FY 2011-12 Mid-Year Projection February 28, 2012

General Fund Summary

| | FY 2011-12 Budget | Projected June 30, 2012 | Variance | % of Budget |
|--------------|----------------------|----------------------------|----------------|----------------|
| Revenues | \$209,421,937 | \$208,662,165 | (\$759,772) | 99.6% |
| Expenditures | \$209,421,937 | \$199,236,334 | (\$10,185,603) | 95.1% |

Revenues - (\$760K decrease)

- Non Departmental Revenues
 - Net increase of \$1M
 - \$1.2M increase in Property Taxes
 - Property tax revenues projected to remain flat (budget assumed a 0.5% decline)
 - \$500K increase in SB90 revenue
 - \$300K increase in misc. taxes and fees
 - \$750K decrease in Sales Tax
 - \$238K decrease in Assessment Tax Collection Fees
- Departmental Revenues
 - Net decrease of \$1.8M

Expenditures – (\$10.1M decrease)

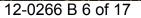
- Projected net decrease of \$10.1M in expenditures
 - Departmental expenditure savings of \$4.8M
 - Non-departmental expenditure savings of \$5.3M (primarily comprised of General Fund contingency)
- One department is projecting exceeding their Net County Cost budget:
 - Information Technologies (\$42,289)

Fund Balance

- The net effect of decreased revenues of \$760K and decreased expenditures of \$10.1 results in a projected fund balance of \$9.4M for FY 2012-13
 - \$5.4M in unspent contingency (this will be rolled forward to FY 2012-13)
 - \$3M in projected department savings
 - \$1M in additional non-departmental revenues (property tax)

Other Funds

Road Fund, Community Services, Public Health and Mental Health



Road Fund Summary

| | FY 2011-12 Budget | Projected June 30, 2012 | Variance | % of Budget |
|--------------|----------------------|----------------------------|----------------|----------------|
| Revenues | \$74,069,356 | \$62,585,412 | (\$11,483,944) | 84% |
| Expenditures | \$74,069,356 | \$62,585,412 | (\$11,483,944) | 84% |

- Changes related to shift in the timing on construction starts and acquisition of right of way as well as lower construction bids
- Projection includes a reduced use of fund balance of \$3.4M resulting in a projected year end fund balance of \$9.5M

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Community Services Summary

| | FY 2011-12 Budget | Projected June 30, 2012 | Variance | % of Budget |
|--------------|----------------------|----------------------------|----------|----------------|
| Revenues | \$16,706,347 | \$16,706,347 | \$0 | 100% |
| Expenditures | \$16,706,347 | \$16,706,347 | \$0 | 100% |

 The department does not anticipate any material changes from budget

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Public Health Summary

| | FY 2011-12 Budget | Projected June 30, 2012 | Variance | % of Budget |
|--------------|----------------------|----------------------------|---------------|----------------|
| Revenues | \$24,523,361 | \$18,334,655 | (\$6,188,706) | 75% |
| Expenditures | \$24,523,361 | \$18,439,004 | (\$6,084,357) | 75% |

- Reduced revenues are related to no planned use of fund balance
- Reduced expenditures primarily related to no planned use of Contingency (\$4.2M), services & supplies savings (\$1.9M), and salary savings (\$500K)
- Projections include a use of fund balance of \$104,349

Mental Health Summary

| | FY 2011-12 Budget | Projected June 30, 2012 | Variance | % of Budget |
|--------------|----------------------|----------------------------|---------------|----------------|
| Revenues | \$22,210,987 | \$15,395,102 | (\$6,815,885) | 69% |
| Expenditures | \$22,210,987 | \$17,075,498 | (\$5,135,489) | 77% |

Traditional Mental Health Programs

- Projections include an increase in fund balance of \$1.5M primarily related to a one-time cost settlement from FY 2006-07
- Mental Health Services Act (MHSA) Programs
 - Projections include a use of fund balance of \$3.2M related to spending down funds advanced in a prior fiscal year

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5 Year General Fund Forecast

Assumptions

• Attachment B1

- Property Tax remains flat based on FY 2011-12 projection
- All other non-departmental revenues remain flat
- Department revenues grow 1%
- Salaries & benefits grow 4% annually
- All other appropriations grow 3% annually

• Attachment B2

- No growth in FY 2012-13 in Net County Cost
- All other assumptions remain the same
- Growth is added back beginning in FY 2013-14

5 Year Variances – With growth (B1)

| | FY 2012-13 | FY 2013-14 | FY 2014-15 | FY 2015-16 | FY 2016-17 |
|-------------------|--------------------|---------------|---------------|---------------|-------------|
| As of 9/19/11 | | | | | |
| Revenues | \$193,853,190 | \$195,901,723 | \$197,970,441 | \$200,161,732 | N/A |
| Appropriations | 202,481,347 | 209,665,535 | 217,059,999 | 224,723,536 | N/A |
| Surplus/Shortfall | 8,628,157 | 13,763,812 | 19,089,558 | 24,561,804 | N/A |
| Cumulative | 8,628,157 | 22,391,969 | 41,481,527 | 66,043,332 | |
| | | | | | |
| Attachment B1 | | | | | |
| Revenues | 197,010,369 | 197,325,088 | 199,683,101 | 202,160,955 | 204,708,217 |
| Appropriations | 202,463,422 | 209,654,259 | 217,054,536 | 224,724,182 | 232,723,412 |
| Surplus/Shortfall | 5,453,053 | 12,329,171 | 17,371,435 | 22,563,227 | 28,015,195 |
| Cumulative | 5,453,053 | 17,782,224 | 35,153,660 | 57,716,887 | 85,732,083 |
| | | | | | |
| Variance | | | | | |
| Revenues | 3,1 <i>57</i> ,179 | 1,423,365 | 1,712,660 | 1,999,223 | N/A |
| Appropriations | (17,925) | (11,276) | (5,463) | 646 | N/A |
| Surplus/Shortfall | 3,175,104 | 1,434,641 | 1,718,123 | 1,998,577 | N/A |
| Cumulative | 3,175,104 | 4,609,745 | 6,327,868 | 8,326,445 | 13 |

5 Year Variances – With no NCC growth (B2)

| | FY 2012-13 | FY 2013-14 | FY 2014-15 | FY 2015-16 | FY 2016-17 |
|-------------------|---------------|---------------|---------------|---------------|-------------|
| As of 9/19/11 | | | | | |
| Revenues | \$193,853,190 | \$195,901,723 | \$197,970,441 | \$200,161,732 | N/A |
| Appropriations | 202,481,347 | 209,665,535 | 217,059,999 | 224,723,536 | N/A |
| Surplus/Shortfall | 8,628,157 | 13,763,812 | 19,089,558 | 24,561,804 | N/A |
| Cumulative | 8,628,157 | 22,391,969 | 41,481,527 | 66,043,332 | |
| | | | | | |
| Attachment B2 | | | | | |
| Revenues | 195,036,035 | 196,606,389 | 199,004,675 | 201,472,697 | 204,010,019 |
| Appropriations | 196,359,711 | 203,176,225 | 210,355,367 | 217,775,320 | 225,465,247 |
| Surplus/Shortfall | 1,323,676 | 6,569,836 | 11,350,691 | 16,302,624 | 21,455,227 |
| Cumulative | 1,323,676 | 7,893,513 | 19,244,204 | 35,546,827 | 57,002,055 |
| | | | | | |
| Variance | | | | | |
| Revenues | 1,182,845 | 704,666 | 1,034,234 | 1,310,965 | N/A |
| Appropriations | (6,121,636) | (6,489,310) | (6,704,632) | (6,948,216) | N/A |
| Surplus/Shortfall | 7,304,481 | 7,193,976 | 7,738,867 | 8,259,180 | N/A |
| Cumulative | 7,304,481 | 14,498,457 | 22,237,324 | 30,496,504 | 14 |

What has improved from September related to the FY 2012-13 projection?

- Attachment B1 Assumptions \$3.2M improvement
 - On-going revenues \$2.2M
 - Primarily increased property tax projections (no growth versus 0.5% decline)
 - Departmental One-time savings \$1M
 - September assumed \$2M in fund balance related to department savings
 - Mid-year projections equal \$3M in fund balance related to department savings primarily related to vacancies and other one-time savings

What has improved from September related to the FY 2012-13 projection?

- Attachment B2 Assumptions \$7.3M improvement
 - On-going revenues \$2.2M
 - Primarily increased property tax projections (no growth versus 0.5% decline)
 - Departmental One-time savings \$1M
 - September assumed \$2M in fund balance related to department savings
 - Mid-year projections equal \$3M in fund balance related to department savings primarily related to vacancies and other one-time savings
 - Decreased Net County Cost \$3.8M
 - Decreased reserve \$300K

Next Steps – CAO Recommendation

- Direct the Chief Budget Officer to establish FY 2012-13 Net County Cost targets for departments at FY 2011-12 levels (Attachment B2)
 - This means that departments will have to absorb any increased salary and benefit costs
 - This will be the starting point for the FY 2012-13 Recommended Budget
- The Recommended Budget document will include impacts to services based on these targets
- All projections will be re-evaluated at 3rd quarter and any significant variances will be reported back to the Board
- The Chief Administrative Officer will continue to lead the investment strategy adopted by the Board to work towards ongoing savings aimed at closing the future structural budget gap