



**CSAC EXCESS INSURANCE AUTHORITY (CSAC EIA)
OPTIONAL EXCESS LIABILITY PROGRAM
2014/2015 PROPOSAL**

PROSPECT	El Dorado County
POLICY PERIOD	July 1, 2014 to July 1, 2015
COMPANY(IES) AFFORDING COVERAGE	<ol style="list-style-type: none">1. Lloyd's - 100% Brit Syndicates Ltd. (Syndicate 2987)2. Great American Excess & Surplus Company3. Allied World National Assurance Company
A.M. BEST'S GUIDE RATING	<ol style="list-style-type: none">1. A (Excellent); Financial Size Category XV (\$2 Billion or greater)2. A+ (Superior); Financial Size Category XIII (\$1.25 Billion to \$1.5 Billion)3. A (Excellent); Financial Size Category XV (\$2 Billion of greater)
STANDARD & POOR'S RATING	<ol style="list-style-type: none">1. A+ (Positive)2. A+ (Stable)3. A (Stable)
CALIFORNIA STATUS	All companies Non Admitted
COVERAGE PROVIDED	Follow Form Excess Insurance of CSAC Excess Insurance Authority General Liability I (GLI) Program or General Liability (GLII) Program Memorandums of Coverage as applicable including: <ul style="list-style-type: none">• Bodily Injury• Property Damage• Personal Injury• Public Officials Errors and Omissions• Employment Practices Liability
LIMITS	<p><u>Layer 1 (50% Brit/50% Great American)</u></p> <p>\$ 10,000,000 each occurrence in excess of the retained limit \$ 10,000,000 annual aggregate as respects completed operations</p> <p><u>Layer 2 (AWAC)</u></p> <p>\$ 15,000,000 each occurrence in excess of Layer 1, excess of the retained limit \$ 15,000,000 annual aggregate as respects completed operations</p> <ul style="list-style-type: none">• Limits apply per member in excess of the Underlying Limits noted below

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UNDERLYING LIMIT/ RETAINED LIMIT	\$ 25,000,000 each occurrence, offense or wrongful act																
DEFENSE COSTS	Limits and retentions are eroded by defense costs																
MAJOR EXCLUSIONS (Including but not limited to)	Per General Liability I (GLI) or General Liability II (GLII) Memorandums of Coverage as applicable plus the following: <ul style="list-style-type: none"> • Asbestos (Similar to GLI/GLII MOC exclusions) • Conditional Exclusion of Terrorism in the event TRIA is terminated or substantially amended • Excluded or sublimited coverage by the MOC's • Payment for judgments or acts deemed uninsurable by law • War 																
REINSURANCE RESTRICTION:	Restrictive as Reinsurance of MOC - This policy will follow reinsurance exclusions or other restrictions or coverage limitations of the reinsurance certificates if the reinsurance is more restrictive than the MOC																
ANNUAL PREMIUM	<p>Option 1 – Layer 1 (\$10M)</p> <table border="0" style="margin-left: 20px;"> <tr> <td>\$ 19,285.00</td> <td>Annual Premium</td> </tr> <tr> <td>578.55</td> <td>Surplus Lines Taxes (3.0%)</td> </tr> <tr> <td><u>38.57</u></td> <td>Surplus Lines Fees (.200%)</td> </tr> <tr> <td>\$ 19,902.12</td> <td>Total Annual Premium</td> </tr> </table> <p>Option 2 – Layer 2 (\$15M) in excess of Layer 1</p> <table border="0" style="margin-left: 20px;"> <tr> <td>\$ 36,050.00</td> <td>Annual Premium</td> </tr> <tr> <td>1,081.50</td> <td>Surplus Lines Taxes (3.0%)</td> </tr> <tr> <td><u>72.10</u></td> <td>Surplus Lines Fees (.200%)</td> </tr> <tr> <td>\$ 37,203.60</td> <td>Total Annual Premium</td> </tr> </table> <p>Total Annual Premium for \$25M (Layer 1 & 2): \$57,105.72</p> <ul style="list-style-type: none"> • Premium includes TRIA • Premium is non-auditable • Minimum Earned Premium – 50% Layer 1; 35% Layer 2 	\$ 19,285.00	Annual Premium	578.55	Surplus Lines Taxes (3.0%)	<u>38.57</u>	Surplus Lines Fees (.200%)	\$ 19,902.12	Total Annual Premium	\$ 36,050.00	Annual Premium	1,081.50	Surplus Lines Taxes (3.0%)	<u>72.10</u>	Surplus Lines Fees (.200%)	\$ 37,203.60	Total Annual Premium
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BROKER	Gordon DesCombes, Executive Vice President Nazie Arshi, Senior Vice President Tom E. Corbett, Senior Vice President Armando Vieyra, CSAC EIA Program Specialist																
PROPOSAL DATE	June 18, 2014																

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THIS PROPOSAL OF INSURANCE IS PROVIDED AS A MATTER OF CONVENIENCE AND INFORMATION ONLY. ALL INFORMATION INCLUDED IN THIS PROPOSAL, INCLUDING BUT NOT LIMITED TO PERSONAL AND REAL PROPERTY VALUES, LOCATIONS, OPERATIONS, PRODUCTS, DATA, AUTOMOBILE SCHEDULES, FINANCIAL DATA AND LOSS EXPERIENCE, IS BASED ON FACTS AND REPRESENTATIONS SUPPLIED TO ALLIANT INSURANCE SERVICES, INC. BY YOU. THIS PROPOSAL DOES NOT REFLECT ANY INDEPENDENT STUDY OR INVESTIGATION BY ALLIANT INSURANCE SERVICES, INC. OR ITS AGENTS AND EMPLOYEES.

PLEASE BE ADVISED THAT THIS PROPOSAL IS ALSO EXPRESSLY CONDITIONED ON THERE BEING NO MATERIAL CHANGE IN THE RISK BETWEEN THE DATE OF THIS PROPOSAL AND THE INCEPTION DATE OF THE PROPOSED POLICY (INCLUDING THE OCCURRENCE OF ANY CLAIM OR NOTICE OF CIRCUMSTANCES THAT MAY GIVE RISE TO A CLAIM UNDER ANY POLICY WHICH THE POLICY BEING PROPOSED IS A RENEWAL OR REPLACEMENT). IN THE EVENT OF SUCH CHANGE OF RISK, THE INSURER MAY, AT ITS SOLE DISCRETION, MODIFY, OR WITHDRAW THIS PROPOSAL WHETHER OR NOT THIS OFFER HAS ALREADY BEEN ACCEPTED.

THIS PROPOSAL IS NOT CONFIRMATION OF INSURANCE AND DOES NOT ADD TO, EXTEND, AMEND, CHANGE, OR ALTER ANY COVERAGE IN ANY ACTUAL POLICY OF INSURANCE YOU MAY HAVE. ALL EXISTING POLICY TERMS, CONDITIONS, EXCLUSIONS, AND LIMITATIONS APPLY. FOR SPECIFIC INFORMATION REGARDING YOUR INSURANCE COVERAGE, PLEASE REFER TO THE POLICY ITSELF. ALLIANT INSURANCE SERVICES, INC. WILL NOT BE LIABLE FOR ANY CLAIMS ARISING FROM OR RELATED TO INFORMATION INCLUDED IN OR OMITTED FROM THIS PROPOSAL OF INSURANCE.

ALLIANT EMBRACES A POLICY OF TRANSPARENCY WITH RESPECT TO ITS COMPENSATION FROM INSURANCE TRANSACTIONS. DETAILS ON OUR COMPENSATION POLICY, INCLUDING THE TYPES OF INCOME THAT ALLIANT MAY EARN ON A PLACEMENT, ARE AVAILABLE ON OUR WEBSITE AT WWW.ALLIANT.COM. FOR A COPY OF OUR POLICY OR FOR ANY INQUIRIES REGARDING COMPENSATION ISSUES PERTAINING TO YOUR ACCOUNT YOU MAY ALSO CONTACT US AT: ALLIANT INSURANCE SERVICES, INC., ATTENTION: GENERAL COUNSEL, 701 B STREET, 6TH FLOOR, SAN DIEGO, CA 92101.

ANALYZING INSURERS' OVER-ALL PERFORMANCE AND FINANCIAL STRENGTH IS A TASK THAT REQUIRES SPECIALIZED SKILLS AND IN-DEPTH TECHNICAL UNDERSTANDING OF ALL ASPECTS OF INSURANCE COMPANY FINANCES AND OPERATIONS. INSURANCE BROKERAGES SUCH AS ALLIANT INSURANCE TYPICALLY RELY UPON RATING AGENCIES FOR THIS TYPE OF MARKET ANALYSIS. BOTH A.M. BEST AND STANDARD AND POOR'S HAVE BEEN INDUSTRY LEADERS IN THIS AREA FOR MANY DECADES, UTILIZING A COMBINATION OF QUANTITATIVE AND QUALITATIVE ANALYSIS OF THE INFORMATION AVAILABLE IN FORMULATING THEIR RATINGS.

A.M. BEST HAS AN EXTENSIVE DATABASE OF NEARLY 6,000 LIFE/HEALTH, PROPERTY CASUALTY AND INTERNATIONAL COMPANIES. YOU CAN VISIT THEM AT WWW.AMBEST.COM. FOR ADDITIONAL INFORMATION REGARDING INSURER FINANCIAL STRENGTH RATINGS VISIT STANDARD AND POOR'S WEBSITE AT WWW.STANDARDANDPOORS.COM.

OUR GOAL IS TO PROCURE INSURANCE FOR YOU WITH UNDERWRITERS POSSESSING THE FINANCIAL STRENGTH TO PERFORM. ALLIANT DOES NOT, HOWEVER, GUARANTEE THE SOLVENCY OF ANY UNDERWRITERS WITH WHICH INSURANCE OR REINSURANCE IS PLACED AND MAINTAINS NO RESPONSIBILITY FOR ANY LOSS OR DAMAGE ARISING FROM THE FINANCIAL FAILURE OR INSOLVENCY OF ANY INSURER. WE ENCOURAGE YOU TO REVIEW THE PUBLICLY AVAILABLE INFORMATION COLLECTED TO ENABLE YOU TO MAKE AN INFORMED DECISION TO ACCEPT OR REJECT A PARTICULAR UNDERWRITER. TO LEARN MORE ABOUT COMPANIES DOING BUSINESS IN YOUR STATE, VISIT THE DEPARTMENT OF INSURANCE WEBSITE FOR THAT STATE.

YOUR POLICY WILL COME WITH SPECIFIC CLAIM REPORTING REQUIREMENTS. PLEASE MAKE SURE YOU UNDERSTAND THESE OBLIGATIONS. CONTACT YOUR ALLIANT SERVICE TEAM WITH ANY QUESTIONS.

IMPORTANT NOTICE: THE NONADMITTED & REINSURANCE REFORM ACT (NRRRA) WENT INTO EFFECT ON JULY 21, 2011. ACCORDINGLY, SURPLUS LINES TAX RATES AND REGULATIONS ARE SUBJECT TO CHANGE WHICH COULD RESULT IN AN INCREASE OR DECREASE OF THE TOTAL SURPLUS LINES TAXES AND/OR FEES OWED ON THIS PLACEMENT. IF A CHANGE IS REQUIRED, WE WILL PROMPTLY NOTIFY YOU. ANY ADDITIONAL TAXES AND/OR FEES OWED MUST BE PROMPTLY REMITTED TO ALLIANT INSURANCE SERVICES, INC.

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