	3,435.00T
1.12#GAL-6'-FB	ITEM 4 1.12# 13GA X 6' FLAT BACK GALVANIZED U-CHANNEL	6.72#	150	24.90	3,735.00T
2#GAL-8' -FB	ITEM 5 2# 11GA X 8' FLAT BACK GALVANIZED U-CHANNEL	16.00#	200	26.00	5,200.00T
SC Signs	ITEM 6 2# 11GA X 9' FLAT BACK GALVANIZED U-CHANNEL		200	29.25	5,850.00T
2#GAL-10'-FB	ITEM 7 2# 11GA X 10' FLAT BACK GALVANIZED U-CHANNEL	20.00#	400	32.50	13,000.00T

PRICE IS VALID FOR 30 DAYS

Subtotal

Sales Tax (7.25%)

Total

Price is subject to change without notice at anytime.

Pacific Products & Services LLC

7323 Lynwood Way

Highland, Ca 92346

(800) 320-3230 / (909) 864-6006 Fax

Email: sales@pacific-products.net

Quote

Date	Quote #
8/23/2021	17840

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Ship To
El Dorado County DOT Paint Shop Bld H Attn: Keith Del Hrs: Mon-Fri 8A-3PM 530-642-4923 2441 Headington Road Placerville, CA 95667-5215

Ship Via	FOB	Rep	Est Lead Time	Terms	Entered By
FLAT BED	DESTINATION	RT		Net 30	Anthony
Part Number	Description	WEIGHT	Qty	Price	Total
2#GAL-12'-FB	ITEM 8 2# 11GA X 12' FLAT BACK GALVANIZED U-CHANNEL	24.00#	200	39.00	7,800.00T
20D12P-10-PG	ITEM 9 2" SQ 14GA X 10' PERFORATED TELES PAR	19.89#	150	38.69	5,803.50T
20D12P-12-PG	ITEM 10 2" SQ 14GA X 12' PERFORATED TELES PAR	23.87#	150	46.45	6,967.50T
24H12P-14-PG CAL	ITEM 11 2-1/2" SQ 10GA X 14' PERFORATED TELES PAR	53.20#	50	144.90	7,245.00T
22F12A-02-PG	ITEM 12 2-1/4" SQ 12GA X 24" PERFORATED ANCHOR	5.59#	150	15.31	2,296.50T
22F12A-2.5-PG	ITEM 13 2-1/4" SQ 12GA X 30" PERFORATED TELES PAR ANCHOR	6.99#	100	18.30	1,830.00T
30K12A-03-HG	ITEM 14 3" SQ 7GA X 36" HEAVY DUTY ANCHOR	20.60#	50	52.50	2,625.00T
THESE ARE DELIVERED PRICES					

PRICE IS VALID FOR 30 DAYS

Subtotal \$81,327.50

Sales Tax (7.25%) \$5,896.24

Total \$87,223.74

Price is subject to change without notice at anytime.