

Pitney Bowes / Neopost Mailing Equipment and Lease Comparison Evaluation *

Qty	Pitney Bowes - Conntect + 3000 / SendPro P Series Postage Machine and Meter	Monthly Lease Payment
1	Pitney Bowes Connect + 3000 (SendPro P Series) Mailing Machine and Postage Meter, Includes: Connect + 3000 Mailing Machine, Differential Weighing Feature, 15 lb. Interface Weigh (left/right Unit), DM series INVIEW Dashboard, Conntect + / SendPro P Series Meter, 500 Dept Analytics, Connect + 220 LPM Speed, SendPro P3000 Series WOW, SendPro P Series Mono Print Module, Mailstream Intellilink Services, 15/30 lb. Weighing Platform, Differential; Weighin 15, 30 lb. scales, 15" Color Touch Display, SendPro P Series Pwoer Stacker, Wireless Keyboard, Tape Moistener Assembly Conntect + 3000 Mono, 100" LAN cable, INVIEW TMR Web Accout Bundle Single only, NVMA INVIEW Dashboard - Single Meter, PT2B pbSmartPostage Ship Label /1 roll, SoftGaurd for SendPro P3000, Standard SLA - Equipment Service Agreement (SendPro P Series), SendPro P Series Console with scale stand, Console Extension Kit	\$659.15 per month Total Lease Cost = \$39,549.00
	Evaluated Total	

Qty	Neopost - IS-5000 Mailing System	Monthly Lease Payment
1	Neopost IS-5000 LPM Base, Mixed Mail feeder with wireways, large 15" control panel, Dynamic Weighing Module, EMS Single Station - Multi Carrier G2 Software 30lb. Scale small thermal lab, Expandable Stacker, Enables G2 IS-Series Dynamic Sacale Interface, All In One PC Touch Screen, Wireless Mouse and Keyboard, Arm Mount to PC, Cisco Four Point Router, Thermal Labels 4" x 6", Certified Forms for Electronic Return Receipt, Address Verification Unlimited Subscription, 100 8x11 e-certified sheets, WTS Barcode scanner, Address Validation Activation, EMS Web View / Network View unlimited transactions, keyboard with stand, 104" Custom Workstation with Risers and Locking Doors	\$648.85 per month (Months 1 - 12) \$863.68 per month (Months 13-60) Total Lease Cost = \$49,242.84
	Evaluated Total	

Comments/ Notes: Upon review and inspection of the Neopost IS-5000 Mailing Machine system being used by the County Office of Education we found the machine to be excessively loud when runnung, did not do what the Neopost sales rep said it would do, in terms speed to change functions or tasks, was very difficult to change accounts, which we do alot. We saw the Neopost operate in a demo setting and in a real working environemt, and found that it will not meet our needs and demands. Office of Education runs (less than 100 pieces of mail) far less mail then we do (over 1,000 pieces on any given day), as such it would have taken considerable more time to run mail on a daily basis,along with the price difference, it was an easy decision. We did not see the Pitney Bowes machine in a demo setting, we currently use the Connect + 3000 machine everyday, so we know how it runs and performs.