



## Vendor Contacts and Ordering Instructions

To assure PEPPM bid protection, all PEPPM orders must be faxed to PEPPM at **800-636-3779**, emailed to [orders@peppm.org](mailto:orders@peppm.org) or placed online through Epylon eCommerce. In the body of the purchase order, please include the following language: "As per PEPPM".

### Product Line: Verkada

### Introduction

Verkada designs, engineers and builds the smartest all-in-one security camera solution. By eliminating costly and unreliable Network Video Recorders and Video Management Software systems, Verkada's simple, easy-to-use approach stores video on the camera and in the cloud – without impacting network bandwidth. Computer Vision and Artificial Intelligence drive automated alerts, allow you to quickly find, preserve, and share important moments, and ensure the system gets smarter over time.

Through the PEPPM purchasing agreement, Verkada products are available from a variety of national and local resellers. To learn more, including receiving an online demonstration and a Free Trial, please contact the Verkada sales department at [sales@verkada.com](mailto:sales@verkada.com) or (833) 837-5232.

### Placing an Order via Fax or Email:

1. Locate product and prices on PEPPM.org or through a sales representative.
2. Our posted PEPPM prices are for a quantity of 1. For Volume Discounts, please contact an authorized Verkada reseller.
3. Select one of the authorized resellers listed below and address the orders to:  
Selected Reseller Name  
Reseller Address
4. All quotes and purchase orders should state "As per PEPPM."
5. Fax the completed order to **800-636-3779** or email to [orders@peppm.org](mailto:orders@peppm.org).
  - a. Your order will be reviewed and edited by PEPPM Staff.
  - b. You will be contacted to make any necessary corrections.
  - c. Your order will be issued to the vendor within 24 hours during the business week after all (if any) corrections are made.
  - d. Your order will be archived for audit support.
6. Standard shipping is included on all orders over \$500.00.

## Placing an order Online:

Before placing an online order, make sure that your Ship-to Address has been entered by the individual in your organization that manages your Epylon information. Click on My Profile\_My Ship-to Addresses to view the addresses available on your account. If it is not listed, you must add it before creating the PO form. Ship-to Addresses are added under Accounts\_Ship-to Addresses.

1. Login to Epylon at [www.epylon.com](http://www.epylon.com).
2. Click on the Contracts tab.
  - a. Choose between a "line item" or "contracts" search.
  - b. Select **Verkada** from the Vendor (Awardee) list.
  - c. Click "Search."
3. Add selected line items to a List.
4. Assign a reseller to the item by checking the box next to the item and clicking the "Assign Distributor" button.
5. To request a volume price break, add items to a Spot Price Check form along with your desired quantity and a Response Due Date. The vendor will be notified of your request via email. Once they respond, you'll be notified and can view the response on Epylon. (After viewing a winning response, continue with the instructions that follow.)
6. Add selected items to a Purchase Order form.
7. Click "Submit" after entering a valid PO number and shipping address.
  - a. The PEPPM contract will automatically be referenced in your PO.
  - b. You will retain a copy of the sent purchase order in your Epylon account. A Printable Version is also available.
  - c. The order will immediately be viewable by the vendor.
  - d. Your order will be archived for audit support.
8. Standard shipping is included on all orders over \$500.00.

For any assistance using Epylon, contact [service@epylon.com](mailto:service@epylon.com) or call 888-211-7438.

## Reseller Listing

Orders may not be sent directly to these resellers. All orders must be placed through the PEPPM fax number (800-636-3779), email address ([orders@peppm.org](mailto:orders@peppm.org)) or Epylon eCommerce ([www.epylon.com](http://www.epylon.com)) to assure PEPPM bid protection.

Select one of the authorized resellers/dealers listed below and address the orders to:

### **QOVO Solutions, Inc.**

521 Charcot Avenue  
Suite 239B  
San Jose, CA 95131  
Attn: Garth Gilmore  
(480) 420-5501  
[garth@govoinc.com](mailto:garth@govoinc.com)

### **Compu-Gen Technologies, Inc.**

515 West 4<sup>th</sup> Street  
Williamsport, PA 17701  
Attn: Victor A. Borgess  
(570) 323-8324  
[vic@compu-gen.com](mailto:vic@compu-gen.com)

**Macker Tek, Ltd.**

501 Silverside Road  
Suite 105  
Wilmington, DE 19809  
Attn: Gary Woitzik  
(866) 646-3101 ext. 1010  
[gary@mackertek.com](mailto:gary@mackertek.com)

**SHI International Corp.**

290 Davidson Avenue  
Somerset, NJ 08873  
Attn: Nick Grappone  
(908) 208-3223  
[nick\\_grappone@shi.com](mailto:nick_grappone@shi.com)

**Dasher Technologies, Inc.**

675 Campbell Technology Parkway  
Suite 100  
Campbell, CA 95008  
Attn: Aaron Poole  
(925) 482-4992  
[aaron.poole@dasher.com](mailto:aaron.poole@dasher.com)

**TechGuides, Inc.**

310 Media Station Road  
Media, PA 19063  
Attn: Brian Martz  
(610) 541-6715 x125  
[martz@painlessstechnology.com](mailto:martz@painlessstechnology.com)

**Dauphin DataCom**

1830 South 19<sup>th</sup> Street  
Harrisburg, PA 17104  
Attn: Julie Deyle  
(717) 986-9375  
[jdeyle@dauphindata.com](mailto:jdeyle@dauphindata.com)

**PCMG**

1940 East Mariposa Ave  
El Segundo, CA 90245-3457  
Attn: Sandeep Kapoor  
(800) 625-5468  
[sledbids@pcmg.com](mailto:sledbids@pcmg.com)

**Mind's Eye Technologies**

Waterview Plaza  
2001 Rt. 46 East, Suite 310  
Parsippany, NJ 07054  
Attn: Tom Mastrangelo  
(973) 402-4095  
[tmastrangelo@mindseyet.com](mailto:tmastrangelo@mindseyet.com)

**Monarch Technology Solutions**

852 Franklin Ave. Suite 186  
Franklin Lakes, NJ 07417  
Attn: John Blackowski  
(201) 838-5858  
[jblackowski@monarchts.com](mailto:jblackowski@monarchts.com)

**STS Education**

130-A W Cochran St.  
Simi Valley, CA. 93065  
Attn: Shawn Runner  
(866) 499-2580 x1800  
[Shawn.runner@stseducation-us.com](mailto:Shawn.runner@stseducation-us.com)

**Howard Technology Solutions**

36 Howard Drive  
Ellisville, MS. 39402  
Attn: Rebecca Dearman  
(601) 425-3181  
[bids@howardcomputers.com](mailto:bids@howardcomputers.com)

**AMS.NET, Inc.**

502 Commerce Way  
Livermore, CA. 94551  
Attn: Diana Monaghan  
(925) 245-6101  
[dmonaghan@ams.net](mailto:dmonaghan@ams.net)

**IT Management Corporation**

5201 Great America Parkway, Suite 320  
Santa Clara, CA. 95054  
Attn: Maryam Mohammadi  
(408) 789-9710  
[sled@itmgmt.com](mailto:sled@itmgmt.com)

**CM3 Building Solutions, Inc.**

185 Commerce Drive, Suite 1  
Fort Washington, PA. 19034  
Attn: Bill Lawrence  
(215) 322-8400  
[billlawrence@cm3inc.com](mailto:billlawrence@cm3inc.com)

**Office Solutions inc. d/b/a/ OSI Technology**

217 Mount Horeb Rd.  
Warren Township, NJ. 07059  
Attn: Joanne Pagoulatos  
(732) 356-0200 ext. 1111  
[jpagoulatos@osi-technology.com](mailto:jpagoulatos@osi-technology.com)

**Akins IT**

1301 Dove Street  
Suite 130  
Newport Beach, CA 92660  
Attn: Michelle McKernan  
(949) 407-7122  
[michelle@akinsit.com](mailto:michelle@akinsit.com)

**The ELD Experts LLC d/b/a Monarch**

1640 Clay St.  
Suite 203  
San Francisco, CA 94109  
Anthony D'Ambrosio  
(415) 964-3697 x 113  
[anthony@monarchconnected.com](mailto:anthony@monarchconnected.com)

**Turn-key Technologies, Inc.**

2400 Main Street, Ext.  
Suite 12  
Sayreville, NJ 08872  
Attn: Craig Badrick  
732-553-9100 ext. 212  
[cbadrick@tti-wireless.com](mailto:cbadrick@tti-wireless.com)

**Advanced Classroom Technologies, Inc**

19007 59th Dr NE  
Suite B  
Arlington, WA 98223  
Attn: Chelsea Judge  
800-355-2905  
[chelseaj@act-ol.com](mailto:chelseaj@act-ol.com)

**Ocean Computer Group, Inc.**

90 Matawan Road  
Suite 105  
Matawan, NJ 07747  
Attn: Ken Dominguez  
732-918-4686  
[kd@oceancomputer.com](mailto:kd@oceancomputer.com)

**Development Group, Inc.**

6704 Lockheed Dr.  
Redding, CA 96002  
Attn: Dan Lockwood  
530-229-0071  
[dlockwood@development-group.net](mailto:dlockwood@development-group.net)

**McKinstry Co, LLC**

5005 3<sup>rd</sup> Ave S  
Seattle, WA 98134  
Attn: Bonnie Roger  
206-832-8406  
[contractsdept@mckinstry.com](mailto:contractsdept@mckinstry.com)

**Right! Systems, Inc.**

2600 Willamette Drive NE  
Lacey, Washington 98516  
Attn: Sean Padget  
360-528-8604  
[spadget@rightsys.com](mailto:spadget@rightsys.com)

**Portola Systems, Inc.**  
7064 Corline Court  
Suit B5  
Sebastopol, CA 95472  
Attn: Ryan Miller  
707-827-4325  
[rmiller@portolasystems.net](mailto:rmiller@portolasystems.net)

**Pacific Office Automation**  
14747 NW Greenbrier Pkwy  
Beaverton, OR 97006  
Attn: Jeff Simon  
503-601-2315  
[Jeff.simon@pacificoffice.com](mailto:Jeff.simon@pacificoffice.com)

**AirOne Solutions Group, LLC**  
PO Bo 525  
Point Pleasant, NJ 08742  
Attn: Kenneth Milano  
732-766-2475  
[kmilano@aironesg.com](mailto:kmilano@aironesg.com)

**Inacomp TSG**  
17250 W, 12 Mile Road  
Suite 200  
Southfield, MI 48076  
Attn: Joe Jenkins  
916-333-7627  
[Joe.jenkins@inacomptsg.com](mailto:Joe.jenkins@inacomptsg.com)

**Digital Dreams**  
3355 Myrtle Ave.  
Suite 245  
N. Highlands, CA 95660  
Attn: Kirstin Coble  
[kirstin@digitaldreams.us](mailto:kirstin@digitaldreams.us)

**Usherwood Business Equipment, Inc.**  
1005 W. Fayette Street  
Syracuse, NY 13126  
Attn: Dalton Izyk  
[dizyk@usherwood.com](mailto:dizyk@usherwood.com)

**Robert J Young Company, LLC**  
730A Freeland Station Road  
Nashville, TN 37228  
Attn: Brett Roney  
[Brett.roney@rjyoung.com](mailto:Brett.roney@rjyoung.com)

**A+ Technology & Security Solutions, Inc.**  
1490 North Clinton Ave.  
Bay Shore, NY 11706  
Attn: Drew Cassara  
[Dcassara@aplustechnology.com](mailto:Dcassara@aplustechnology.com)

**ZenanIT dba Reliant IT**  
3222 Phoenixville Pike  
Malvern, PA 19355  
Attn: Timothy D. Burns  
[tim@reliantitgroup.com](mailto:tim@reliantitgroup.com)

**Distinctive Voice & Data, LLC**  
115 Cedar Grove Road  
Little Falls, NJ 0724  
Attn: Mark W Hrehovcik  
[mh@distinctivevoiceanddata.com](mailto:mh@distinctivevoiceanddata.com)

**Eastern DataComm, LLC**  
44 Commerce Way  
Hackensack, NJ 07601  
Attn: Paul Jenne  
[pjenne@easterndatacomm.com](mailto:pjenne@easterndatacomm.com)

**Distinctive Voice & Data, LLC**  
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**Eastern DataComm, LLC**  
44 Commerce Way  
Hackensack NJ, 07601  
Attn: Paul Jenne  
[pjenne@easterndatacomm.com](mailto:pjenne@easterndatacomm.com)

**Care Security Systems Inc.**  
7 Hemion Road  
Montebello, NY 10901  
Attn: Russell Welmon  
[rwellmon@care-inc.com](mailto:rwellmon@care-inc.com)

**Optima Communications Systems**  
50 South Buckhout Street  
Invington, NY 10989  
Attn: Arthur Esposito  
[arte@optimacommunications.com](mailto:arte@optimacommunications.com)

**Data Network Solutions, Inc.**  
629 Lake Tide Drive  
Chapin, SC 29036  
Attn: Suzanne Dyches  
864-303-7026  
[sdyches@datanetworksolution.com](mailto:sdyches@datanetworksolution.com)

**Biztec LLC**  
3917 Harris Highway  
Washington, WV 26181  
Attn: Joseph Sams  
304-916-1867  
[jsams@biztec.us](mailto:jsams@biztec.us)

**STEP CG, LLC**

50 East River Center Blvd  
Suit 900  
Covington, KY 41011  
Attn: Christina Vonhoene  
513-795-6000  
[cvonhoene@stepcg.com](mailto:cvonhoene@stepcg.com)

**ByteSpeed**

3131 24<sup>th</sup> Ave S  
Moorhead, MN 56560  
Attn: Steve Haman  
877-563-0777 x 493  
[sales@bytespeed.com](mailto:sales@bytespeed.com)

**Geneva Communications and Control**

2737 North Town Rd  
Santa Carla, UT 84765  
Attn: Shaun Steel  
435-218-2727  
[shauns@genevacommunications.com](mailto:shauns@genevacommunications.com)

**Pine Cove Consulting**

PO Box 11150  
Lehi, Montana 59719  
Attn: Kyle Thompson  
406-294-5485  
[kthompson@pinecc.com](mailto:kthompson@pinecc.com)

**Reliable Communications Systems International**

164 N County Line Rd  
Jackson, NJ 08731  
Attn: Kevin Saliba  
732-905-9090 x 1004  
[Kevins@rcsintl.com](mailto:Kevins@rcsintl.com)

**Surveillance Systems Integration, Inc**

4465 Granite Drive  
Suite 700  
Rocklin, CA 95677  
Attn: Michael Todd Flowers  
800-508-6981  
[invoice@ssicctv.com](mailto:invoice@ssicctv.com)