## EL DORADO COUNTY BOARD OF SUPERVISORS <br> AGENDA ITEM TRANSMITTAL <br> MEETING OF November 1, 2011

| AGENDA TITLE: Authorize CAO To Execute Contracts with Firms for CFD 1992-1 Refunding |  |  |
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| DEPARTMENT: AUDITOR-CONTROLLER | DEPT SIGNOFF: | CAO USE ONLY |
| CONTACT: Joe Harn, Auditor-Controller |  |  |
| DATE: 10/26/11 PHONE: 5456 |  |  |
| DEPARTMENT SUMMARY AND REQUESTED BGARD ACTION: |  |  |
| The Auditor-Controller recommends that the Board of Supervisors authorize (1) the Auditor-Controller and CAO to |  |  |
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| Youngberg (Underwriter), NBS Government Finance Group (NBS/GFG) (Special Tax Consultant), and Governmental |  |  |
| Financial Strategies, Inc. (Pricing Consultant); (2) authorize the CAO to execute contracts with each of these firms |  |  |
| after the contracts have been reviewed by County Counsel and Risk Management; and (3) authorize the CAO and |  |  |
| Auditor-Controller to work with the Treasurer-Tax Collector, Assessor, and County Counsel to prepare a preliminary |  |  |
| offering statement and take other necessary steps to refund the CFD 1992-1 (Serrano) Mello Roos Bonds as soon as |  |  |
| practical. |  |  |

CAO RECOMMENDATIONS:

| Financial impact? ( ) Yes (x) No | Funding Source: <br> ( ) Gen Fund <br> ( ) Other Other: |
| :---: | :---: |
| BUDGET SUMMARY: <br> Total Est. Cost Funding <br> Budgeted <br> New Funding $\qquad$ <br> Savings <br> Other $\qquad$ $\qquad$ <br> Change in Net County Cost | CAO Office Use Only: <br> 415's Vote Required. <br> ( ) Yes( ) No <br> Change in Policy <br> ( ) Yes( ) No <br> New Personnel <br> ( ) Yes( ) No <br> CONCURRENCES: <br> Risk Management $\qquad$ <br> County Counsel $\qquad$ <br> Other $\qquad$ |
| Explain |  |
| BOARD ACTIONS: |  |
| Vote: Unanimous $\qquad$ Or <br> Ayes: <br> Noes: <br> Abstentions: <br> Absent: | I hereby certify that this is a true and correct copy of an action taken and entered into the minutes of the Board of Supervisors. <br> Date: $\qquad$ <br> Attest: Suzanne Allen de Sanchez, Board of Supervisors Clerk <br> By: $\qquad$ |

# County of EI Dorado 

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Board of Supervisors
County of EI Dorado
330 Fair Lane
Placerville, California 95667
Subject: Authorize CAO to Execute Contracts with Firms for CFD 1992-1 Refunding
Ladies and Gentlemen:
Recommendation
The Auditor-Controller recommends that the Board of Supervisors authorize (1) the AuditorController and CAO to negotiate contracts with Kronick, Moskovitz, Tiedemann \& Girard (Bond and Disclosure Counsel), Stone \& Youngberg (Underwriter), NBS Government Finance Group (NBS/GFG) (Special Tax Consultant), and Governmental Financial Strategies, Inc. (Pricing Consultant); (2) authorize the CAO to execute contracts with each of these firms after the contracts have been reviewed by County Counsel and Risk Management; and (3) authorize the CAO and Auditor-Controller to work with the Treasurer-Tax Collector, Assessor, and County Counsel to prepare a preliminary offering statement and take other necessary steps to refund the CFD 1992-1 (Serrano) Mello Roos Bonds as soon as practical.

## Reason for Recommendation

There is approximately $\$ 60,000,000$ of Serrano Mello Roos bonds currently outstanding. These bonds were issued in 1999 and 2004. Interest rates have dropped significantly since these bonds were issued. Because interest rates have dropped, it appears that at this time it would be advantageous to the property owners in the district if these bonds were refunded (refinanced).

In order to refinance these bonds an offering statement will have to be prepared. In order to prepare this offering statement, the County must contract with a bond counsel, a bond underwriter, and a special tax consultant. I recommend that the County also obtain the services of a bond pricing advisor and a disclosure counsel.

These firms will provide "special services" as described in section 3.12.230 of the County's Purchasing Ordinance and section 31000 of the Government Code, and accordingly, are exempt from any formal competitive procurement requirements.

Board of Supervisors
County of EI Dorado
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I recommend that that we contract with the firm of Kronick, Moskovitz, Tiedemann \& Gerard (Kronick) to serve as bond and disclosure counsel. I recommend that we use Kronick because they have substantial municipal bond experience, they have an office in the Sacramento area, and they have performed satisfactorily for the County in the past. I recommend that we contract with NBS/GFG to serve as special tax consultant because they currently provide services to the Serrano Milo Rios District. I recommend that we hire Governmental Financial Strategies, Inc. to serve as our bond-pricing advisor. This firm has substantial local municipal bond experience and is recommended by the Treasurer-Tax Collector.

The County has received proposals from three bond underwriters. I recommend, with the concurrence of the Treasurer-Tax Collector, that the County use the firm of Stone \& Youngberg as our bond underwriter. For the past 10 years, Stone $\&$ Youngberg has been the most active underwriter of special tax and special assessment municipal debt in California. They have been in business for over $\mathbf{8 0}$ years.

## Fiscal Impact

This item will have no impact on the County General Fund. The contracts with underwriter and bond counsel will be contingent fee agreements. There will be no cost to the County unless the bonds are refunded and the costs will be paid out of the proceeds from the bond sale. The cost of the pricing consultant and special tax consultant will be paid for with Serrano Mellow Rows District funds.


CC: Terri Daly, CAO

