

Lease Pricing PROPOSAL



Presented to EL DORADO, COUNTY OF

By Cara Sherman

On 5/27/2016

Negotiated Contract : 072671900

Solution				
Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1. D110CP (D110 COPIER/PRINTER)	<ul style="list-style-type: none"> - High Capacity Feeder - Standard Install - D4 Stapler Finisher 2-3 Hole - Convenience Stapler 	Lease Term: 60 months Purchase Option: FMV	- Xerox 4110EPS S/N AKG484042 Trade-In	5/19/2016
2. FFSRVR (FFPS SVR-D95/110/125)	<ul style="list-style-type: none"> - Controller Stand - D110 Cp Serv License - Freeflow Vi Compose - Vsel-required On Cp - Customer Ed - Analyst Services 	Lease Term: 60 months Purchase Option: FMV	- Xerox EPSCNTRL S/N YKN001123 Trade-In	5/19/2016

Monthly Pricing					
Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. D110CP	\$479.27	1: Total	All Prints	\$0.0039	- Consumable Supplies Included for all prints
2. FFSRVR	\$387.34	N/A	N/A	N/A	- Full Service Maintenance Included
Total	\$866.61	Minimum Payments (Excluding Applicable Taxes)			

All information in this proposal is considered confidential and is for the sole use of EL DORADO, COUNTY OF. If you would like to acquire the solution described in this proposal, we would be happy to offer a Xerox order agreement.

Pricing is subject to credit approval and is valid until 6/26/2016.

For any questions, please contact me at (916)200-6443





Current I/T Situation:

May 20, 2016

Model	Configuration	Serial Number	Monthly Payment	Term	Meter Type	Monthly Volume	Meter Rate	Monthly Allowance	Total Monthly Cost
4110EPS	Stapler, Punch, Inserter, High Cap. Feeder	AKG484042	\$ 1,029.20	12 Months	B/W	78,556	\$ 0.0145	60,000	\$ 1,298.26
EPSCNTRL	Imposition License, Stand, Monitor	YKN001123	\$ 59.40	12 Months	N/A	N/A	N/A	N/A	\$ 59.40
Current Monthly Totals			\$ 1,088.60			78,556			\$ 1,357.66

Proposed I/T Solution:

Model	Configuration	Serial Number	Monthly Payment	Term	Meter Type	Monthly Volume	Meter Rate	Monthly Allowance	Total Monthly Cost
D110CP	Multiposition Stapler, Hole Punch, High CapFeed, Inserter	New	\$ 479.27	60 Months	B/W	78,556	\$ 0.0039	0	\$ 785.64
FreeFlow Servier	Free Flow Print Server, VIPP Software, Furniture Kit, Stand,	New	\$ 387.34	60 Months					\$ 387.34
Current Monthly Totals			\$ 866.61			78,556			\$ 1,172.98

Monthly Savings \$ 184.68

Pricing includes:

\$13,000.00 Trade in of Existing Xerox 4110EPS Print with Standard Finishing

