| EAST SLOPE                                   |                | Telfer Oil Company<br>Martinez, CA |                                 | VSS Emultech<br>West Sacrameto, CA |               | Western Emulsions<br>Dana Point, CA |              | Western Emulsions<br>Dana Point, CA                                  |              |   | Centerline<br>Newca  |           |                           |  |
|--|----------------|------------------------------------|---------------------------------|------------------------------------|---------------|-------------------------------------|--------------|--|--------------|---|--|-----------|---------------------------|--|
|  |                |                                    | <u>Terms</u><br><u>Delivery</u> | 10% / 20 Days<br>As Needed         |               | Net 30 Days<br>7 Days               |              | Net 30 Days<br>2 Days  |              | Net 30 Days<br>2 Days<br>Alternate Product: PMCRS-2 |  |           | 1% / 2<br>3 [             |  |
|  | Unit of        |                                    |                                 | Extended                           |               | Extended                            |              | Extended   |              | Extended  |  |           |                           |  |
| <u>Product</u>                               | <u>Measure</u> | Quantity                           | <u>Location</u>                 | Unit Price                         | <u>Price</u>  | Unit Price                          | <u>Price</u> | Unit Price   | <u>Price</u> | Unit Price  | <u>Price</u>   | <u>Un</u> | it Price                  |  |
| Polymer Modified<br>Rejuvenating<br>Emulsion | Tons           | 400                                | East Slope                      | \$ 787.00                          | \$314,800.00  | \$ 674.00                           | \$269,600.00 | \$ 959.00  | \$383,600.00 | \$ 759.00   | \$303,600.00   | \$        | 998.00                    |  |
| Excess Spread<br>Time (After 3 hours)        | Hours          | 150                                | East<br>Slope                   | \$ 200.00                          | \$30,000.00   | \$ 175.00                           | \$26,250.00  | \$ 210.00  | \$31,500.00  | \$ 210.00   | \$31,500.00  | \$        | 180.00                    |  |
| Subtotal                                     |                |                                    |                                 |                                    | \$344,800.00  |                                     | \$295,850.00 |  | \$415,100.00 |   | \$335,100.00   |           |                           |  |
| Less Terms Discount                          |                |                                    |                                 |                                    | (\$34,480.00) |                                     | \$0.00       |  | \$0.00       |   | \$0.00   |           |                           |  |
| Evalutation                                  |                |                                    |                                 |                                    | \$310,320.00  |                                     | \$295,850.00 |  | \$415,100.00 |   | \$335,100.00   |           |                           |  |
| Additional Charges<br>(if applicable)        |                |                                    |                                 | Less than full<br>\$35.00/ton      | truck load x  | Less than full<br>\$110.00/ton      | truck load x | Less than full<br>\$75.00/ton. To<br>standyb time to<br>1 free hour) |              | \$75.00/ton.  | ill truck load x<br>Transport standyb<br>0 (after 1 free hour) |           | s than full<br>300.00/ton |  |

| WEST SLOPE  Terms Delivery                     |                    |          |               | Telfer Oil Company<br>Martinez, CA<br>10% / 20 Days<br>As Needed |   | VSS Emultech<br>West Sacrameto, CA<br>Net 30 Days<br>7 Days |   | Western Emulsions<br>Dana Point, CA<br>Net 30 Days<br>2 Days     |  | Western Emulsions<br>Dana Point, CA<br>Net 30 Days<br>2 Days |  |    | Centerline<br>Newcz<br>1% / 2<br>3 [ |  |
|--|--------------------|----------|---------------|--|---|---|---|--|--|--|--|----|--------------------------------------|--|
| <u>Product</u>                                 | Unit of<br>Measure | Quantity | Location      | Unit Price   | Extended <u>Price</u>                         | Unit Price  | Extended<br><u>Price</u>                      | Unit Price   | Extended<br><u>Price</u>               | Unit Price   | Product: PMCRS-2 Extended Price                                |    | nit Price                            |  |
| Polymer Modified<br>Rejuvenating<br>Emulsion   | Tons               | 1000     | West Slope    | \$ 787.00  | \$787,000.00                                  | \$ 684.00   | \$684,000.00                                  | \$ 959.00  | \$959,000.00                           | \$ 759.00  | \$759,000.00   | \$ | 990.00                               |  |
| Excess Spread<br>Time (After 3 hours)          | Hours              | 150      | West<br>Slope | \$ 200.00  | \$30,000.00                                   | \$ 175.00   | \$26,250.00                                   | \$ 210.00  | \$31,500.00                            | \$ 210.00  | \$31,500.00  | \$ | 180.00                               |  |
| Subtotal<br>Less Terms Discount<br>Evalutation |                    |          |               |  | \$817,000.00<br>(\$81,700.00)<br>\$735,300.00 |   | \$710,250.00<br>\$0.00<br><b>\$710,250.00</b> |  | \$990,500.00<br>\$0.00<br>\$990,500.00 |  | \$790,500.00<br>\$0.00<br>\$790,500.00                         |    | <u> </u>                             |  |
| Additional Charges<br>(if applicable)          |                    |          |               | Less than full t<br>\$35.00/ton                                  |   | Less than full t<br>\$110.00/ton                            | truck load x                                  | Less than full<br>\$75.00/ton. T<br>standyb time<br>1 free hour) |  | \$75.00/ton.   | ill truck load x<br>Transport standyb<br>0 (after 1 free hour) |    | s than full<br>300.00/ton            |  |

e Road Oils

21 Days Days

> Extended <u>Price</u>

\$399,200.00

\$27,000.00

\$426,200.00 (\$4,262.00) \$421,938.00

Ψ121,000.0

truck load x

e Road Oils estle, CA

21 Days Days

> Extended <u>Price</u>

\$990,000.00

\$27,000.00

\$1,017,000.00 (\$10,170.00)

\$1,006,830.00

truck load x