

<b>(A) Kodiak America, LLC</b>		<b>Burley, ID</b>	
<b>Brand / Model:</b> KODIAK # CR 5805			
<b>Payment terms Discount</b>	Net 30	<b>Bid Price:</b>	\$482,000.00
<b>Local Vendor Preference (5%)</b>	No	<b>Terms Disc.</b>	\$0.00
		<b>5% LVP Disc.</b>	\$0.00
<b>Bid Total</b>			<b>\$482,000.00</b>
<b>Exceptions:</b>			
1) CAB (page 13) - Kodiak Cab is fitted with a single-operator type cab, with additional front facing seat, not sideways facing			
2) CAB (page13) - Kodiak cab is 72 inches, not 50 inches			
3) CAB (page13) - Kodiak Front fenders not fitted with hinges, but under side of cab is not blocked by fender doors;			
4) CAB (page 13) - Kodiak dashboard is not inclined, but is ergonomically situated and easily visible to operator;			
5) CAB (page 13) - Kodiak's primary electrical panel is mounted on the side of the "doghouse" in a waterproof panel and door with easy access, circuit breakers are located in the cab;			
6) CAB/OPERATOR STATION (page 16) - Kodiak trainer seat is not facing left, it is facing forward;			
7) ENGINE HOUSING (page17) - Kodiak can provide the walk-around catwalks on the outside and behind the "doghouse" with internal catwalks that extends all the way to to outside of the catwalks;			
8) CAB / OPERATOR STATION (PAGE 18) - Kodiak provides two (2) LED 1800 Lumen high intensity back up lights are installed on the top corners of the "doghouse" providing a much wider filed of illumination when shifted into reverse;			
9) FOUR WHEEL STEERING (page 19) - Kodiaks rear steering has been upgraded to hydraulic locks with dash mounted switch indicating locked and unlocked position;			
10) FUEL TANK AND SYSTEM (page 25) - Kodiak has found that with a single engine snbow blower having the tank mounted on the rear provides a much better weight/balance to the machine, the weight of the blower head tends to put excessive weight on the front axle unless there is a counter balance behind the rear axle. Rear mounted fuel tank provides that needed counter balance			
11) BLOWER IMPELLER FAN (page 28) - Kodiak no longer uses tapered type impeller hub, Kodiak now uses a splined hub requiring less tightening and easier replacment			
12) SKID PLATES / BOX EDGE (page 28) - Kodiak intslalls two skid plates under the blower head and dual castor wheels, resulting in much less replacement of skid shoes			

<b>(B) Snoquip, Inc</b>		<b>West</b>	
<b>Sacramento, CA</b>			
<b>Brand / Model:</b> LARUE # T70R52			
<b>Payment terms Discount</b>	Net 30	<b>Bid Price:</b>	\$543,255.55
<b>Local Vendor Preference (5%)</b>	No	<b>Terms Disc.</b>	\$0.00
		<b>5% LVP Disc.</b>	\$0.00
<b>Bid Total:</b>			<b>\$543,255.55</b>
<b>Exceptions:</b>			
1) CONTROLS (page 15) - Larue to offer saftey feature using seat switch rather than door switch which will disengage blower head if no one is seated for more than 10 seconds, but does not reduce engine RPM			
2) CAB / OPERATORS STATION (PAGE 16) Laure proposes to offer an infinite variable adjustment, intermittant, low and high speed wiper, on right side of cab and single speed wiper for left and rear.			
3) LIGHTING (page 18) - Larue machine cannot move rearward unless the hydrostatic transmission is engaged in reveres and the back up alarm and light are turned on			
4) FOUR-WHEEL STEERING (page 19) - Laure will offer a mechanical lock hydraulically actuated			
5) AIR BRAKES (page 20) - Larue will offer a unit with locked 4 x 4 trasnsfer case that will have the spring parking brakes air chamber only on rear axle but acting on both axles, thereby on all 4 wheels			
6) COOLING SYSTEM (page 21) - Laure's standard long-life antifreeze is effective to -35° F.			
7) AUGER / RIBBON DRIVE (page 27) - Laure will offer a superior sliding chain tensioner rather than accentric chain tensioner.			
8) BLOWER IMPELLER FAN (page 28) - Larue will offer impeller buckets made of 3/8" Hardox 550 (having hardness of 550 Brinell).			
9) IMPELLER FAN CASING-VOLUTE (page 28) - Larue will offer a 3/8", made of Hardox 550 (having hardness of 550 Brinell).			