UNITS OF MEASURE CONVERTED INTO SMALLER QUANTITIES IN ORDER TO EVALUATE DIFFERENT CASE/CONTAINER SIZES

| | Category I - Janitorial Che | micals | | |) Fastenal Com El Dorado Hills, | | | (C) Alta One In Roseville, CA | с. | (D) \ | Nalker's Office Rocklin, CA | Supply | (E) | West Coast Jan Placerville, C | | | (F) Brady IFS Modesto, CA | |
|-----------|--|-----------------------|--------------------|------------|--|---|------------|--|--|------------|--|--|--|--|---|------------|--|---|
| Bid Item# | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Nates | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes |
| 1 | Liquid Hand Soap - Antimicrobial with pump - (11 oz./ Bottle) (350 Bottles) | 3850 | Ounces | \$0.1794 | \$690.74 | 17oz btl, 6/case \$3.05/bottle \$0.1794/oz | \$0.2944 | \$1,133.34 | 16oz btl, 12/case \$4.71/bottle \$0.2944/oz | \$0.3484 | \$1,341.51 | 11.25oz btl, 6/case \$3.92/bottle \$0.3484/oz | \$0.2591 | \$997.50 | 11oz btl, 8/case \$2.85/bottle \$0.2591/oz | \$0.4600 | \$1,771.00 | 7.5oz btl, 12/case \$3.45/bottle \$0.460/oz |
| 2 | Scouring Powder Cleanser with Oxygen Bleach - 1 can | 150 | Cans | \$1,16 | \$174.00 | 21oz can, 24/case .0552/oz | \$1.30 | \$195.00 | 21oz can, 24/case .0619/oz | \$2.21 | \$331.50 | 21oz can, 24/case .1052/oz | \$1.46 | \$219.00 | 21oz can, 24/case .0695/oz | \$1.20 | \$180.00 | 21oz can, 24/case .0571/oz |
| 3 | Bathroom/Shower Cleaner - Non Acid, Deodorizes - 1 quart | 4 | Quarts | \$3.50 | \$14.00 | 12/case | \$3.64 | \$14.56 | 12/case | \$3.19 | \$12.76 | 12/case | \$2.94 | \$11.76 | 12/case | \$3.52 | \$14.08 | 12/case |
| 4 | Foaming Shower Cleaner - 1 Quart | 12 | Quarts | \$4.30 | \$51.60 | 12 Qts. /case | \$5.55 | \$66.60 | 25oz can 12 cans /case | \$4.14 | \$49.68 | 12/case | \$3.39 | \$40.68 | 12/case | \$2.77 | \$33.24 | 12/case |
| 5 | Glass & Surface Cleaner - Liquid - Ready to Use - 1 Gallon | 100 | Gallons | \$5.25 | \$525.00 | 4/case | \$8.42 | \$842.00 | 2/case | \$13.28 | \$1,328.00 | 12/case | \$4.91 | \$491.00 | 4/case | \$4.10 | \$410.00 | 4/case |
| 6 | Dishwashing Soap - Hand, Liquid - 1 Gallon | 30 | Gallons | \$6.30 | \$189.00 | 4/case | \$7.20 | \$216.00 | 4/case | \$13.57 | \$407.10 | 4/case | \$7.15 | \$214.50 | 4/case | \$6.77 | \$203.10 | 4/case |
| 7 | Germicidal Cleaner / Disinfectant for Walls & Floors - 1 Gallon | 100 | Gallons | \$7.40 | \$740.00 | 4/case | \$11.38 | \$1,138.00 | 4/case | \$10.88 | \$1,088.00 | 4/case | \$10.06 | \$1,006.00 | 4/case | \$10.50 | \$1,050.00 | 4/case |
| 8 | Foaming Cleaner and DisInfectant / Deodorizer, Aerosol - 20 oz. Can | 16000 | Ounces | \$0.1595 | \$2,552.00 | 20oz can, 12/case \$3.19/Can .1595/oz | \$0.1785 | \$2,856.00 | 20oz can, 12/case \$3.57/Can .1785/oz | \$0.1990 | \$3,184.00 | 20oz bti, 12/case \$3.98/Can .1990/oz | \$0.1595 | \$2,552.00 | 20oz btl, 12/case \$3.19/Can .1595/oz | \$0.1810 | \$2,896.00 | 19oz btł, 12/case \$3.44/Can .1810/oz |
| 9 | Non Foaming Cleaner / Disinfectant, Controls: Staph, Strep, Herpes, HIV, Aerosol- 20 oz. Can | 6000 | Ounces | \$0.1575 | \$945.00 | 20oz btl, 12/case \$3.15/Can .1575/oz | \$0.1930 | \$1,158.00 | 20oz bti, 12/case \$3.84/Can .1930/oz | \$0.2385 | \$1,431.00 | 20oz btl, 12/case \$4.77/Can .2385/oz | \$0.1645 | \$987.00 | 20oz btl, 12/case \$3.29/Can .1645/oz | \$0.1909 | \$1,145.40 | 16.5oz btl, 12/case \$3.15/Can .1909/oz |
| 10 | Cleaner Disinfectant, Deodorizer, Pine Scent, Liquid (Like Pinesol) - 1 Gallon | 8 | Gallons | \$11.60 | \$92.80 | 6 x 1/2 Gallons/Case \$5.80/half gal. | \$9.54 | \$76,32 | 4/case | \$10.89 | \$87.12 | 4/case | \$8.85 | \$70.80 | 4/case | \$4.99 | \$39.92 | 4/case |
| 11 | Urinal Screen w/ Deodorant Block - 1 Dozen | 15 | Dozen | \$17.50 | \$262.50 | 12/case | \$11.90 | \$178.50 | 12/case | \$17.95 | \$269.25 | 12/case | \$16.20 | \$243.00 | 12/case | \$10.60 | \$159.00 | 12/case |
| 12 | Hand Soap, Antiseptic, Liquid, for Dispenser - 1 Gallon | 80 | Gallons | \$10.34 | \$827.20 | 4/case | \$9.55 | \$764.00 | 4/case | \$10.86 | \$868.80 | 4/case | \$10.73 | \$858.40 | 4/case | \$12.90 | \$1,032.00 | 4/case |
| 13 | Liquid Hand Sanitizer, 80% Alcohol Antiseptic, 1 Gallon | 20 | Gallons | \$17.00 | \$340.00 | 4/case | \$19.60 | \$392.00 | 6/case | \$15.86 | \$317.20 | 4/case | \$19.95 | \$399.00 | 6/case | \$15.99 | \$319.80 | 4/case |
| 14 | Isopropyl Alcohol, 70%, Unsented, 1 Gallon | 40 | Gallons | \$20.00 | \$800.00 | 4/case | \$25.98 | \$1,039.20 | 4/case | \$26.34 | \$1,053.60 | 4/case | \$19.95 | \$798.00 | 4/case | \$23.00 | \$920.00 | 4/case |
| 15 | Hand Soap for Dispenser, Liquid ~ 1 Gallon | 840 | Gallons | \$6.90 | \$5,796.00 | 4/case | \$5.59 | \$4,695.60 | 4/case | \$5.83 | \$4,897.20 | 4/case | \$5.35 | \$4,494.00 | 4/case | \$7.10 | \$5,964.00 | 4/case |
| 16 | Bleach, Germicidal, 5.25% Sodium HyporChlorite, Liquid (Clorox) - 1 Gallon | 300 | Gallons | \$4.00 | \$1,200.00 | 6/case | \$3.80 | \$1,140.00 | 6/case | \$4.10 | \$1,230.00 | 6/case | \$3.95 | \$1,185.00 | 6/case | \$3.64 | \$1,092.00 | 6/case |
| 17 | Laundry Detergent, Powder, 25 ib box/bag/pail (cost / pound) | 50 | Pounds | \$0.9150 | \$45.75 | 40 LB/Box (\$36.60/Box \$0.915/pound) | \$1.3056 | \$65.28 | 18 LB/Pail \$23.50/Pail \$1.3056/Pound) | \$0.6735 | \$33.68 | 40 LB/Bucket \$26.94/bag \$0.670/pound | \$0.7520 | \$37.60 | 25 LB/Box \$18.80/box \$0.752/pound | \$1.1160 | \$55.80 | 25 LB/Box \$27.90/box \$1.116/pound |
| 18 | Floor & Surface Cleaner, Liquid - 1 Gallon | 20 | Gallons | \$7.40 | \$148.00 | 4/case | \$28.10 | \$562.00 | 3/case | \$9.56 | \$191.20 | 4/case | \$5.83 | \$116.60 | 4/case | \$6.10 | \$122.00 | 4/case |
| 19 | Floor Polish, Wax, Hi Glass, Non Slip, 16% Solids | 70 | Gallons | \$16.00 | \$1,120.00 | 4/case | \$20.66 | \$1,446.20 | 4/case | \$17.16 | \$1,201.20 | 4/case | \$16.43 | \$1,150.10 | 5 gallon pail @ \$82.15 | \$16.57 | \$1,159.90 | 4/case |
| 20 | Ice & Snow Melt, Chemical 1 Bag / Pail | 60 | Bags/ Pails | \$10.25 | \$615.00 | 50 LB Bag \$.205/LB | \$15.20 | \$912.00 | 50 LB Bag \$.304/LB | \$16.56 | \$993.60 | 50 LB Bag \$.205/LB | \$10.95 | \$657.00 | 50 LB Bag \$.2190/LB | \$7.99 | \$479.40 | 50 LB Bag \$.1598/LB |
| 21 | Air Freshener Deodorizer-Aerosol (20oz/can- 108 Cans) | 2160 | Ounces | \$0.1755 | \$379.08 | 20oz can, 12/case \$3.51/Can \$0.1755/oz | \$0.2050 | \$442.80 | 20oz can, 12/case \$4.10/Can \$0.205/oz | \$0.7350 | \$1,587.60 | 10oz can, 12/case \$7.35/can \$0.7350/oz | \$0.1703 | \$367.83 | 13.8oz can, 12/case \$2.35/can \$0.1703/oz | \$0.1938 | \$418.50 | 16oz btl, 12/case \$3.10/can \$0.1938/oz |
| 22 | Instant Hand Sanitizer, 60%-80% Alcohol, Pump Bottle - (1 × 80z / Bottle - 300 Bottles) | 2400 | Ounces | \$0.42 | \$1,008.00 | 8oz btl, 12/case \$3.36/Bottle \$0.42/oz | \$0.1719 | \$412.50 | 16oz btl, 12/case \$2.75/Botle \$0.1719/oz | \$0.4963 | \$1,191.00 | 8oz btl, 12/case \$3.97/bottle \$0.4963/oz | \$0.3563 | \$855.00 | 8oz btl, 12/case \$2.85/bottle \$0.3563/oz | \$0.7549 | \$1,811.68 | 13.5256oz btl, 6/case \$10.21/bottle \$0.7549/oz |
| | Sub totals Prompt Payment Discount Local Vendor Preference (5%) Category Total | | | 0% 0% | \$18,515.67 \$0.00 \$0.00 \$18,515.67 | | 2% 0% | \$19,745.90 (\$394.92) \$0.00 \$19,350.98 | | 0% 0% | \$23,095.00 \$0.00 \$0.00 \$23,095.00 | | 5% 5% | \$17,751.77 (\$887.59) (\$887.59) \$15,976.59 | | 0% 0% | \$21,276.82 \$0.00 \$0.00 \$21,276.82 | |
| | TERMS DELIVERY ARO | | | | Net 45 Days 3-5 Days ARG | 22 | | 2% / 25 Days 5 Days ARO | | 5- | Net 45 Days 7 Business Days | | 5% / 20 Days 5% Local Vendor Discount 3 Days ARO | | | | Net 45 Days 2 Days ARO | |

| UNITS | OF MEASURE CONVERTED INTO SMAL EVALUATE DIFFERENT CASE/CO | | STREET, STREET | 15 | A000 10 Per VI | | | | | | | | | | | | | |
|------------|---|-----------------------|--|------------|--|---------------------------------------|------------|---|---------------------------------------|------------|--|--|------------|--|--|------------|--|--------------------------------------|
| | Category II - Janitoria | l Utensils | | | Fastenal Comp Dorado Hills, C | | | (C) Alta One In Roseville, CA | c. | (D) V | Valker's Office S Rocklin, CA | Supply | (E) V | West Coast Janit Placerville, CA | orial | | (F) Brady IFS Modesto, CA | |
| Bid Item # | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes |
| 23 | Plastic Spray Bottle, 28/400 Neck, 32 Ounce, HD Chemical Resistant 1 Bottle | 75 | Bottles | \$0.99 | \$74.25 | Each | \$0.95 | \$71.25 | 24/case | \$0.61 | \$45.75 | 24/case | \$0.77 | \$57.75 | 134/case | \$0.75 | \$56.25 | 96/case |
| 24 | Trigger for Plastic Spray Bottle, 28/400 Closurel, 9" Long Tube - 1 Trigger | 75 | Triggers | \$1.00 | \$75.00 | 1 each | \$1.24 | \$93.00 | 24/case | \$2.30 | \$172.50 | 100/case | \$1.69 | \$126.75 | 200/case | \$0.79 | \$59.25 | 200/case |
| 25 | Brush, Toilet Bowl, Plastic Bristles, 4 1/2" Head, 21" Overall Length - 1 Each | 24 | Each | \$1.70 | \$40.80 | 12/case | \$4.00 | \$96.00 | 12/case | \$3.61 | \$86.64 | 12/case | \$2.50 | \$60.00 | 12/case | \$1.86 | \$44.64 | 12/case |
| 26 | Mop, Toilet Bowl, Acid Resistant, 12" Handle - 1 Each | 12 | Each | \$0.75 | \$9.00 | 12/case | \$1.20 | \$14.40 | 12/case | \$1.71 | \$20.52 | 25/case | \$1.05 | \$12.60 | 144/case | \$0.89 | \$10.68 | 100/case |
| 27 | Stainless Steel Scubber, Round Ball (Scotch Brite) - 1 Dozen | 20 | Dozen | \$4.70 | \$94.00 | 6 dozen / box | \$5.95 | \$119.00 | 12 dozen /box | \$6.46 | \$129.20 | 12/box | \$6.94 | \$138.80 | 6 dozen / box | \$5.80 | \$116.00 | 6 dozen / box |
| 28 | Scrubbing Sponge, Light Duty, 1 Side Sponge, 1 Side Scrub Backing - 20/Box | 70 | Boxes | \$16.00 | \$1,120.00 | 20/box | \$15.10 | \$1,057.00 | 20/box | \$17.20 | \$1,204.00 | 20/box | \$16.94 | \$1,185.80 | 20/box | \$23.20 | \$1,624.00 | 5/box \$5.80/box |
| 29 | Scouring Pad, Heavy Duty, 6x9 (3M) - 15/Box | 200 | Each | \$0.4667 | \$93.34 | 15/box \$7.00/box \$0.4667 each | \$0.5347 | \$106.93 | 15/box \$8.02/box \$0.5347 each | \$0.3241 | \$64.81 | 192/box \$62.22/box \$0.3241/pad | \$0.5280 | \$105.60 | 20/box \$10.56/box \$0.5280 each | \$0.2850 | \$57.00 | 20/box \$5.70/box \$0.285 each |
| 30 | Steel Wool Soap Pads - Heavy Duty Cleaning - 15 Box | 250 | Each | \$0.2933 | \$73.33 | 15/box \$4.40/box \$0.2933 each | \$0.3113 | \$77.83 | 15/box \$4.67/box \$0.3113 each | \$0.3533 | \$88.33 | 15/box \$5.30/box \$0.3533 each | \$0.4073 | \$101.83 | 15/box \$6.11/box \$0.4073 each | \$0.4400 | \$110.00 | 10/box \$4.40/box \$0.44 each |
| 31 | Plunger, Toilet, Industrial, Wood Handle, 20" Length - 1 Each | 10 | Each | \$5.10 | \$51.00 | 1 each | \$3.54 | \$35.40 | 1each | \$3.68 | \$36.80 | 6/case | \$4.75 | \$47.50 | | \$3.90 | \$39.00 | 1 each |
| | SuB Totals Prompt Payment Discount Local Vendor Preference (5%) Category Total | | | 0% 0% | \$1,630.72 \$0.00 \$0.00 \$1,630.72 | | 2% 0% | \$1,670.82 (\$33.42) \$0.00 \$1,637.40 | | 0% 0% | \$1,848.56 \$0.00 \$0.00 \$1,848.56 | | 5% 5% | \$1,836.63 (\$91.83) (\$91.83) \$1,652.97 | | 0% 0% | \$2,116.82 \$0.00 \$0.00 \$2,116.82 | |
| | TERMS DELIVERY ARO | | | | Net 45 Days 3-5 Days ARO | | | 2% / 25 Days 5 Days ARO | | 5-7 | Net 45 Days Business Days / | ARO | 5% Lo | 5% / 20 Days ocal Vendor Disc 3 Days ARO | count | | Net 45 Days 2 Days ARO | |

| UNITS | OF MEASURE CONVERTED INTO SMALE EVALUATE DIFFERENT CASE/CO | | | | | | | | | | | | | | | | | |
|-----------|---|-----------------------|-----------------|------------|--|--------------------|------------|---|---|------------|--|-----------------------------|------------|--|---|------------|--|-----------------------|
| | Category III - Janitorial Floo | r Care Prodi | ucts | |) Fastenal Compa El Dorado Hills, CA | 79 | | (C) Alta One Inc Roseville, CA | с. | (D) | Walker's Office S Rocklin, CA | Supply | (E) | West Coast Jani Placerville, CA | 0. | | (F) Brady IFS Modesto, CA | |
| Bid Item# | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | | Unit Price | Extended Price | Notes |
| 32 | Floor Machine Stripper Pad, Black, 20" (like 3M 7200N) - 1 Case | 8 | Case | \$25.00 | \$200.00 | 5/case \$5 each | \$20.26 | \$162.08 | 5/case \$4.052 each | \$19.96 | \$159.68 | 5/case \$3.99 each | \$28.35 | \$226.80 | 5/case \$5.67 each | \$16.00 | \$128.00 | 5/case \$3.20 each |
| 33 | Floor Machine Polishing Pad, White, 20" (like 3M 4100N) - 1 Case | 6 | Case | \$25.00 | \$150.00 | 5/case \$5 each | \$20.26 | \$121.56 | 5/case \$4.052 each | \$19.96 | \$119.76 | 5/case \$3.99 each | \$28.35 | \$170.10 | 5/case \$5.67 each | \$16.00 | \$96.00 | 5/case \$3.20 each |
| | Broom, Yellow Metal Cap, Upright, 55" Length, Plastic/Nylon Bristles- 1 Each | 3 | Each | \$8.00 | \$24.00 | 1 each | \$11.50 | \$34.50 | 12/case | \$6.62 | \$19.86 | 1 each | \$8.50 | \$25.50 | 12/case | \$5.76 | \$17.28 | 12/case |
| 35 | Mop bucket with Ringer / Downpress, Combo Pack, 35 quart for 16-24oz Mop - 1 Set | 2 | Each | \$60.00 | \$120.00 | 1 set | \$79.89 | \$159.78 | 1 set | \$89.22 | \$178.44 | 1 set | \$85.38 | \$170.76 | 1 set | \$79.90 | \$159.80 | 1 set |
| 36 | Mop Head, Wet, Medium, 4 Ply Cotton/Rayon/Polyester Blend, 5" Headband, Twisted Loop - 1 Each | 25 | Each | \$3.50 | \$87.50 | 12/case | \$8.68 | \$217.00 | 12/case | \$8.69 | \$217.25 | 12/case | \$4.50 | \$112.50 | 12/case | \$4.50 | \$112.50 | 12/case |
| 37 | Mop Head, Wet, Large, 4 Ply Cotton/Rayon/Polyester Blend, 5" Headband, Twisted Loop - 1 Each | 80 | Each | \$3.70 | \$296.00 | 12/case | \$13.99 | \$1,119.20 | 12/case | \$12.28 | \$982.40 | 12/case | \$4.70 | \$376.00 | 12/case | \$5.90 | \$472.00 | 12/case |
| 38 | Floor Stripper, Non-Butyl, Low Oder, Medium Duty, Rinse Free - 5 Gallon Pail/1 Gallon | 70 | Gallons | \$9.25 | \$647.50 | 4/case | \$7.89 | \$552.22 | Concentrated 1 Gallon = 27 Mixed Gallons (\$213/Gal) | \$21.53 | \$1,507.10 | 5 gallon pail @ \$107.64 | \$10.78 | \$754.60 | 5 gallon pail @ \$53.90 or 1/Gal @ \$11/Gal. | \$15.42 | \$1,079.40 | 4/case |
| | Sub-Totals Prompt Payment Discount Local Vendor Preference (5%) Category Total | | | 0% 0% | \$1,525.00 \$0.00 \$0.00 \$1,525.00 | | 2% 0% | \$2,366.34 (\$47.33) \$0.00 \$2,319.02 | | 0% 0% | \$3,184.49 \$0.00 \$0.00 \$3,184.49 | | 5% 5% | \$1,836.26 (\$91.81) (\$91.81) \$1,652.63 | <u>.</u> | 0% 0% | \$2,064.98 \$0.00 \$0.00 \$2,064.98 | |
| | TERMS DELIVERY ARO | | | | Net 45 Days 3-5 Days ARO | | | 2% / 25 Days 5 Days ARO | | 5- | Net 45 Days 7 Business Days , | ARO | 5% L | 5% / 20 Days ocal Vendor Dis 3 Days ARO | count | | Net 45 Days 2 Days ARO | |

| | Category IV - Janitorial Pa | per Produc | ts | 10 | A) Fastenal Con El Dorado Hills, | 5 | | (C) Alta One I Roseville, CA | 0.8000 | (D) | Walker's Office Rocklin, CA | | (E) | West Coast Jan Placerville, Co | | | (F) Brady IFS Modesto, CA | |
|------------|---|-----------------------|-----------------|------------|--|---|------------|--|---|------------|--|---|--|--|--|------------|--|---|
| Bid Item # | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes |
| 39 | Tampon - Tampax Gentle Glide for Vending, 1 Case | 25 | Cases | \$83.00 | \$2,075.00 | 500/case \$0.166 each | \$83.99 | \$2,099.75 | 500/case \$0.1679 each | \$95.00 | \$2,375.00 | 500/case \$0.19 each | \$61.50 | \$1,537.50 | 500/case \$0.1230 each | \$81.00 | \$2,025.00 | 500/case \$0.162 each |
| 40 | Sanitary Napkins, Maxi-Pad #4 or #8 for Vending - 1 Case | 70 | Cases | \$40.00 | \$2,800.00 | 250/case \$0.16 each | \$57.40 | \$4,018.00 | 250/case \$0.2296 each | \$52.88 | \$3,701.60 | 250/case \$0.21 each | \$51.68 | \$3,617.60 | 250/case \$0.2067 each | \$44.90 | \$3,143.00 | 250/case \$0.1796 each |
| 41 | Panty Liners, Dailies Thin, Regular Size #PCG-10796, 6/120 - 720 Pads/Case | 40 | Cases | \$56.00 | \$2,240.00 | 0.0778 each | \$53.90 | \$2,156.00 | 0.0748 each | \$56.24 | \$2,249.60 | 0.28 each | \$45.25 | \$1,810.00 | \$0.0628 each | \$45.90 | \$1,836.00 | .06375 each |
| 42 | Facial Tissue, Flat Box, White, 2-Ply, 100 Sheets/Box - 1 Case | 140 | Cases | \$20.00 | \$2,800.00 | 30/case \$0.667 each | \$22.40 | \$3,136.00 | 30/case \$0.7466 each | \$22.27 | \$3,117.80 | 30/case \$0.74 each | \$23.90 | \$3,346.00 | 30/case \$0.7967 each | \$15.44 | \$2,161.60 | 30/case \$0.5146 each |
| 43 | Toilet Tissue, 2 Ply, 500 Sheets / Roll (1000 Cases x 96 Rolls/Case) | 96000 | Rolls | \$0.6000 | \$57,600.00 | 80 rolls/case \$48.00/case \$0.60 roll | \$0.4735 | \$45,460.00 | 96 rolls/case \$45.46/case \$0.4735 roll | \$0.5144 | \$49,380.00 | 96 rolls/case \$49.38/case \$0.5144 roll | \$0.4218 | \$40,490.00 | 96 rolls/case \$40.49/case \$0.4218 roll | \$0.4156 | \$39,900.00 | 96 rolls/case \$39.90/case \$0.4156 roll |
| 44 | Paper Towel, Single Fold, Natural Brown - 250 Sheets/pk, 16 pks/Case | 240000 | Sheets | \$0.0060 | \$1,440.00 | 250 sheets/pack 16 packs/case \$24.00/Case | \$0.0060 | \$1,440.00 | 250 sheets/pack 16 packs/case \$24.00/Case | \$0.0064 | \$1,536.00 | 250 sheets/pack 16 packs/case \$25.67/Case | \$0.0063 | \$1,500.00 | 250 sheets/pack 16 packs/case \$25.00/Case | \$0.0051 | \$1,227,54 | 334 sheets/pac 12 packs/case \$20.50/Case |
| 45 | Paper Towel Roll, Natural Brown, 7-7/8" Wide x 800' Long - 1 Case | 25 | Cases | \$31.50 | \$787.50 | 6/case | \$25.20 | \$630.00 | 6/case | \$26.74 | \$668,50 | 6/case | \$26.69 | \$667.25 | 6/case | \$19.95 | \$498.75 | 12/case @ \$39.90/case |
| 46 | Paper Towel, Multi-Fold, Bleached or Natural - 250 Sheets/Pk, 16 pks/Case | 5600000 | Sheets | \$0.0066 | \$36,680.00 | 250 sheets/pack 16 packs/case \$26.20/Case | \$0.0053 | \$29,400.00 | 250 sheets/pack 16 packs/case \$21.00/case | \$0.0060 | \$33,404.00 | 250 sheets/pack 16 packs/case \$23.86/Case | \$0.0053 | \$29,526.00 | 250 sheets/pack 16 packs/case \$21.09/Case | \$0.0047 | \$26,546.91 | 334 sheets/pac 12 packs/case \$19.00/Case |
| 47 | Paper Towel, Handi/C-Fold, Bleached (200 Sheets/Roll-12 Rolls/Case - 100 Cases) | 240000 | Sheets | \$0,0079 | \$1,896.00 | 200 sheets/pack 12 packs/case \$19.00/case \$1.5833/pack | \$0.0103 | \$2,473.60 | 150 sheets/pack 16 packs/case \$24.75/case \$1.546/pack | \$0.0071 | \$1,698.53 | 250 sheets/pack 16 packs/case \$28.31/case \$1.7693/pack | \$0.0060 | \$1,444.80 | 200 sheets/pack 12 packs/case \$24.08/case \$1.204/pack | \$0.0112 | \$2,688.00 | 200 sheets/pac 12 packs/case \$26.90/case \$2.24/pack |
| 48 | Paper Towel, Kitchen Style, Perforated Roll - (85 Sheets/Roll-12 Rolls/Case - 60 Cases) | 102000 | Sheets | \$0.0127 | \$1,299.96 | 85 sheets/roll 30 rolls/case \$32.50/case \$1.0833/roll | \$0.0025 | \$254.17 | 160 sheets/roll 80 rolls/case \$31.90/case \$0.3987/roll | \$0.0131 | \$1,333.65 | 80 sheets/roll 30 rolls/case \$31.38/case \$1.046/roll | \$0.0118 | \$1,200.00 | 85 sheets/roll 30 rolls/case \$30.00/case \$1.00/roll | \$0.0106 | \$1,079.52 | 85 sheets/rol 30 rolls/case \$26.99/case \$0.8996/roll |
| 49 | Toilet Seat Cover, Paper, Single Sheet, 1/2 Fold - 1 Case | 90 | Cases | \$31.50 | \$2,835.00 | 250 sheets/pack 20 packs/case \$0.0063/sheet | \$34.69 | \$3,122.10 | 250 sheets/pack 20 packs/case \$0.00693/sheet | \$30.49 | \$2,744.10 | 250 sheets/pack 20 packs/case \$0.0061/sheet | \$33.75 | \$3,037.50 | 250 sheets/pack 20 packs/case \$0.0068/sheet | \$26.80 | \$2,412.00 | 250 sheets/pac 20 packs/case \$0.0054/shee |
| 50 | Hand Sanitizer Sheet Wipes 6" x 6" or Larger, (50 wipes/Canister 1200 Canisters) | 60000 | Wipes | \$0.0496 | \$2,977.78 | 135 wipes/can 12 cans/case \$6.70/can \$0.0496/wipe | \$0.0656 | \$3,936.00 | 100 wipes/can 12 cans/case \$6.56/can \$0.0656/wipe | \$0.1035 | \$6,210.00 | 40 wipes/can | \$0.0620 | \$3,720.00 | 50 wipes/can | \$0.0842 | \$5,052.00 | 100 wipes/car 12 cans/case \$8.42/can \$0.070/wipe |
| 51 | Hard Surface Disinfecting Wipes, 6" x 6" or Larger, White, (130 wipes/Canister 1000 Canisters) | 130000 | Wipes | \$0.0516 | \$6,708.00 | 160 wipes/can 6 cans/case \$8.25/can \$0.0516/wipe | \$0.1182 | \$15,366.00 | 110 wipes/can 12 cans/case \$13.00/can \$0.1182/wipe | \$0.0459 | \$5,967.00 | 75 wipes/can 6 cans/case \$3.44/can \$0.0459/wipe | \$0.0552 | \$7,176.00 | 130 wipes/can 12 cans/case \$7.17/can \$0.0552/wipe | \$0.0624 | \$8,108.75 | 80 wipes/can 12 cans/case \$4.99/can \$0.0624/wipe |
| | Sub-Totals Prompt Payment Discount Local Vendor Preference (5%) Category Total | | | 0% 0% | \$122,139.24 \$0.00 \$0.00 \$122,139.24 | 1 | 2% 0% | \$113,491.62 (\$2,269.83) \$0.00 \$111,221.79 | | 0% 0% | \$114,385.78 \$0.00 \$0.00 \$114,385.78 | | 5% 5% | \$99,072.65 (\$4,953.63) (\$4,953.63) \$89,165.39 | | 0% 0% | \$96,679.07 \$0.00 \$0.00 \$96,679.07 | |
| | TERMS DELIVERY ARO | | | | Net 45 Days 3-5 Days ARG | | | 2% / 25 Day: 5 Days ARO | | 5. | Net 45 Days 7 Business Days | | 5% / 20 Days 5% Local Vendor Discount 3 Days ARO | | iscount | | Net 45 Days 2 Days ARO | |

| UNITS | OF MEASURE CONVERTED INTO SMALI EVALUATE DIFFERENT CASE/CO | | | | | | | | | | | | | | | | | |
|------------|---|-----------------------|-----------------|------------|--|---|------------|--|--|------------|--|---|------------|--|---|------------|--|---|
| | Category V - Janitorial 1 | rash Liners | | 2.3 |) Fastenal Comp El Dorado Hills, C | 3 | | (C) Alta One Inc Roseville, CA | | (D) | Walker's Office S Rocklin, CA | upply | (E) | West Coast Janit Placerville, CA | torial | | (F) Brady IFS Modesto, CA | |
| Bid Item # | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes |
| 52 | Can Liner, .80 Mil., 24"x23" for 7-10 Gallon Can, Black - 1 Case of 500 Liners (65 Cases) | 32500 | Each | \$0.0390 | \$1,267.50 | 500/case \$19.50/case \$0.039 each | \$0.0430 | \$1,397.50 | 500/case \$21.50/case \$0.043 each | \$0.0748 | \$2,430.35 | 500/case \$37.39/case \$0.0748 each | \$0.0425 | \$1,381.90 | 500/case \$21.26/case \$0.0425 each | \$0.0280 | \$909.35 | 500/case \$13.99/case \$0.028 each |
| 53 | Can Liner, 1 Mil., 24"x32" for 12-16 Gallon Can, Black - 1 Case of 500 Liners (60 Cases) | 30000 | Each | \$0.0670 | \$2,010.00 | 500/case \$33.50/case \$0.067 each | \$0.0375 | \$1,125.00 | 1000/case \$37.50/case \$0.0375 each | \$0.1344 | \$4,032.00 | 150/case \$20.16/case \$0.1344 each | \$0.0714 | \$2,141.40 | 500/case \$35.69/case \$0.0714 each | \$0.0785 | \$2,355.00 | 500/case \$39.25/case \$0.0785 each |
| 54 | Can Liner, 1.0 Mil., 30"x36" for 20-30 Gallon Can, Black - 1 Case of 250 Liners (60 Cases) | 15000 | Each | \$0.0896 | \$1,344.00 | 250/case \$22.40/case \$0.0896 each | \$0.0780 | \$1,170.00 | 250/case | \$0.2219 | \$3,328.50 | 100/case \$22.19/case \$0.2219 each | \$0.0961 | \$1,441.20 | 250/case | \$0.0947 | \$1,420.20 | 250/case \$23.67/case \$0.0947 each |
| S 5 | Can Liner, 2 Mil., 40"x46" for 40-45 Gallon Can, Heavy Duty, Black - 1 Case of 100 Liners (500 Cases) | 50000 | Each | \$0.2800 | \$14,000.00 | 100/case \$28.00/case \$0.28 each | \$0.3350 | \$16,750.00 | 100/case \$33.50/case \$0.335 each | \$0.3950 | \$19,750.00 | 100/case \$39.50/case \$0.395 each | \$0.2699 | \$13,495.00 | 100/case \$26.99/case \$0.2699 each | \$0.3272 | \$16,360.00 | 100/case \$32.72/case \$0.3272 each |
| 56 | Can Liner, 1 Mil. 33"x39" for 33 Gallon Can, Black - 1 Case of 250 Liners (15 Cases) | 3750 | Each | \$0.1520 | \$570.00 | 150/case \$22.80/case \$0.152 each | \$0.2350 | \$881.25 | 100/case \$23.50/case \$0.235 each | \$0.1693 | \$634.88 | 100/case \$16.93/case \$0.1693 each | \$0.1166 | \$437.40 | 250/case \$29.16/case \$0.1166 each | \$0.1160 | \$435.00 | 250/case \$29.00/case \$0.116 each |
| 57 | Can Liner, 1.5 mil., 40"x46" for 44 Gallon Can, Clear, Heavy Duty - 1 Case of 100 Liners (60 Cases) | 6000 | Each | \$0.2100 | \$1,260.00 | 100/case \$21.00/case \$0.21 each | \$0.3350 | \$2,010.00 | 100/case \$33.50/case \$0.335 each | \$0.1480 | \$888.00 | 200/case \$29,60/case \$0.148 each | \$0.2605 | \$1,563.00 | 100/case | \$0.2245 | \$1,347.00 | 200/case \$44.90/case \$0.2245 each |
| | Sub-Total Prompt Payment Discount Local Vendor Preference (5%) Category Total | | | 0% 0% | \$20,451.50 \$0.00 \$0.00 \$20,451.50 | | 2% 0% | \$23,333.75 (\$466.68) \$0.00 \$22,867.08 | | 0% 0% | \$31,063.73 \$0.00 \$0.00 \$31,063.73 | | 5% 5% | \$20,459.90 (\$1,023.00) (\$1,023.00) \$18,413.91 | | 0% 0% | \$22,826.55 \$0.00 \$0.00 \$22,826.55 | |
| | TERMS DELIVERY ARO | | | | Net 45 Days 3-5 Days ARO | | | 2% / 25 Days 5 Days ARO | | 5- | Net 45 Days 7 Business Days A | ARO | 5% | 5% / 20 Days Local Vendor Dis 3 Days ARO | count | | Net 45 Days 2 Days ARO | |

| | EACH ITEM AWARDED BY | VENDOR | | | | | | | | | | | | | | | | |
|------------|---|-----------------------|-----------------|------------|---|--|------------|--------------------------------------|---------------------------------|------------|--------------------------------------|--------------------------|------------|---|--|------------|------------------------------|--|
| C | Category VI - Miscellaneous "N | o Exception | n" Items | 15.00 |) Fastenal Com El Dorado Hills, | A POSTOCIONE | | (C) Alta One I Roseville, C/ | (A) | (D) | Walker's Office Rocklin, CA | 578795 C-800 F0 - | (E) | West Coast Jar Placerville, C | THE PASSAGE AND A SECOND SECON | | (F) Brady IFS Modesto, CA | 935 |
| Bíd Item # | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes | Unit Price | Extended Price | Notes |
| 58 | Floor Polish - Wax; Heavy-Duty, Johnson Vectra Only - 5 Gallon Pail | 5 | Pails | \$135.00 | \$675.00 | | \$0.00 | \$0.00 | NO BID | \$127.83 | \$639.15 | | \$111.46 | \$557.30 | Bid \$111.46/Pail | \$106.90 | \$534.50 | |
| 59 | Toilet Tissue - 1 Ply; 1,000 Sheets/Roll - 96 Rolls/Case | 140 | Case | \$49.00 | \$6,860.00 | | \$0.00 | \$0.00 | NO BID | \$0.00 | \$0.00 | NO BID | \$43.88 | \$6,142.50 | Bid 48.75/Case | \$55.90 | \$7,826.00 | |
| 60 | Toilet Tissue - 2 Ply "Wheat Straw Fiber" 506 Sheets/Roll - 80 Rolls/Case - 1 Case | 1 | Case | \$59.00 | \$59.00 | Discontinued - Alt. Brand Bid Bid \$59.00/case 500 sheets/roll 80 rolls/case | \$0.00 | \$0.00 | NO BID | \$80.52 | \$80.52 | 500 sheets/roll | \$0.00 | \$0.00 | NO BID | \$59.00 | \$59.00 | 473 Sheets/Roll |
| 61 | Rags, Wypall - 12.5" x 16.45" - 252/Box - 1 Box | 50 | Boxes | \$30.00 | \$1,500.00 | | \$31.85 | \$1,592.50 | Bid \$32.50/Box | \$32.05 | \$1,602.50 | | \$28.56 | \$1,427.85 | Bid \$31.73/Box | \$31.99 | \$1,599.50 | |
| 62 | Purell NXT Hand Sanitizer 8/1000 ML Packs/Case | 35 | Each | \$95.63 | \$3,347.05 | | \$109.45 | \$3,830.62 | Bid \$111.68/case | \$105.98 | \$3,709.30 | | \$83.25 | \$2,913.75 | Bid \$92.50/Each | \$95.90 | \$3,356.50 | |
| 63 | Purell NXT Hand Sanitizer Dispensers Each | 5 | Each | \$0.00 | \$0.00 | Provided at No Charge | \$0.00 | \$0.00 | Provided at No Charge | \$0.00 | \$0.00 | Provided at No Charge | \$0.00 | \$0.00 | Provided at No Charge | \$0.00 | \$0.00 | Provided at No Charge |
| 64 | Lquid Soap for Dispenser - Hand Soap, w/Pink & Klean Cleanser, 800 Ml. Bag, 12 Bags/case | 125 | Case | \$43.00 | \$5,375.00 | | \$0.00 | \$0.00 | NO BID | \$0.00 | \$0.00 | NO BID | \$41.41 | \$5,176.13 | Discontinued - Alt. Brand Bid Bid \$46.01/Case Sub: Sky #7015 (Fits Dispenser) | \$59.90 | \$7,487.50 | Product Discontinued Sub: #9106.12 |
| 65 | Liquid Soap Dispenser for GOJO Soap #9128-12 - 1 Each | 15 | Each | \$0.0000 | \$0.00 | Provided at No Charge | \$0.0000 | \$0.00 | NO BID | \$0.0000 | \$0.00 | NO BID | \$0.0000 | \$0.00 | Provided at No Charge | \$0.0000 | \$0.00 | Provided at No Charge |
| 66 | Purell Sanitizing Hand Wipes, 6-3/4" x 6", 270 wipes /canister, 6 canister/case - 1 case | 5 | Cases | \$71.00 | \$355.00 | | \$0.00 | \$0.00 | NO BID | \$81.84 | \$409.20 | | \$84.37 | \$421.83 | Bid \$93.74/Case | \$74.33 | \$371.65 | |
| | Sub-Total Prompt Payment Discount Applied to Local Vendor Preference (5%) - Applie Category Total by Items | | | 5% 5% | \$0.00 \$0.00 \$0.00 \$0.00 | | 2% 0% | \$0.00 \$0.00 \$0.00 \$0.00 | | 0% 0% | \$0.00 \$0.00 \$0.00 \$0.00 | | 5% 5% | \$0.00 \$0.00 \$0.00 \$0.00 | | 0% 0% | \$0.00 \$0.00 \$0.00 | |
| | TERMS DELIVERY ARO | | | | Net 45 Days 3-5 Days AR | | 2% / 25 | Days (Applied t 5 Days ARO | | 5- | Net 45 Days 7 Business Days | 2000000 | 100.000 | Days (Applied to dor Discount Ap 3 Days ARO | pied to each item | | Net 45 Days 2 Days ARO | f . |

| | Category VII - Shank-Free Co | | ools | B 77 | oal Company o Hills, CA | | o One Inc. ville, CA | (A.E.) (A.E.) | o Office Supply Ilin, CA | THE NAME OF STREET | oast Janitorial ville, CA | | ady IFS sto, CA |
|------------|---|-----------------------|-----------------|------------|--|------------|---|---------------|--|--------------------|--|------------|--|
| Bid Item # | Description | Estimated Quantity | Unit of Measure | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price | Unit Price | Extended Price |
| 6/ | Shank-Free Orange Dustpan - Briarwood | 24 | Each | \$9.89 | \$237.36 | \$9.80 | \$235.20 | \$11.38 | \$273.12 | \$10.83 | \$259.92 | \$13.36 | \$320.64 |
| 68 | Shank-Free Orange Easy Sweep Broom - Briarwood | 24 | Each | \$14.40 | \$345.60 | \$14.00 | \$336.00 | \$15.95 | \$382.80 | \$15.47 | \$371.28 | \$19.11 | \$458.64 |
| 69 | Shank-Free Orange Floor Scrubbing Brush - Briarwood | 24 | Each | \$26.80 | \$643.20 | \$26.20 | \$628.80 | \$28.87 | \$692.88 | \$28.89 | \$693.36 | \$35.66 | \$855.84 |
| 70 | Shank-Free Orange Hand-Held Scrubbing Brush - Briarwood | 36 | Each | \$8.88 | \$319.68 | \$8.60 | \$309.60 | \$9.91 | \$356.76 | \$9.59 | \$345.24 | \$11.80 | \$424.80 |
| 71 | Shank-Free Orange 5"x36" Plastic Dust Mop Frame - Briarwood | 12 | Each | \$20.60 | \$247.20 | \$20.15 | \$241.80 | \$22.83 | \$273.96 | \$22.20 | \$266.40 | \$27.80 | \$333.60 |
| 1 72 | Shank-Free Orange Plastic Handle w/Short Tip - Briarwood | 36 | Each | \$21.60 | \$777.60 | \$20.99 | \$755.64 | \$24.53 | \$883.08 | \$24.15 | \$869.40 | \$27.80 | \$1,000.80 |
| 73 | Shank-Free "Quick-Bite" Wet Mop Holder w/Plastic Flexible Handle - Briarwood | 24 | Each | \$28.50 | \$684.00 | \$27.80 | \$667.20 | \$34.08 | \$817.92 | \$31.85 | \$764.40 | \$37.90 | \$909.60 |
| 1 /4 | Shank-Free Black Fiberglass Handle w/Long Tip - Briarwood | 12 | Each | \$16.60 | \$199.20 | \$16.10 | \$193.20 | \$19.26 | \$231.12 | \$18.52 | \$222.24 | \$22.05 | \$264.60 |
| 1 75 | Shank-Free Small Threaded Wall Washing Brush - Briarwood | 12 | Each | \$8.80 | \$105.60 | \$8.60 | \$103.20 | \$9.82 | \$117.84 | \$9.49 | \$113.88 | \$11.71 | \$140.52 |
| | Sub-Total Prompt Payment Discount Applied to Local Vendor Preference (5%) - Applie Category Total by Items | | | 5% 5% | \$3,559.44 \$0.00 \$0.00 \$3,559.44 | 2% 0% | \$3,470.64 (\$69.41) \$0.00 \$3,401.23 | 0% 0% | \$4,029.48 \$0.00 \$0.00 \$4,029.48 | 5% 5% | \$3,906.12 (\$195.31) (\$195.31) \$3,515.51 | 0% 0% | \$4,709.04 \$0.00 \$0.00 \$4,709.04 |
| | TERMS DELIVERY ARO | i | | | 5 Days nys ARO | - C | 25 Days ys ARO | | IS Days ess Days ARO | 5% Local Vo | 20 Days endor Discount ays ARO | | 5 Days s ARO |

^{*} Evaluation is Exclusive of Sales Tax 0 20.66 0 0

| Sur | nmary of All Categories | (A) Fastenal Company El Dorado Hills, CA | (C) Alta One Inc. Roseville, CA | (D) Walker's Office Supply Rocklin, CA | (E) West Coast Janitorial Placerville, CA | (F) Brady IFS Modesto, CA |
|--------------|------------------------------------|---|------------------------------------|---|---|------------------------------|
| Category | Description | Category Total | Category Total | Category Total | Category Total | Category Total |
| Category I | Janitorial Chemicals | \$18,515.67 | \$19,350.98 | \$23,095.00 | \$15,976.59 | \$21,276.82 |
| Category II | Utensils | \$1,630.72 | \$1,637.40 | \$1,848.56 | \$1,652.97 | \$2,116.82 |
| Category III | Floor Care Products | \$1,525.00 | \$2,319.02 | \$3,184.49 | \$1,652.63 | \$2,064.98 |
| Category IV | Paper Products | \$122,139.24 | \$111,221.79 | \$114,385.78 | \$89,165.39 | \$96,679.07 |
| Category V | Trash Liners | \$20,451.50 | \$22,867.08 | \$31,063.73 | \$18,413.91 | \$22,826.55 |
| Category VI | Miscellaneous "No Exception" Items | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Category VII | Shank-Free Correctional Tools | \$3,559.44 | \$3,401.23 | \$4,029.48 | \$3,515.51 | \$4,709.04 |
| | Grand Total | \$167,821.57 | \$160,797.49 | \$177,607.02 | \$130,377.00 | \$149,673.28 |
| | TERMS DELIVERY ARO | Net 45 Days 3-5 Days ARO | 2% / 25 Days 5 Days ARO | Net 45 Days 5-7 Business Days ARO | 5% / 20 Days 3 Days ARO Local Vendor Preference | Net 45 Days 2 Days ARO |